

## **REPORT TO SHAREHOLDERS**

[All amounts are expressed in U.S. dollars, unless otherwise indicated]

Sino-Forest is pleased to report strong financial performance in the second quarter of 2010. Revenue from continuing operations of \$305.8 million grew 36.2%, compared to the same period last year. Overall gross profit increased 49.9% to \$123.3 million, EBITDA rose 19.8% to \$174.1 million and net income was up 41.4% to \$63.7 million over the same period in 2009. Diluted EPS from continuing operations increased 8.8% to \$0.26 in the second quarter of 2010.

**Wood Fibre Operations** includes plantation fibre and trading of wood logs.

- Sales of plantation fibre increased \$29.2 million or 18.4% to \$188.1 million in the second quarter of 2010, mainly due to an increase in the revenue from harvested logs.
- Sales from trading of imported and domestic wood products and logs increased \$43.6 million or 76.9% to \$100.4 million from \$56.8 million, mainly due to higher volume of Russian wood logs traded.

**Manufacturing and Other Operations** includes engineered wood flooring, sawn timber, finger-joint board, block board, plywood, veneer and nursery businesses.

- Revenue increased 97.3% in the second quarter of 2010 to \$17.3 million, mainly due to the increase in revenue from the engineered wood flooring business segment.

We are very pleased to report continuing double-digit growth in revenue and net income in the second quarter of 2010, despite a number of measures launched by China's Central Government to cool down an over-heated economy and property speculation. Sino-Forest was not overly affected by the tightening measures, as our operations are focused on emerging markets within China and as the country's large wood fibre deficit continues to grow. Further, the areas in and around Yunnan continue to show strong growth and demand for fibre as demonstrated by our sales in this region in the first half of 2010.

Despite the heavy rainfall in the second quarter of 2010 which caused severe flooding in many provinces across China, our operations were not significantly affected and we anticipate that there will be a short-term fibre shortage in the country's wood markets. Currently, log prices are about 5% below their highs in 2008, and we anticipate that these prices will continue to rebound given solid demand and the short-term impact from flooding. The flooding did impact the ability of certain customers to harvest plantation trees that we sold to them, which has therefore resulted in a build-up of our receivables. While this affected our cash flows in the second quarter, we expect this impact to be short-term. On our replanting program, the heavy rainfall had caused us to slowdown our progress; nonetheless we re-planted in the second quarter approximately 2,000 hectares of our targeted 25,000 hectares. We recommenced our replanting programme in July and anticipate achieving our target hectares by end of this year.

We are also very pleased to have increased our ownership interest in Hong Kong-listed Omnicorp Limited from approximately 19.8% to approximately 53.5%. Omnicorp's core business is bringing quality hardwood into China in a sustainable manner, while Sino-Forest focuses on improving the growing yield output of China's low-yielding forest plantations.

### **Outlook**

We remain upbeat about China's wood fibre market in the long term as there are several market factors that support a positive outlook for Sino-Forest. The Central Government continues to provide stimulus spending for infrastructure improvements, construction of low-income housing, and economic development in rural and western regions of the PRC. As demand for wood logs increases while the flow of imported logs slows, China's wood deficit continues to grow and log prices continue to rise. Sino-Forest has access to a substantial supply of fibre at fixed prices. We continue to improve the productive yield at our plantations through scientific advancements and silviculture expertise. In addition, the Company is producing competitively-priced plantation logs that could substitute for certain imported wood logs as raw material for downstream manufactured wood products.

We will continue to acquire plantation fibre through our six long-term master agreements, and to re-plant harvested land, as part of our long-term strategy to strengthen our position as one of China's leading operators of sustainable forest plantations.

Allen T.Y. Chan  
Chairman and Chief Executive Officer

August 10, 2010

# **Management's Discussion and Analysis**

---

**August 10, 2010**

Management's Discussion and Analysis ("MD&A") relates to the financial condition and results of Sino-Forest Corporation's operations for the six months ended June 30, 2010. Throughout this MD&A, unless otherwise specified, "Sino-Forest", "Company", "we", "us" and "our" refer to Sino-Forest Corporation and its subsidiaries. Except where otherwise indicated, all financial information reflected herein is determined on the basis of Canadian Generally Accepted Accounting Principles ("GAAP"). This MD&A should be read in conjunction with Sino-Forest's unaudited consolidated financial statements and notes thereto. The United States dollar is our reporting and functional currency and all figures contained herein are in United States dollars unless otherwise indicated.

Additional information relating to the Company, including our annual information form and other statutory reports, are available on SEDAR at [www.sedar.com](http://www.sedar.com).

## **FORWARD-LOOKING STATEMENTS**

This MD&A contains forward-looking statements which reflect management's expectations regarding Sino-Forest's future growth, results of operations, performance, business prospects and opportunities. Words such as "expects", "anticipates", "intends", "plans", "believes", "estimates", or similar expressions, are forward-looking statements. Forward-looking statements include, without limitation, the information concerning possible or assumed future results of operations of Sino-Forest. These statements are not historical facts but instead represent only Sino-Forest's expectations, estimates and projections regarding future events. These statements are not guarantees of future performance and involve assumptions and risks and uncertainties that are difficult to predict. Therefore, actual results may differ materially from what is expressed, implied or forecasted in such forward-looking statements. In addition to the factors Sino-Forest currently believes to be material such as, but not limited to, our ability to acquire rights to additional standing timber, our ability to meet our expected plantation yields, the cyclical nature of the forest products industry and price fluctuation in and the demand and supply of logs, our reliance on the relationship with local plantation land owners and/or plantation land use rights holders, authorized intermediaries, key customers, suppliers and third party service providers, our ability to operate our production facilities on a profitable basis, changes in currency exchange rates and interest rates, evaluation of our provision for income and related taxes and economic, political and social conditions and government policy in the PRC, other factors not currently viewed as material could cause actual results to differ materially from those described in the forward-looking statements. Although Sino-Forest has attempted to identify important risks and factors that could cause actual actions, events or results to differ materially from those described in forward-looking statements, there may be other factors and risks that cause actions, events or results not to be anticipated, estimated or intended. Accordingly, readers should not place any undue reliance on forward-looking statements. The Company does not undertake any obligation to update or release any revisions to these forward-looking statements to reflect events or circumstances after the date of this report, except as required by law.

## **OVERVIEW OF BUSINESS**

### **About Sino-Forest**

We are a leading commercial forest plantation operator in the PRC. As of June 30, 2010, we had approximately 726,200 hectares (including approximately 155,600 hectares acquired from Mandra Forestry Holdings Limited and subsidiaries) of forest plantations under management which are located primarily in southern and eastern China.

Our principal businesses include the ownership and management of forest plantation trees, the sale of standing timber and wood logs, and complementary manufacturing of downstream engineered-wood products.

### **Strategic Business Units**

Sino-Forest's operations are comprised of two core business segments. Our **Wood Fibre Operations** is our main revenue contributor, while our **Manufacturing and Other Operations** enables us to enhance the value of our fibre operations by producing downstream products.

## **Management's Discussion and Analysis**

Revenue from Wood Fibre Operations is derived from the following sources:

### *Plantation Fibre*

- we acquire, cultivate and sell standing timber or harvested logs from our purchased, integrated and planted plantation business models in nine provinces and municipalities across China.

### *Trading of Wood Logs*

- domestic wood logs – we source logs from PRC suppliers and sell them in the domestic PRC market; and
- imported wood products – we source logs, veneer, sawn timber and other wood-based products globally and sell them in the domestic PRC market.

Manufacturing and Other Operations include:

- engineered-wood flooring produced in Jiangsu Province and distributed through more than 300 outlets nationwide in the PRC;
- sawn timber produced in Yunnan Province and Heilongjiang Province;
- finger-joint board and block board produced in Hunan Province;
- plywood and veneer products produced in Guangxi Province; and
- greenery and nursery operations based in Jiangsu Province.

### **Our Vision and Strategy**

Our vision is to become the leading commercial forest plantation operator and preferred supplier of wood fibre to downstream consumers in the wood panel, furniture, construction, interior decoration and pulp and paper industries in the PRC. We intend to create value by effectively buying, selling and processing fibre, as well as enhancing the growth of our trees using advanced research and development and plantation management practices.

Our strategy is to build on our competitive strengths and business opportunities to become the leading plantation developer and wood resource supplier in the PRC. We are establishing operations in close proximity to PRC's key regional markets with the ability to effectively provide wood fibre products to downstream consumers in the wood panel, furniture, construction, interior decoration and pulp and paper industries. We believe the following key initiatives will allow us to successfully execute our strategy:

- expand our geographical locations by investing in additional tree plantations to gain access to long-term supplies of wood fibre, and develop regional wood fibre markets in the PRC by providing quality logs and value-added manufactured products;
- improve the yields of our tree plantations through continued investment in research and development and application of advanced forestry management techniques;
- practice sustainable and environmentally responsible forestry and manufacturing;
- build integrated manufacturing operations to supply value-added, wood-based products to the PRC market and further diversify our revenue streams;
- strengthen management processes and information systems to support the growth of our multi-faceted businesses; and
- maintain strategic alignment with the PRC government's plans.

### **Other Key Factors Affecting Our Business**

Our results of operations are, and will continue to be, affected by the cyclical nature of the forest products industry. Market prices and demand for standing timber, wood logs and wood products have been, and in the future are expected to be, subject to cyclical fluctuations. The pricing in the forestry market is affected by the prices of the ultimate wood products produced from logs in the PRC, including furniture, construction materials, interior decoration materials and pulp and paper products. The prices of wood products are also affected by the availability of wood substitutes. The markets for wood products are sensitive to changes in industry capacity and output levels, general timber industry conditions and cyclical changes in the world and PRC economies, any of which can have a significant impact on selling prices of wood products. The demand for wood products is also substantially affected by the level of new construction activity, which is subject to fluctuations that may or may not correspond to overall economic trends. Decreases in the level of construction activity generally reduce demand for wood products. The

## **Management's Discussion and Analysis**

demand for wood products is also affected by the level of interior decoration activity. These activities are, in turn, subject to fluctuations due to, among other factors:

- changes in domestic and international economic conditions;
- changes in market prices of commodities;
- interest rates;
- government regulations and policies;
- population growth and changing demographics; and
- seasonal weather cycles (e.g. dry or hot summers, wet or cold winters) and other factors affecting tree growth.

Cyclical changes in the forest products industry, including changes in demand and pricing for our products and the other factors described above, could have a material adverse effect on our business, financial condition and results of operations.

Our decisions and abilities to develop and operate future tree plantations are subject to various factors and uncertainties. Should we be unable to purchase the trees, exercise our rights to acquire the underlying plantation land use rights and complete the requisite governmental approval and registration procedures, or should we be unable to locate available and suitable plantation land for expansion, our business, financial condition and results of operations could be materially and adversely affected.

The success of our business depends upon the productivity of our forestry plantations and our ability to realize our expected yields. Forestry plantation yields depend on a number of factors, many of which are beyond our control. These include damage by disease, pests and other natural disasters, and weather, climate and soil conditions. Our ability to maintain and improve our yields will depend on these factors as well as our ability to develop genetic improvements in planting materials, our ability to grow improved species of eucalyptus trees and our ability to implement improved silvicultural practices as we gain experience in managing eucalyptus plantations. If we cannot achieve yields at expected levels, our business, financial condition and results of operations could be materially and adversely affected.

We rely on our relationships with local plantation land owners and/or plantation land use rights holders, authorized intermediaries, key customers, suppliers and third party service providers for our forestry plantations and trading activities. We rely on a number of large suppliers for a significant percentage of our timber supply. We rely to a significant extent on third party service providers for day-to-day operations of our tree plantations.

We are heavily dependent on the expertise of our senior management in relation to their expertise in the forest industry, research and development in forest plantation management practice, wood-based products manufacturing production processes, and the relationships cultivated by them with our major customers and others.

We are subject to regulation under a variety of PRC national and local laws and regulations. Violations of PRC laws or regulations that we may be subject to, including PRC environmental policies and programs that apply to our tree plantations, could result in civil and criminal penalties, including the revocation of licenses required for our business.

The forestry industry is susceptible to weather conditions, timber growth cycles and natural disasters outside of our control. The occurrence of these or other natural disasters may disrupt or reduce the supply of trees available for harvesting in the areas of the PRC where our forestry plantations are located.

Our manufacturing plants are in an early stage of development and have a short operating history. Our manufacturing plants may not be profitable or successful and are subject to the risks inherent in establishing a new business, including competitive pressures, which could have a material adverse effect on our business, financial condition and results of operations.

We publish our financial statements and incur substantially all of our indebtedness in United States dollars, while substantially all of our revenue is denominated in Renminbi. Any significant fluctuation in the exchange rates between the Renminbi and other currencies, such as the United States dollar, the Canadian dollar and the Hong Kong dollar, or in the United States dollar against the Renminbi, the Canadian dollar or the Hong Kong dollar, may have an adverse impact on our results of operations and may adversely affect the value, translated or converted into United States dollars, Canadian dollars or otherwise, of our revenue and net income.

# **Management's Discussion and Analysis**

## **Significant Accounting Policies and Interpretation**

### *Costs of Sales*

Our costs of sales consist of: (1) depletion of timber holdings as they are sold; (2) the costs of logs acquired in the domestic PRC market; (3) the costs of imported logs and wood products acquired in our sales and trading activities of these products; (4) the costs incurred at our manufacturing plants; and (5) depreciation of capital assets.

### *Depletion of Timber Holdings*

Timber holdings include acquisition costs for standing timber (young and mature trees) and planting and maintenance costs, which are capitalized at cost in our financial statements until the trees are sold. Planting and maintenance costs include the following: planning, operation design, site preparation, terracing, fertilization, planting, thinning, tending, protection, forestry administrative charge, overhead and lease costs. Timber holdings from plantation fibre sales are depleted when the significant risks and rewards of ownership have been transferred to the buyer.

### *EBITDA*

Defined as income from continuing operations for the year/period after adding back depreciation and amortization, as well as depletion of timber holdings from cost of sales, for the year/period. EBITDA is presented as additional information because we believe that it is a useful measure for certain investors to determine our operating cash flow and historical ability to meet debt service and capital expenditure requirements. EBITDA is not a measure of financial performance under Canadian GAAP and should not be considered as an alternative to cash flows from operating activities, a measure of liquidity or an alternative to net income as indicators of our operating performance or any other measures of performance derived in accordance with Canadian GAAP.

## **SIGNIFICANT BUSINESS ACTIVITIES**

Significant activities that occurred during the six months ended June 30, 2010 and to the date of this report were as follows:

### *Acquired HOMIX Limited*

On January 4, 2010, the Company acquired all of the issued and outstanding shares of HOMIX Limited ("HOMIX"), a company engaged in research and development and manufacturing of engineered-wood products in the PRC, for an aggregate consideration of \$7,100,000. The acquisition included HOMIX's facilities and its patents in the PRC.

### *Entered into Master Agreement to Acquire 150,000 hectares of Standing Timber in Guizhou Province*

In January 2010, a subsidiary of the Company entered into a master agreement with Guizhou Sen Li Industry Company Limited to acquire between 10.5 million and 16.5 million m<sup>3</sup> of wood fibre located in plantations in Guizhou Province over a three-year period with a price not to exceed RMB300 per m<sup>3</sup>, to the extent permitted under the relevant PRC laws and regulations. The plantations in which such amount of wood fibre being acquired are within an area of 150,000 hectares that has an estimated average wood fibre yield of approximately 70 to 110 m<sup>3</sup> per hectare, and include tree species such as pine, Chinese fir and others. The agreement also provides the Company with pre-emptive rights to lease the underlying plantation land at a price not to exceed RMB450 per hectare per annum for 30 years after harvesting, and the land lease can also be extended to 50 years, as permitted under the PRC laws and regulations.

### *Released Independent 2009 Forest Asset Valuation Report*

In April 2010, the Company released its yearly, independent forest valuation report conducted by Pöyry Forest (Beijing) Consulting Company Limited ("Pöyry"), an international forestry consulting firm. Pöyry has estimated the value of the Company's forest assets on 491,000 hectares of area, based on a single rotation using a pre-tax discount rate of 11.5%, to be approximately \$2.3 billion as at December 31, 2009.

## **Management's Discussion and Analysis**

A full copy of the valuation report is posted on our website at [www.sinoforest.com](http://www.sinoforest.com) under "Investor Relations, Filings" and is also available on SEDAR at [www.sedar.com](http://www.sedar.com).

### *Acquisition of Mandra and Issuance of Additional 2014 Senior Notes*

On December 1, 2009, the Company entered into a memorandum of understanding, as amended on February 5, 2010, with Mandra Forestry Finance Limited ("Mandra Forestry"), Mandra Forestry Holdings Limited ("Mandra") and certain holders of the \$195,000,000 12% guaranteed notes due 2013 issued by Mandra Forestry and guaranteed by Mandra (the "Mandra Notes") and certain warrants issued by Mandra (the "Mandra Warrants"), regarding an exchange by the holders of Mandra Notes and Mandra Warrants for new guaranteed senior notes to be issued by the Company bearing interest at a rate of 10.25% per annum with a maturity date of July 28, 2014 (the "New 2014 Senior Notes"), subject to certain conditions, including the waiver of any defaults or events of default under the Mandra Notes and the Mandra Warrants.

On February 5, 2010, the Company completed the acquisition of substantially all of the outstanding common shares of Mandra. Pursuant to the terms of a contingency payment agreement dated February 5, 2010, as amended by a deed of amendment dated August 4, 2010, between the Company, Mandra Forestry Limited and Sino-Forest Investments Limited, the Company paid initial cash consideration of \$2 million, and paid an additional \$2 million on August 5, 2010. Additional contingent consideration amounts of up to \$5.0 million (the "First Supplemental Payment") and \$5.0 million (the "Second Supplemental Payment") are payable based on the achievement of certain agreed milestones, with (i) 50% of the First Supplemental Payment (the "Initial First Supplemental Payment") paid on August 5, 2010; and (ii) the remaining 50% of the First Supplemental Payment, together with the Second Supplemental Payment, payable on February 5, 2011. The First Supplemental Payment and the Second Supplemental Payment are to be paid by the issuance of common shares of the Company at an issuance price based on the volume-weighted average price for the ten trading days preceding July 10, 2010 and January 10, 2011, respectively, subject to a minimum per-share price of Cdn.\$7.00. These amounts may be reduced by negotiation if any of the milestones are not met, subject to a maximum reduction of 50%. On August 5, 2010, the Company issued 147,908 common shares as the Initial First Supplemental Payment at an issuance price of Cdn.\$15.60 per common share.

Concurrent with this acquisition, the Company completed an exchange with holders of 99.7% of the Mandra Notes and 96.7% of the Mandra Warrants, for an aggregate principal amount of \$187,177,375 of the New 2014 Senior Notes. On February 11, 2010, the holders of the New 2014 Senior Notes exchanged their notes with the Company in consideration of the issuance by the Company of additional guaranteed senior notes which are governed by the indenture dated July 27, 2009 (the "2014 Senior Notes") with an aggregate principal amount of \$187,187,000.

On April 28, 2010, the Company, through its substantially owned subsidiary, tendered an irrevocable notice of redemption of the remaining 0.3% outstanding Mandra Notes at a premium of 106%. On June 2, 2010, all of the outstanding Mandra Notes were redeemed. Accrued and unpaid interest up to the redemption date was also paid.

On June 10, 2010, the Company acquired the remaining 0.01% equity interest in Mandra for consideration of \$160. On June 29, 2010, the Company acquired the remaining 3.3% of the Mandra Warrants for consideration of \$132,000.

### *Acquisition of Shares of Greenheart*

On June 1, 2010, the Company, through its wholly-owned subsidiary, acquired 2,638,469,000 ordinary shares of Greenheart Resources Holdings Limited ("Greenheart"). Total consideration was approximately \$33 million paid by the issuance of 1,990,566 common shares of the Company at a price of Cdn.\$17.49 per common share. One of the vendors, Forest Operations Limited, is beneficially owned by a director of the Company, which owned approximately 5.3% of the ordinary shares of Greenheart that were sold.

### *Acquisition of Shares of Omnicorp*

On June 22, 2010, the Company entered into a share subscription agreement with Omnicorp Limited ("Omnicorp"), a Hong Kong Listed Company, to purchase a total of 230 million ordinary shares in Omnicorp at a subscription price of HK\$1.82 per share, for a total cash consideration of HK\$418.6

## Management's Discussion and Analysis

million or approximately \$53.7 million. At a special general meeting held on July 29, 2010, the independent shareholders of Omnicorp approved the share acquisition and on August 3, 2010, the acquisition of the Omnicorp shares was completed. As a result of this share acquisition, the Company has increased its voting interest in Omnicorp from 19.8% to approximately 53.5% of Omnicorp's enlarged issued share capital.

### SELECTED CONSOLIDATED FINANCIAL INFORMATION

#### Second Quarter Financial Information

The following selected financial information has been derived from our unaudited consolidated financial statements for the three months and six months ended June 30, 2010 and 2009 and our financial positions as at June 30, 2010 and December 31, 2009:

	Three months ended		Six months ended	
	June 30,		June 30,	
	2010	2009	2010	2009
<i>(in thousands, except earnings per share)</i>	\$	\$	\$	\$
<b>Operating Results</b>				
Revenue	<b>305,758</b>	224,419	<b>556,773</b>	401,653
Cost of sales	<b>182,496</b>	142,173	<b>338,307</b>	253,882
Gross profit <sup>(1)</sup>	<b>123,262</b>	82,246	<b>218,466</b>	147,771
Net income from continuing operations	<b>63,989</b>	47,019	<b>107,182</b>	74,941
Net income	<b>63,687</b>	45,049	<b>106,485</b>	68,054
EBITDA <sup>(2)</sup>	<b>174,138</b>	145,393	<b>320,182</b>	260,319
Earnings per share from continuing operations <sup>(3)</sup>				
Basic	<b>0.26</b>	0.24	<b>0.44</b>	0.40
Diluted	<b>0.26</b>	0.24	<b>0.44</b>	0.39
Earnings per share <sup>(3)</sup>				
Basic	<b>0.26</b>	0.23	<b>0.44</b>	0.36
Diluted	<b>0.26</b>	0.23	<b>0.44</b>	0.36

	As at	As at
	June 30,	December 31,
	2010	2009
<i>(in thousands, except cash dividends declared per share and common shares outstanding)</i>	\$	\$
<b>Financial Position</b>		
Current assets	<b>1,471,046</b>	1,586,761
Non-current assets	<b>2,986,074</b>	2,377,138
Total assets	<b>4,457,120</b>	3,963,899
Current liabilities	<b>466,884</b>	373,780
Long-term debt	<b>1,121,480</b>	925,466
Total shareholders' equity	<b>2,828,414</b>	2,664,653
Cash dividends declared per share	Nil	Nil
Common shares outstanding	<b>245,297,294</b>	242,129,062

## Management's Discussion and Analysis

### **RESULTS OF OPERATIONS – SIX MONTHS ENDED JUNE 30, 2010 AND 2009**

#### **Revenue**

The following table sets forth the breakdown of our total revenue for the six months ended June 30, 2010 and 2009:

	2010		2009	
	\$'000	%	\$'000	%
<b>Wood Fibre Operations</b>				
Plantation Fibre	<b>344,869</b>	<b>61.9</b>	286,866	71.4
Trading of Wood Logs	<b>183,351</b>	<b>33.0</b>	94,529	23.6
<b>Manufacturing and Other Operations</b>	<b>28,553</b>	<b>5.1</b>	20,258	5.0
<b>Total</b>	<b>556,773</b>	<b>100.0</b>	401,653	100.0

Our revenue increased 38.6% to \$556.8 million in the six months ended June 30, 2010, compared to \$401.7 million in the same period in 2009. The increase in revenue was mainly due to the increase in sales from our wood fibre operations.

#### **Wood Fibre Operations Revenue**

##### *Plantation Fibre*

The following table sets forth revenue from our plantation fibre operations for the six months ended June 30, 2010 and 2009:

	2010				2009			
	Hectares	Volume of fibre sold '000 m <sup>3</sup>	Average price per m <sup>3</sup> \$	Total revenue \$'000	Hectares	Volume of fibre sold '000 m <sup>3</sup>	Average price per m <sup>3</sup> \$	Total revenue \$'000
Standing timber	<b>12,093</b>	<b>2,652</b>	<b>94</b>	<b>248,493</b>	34,016	4,741	61	286,866
Harvested logs	<b>9,644</b>	<b>1,253</b>	<b>77</b>	<b>96,376</b>	—	—	—	—
<b>Total</b>	<b>21,737</b>	<b>3,905</b>	<b>88</b>	<b>344,869</b>	34,016	4,741	61	286,866

Revenue from sales of plantation fibre increased 20.2% to \$344.9 million in the six months ended June 30, 2010, compared to \$286.9 million in the same period in 2009, mainly due to an increase in the revenue from harvested logs and an increase in the average selling price of standing timber sales.

The increase in the average selling price of standing timber was mainly due to a difference in sales mix. The average selling price of pine and Chinese fir in the six months ended June 30, 2010 was \$64 per m<sup>3</sup>, compared to \$61 per m<sup>3</sup> in the same period in 2009. In addition, we sold broadleaf in Yunnan as standing timber at an average selling price of \$102 per m<sup>3</sup> in the six months ended June 30, 2010 compared to no sales in the same period in 2009.

The average sales per hectare increased 88.1% to \$15,866 per hectare in the six months ended June 30, 2010, compared to \$8,433 per hectare in the same period in 2009.

The average yield per hectare sold as standing timber was 219 m<sup>3</sup> for the six months ended June 30, 2010 and 139 m<sup>3</sup> in the same period in 2009. The average yield per hectare sold as harvested logs was 130 m<sup>3</sup> for the six months ended June 30, 2010 and nil m<sup>3</sup> in the same period in 2009.

During the six months ended June 30, 2010, we sold approximately 8,849 hectares of plantations which were acquired under the master agreements, mainly in Yunnan and Hunan.

Plantation fibre sales comprised 61.9% of total revenue in the six months ended June 30, 2010, compared to 71.4% in the same period in 2009.

##### *Trading of Wood Logs*

Revenue from trading of imported and domestic wood products and logs increased 94.0%, to \$183.4



## **Management's Discussion and Analysis**

million in the six months ended June 30, 2010, compared to \$94.5 million in the same period in 2009. This increase was primarily due to higher volume of Russian wood logs sold.

Trading of wood logs sales comprised 33.0% of total revenue in the six months ended June 30, 2010, compared to 23.6% of total revenue in the same period in 2009.

### ***Manufacturing and Other Operations Revenue***

Revenue from manufacturing and other operations increased 40.9% to \$28.6 million in the six months ended June 30, 2010, compared to \$20.3 million in the same period in 2009, mainly due to the increase in revenue from the engineered wood flooring business segment.

### **Gross Profit**

Gross profit increased 47.8% to \$218.5 million in the six months ended June 30, 2010, compared to \$147.8 million in the same period in 2009. Gross profit margin, being gross profit expressed as a percentage of revenue, increased to 39.2% in the six months ended June 30, 2010, compared to 36.8% in the same period in 2009, mainly due to improved gross profit margin from plantation fibre operations.

### ***Wood Fibre Operations Gross Profit***

#### *Plantation Fibre*

Gross profit margin from sales of standing timber increased to 65.5% or \$61 per m<sup>3</sup> in the six months ended June 30, 2010, compared to 49.8% or \$30 per m<sup>3</sup> in the same period in 2009, mainly due to the increase in average selling price of standing timber.

The gross profit margin from sales of harvested logs was 42.9% or \$33 per m<sup>3</sup> in the six months ended June 30, 2010 compared to zero sales in the same period in 2009.

#### *Trading of Wood Logs*

Gross profit margin from trading of imported and domestic wood products and logs increased to 5.8% in the six months ended June 30, 2010, compared to 4.6% in the same period in 2009.

### ***Manufacturing and Other Operations Gross Profit***

Gross profit margin from our manufacturing and other operations increased to 12.7% in the six months ended June 30, 2010, compared to 3.3% in the same period in 2009. The increase was mainly due to improvement in the engineered wood flooring business segment.

### **Selling, General and Administration Expenses**

Our selling, general and administration expenses increased 13.7% to \$35.3 million in the six months ended June 30, 2010, compared to \$31.1 million in the same period in 2009. The increase was in line with the business growth of the Company.

### **Depreciation and Amortization**

Depreciation and amortization was approximately the same at \$2.3 million in the six months periods ended June 30, 2009 and 2010.

### **Income from Operations**

Income from operations increased 58.1% to \$180.9 million in the six months ended June 30, 2010, compared to \$114.4 million in the same period in 2009, due to the factors explained above. Our income from operations as a percentage of revenue increased to 32.5% in the six months ended June 30, 2010, compared to 28.5% in the same period in 2009.

# Management's Discussion and Analysis

---

## Interest Expense

Interest expense increased 71.1% to \$57.9 million in the six months ended June 30, 2010, compared to \$33.8 million in the same period in 2009, mainly due to the interest on the 4.25% convertible senior notes issued in the fourth quarter of 2009.

## Interest Income

Our interest income increased 67.3% to \$7.0 million in the six months ended June 30, 2010, compared to \$4.2 million in the same period in 2009, due primarily to the increase in the average deposits in 2010.

## Exchange Losses

The Company recorded an exchange loss of \$0.9 million in the six months ended June 30, 2010.

## (Loss) Gain on Changes in Fair Value of Financial Instrument

In the six months ended June 30, 2010, the Company recorded a loss of \$4.0 million on the change in fair value of embedded conversion option of the convertible bonds issued by Omnicorp.

## EBITDA

EBITDA increased 23.0% to \$320.2 million in the six months ended June 30, 2010, compared to \$260.3 million in the same period in 2009, as a result of the increase in revenue in 2010.

## Provision for Income Taxes

The provision for income taxes was \$18.4 million in the six months ended June 30, 2010 compared to \$12.3 million in the same period in 2009.

## Net Income for the Period

As a result of the foregoing, net income for the period increased 56.5% to \$106.5 million in the six months ended June 30, 2010, compared to \$68.1 million in the same period in 2009. Overall net income for the period as a percentage of revenue increased to 19.1% in the six months ended June 30, 2010, compared to 16.9% in the same period in 2009.

## Cash Flows

The following table sets forth a condensed summary of our statements of cash flows for the six months ended June 30, 2010 and 2009:

Six months ended June 30, <i>(in millions)</i>	2010 \$	2009 \$
Cash flows from operating activities of continuing operations		
Net cash provided by operations <sup>(4)</sup>	264.1	228.0
Net change in non-cash working capital balances <sup>(5)</sup>	(112.3)	96.3
Total	151.8	324.3
Cash flows used in operating activities of discontinued operations	(0.3)	(2.6)
Cash flows used in investing activities	(379.5)	(438.8)
Cash flows from investing activities of discontinued operations	1.5	9.1
Cash flows from financing activities	46.7	324.4
Effect of exchange rate changes on cash and cash equivalents	0.2	—
Net (decrease) increase in cash and cash equivalents	(179.6)	216.4

### *Cash flows from operating activities of continuing operations*

Net cash provided from operating activities decreased to \$151.8 million in the six months ended June 30, 2010, compared to \$324.3 million in the same period in 2009. The decrease was due to cash used in working capital that mainly resulted from an increase in accounts receivable and a decrease in accounts payables and accrued liabilities, offset by the increase in cash provided by operations.

## Management's Discussion and Analysis

### *Cash flows used in investing activities*

In the six months ended June 30, 2010 and 2009, cash flows used in investing activities were primarily used for capital expenditures to purchase additional forestry plantations, investments in manufacturing facilities and other assets. Our cash outlays for our forestry plantations amounted to \$425.8 million in the six months ended June 30, 2009 and \$364.7 million in the same period in 2010. Our cash outlays for our manufacturing facilities and other capital assets amounted to \$5.9 million in the six months ended June 30, 2009 and \$14.8 million in the same period in 2010. Our cash outlays for other assets amounted to \$5.6 million in the six months ended June 30, 2009 and \$12.0 million in the same period in 2010. Our non-pledged short-term deposits increased by \$1.5 million in the six months ended June 30, 2009 and decreased by \$7.9 million in the same period in 2010. We also received \$0.1 million from the proceeds of disposal of capital assets in the six months ended June 30, 2009 and 2010. In addition, we paid \$0.2 million during the acquisition of convertible bonds of Omnicorp in the six months ended June 30, 2009 and obtained a net cash inflow of \$4.0 million during the business acquisitions in the same period in 2010.

### *Cash flows from financing activities*

In the six months ended June 30, 2010, cash flows from financing activities consisted of net proceeds from the issuance of common shares of \$4.9 million and an increase in bank indebtedness of \$48.4 million, offset by an increase in pledged short-term deposits of \$0.2 million, the payment on deferred financing costs from the issuance of the 2014 Senior Notes of \$5.9 million and the repayment of long-term debts of \$0.5 million. In the six months ended June 30, 2009, cash flows from financing activities consisted of the net proceeds from the issuance of common shares of \$323.9 million, a decrease in pledged short-term deposits of \$1.3 million and an increase in bank indebtedness of \$2.0 million, offset by the payment on derivative financial instrument of \$2.9 million.

## **RESULTS OF OPERATIONS – THREE MONTHS ENDED JUNE 30, 2010 AND 2009**

### **Revenue**

The following table sets forth the breakdown of our total revenue for the three months ended June 30, 2010 and 2009:

	2010		2009	
	\$'000	%	\$'000	%
<b>Wood Fibre Operations</b>				
Plantation Fibre	188,080	61.5	158,898	70.8
Trading of Wood Logs	100,413	32.9	56,771	25.3
<b>Manufacturing and Other Operations</b>	17,265	5.6	8,750	3.9
<b>Total</b>	<b>305,758</b>	<b>100.0</b>	224,419	100.0

Our revenue increased 36.2% to \$305.8 million in the three months ended June 30, 2010, compared to \$224.4 million in the same period in 2009. The increase in revenue was mainly due to the increase in sales from our wood fibre operations.

### **Wood Fibre Operations Revenue**

#### *Plantation Fibre*

The following table sets forth revenue from our plantation fibre operations for the three months ended June 30, 2010 and 2009:

	2010				2009			
	Hectares	Volume of fibre sold '000 m <sup>3</sup>	Average price per m <sup>3</sup> \$	Total revenue \$'000	Hectares	Volume of fibre sold '000 m <sup>3</sup>	Average price per m <sup>3</sup> \$	Total revenue \$'000
Standing timber	6,702	1,681	96	161,562	18,538	2,616	61	158,898
Harvested logs	2,634	363	73	26,518	—	—	—	—
<b>Total</b>	<b>9,336</b>	<b>2,044</b>	<b>92</b>	<b>188,080</b>	18,538	2,616	61	158,898

## **Management's Discussion and Analysis**

Revenue from sales of plantation fibre increased 18.4% to \$188.1 million in the three months ended June 30, 2010, compared to \$158.9 million in the same period in 2009, mainly due to an increase in the revenue from harvested logs and an increase in the average selling price of standing timber sales.

The increase in the average selling price of standing timber was mainly due to a difference in sales mix. We sold broadleaf in Yunnan as standing timber at an average selling price of \$102 per m<sup>3</sup> in the three months ended June 30, 2010, compared to our sales of pine and Chinese fir as standing timber at an average price of \$61 per m<sup>3</sup> in the same period in 2009.

The average sales per hectare increased 135.0% to \$20,146 per hectare in the three months ended June 30, 2010, compared to \$8,571 per hectare in the same period in 2009.

The average yield per hectare sold as standing timber was 251 m<sup>3</sup> for the three months ended June 30, 2010 and 141 m<sup>3</sup> in the same period in 2009. The average yield per hectare sold as harvested logs was 138 m<sup>3</sup> for the three months ended June 30, 2010 and nil m<sup>3</sup> in the same period in 2009.

During the three months ended June 30, 2010, we sold approximately 6,082 hectares of plantations which were acquired under the master agreements, mainly in Yunnan and Hunan.

Plantation fibre sales comprised 61.5% of total revenue in the three months ended June 30, 2010, compared to 70.8% in the same period in 2009.

### *Trading of Wood Logs*

Revenue from trading of imported and domestic wood products and logs increased 76.9%, to \$100.4 million in the three months ended June 30, 2010, compared to \$56.8 million in the same period in 2009. This increase was primarily due to higher volume of Russian wood logs sold.

Trading of wood logs sales comprised 32.9% of total revenue in the three months ended June 30, 2010, compared to 25.3% of total revenue in the same period in 2009.

### *Manufacturing and Other Operations Revenue*

Revenue from manufacturing and other operations increased 97.3% to \$17.3 million in the three months ended June 30, 2010, compared to \$8.8 million in the same period in 2009, mainly due to the increase in revenue from the engineered wood flooring business segment.

### **Gross Profit**

Gross profit increased 49.9%, to \$123.3 million in the three months ended June 30, 2010, compared to \$82.2 million in the same period in 2009. Gross profit margin, being gross profit expressed as a percentage of revenue, increased to 40.3% in the three months ended June 30, 2010, compared to 36.6% in the same period in 2009, mainly due to improved gross profit margin from plantation fibre operations.

### *Wood Fibre Operations Gross Profit*

#### *Plantation Fibre*

Gross profit margin from sales of standing timber increased to 66.4% or \$64 per m<sup>3</sup> in the three months ended June 30, 2010, compared to 49.7% or \$30 per m<sup>3</sup> in the same period in 2009, mainly due to the increase in average selling price of standing timber.

The gross profit margin from sales of harvested logs was 31.2% or \$23 per m<sup>3</sup> in the three months ended June 30, 2010 compared to zero sales in the same period in 2009.

#### *Trading of Wood Logs*

Gross profit margin from trading of imported and domestic wood products and logs increased to 5.5% in the three months ended June 30, 2010, compared to 5.0% in the same period in 2009.

# **Management's Discussion and Analysis**

---

## ***Manufacturing and Other Operations Gross Profit***

Gross profit margin from our manufacturing and other operations increased to 12.6% in the three months ended June 30, 2010, compared to 4.6% in the same period in 2009. The increase was mainly due to improvement in the engineered wood flooring business segment.

## **Selling, General and Administration Expenses**

Our selling, general and administration expenses increased 10.1% to \$17.9 million in the three months ended June 30, 2010, compared to \$16.3 million in the same period in 2009. The increase was in line with the business growth of the Company.

## **Depreciation and Amortization**

Depreciation and amortization decreased 9.3% to \$1.1 million in the three months ended June 30, 2010, compared to \$1.2 million in the same period in 2009.

## **Income from Operations**

Income from operations increased 60.9% to \$104.3 million in the three months ended June 30, 2010, compared to \$64.8 million in the same period in 2009, due to the factors explained above. Our income from operations as a percentage of revenue increased to 34.1% in the three months ended June 30, 2010, compared to 28.9% in the same period in 2009.

## **Interest Expense**

Interest expense increased 77.2% to \$30.2 million in the three months ended June 30, 2010, compared to \$17.0 million in the same period in 2009, mainly due to the interest on the 4.25% convertible senior notes issued in the fourth quarter of 2009.

## **Interest Income**

Our interest income increased 56.7% to \$3.6 million in the three months ended June 30, 2010, compared to \$2.3 million in the same period in 2009, due primarily to the increase in the average deposits in 2010.

## **Exchange Losses**

The Company recorded an exchange loss of \$1.0 million in the three months ended June 30, 2010.

## **Loss (Gain) on Changes in Fair Value of Financial Instrument**

In the three months ended June 30, 2010, the Company recorded a loss of \$3.3 million on the change in fair value of embedded conversion option of the convertible bonds issued by Omnicorp.

## **EBITDA**

EBITDA increased 19.8% to \$174.1 million in the three months ended June 30, 2010, compared to \$145.4 million in the same period in 2009, as a result of the increase in revenue in 2010.

## **Provision for Income Taxes**

The provision for income taxes was \$9.6 million in the three months ended June 30, 2010 compared to \$6.4 million in 2009.

## **Net Income for the Period**

As a result of the foregoing, net income for the period increased 41.4% to \$63.7 million in the three months ended June 30, 2010, compared to \$45.0 million in the same period in 2009. Overall net income for the period as a percentage of revenue increased to 20.8% in the three months ended June 30, 2010, compared to 20.1% in the same period in 2009.

## Management's Discussion and Analysis

### Cash Flows

The following table sets forth a condensed summary of our statements of cash flows for the three months ended June 30, 2010 and 2009:

Three months ended June 30, <i>(in millions)</i>	2010 \$	2009 \$
Cash flows from operating activities of continuing operations		
Net cash provided by operations <sup>(4)</sup>	144.7	128.8
Net change in non-cash working capital balances <sup>(5)</sup>	(44.4)	28.0
Total	100.3	156.8
Cash flows (used in) from operating activities of discontinued operations	(0.1)	0.2
Cash flows used in investing activities	(188.6)	(195.4)
Cash flows from investing activities of discontinued operations	—	10.1
Cash flows from financing activities	30.8	318.7
Effect of exchange rate changes on cash and cash equivalents	—	0.1
Net (decrease) increase in cash and cash equivalents	(57.6)	290.5

#### *Cash flows from operating activities of continuing operations*

Net cash provided from operating activities decreased to \$100.3 million in the three months ended June 30, 2010, compared to \$156.8 million in the same period in 2009. The decrease was due to cash used in working capital that mainly resulted from an increase in accounts receivable, offset by the increase in cash provided by operations.

#### *Cash flows used in investing activities*

In the three months ended June 30, 2010 and 2009, cash flows used in investing activities were primarily used for capital expenditures to purchase additional forestry plantations, investments in manufacturing facilities and other assets. Our cash outlays for our forestry plantations amounted to \$191.9 million in the three months ended June 30, 2009 and \$175.0 million in the same period in 2010. Our cash outlays for our manufacturing facilities and other capital assets amounted to \$2.6 million in the three months ended June 30, 2009 and \$5.7 million in the same period in 2010. Our cash outlays for other assets amounted to \$0.4 million in the three months ended June 30, 2009 and \$8.7 million in the same period in 2010. Our non-pledged short-term deposits increased by \$0.6 million in the three months ended June 30, 2009 and decreased by \$0.7 million in the same period in 2010. We also received \$0.1 million from the proceeds of disposal of capital assets in the three months ended June 30, 2009 and 2010.

#### *Cash flows from financing activities*

In the three months ended June 30, 2010, cash flows from financing activities consisted of net proceeds from the issuance of common shares of \$3.0 million and an increase in bank indebtedness of \$28.6 million, offset by an increase in pledged short-term deposits of \$0.3 million and the repayment of long-term debts of \$0.5 million. In the three months ended June 30, 2009, cash flows from financing activities consisted of a decrease in pledged short-term deposits of \$1.1 million and the net proceeds from the issuance of common shares of \$323.9 million, offset by a decrease in bank indebtedness of \$6.3 million.

### Issued and Outstanding Share Capital

The authorized capital of the Company consists of an unlimited number of common shares and an unlimited number of preference shares issuable in series, of which 245,445,202 common shares are issued and outstanding as of the date of this MD&A. On a diluted basis, the Company has 287,350,382 common shares outstanding as of the date of this MD&A, assuming the exercise of 3,157,103 outstanding stock options and the issuance of 17,007,603 and 21,740,474 common shares upon the conversion of the 2013 convertible senior notes in the aggregate principal amount of \$345.0 million (the "2013 Convertible Notes") and the 2016 convertible senior notes in the aggregate principal amount of \$460.0 million (the "2016 Convertible Notes"), respectively.

# Management's Discussion and Analysis

## **Liquidity and Capital Resources**

Our primary sources of funding have been short-term and long-term borrowings, equity offerings and cash provided by operating activities. Our primary uses of funding have been to acquire new forestry plantations in the form of standing timber to develop our existing forestry plantations, for imported and domestic logs trading, for working capital requirements, to service our short-term and long-term borrowings and to invest in and develop our manufacturing facilities.

We expect that cash and cash equivalents of \$922.7 million as at June 30, 2010 will allow us to manage the pace of our vision and strategies during the current economic downturn, the duration of which is difficult to predict. The Company continually assesses the quality of its accounts receivable, cash and cash equivalents and other assets and will take appropriate actions in response to changing market conditions.

## **Financing Arrangements and Contractual Obligations**

As of June 30, 2010, we had secured and unsecured short-term borrowings of \$153.9 million, comprising \$58.6 million of short-term bank loans and \$95.3 million of trust receipt loans. We had long-term debt of \$1,121.5 million, net of equity portion and deferred financing costs. Our borrowings were mainly denominated in U.S. dollars and Renminbi.

### *Short-Term Borrowings*

As of June 30, 2010, we had \$221.6 million short-term credit facilities with banks in Hong Kong and the PRC to fund short-term working capital requirements. As of June 30, 2010, \$153.9 million in respect of bank indebtedness and \$8.2 million in respect of other bank instruments were utilized. Pursuant to the amended provisions of the indenture governing the 9.125% guaranteed senior notes due 2011 (the "2011 Senior Notes") and the indenture governing the 2014 Senior Notes, the maximum aggregate amount of the short-term borrowings which is at any time outstanding may not exceed an amount equal to 10.0% of total consolidated assets of the Company, but in any case may not exceed \$400.0 million. Interest is payable on these short-term borrowings at a weighted average rate of 4.1% per annum, and the borrowings are either repayable on demand or due in less than one year. As of June 30, 2010, the short-term credit facilities were collateralized by certain of our land-use rights, buildings and timber holdings having an aggregate net book value of approximately \$52.1 million and certain bank deposits of \$30.4 million.

### *Other Contractual Obligations*

As of June 30, 2010, we had other contractual obligations relating to: (1) approximately \$26.5 million in respect of capital contributions to our Wholly Foreign Owned Enterprises ("WFOEs"); (2) \$54.4 million of capital commitments with respect to plantation investments, buildings and plant and machinery; (3) \$34.7 million of purchase commitments mainly regarding logs; (4) commitments under operating leases of approximately \$184.4 million; and (5) \$1.3 billion long-term convertible and non-convertible guaranteed senior notes.

### *Scheduled Maturity of Contractual Obligations*

The following table presents the scheduled maturities of our contractual obligations as of June 30, 2010:

	Total \$'000	Payment Due by Period			
		Within one year \$'000	In the second and third year \$'000	In the fourth and fifth year \$'000	After the fifth year \$'000
Long-term debt <sup>(6)</sup>	1,292,187	—	87,670	744,517	460,000
Capital contributions	26,450	14,050	12,400	—	—
Capital commitments <sup>(7)</sup>	54,366	54,366	—	—	—
Purchase commitments	34,676	21,776	12,900	—	—
Operating leases <sup>(8)</sup>	184,436	14,327	17,974	13,754	138,381
<b>Total contractual obligations</b>	<b>1,592,115</b>	<b>104,519</b>	<b>130,944</b>	<b>758,271</b>	<b>598,381</b>

## **Management's Discussion and Analysis**

Under the master agreement entered in July 2006 to secure at least 1.5 million m<sup>3</sup> of wood fibre annually over a 12-year period in Inner Mongolia, the Company has acquired 561,212 m<sup>3</sup> of wood fibre as at June 30, 2010.

Under the master agreements entered in September and December 2006 to acquire 400,000 hectares of plantation trees over a 14-year period in Hunan, the Company has acquired 209,398 hectares of plantation trees for \$836.0 million as at June 30, 2010.

Under the master agreement entered in March 2007 to acquire 200,000 hectares of plantation trees over a 10-year period in Yunnan, the Company has acquired 121,182 hectares of plantation trees for \$570.7 million as at June 30, 2010.

Under the master agreement entered in December 2007 to acquire 150,000 hectares of plantation trees over a 5-year period in Guangxi, the Company has acquired 118,856 hectares of plantation trees for \$600.8 million as at June 30, 2010.

Under the master agreement entered in August 2008 to acquire 200,000 hectares of plantation trees over a 10-year period in Fujian, the Company has not acquired any hectares of plantation trees as at June 30, 2010.

Under the master agreement entered in June 2009 to acquire between 150,000 to 300,000 hectares of plantation trees over a 3-year period in Jiangxi, the Company has acquired 36,577 hectares of plantation trees for \$144.6 million as at June 30, 2010.

Under the master agreement entered in January 2010 to acquire 150,000 hectares of plantation trees over a 3-year period in Guizhou, the Company has not acquired any hectares of plantation trees as at June 30, 2010.

### *Guarantees*

We also periodically issue guarantees to third parties in relation to the debt of our subsidiaries. As of June 30, 2010, we had provided guarantees of approximately \$139.7 million to banks in connection with credit facilities granted to our subsidiaries. These guarantees expire at the maturity of the underlying debt, which are for varying terms of less than one year, unless the underlying debt is renewed.

## **HISTORICAL AND PLANNED CAPITAL EXPENDITURES**

The following table sets forth the breakdown of our capital expenditures for the three months and six months ended June 30, 2010 and 2009:

	<b>Three months ended</b>				<b>Six months ended</b>			
	<b>June 30,</b>				<b>June 30,</b>			
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
	<b>Hectares</b>	<b>\$'million</b>	<b>Hectares</b>	<b>\$'million</b>	<b>Hectares</b>	<b>\$'million</b>	<b>Hectares</b>	<b>\$'million</b>
Tree acquisition	<b>38,306</b>	<b>204.3</b>	41,114	152.5	<b>76,084</b>	<b>387.6</b>	117,091	398.1
Tree acquisition – acquisition of subsidiaries	—	—	—	—	<b>86,786</b>	<b>283.1</b>	—	—
Re-planting and maintenance of plantations		<b>9.4</b>		7.9		<b>16.5</b>		13.7
Panel manufacturing and others		<b>10.8</b>		2.6		<b>13.0</b>		7.8
Panel manufacturing and others – acquisition of subsidiaries		—		—		<b>6.6</b>		—
<b>Total</b>		<b>224.5</b>		163.0		<b>706.8</b>		419.6

Capital expenditures incurred at our plantations were for the acquisition of a variety of mature and immature trees, various plantation management costs, including land lease costs, the costs of planting,



## Management's Discussion and Analysis

developing seedlings, fertilization, insecticide, labour and plantation maintenance service fees. Capital expenditures for manufacturing plants included the costs of constructing the facilities and purchasing and installing production line equipment. The difference between the cash outlays for our forestry plantations in the consolidated statements of cash flows and the above capital expenditure on plantations was due to non-cash transactions such as the movement of accounts payable and capitalization of deposit paid for the acquisition of plantations from other assets to timber holdings. The "Tree Acquisition – acquisition of subsidiaries" represents the number of hectares acquired upon completion of the acquisition of Mandra that were fully paid for and therefore recorded for accounting purposes in the financial statements. The difference between the 155,600 and the 86,786 above represents the number of hectares acquired and under management for which deposits on the purchase of the plantations were paid. The remaining purchase price will be paid when the hectares in question are harvested.

For fiscal 2010, capital expenditures are expected to be approximately \$1.3 billion for plantation acquisitions, replanting and maintenance, and approximately \$30 million for the development of manufacturing facilities integrated with plantation operations. These acquisition levels will be adjusted as necessary given future changes in the economic climate in the PRC.

### AGING OF ACCOUNTS RECEIVABLE

#### *Plantation Fibre Operations*

We recognize revenue from plantation fibre when the buyer has signed the sales contract and the significant risks and rewards of ownership have been transferred to the buyer. After the buyer has entered into the sales contract, we generally give the buyers of standing timber extended credit terms to log and haul the timber from the plantations. Based on a twelve-month period, on average, customers repay outstanding balances in approximately three months.

	Total Accounts Receivable \$'000	Aging Analysis					
		0-30 Days \$'000	31-60 Days \$'000	61-90 Days \$'000	91-180 Days \$'000	181-360 Days \$'000	Over One Year \$'000
		<b>At June 30, 2010</b>	<b>197,441</b>	<b>81,811</b>	<b>43,117</b>	<b>31,258</b>	<b>61</b>
At December 31, 2009	192,674	159,636	32,749	3	—	286	—

#### *Trading of Wood Logs Operations, Manufacturing and Other Operations*

We recognize revenue from the sale of logs and other products when the significant risks and rewards of ownership of the logs and other products have been transferred to the customer, usually on the delivery of the goods. Revenue from wood product and nursery contracts are recognized based on percentage-of-completion method.

	Total Accounts Receivable \$'000	Aging Analysis					
		0-30 Days \$'000	31-60 Days \$'000	61-90 Days \$'000	91-180 Days \$'000	181-360 Days \$'000	Over One Year \$'000
		<b>At June 30, 2010</b>	<b>119,317</b>	<b>41,371</b>	<b>30,409</b>	<b>25,699</b>	<b>18,786</b>
At December 31, 2009	89,632	38,260	25,947	16,360	6,123	2,874	68

Currently, as there is no indication that the Company's accounts receivables are non-collectible, an allowance has not been set up. To mitigate the risk on these receivables, the Company has established relationships with customers who have a very good credit rating and solid reputation.

### OFF-BALANCE SHEET ARRANGEMENTS

Sino-Forest does not have any outstanding derivative financial instruments or off-balance sheet guarantees. In addition, we are not otherwise engaged in hedging activities and had no forward exchange contracts outstanding as of June 30, 2010. In the ordinary course of business, we enter into operating lease commitments, capital commitments and other contractual obligations. These transactions are recognized in our financial statements in accordance with Canadian GAAP and are more fully discussed above.

# **Management's Discussion and Analysis**

## **TRANSACTIONS WITH RELATED PARTIES**

Pursuant to the respective service agreements, Sino-Forest pays the salaries of the Chairman and Chief Executive Officer and the President in the form of consultancy fees to companies controlled by the noted executive officers. The consultancy fees incurred for the three months and six months ended June 30, 2010 amounted to \$152,000 [three months ended June 30, 2009 – \$153,000] and \$305,000 [six months ended June 30, 2009 – \$306,000], and were recorded at an exchange amount as agreed upon by the related parties.

In addition, as at June 30, 2010, no balance [December 31, 2009 – \$6,958,000] was payable for consultancy fees to these related companies.

In February 2009, the Company acquired 55,000,000 ordinary shares and approximately \$21.7 million (equivalent to approximately HK\$168 million) 4% convertible bonds of Omnicorp Limited (“Omnicorp”) from various vendors. The purchase price consisted of cash of approximately \$4.3 million and 2,659,990 common shares of the Company. Total consideration was approximately \$25.8 million (equivalent to approximately HK\$201 million). Among the vendors were a director, Simon Murray, of the Company and an entity controlled by such director, the aggregate value of whose Omnicorp ordinary shares and convertible bonds represented approximately 5.5% of the aggregate value of the overall transaction.

In June 2010, the Company acquired 2,638,469,000 ordinary shares of Greenheart. Total consideration was approximately \$33 million. One of the vendors, Forest Operations Limited, is beneficially owned by a director of the Company, which owns approximately 5.3% of the ordinary shares of Greenheart that were sold.

## **NON-GAAP MEASURES**

EBITDA, gross profit, sales per hectare, price per m<sup>3</sup> and gross margin per m<sup>3</sup> are measures used by the Company that do not have a standardized meaning prescribed by GAAP and may not be comparable to similar measures used by other companies. Included at the end of this MD&A is a table calculating or reconciling these non-GAAP measures where applicable.

EBITDA, gross profit, sales per hectare, price per m<sup>3</sup> and gross margin per m<sup>3</sup> are included in this MD&A because these statistics are key performance indicators that management uses to monitor performance. Management uses these statistics to assess how well the Company is performing compared to budget and to make strategic decisions. Management believes that the inclusion of these statistics in the MD&A helps investors and analysts to assess the Company's ability to grow its timber holdings, to forecast future results, to assess our current and future operating results and to make investment decisions. The data is intended to provide additional information and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with GAAP.

## **Quarterly Financial Information**

Our business is seasonal. Generally, the third and fourth quarters together account for approximately 60% of annual revenue, while the first and second quarters together account for approximately 40% of annual revenue. This reflects the preference of timber companies to take advantage of the peak growing seasons in the spring and summer before harvesting the trees, and the difficulty in the logging and hauling of timber during the rainy season in the first half of the year.

## Management's Discussion and Analysis

The following table is a summary of our selected quarterly financial information for each of the eight quarters ended June 30, 2010:

(in thousands, except per share amounts)	Revenue from continuing operations	Net Income from continuing operations	Net Income (Loss) from discontinued operations	Earnings Per Share <sup>(3)</sup> from		Earnings (Loss) per Share <sup>(3)</sup> from	
				continuing operations	Basic Diluted	discontinued operations	Basic Diluted
		\$	\$	\$	\$	\$	\$
<b>2010</b>							
<b>June 30</b>	<b>305,758</b>	<b>63,989</b>	<b>(277)</b>	<b>0.26</b>	<b>0.26</b>	<b>(0.00)</b>	<b>(0.00)</b>
March 31	251,015	43,193	(419)	0.18	0.18	(0.00)	(0.00)
<b>2009</b>							
December 31	469,570	97,349	15,350	0.43	0.43	0.07	0.06
September 30	366,962	106,497	(880)	0.48	0.48	(0.00)	(0.00)
June 30	224,419	47,019	(1,970)	0.24	0.24	(0.01)	(0.01)
March 31	177,234	27,922	(4,917)	0.15	0.15	(0.03)	(0.03)
<b>2008</b>							
December 31	281,873	82,266	13,224	0.45	0.44	0.07	0.07
September 30	293,696	95,237	(20,062)	0.52	0.50	(0.11)	(0.10)

### CRITICAL ACCOUNTING ESTIMATES

The preparation of financial statements in conformity with Canadian GAAP requires management to make estimates and assumptions that affect amounts reported in the consolidated financial statements and accompanying notes. Sino-Forest's significant accounting policies are described in note 1 to the consolidated financial statements for the year ended December 31, 2009. Each policy involves a number of estimates and assumptions made by management. The Company bases its estimates on historical experience and various other assumptions that are believed to be reasonable in the circumstances, the results of which form the basis for making judgments about the carrying value of assets and liabilities. On an on-going basis, the Company evaluates its estimates. Different accounting policies, or changes in estimates or assumptions, could potentially have a material impact, positive or negative, on Sino-Forest's financial position and results of operations. It is reasonably possible that circumstances may arise which cause actual results to differ from management estimates. The Company believes its most critical policies and estimates are those related to revenue recognition of standing timber, asset impairment of timber holdings, and capital assets and income tax provision.

#### Asset Impairment

##### Timber Holdings

Timber holdings represented 61.6% of the Company's consolidated total assets as at June 30, 2010. Timber holdings are carried on the Company's consolidated balance sheet at cost which includes cost of young trees, standing timber, and planting and maintenance costs. The Company reviews the recoverability of the carrying value of its timber holdings on an annual basis or whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. If the sum of the future undiscounted cash flows expected to result from the asset is less than the asset's carrying value, asset impairment must be recognized. Impairment losses on timber holdings are measured as the amount by which the carrying value of the asset exceeds its fair value.

The Company believes that accounting estimates related to timber holding impairment assessments are critical accounting estimates because: (i) they are subject to significant measurement uncertainty and are susceptible to change as management is required to make forward looking assumptions regarding timber market demand and pricing, cost of production such as harvesting costs, transportation costs, taxes and overhead costs, plantation risk such as fire, pest and disease, frost and typhoons, plantation growth and yield, future yield development and the Company's weighted average cost of capital; and (ii) any resulting impairment loss could have a material impact on the Company's consolidated income statement and the reported timber holdings amount in the Company's consolidated balance sheet.

To assist with its impairment assessments, the Company engages an outside consultant to help derive cash flow estimates and to estimate the fair value of its existing timber holdings using a discounted cash flow

## **Management's Discussion and Analysis**

valuation model. If management's best estimate of key assumptions were to change significantly and the associated estimated future cash flows were to materially decrease, Sino-Forest could potentially experience future impairment charges and such charges could be material.

### **Capital Assets**

The Company evaluates the recoverability of the carrying value of its capital assets whenever indicators of impairment exist. Indicators of impairment include prolonged operating losses or a decision to dispose of, or otherwise change the use of, an existing capital asset. If the sum of the future undiscounted cash flows expected to result from the asset is less than the asset's carrying value, asset impairment must be recognized. Impairment losses on capital assets are measured as the amount by which the carrying value of the asset exceeds its fair value.

The Company believes that estimates related to capital assets impairment assessments are critical accounting estimates because: (i) they are subject to significant measurement uncertainty and are susceptible to change as management is required to make forward looking assumptions regarding the impact of improvement plans on current operations, other new business opportunities, forecasted production volumes and cost of production assumptions on current and future business; and (ii) any resulting impairment loss could have a material impact on the Company's consolidated financial statements and the reported capital asset amount in the consolidated balance sheet.

### **Revenue Recognition**

#### **Standing Timber**

Sino-Forest sells standing timber at various stages of maturity to domestic wood dealers from its tree plantations. Standing timber revenue represents a significant portion of the Company's consolidated revenue. The timing of recognition of revenue from standing timber sales is dependent on the terms and conditions of the Company's contractual arrangements with its customers. To date, substantially all of the Company's standing timber revenue has been recognized when the Company and the buyer enter into a binding sales agreement. Typically, prior to entering into the agreement, the Company and the buyer will have negotiated the approximate timber volume and the expected harvest yield associated with a specified plantation area. The sales agreement typically provides the buyer with a fixed period of time over which the buyer is entitled to harvest the timber on the specified plantation area and amounts due from the buyer are fixed at the time of entering into the agreement and are not subject to adjustment based on the actual amount of timber harvested by the buyer. Harvesting and all related costs have to date been the responsibility of the buyer and the Company has not been responsible for any further significant acts of performance under the sales agreement. The buyer has borne all risks and rewards related to the timber on the specified plantation area over the harvest period.

A future change to the typical contractual arrangements for timber sales could materially impact the timing and manner in which revenue is recognized.

### **Provision for Tax Related Liabilities**

Our principal operating subsidiaries incorporated in the British Virgin Islands (the "BVI Subsidiaries") are engaged in the sale of standing timber and earning income ("Authorized Sales Activities") in the PRC through authorized intermediaries ("AI") that are domestic enterprises of the PRC. In accordance with the PRC laws and regulations relating to PRC enterprise income tax, foreign companies such as the BVI Subsidiaries, deriving income from sources in the PRC are subject to enterprise income tax. This also applied to income and commission revenue that the BVI Subsidiaries received from the sale of wood chips in prior years. The wood chips and commission operations were discontinued in 2007.

Under the terms of the master agreements, relevant sales and purchase contracts and commission agreements ("AI Agreements") made with the AI, the AI are responsible for remitting relevant PRC taxes that arise from the Authorized Sales Activities. It is a question of fact whether the PRC tax authorities may be successful in establishing that the BVI Subsidiaries are subject to enterprise income tax due to the Authorized Sales Activities. Management has concluded that based upon all available evidence it is appropriate to record in the accounts a reserve for tax benefits representing management's estimate, based upon cumulative probabilities, of the amount the PRC tax authorities might seek to recover.

## **Management's Discussion and Analysis**

The Company's BVI Subsidiaries deriving income from sources in the PRC are subject to PRC enterprise income tax on a deemed profit basis. The deemed profit percentage applied by the Company to plantation fibre sales is 10% for 2008 and prior years. The PRC tax authorities issued Circular 19 in February 2010 (the "Circular") which states that the deemed profit percentage for certain activities should be a minimum of 15%. The activities described that would be subject to the minimum 15% deemed profit percentage appear to include sales of plantation fibre. The Company has been assessing the effect of the Circular on the BVI Subsidiaries and monitoring the interpretation and application of the Circular by the PRC tax authorities. Based upon the Company's analysis to date, the Company has recorded income tax on a deemed profit basis at a rate of 15% for 2010. The Company is actively monitoring the application of the Circular by PRC taxation authorities to years prior to the issue of the Circular and is working with advisors to ascertain whether the most appropriate deemed profit percentage for the BVI subsidiaries could be in excess of the 15% minimum. The Company has recorded its best estimate based upon the information available to it as at this date and will revisit its estimate in the coming quarter as its analysis is updated.

Should the Company determine that it would need to record the exposure at 15% for some or all of the 2007, 2008 and 2009 years from the currently recorded 10%, this would represent a further provision requirement of up to \$30,053,000. In addition, if the Company were to conclude that the deemed profit percentage should be in excess of 15%, then management estimates that each additional percentage point increase would represent \$813,000 in provision as at June 30, 2010 for activities subsequent to January 1, 2010 and \$6,894,000 if management were to determine that the exposure should be recorded for the 2007, 2008 and 2009 taxation years.

Included in accounts payable and accrued liabilities including discontinued operations as at June 30, 2010 is the balance of the tax provision for the tax related contingency amounting to \$115,126,000 [December 31, 2009 – \$98,863,000] provided on the profits of the Authorized Sales Activities earned by the BVI Subsidiaries in the current six months and in the four previous years.

### **Contingencies for Tax Related Liabilities**

The provision for income taxes and tax related liabilities and whether tax filings are required is subject to a number of different factors, estimates and judgment made by management. A change in the facts and these estimates and judgment could have a material effect on the Company's tax expense. The Company has operations in various countries (mainly in the PRC, Canada and Hong Kong) that have different tax laws and rates. Income tax and other taxes are subject to audit by all relevant tax authorities. The effective tax rate may change from year to year based on the mix of income among the different tax jurisdictions in which the Company operates, changes in tax laws and administrative practice in these jurisdictions, and changes in tax treaties between various tax jurisdictions in which the Company operates. It is possible that profits already taxed by one tax jurisdiction could be taxed by another tax jurisdiction or multiple jurisdictions. Should the PRC tax authorities recover income tax, business tax and value-added tax directly from the BVI Subsidiaries, they might do so together with related tax surcharges and tax penalties on applicable income or profits of the Authorized Sales Activities from the BVI Subsidiaries for a period from four to six years in practice (including the current year). Under prevailing PRC tax rules, the tax surcharge is calculated at 0.05% per day on the tax amount overdue while the tax penalties can range from 50% to 500% of taxes underpaid. Under the Hong Kong tax regulations, assessments are open for up to six years in practice and tax penalties can be up to treble the amount of the tax underpaid.

Significant estimates and judgment are applied by management to determine the appropriate amount of tax related liabilities and contingencies for tax related liabilities to be recognized and disclosed in the financial statements respectively. Changes in the amount of the estimates could materially increase or decrease the provision for tax related liabilities and the extent of disclosures of contingencies for tax related liabilities in a period.

Management evaluates the provision for tax related liabilities on a quarterly basis or as necessary and believes that an adequate provision for tax related liabilities has been recognized in the financial statements.

### **Future Accounting Standards**

The CICA has issued the following Handbook Sections which apply commencing with the Company's fiscal years noted below.

## Management's Discussion and Analysis

In January 2009, the CICA issued Section 1601 Consolidations and Section 1602 Non-controlling Interests. CICA 1601 establishes standards for the preparation of consolidated financial statements. CICA 1602 establishes standards for accounting for a non-controlling interest in a subsidiary in consolidated financial statements subsequent to a business combination. These standards are applicable to interim and annual financial statements of the Company beginning on January 1, 2011. The Company is in the process of evaluating the impact of these standards.

In January 2009, the CICA issued Section 1582 Business Combinations, replacing Section 1581 Business Combinations. The new section improves the relevance, reliability and comparability of the information that a reporting entity provides in its financial statements about a business combination and its effects. The section is applicable to the annual and interim financial statements of the Company beginning on or after January 1, 2011, with early adoption permitted. The Company is in the process of evaluating the impact of this standard.

### **International Financial Reporting Standards**

#### **(1) Project Overview**

Canadian reporting issuers will commence reporting under International Financial Reporting Standards ("IFRS") effective January 1, 2011, including providing IFRS-compliant comparative information for 2010. IFRS uses a conceptual framework similar to Canadian GAAP, but there are significant differences in many aspects of recognition, measurement and disclosures.

The Company commenced its IFRS conversion project in 2008. The project consists of four phases: diagnostic, design and planning, solution development and implementation. The diagnostic phase was completed during the latter part of 2008, and the design and planning phase was completed during the first half of 2009. During this quarter, the Company moved closer to completing the solution development phase, during which issue-specific work teams are analyzing areas of possible impact, setting out options and making recommendations. Some specific elements of this phase remain to be completed during the second half of 2010, with the implementation phase continuing through 2011 and 2012 as the Company issues its initial IFRS interim and annual financial statements. Senior management reports regularly to the audit committee on the progress of the project, and participated in an in-depth IFRS discussion session with the audit committee in May 2010. The following table summarizes the key activities of the Company's conversion project and the progress made with respect to each of these activities:

<b>Key Activities</b>	<b>Milestones</b>	<b>Status</b>
<b>Accounting policies and procedures:</b> <ul style="list-style-type: none"> <li>• Identify differences between IFRS and the Company's existing policies and procedures</li> <li>• Analyze and select ongoing policies where alternatives are permitted</li> <li>• Analyze and determine whether the Company will select any of the exemptions available to first-time adopters of IFRS</li> <li>• Implement revisions to accounting and procedures manuals</li> </ul>	<ul style="list-style-type: none"> <li>• Senior management approval and audit committee review of accounting policy decisions by Q2 2010</li> <li>• Revised accounting policy and procedures manuals in place by changeover date</li> </ul>	<ul style="list-style-type: none"> <li>• Accounting policy alternatives have been analyzed and recommendations made as work progresses in each area. As at June 30, 2010, only a few significant elements of this analysis remain to be completed</li> <li>• Key accounting policy decisions are now expected to be approved by senior management and reviewed by the audit committee by Q4 2010.</li> <li>• Revisions to accounting and procedures manuals are being drafted as work progresses in each area.</li> </ul>
<b>Financial statement preparation:</b> <ul style="list-style-type: none"> <li>• Prepare financial statements and note disclosures in compliance with IFRS</li> <li>• Quantify the effects of</li> </ul>	<ul style="list-style-type: none"> <li>• Senior management approval and audit committee review of pro forma financial statements and disclosures by Q4 2010</li> </ul>	<ul style="list-style-type: none"> <li>• Draft IFRS-compliant financial statements, including required note disclosures, have been prepared and are in the process</li> </ul>

## Management's Discussion and Analysis

<ul style="list-style-type: none"> <li>converting to IFRS</li> <li>Prepare first-time adoption reconciliations required under IFRS 1</li> </ul>		<ul style="list-style-type: none"> <li>of being updated.</li> <li>The effects of the conversion are quantified as work progresses in each area.</li> </ul>
<p><b>Training and communication:</b></p> <ul style="list-style-type: none"> <li>Provide topic-specific training to key employees involved with implementation</li> <li>Provide training on revised policies and procedures to affected personnel, and develop awareness of IFRS throughout the organization</li> <li>Provide timely communication of the impacts of converting to IFRS to our external stakeholders</li> </ul>	<ul style="list-style-type: none"> <li>Broader training and internal awareness initiatives implemented prior to changeover date</li> <li>Impact of converting to IFRS communicated prior to changeover</li> </ul>	<ul style="list-style-type: none"> <li>Broader training and internal awareness initiatives to be developed by Q4 2010.</li> <li>IFRS-related MD&amp;A disclosures will become increasingly detailed during 2010. Other possible external communication initiatives to be considered by Q3 2010.</li> </ul>
<p><b>Business impacts:</b></p> <ul style="list-style-type: none"> <li>Identify impacts of conversion on contracts including financial covenants and compensation arrangements</li> <li>Identify impacts of conversion on tax matters</li> </ul>	<ul style="list-style-type: none"> <li>Impacts on contracts identified by Q2 2010</li> </ul>	<ul style="list-style-type: none"> <li>Adoption of IFRS is not currently expected to have any material impact on the Company's contracts.</li> <li>Work on tax-related matters is progressing as planned.</li> </ul>
<p><b>IT systems and control environment:</b></p> <ul style="list-style-type: none"> <li>Identify changes required to IT systems and implement solutions</li> <li>For all identified changes to policies and procedures, assess impact on internal controls over financial reporting ("ICFR") and disclosure controls and procedures ("DC&amp;P") and implement any necessary changes</li> </ul>	<ul style="list-style-type: none"> <li>Necessary changes to IT systems and controls implemented by changeover date</li> </ul>	<ul style="list-style-type: none"> <li>Required changes to IT systems, data collection mechanisms and controls are being identified as work progresses in each area; these are not currently expected to be materially significant.</li> </ul>

### (2) Financial Reporting Impact

The Company has identified a variety of changes to its existing accounting policies; however, the following are the most significant:

**Timber holdings** Under Canadian GAAP, the Company accounts for its planted and purchased plantations on the cost basis. Under IAS 41 *Agriculture*, it will measure these holdings at their fair value less costs to sell, reflecting changes as part of profit or loss. Sino-Forest already receives IFRS-compliant fair value information through the annual valuation report prepared by Pöyry and has disclosed this value in the MD&A for previous years, without reflecting it in the financial statements. For IFRS purposes, the Company will also engage Pöyry to provide fair value information at each interim reporting date.

**Tax** IAS 12 *Income Taxes* differs from the Company's existing policies in several respects. Most prominently, the Company will be required for the first time to recognize deferred (future) tax assets or liabilities on temporary differences arising on translating non-monetary assets denominated in a functional currency other than US\$, including standing timber and property, plant and equipment held in China and denominated in the RMB. Other differences will arise on the Company's issued convertible debt (which is a compound financial instrument) and on past inter-company transfers of assets and liabilities.

## **Management's Discussion and Analysis**

Additional tax consequences will arise from other changes in accounting policies. For example, additional temporary differences will arise from the measurement change for timber holdings described above. The Company will also disclose more tax-related information under IFRS, including information on temporary differences associated with investments in foreign subsidiaries for which it has not recognized deferred tax liabilities.

Proposed changes to IAS 37 *Provisions, Contingent Liabilities and Contingent Assets*, issued for comment by the IASB in January 2010, would have an impact in particular on the Company's accounting for uncertain tax positions. These proposals may require recognizing and measuring a provision, using the probability-weighted average of the outflows for the range of possible outcomes, in various circumstances where this is not currently done (because an outflow of resources is not considered probable). The proposals are expected to be finalized later in 2010.

**Impairment of long-lived assets** Under Canadian GAAP, when the Company determines that an asset group's carrying amount exceeds its undiscounted estimated future cash flows, it recognizes an impairment loss, measured as the amount by which that carrying amount exceeds the asset group's fair value. The approach under IAS 36 *Impairment of Assets* does not have an initial step based on undiscounted cash flows. Where any indication of an impairment loss exists, the IFRS approach compares carrying amounts to recoverable amounts, based on the higher of fair value less costs to sell and value in use (a discounted cash flow measure). This methodology could result in recognizing additional asset impairments on transition to IFRS.

In addition, the "cash-generating units" into which assets are organized for impairment-testing purposes under IFRS might be identified at a lower level than the asset groups identified under Canadian GAAP, possibly also leading to additional asset impairments under IFRS. On the other hand, unlike Canadian GAAP, IFRS allows reversing previously-recognized impairment losses where the circumstances have changed. The Company is continuing to assess the implications of these differences for its long-lived assets.

As explained above, while accounting estimates related to timber holding impairment assessments are critical accounting estimates under Canadian GAAP, timber holdings will be measured under IFRS at their fair value less costs to sell, removing these assets from the scope of the impairment testing methodology.

**Foreign currency** The Company does not currently expect to identify material differences relating to foreign currency translation. However, IFRS 1 allows first-time adopters to elect that the cumulative translation differences for all foreign operations are deemed to be zero at the date of transition to IFRS. If this election is selected, the gain or loss on a subsequent disposal of any foreign operation excludes translation differences that arose before the date of transition to IFRS, but includes later translation differences. The election, among other things, avoids potential considerable complexity in adjusting historical exchange calculations to reflect changes made under IFRS to the carrying values of other assets and liabilities. Sino-Forest expects it will make the election and reset the cumulative differences to zero at January 1, 2010.

**Business combinations** The Company acquired Mandra during the first quarter of 2010 and accounted for the transaction under Canadian GAAP in accordance with Section 1581, rather than early-adopting Section 1582. When it presents IFRS-compliant comparative information for 2010, the Company will restate certain aspects of this accounting to conform with IFRS 3 *Business Combinations*. Among other things, under IFRS 3, the Company will reflect the contingent element of the purchase consideration in the acquisition equation at its fair value at that date, rather than treating it as an additional cost of the purchase when the contingencies are resolved and the consideration becomes issuable. The Company will also reflect its previously-held 15% equity interest in Mandra in the acquisition equation at its fair value at that date, recognizing a gain in profit or loss, and resulting in recognizing 100% of the assets and liabilities of Mandra at their fair value; this previously held interest is not revalued under Canadian GAAP. The Company may identify other significant differences as it finalizes the accounting for the acquisition during 2010.

## **RISK AND UNCERTAINTIES**

There are no significant changes to the risk and uncertainties as described in the most recent annual information form of the Company, which is available on SEDAR at [www.sedar.com](http://www.sedar.com).



# **Management's Discussion and Analysis**

## **DISCLOSURE CONTROLS AND PROCEDURES AND INTERNAL CONTROLS OVER FINANCIAL REPORTING**

The Company's Chief Executive Officer ("CEO") and Senior Vice President and Chief Financial Officer ("CFO") are responsible for designing disclosure controls and procedures ("DC&P") and internal controls over financial reporting ("ICFR") as defined in National Instrument 52-109 – Certification of Disclosure in Issuers' Annual and Interim Filings. The control framework used in the design of both DC&P and ICFR is the internal control integrated framework issued by the Committee of Sponsoring Organizations of the Treadway Commission.

The design and effectiveness of internal controls over financial reporting was assessed as of December 31, 2009. Based on that evaluation, the Company concluded that the design and effectiveness of the Company's DC&P and ICFR was ineffective due to the weakness discussed below with respect to ICFR.

The success of the Company's vision and strategy of acquiring and selling forestry plantations and access to a long-term supply of wood fibre in the PRC is dependent on senior management. As such, senior management plays a significant role in maintaining customer relationships, negotiating and finalizing the purchase and sale of plantation fibre contracts and the settlement of accounts receivable and accounts payable associated with plantation fibre contracts. This concentration of authority, or lack of segregation of duties, creates risk in terms of measurement and completeness of transactions as well as the possibility of non-compliance with existing controls, either of which may lead to the possibility of inaccurate financial reporting. By taking additional steps in 2010 to address this deficiency, management will continue to monitor and work on mitigating this weakness.

Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues have been detected. A control system, no matter how well conceived or operated, can only provide reasonable, not absolute, assurance that the objectives of the control system are met.

There has been no change in the design of the Company's internal controls over financial reporting during the quarter ended June 30, 2010, that would materially affect, or is reasonably likely to materially affect, Sino-Forest's internal controls over financial reporting.

## **OUTLOOK**

We remain upbeat about China's wood fibre market in the long term as there are several market factors that support a positive outlook for Sino-Forest. The Central Government continues to provide stimulus spending for infrastructure improvements, construction of low-income housing, and economic development in rural and western regions of the PRC. As demand for wood logs increases while the flow of imported logs slows, China's wood deficit continues to grow and log prices continue to rise. Sino-Forest has access to a substantial supply of fibre at fixed prices. We continue to improve the productive yield at our plantations through scientific advancements and silviculture expertise. In addition, the Company is producing competitively-priced plantation logs that could substitute for certain imported wood logs as raw material for downstream manufactured wood products.

We will continue to acquire plantation fibre through our six long-term master agreements, and to re-plant harvested land, as part of our long-term strategy to strengthen our position as one of China's leading operators of sustainable forest plantations.

## Management's Discussion and Analysis

- (1) Gross profit for any period is defined as total revenue less cost of sales. Gross profit is presented as additional information because we believe that it is a useful measure for certain investors to determine our operating performance. Gross profit is not a recognized term under Canadian GAAP and should not be considered as an alternative to net income as an indicator of our operating performance or any other measure of performance derived in accordance with Canadian GAAP. Because it is not a Canadian GAAP measure, gross profit may not be comparable to similar measures presented by other companies.
- (2) EBITDA for any period is defined as income from continuing operations for the period after adding back depreciation and amortization, as well as depletion of timber holdings in cost of sales, for the period. EBITDA is presented as additional information because we believe that it is a useful measure for certain investors to determine our operating cash flow and historical ability to meet debt service and capital expenditure requirements. EBITDA is not a measure of financial performance under Canadian GAAP and should not be considered as an alternative to cash flows from operating activities, a measure of liquidity or an alternative to net income as indicators of our operating performance or any other measures of performance derived in accordance with Canadian GAAP.

EBITDA is calculated as follows:

	Three months ended		Six months ended	
	June 30,		June 30,	
	2010	2009	2010	2009
	\$'000	\$'000	\$'000	\$'000
Income from continuing operations	<b>104,285</b>	64,800	<b>180,850</b>	114,392
Plus: depreciation and amortization	<b>1,053</b>	1,161	<b>2,276</b>	2,290
depletion of timber holdings	<b>68,800</b>	79,432	<b>137,056</b>	143,637
	<b>174,138</b>	145,393	<b>320,182</b>	260,319

- (3) Earnings (Loss) per share is calculated using the weighted average number of common shares outstanding during each period.
- (4) Represents net income as adjusted for depletion of timber holdings in cost of sales, interest earned from Mandra, depreciation and amortization, impairment of capital assets, amortization of deferred financing costs, stock-based compensation, accretion of convertible senior notes, changes in fair value of financial instrument and other assets, unrealized exchange losses and others.
- (5) Represents decreases (increases) in accounts receivable, inventories, prepaid expenses and other assets and increases (decreases) in accounts payable and accrued liabilities and income taxes payable.
- (6) Represents the U.S. dollar denominated debts due in 2011, 2013, 2014 and 2016.
- (7) Represents commitments to invest in buildings, plant and machinery for investments in the manufacturing plants and timber holdings.
- (8) These represent mainly leases of plantation land.

## CONSOLIDATED STATEMENTS OF INCOME AND RETAINED EARNINGS

[Expressed in thousands of United States dollars, except for earnings per share information] [Unaudited]

	Three months ended		Six months ended	
	2010	June 30, 2009	2010	June 30, 2009
	\$	\$	\$	\$
<b>Revenue</b>	<b>305,758</b>	224,419	<b>556,773</b>	401,653
<b>Costs and expenses</b>				
Cost of sales	<b>182,496</b>	142,173	<b>338,307</b>	253,882
Selling, general and administration	<b>17,924</b>	16,285	<b>35,340</b>	31,089
Depreciation and amortization	<b>1,053</b>	1,161	<b>2,276</b>	2,290
	<b>201,473</b>	159,619	<b>375,923</b>	287,261
Income from operations before the undernoted	<b>104,285</b>	64,800	<b>180,850</b>	114,392
Interest expense	<b>(30,190)</b>	(17,036)	<b>(57,884)</b>	(33,831)
Interest income	<b>3,567</b>	2,276	<b>6,992</b>	4,180
Exchange losses	<b>(965)</b>	(270)	<b>(893)</b>	(363)
(Loss) gain on changes in fair value of financial instruments	<b>(3,278)</b>	2,588	<b>(3,987)</b>	1,607
Other income	<b>137</b>	1,051	<b>455</b>	1,272
Income before income taxes	<b>73,556</b>	53,409	<b>125,533</b>	87,257
Provision for income taxes <i>[note 14]</i>	<b>(9,567)</b>	(6,390)	<b>(18,351)</b>	(12,316)
<b>Net income from continuing operations</b>	<b>63,989</b>	47,019	<b>107,182</b>	74,941
<b>Net loss from discontinued operations <i>[note 7]</i></b>	<b>(277)</b>	(1,970)	<b>(696)</b>	(6,887)
<b>Net income before non-controlling interests</b>	<b>63,712</b>	45,049	<b>106,486</b>	68,054
Non-controlling interests	<b>(25)</b>	—	<b>(1)</b>	—
<b>Net income for the period</b>	<b>63,687</b>	45,049	<b>106,485</b>	68,054
<b>Earnings per share <i>[note 15]</i></b>				
Basic, for net income for the period	<b>0.26</b>	0.23	<b>0.44</b>	0.36
Diluted, for net income for the period	<b>0.26</b>	0.23	<b>0.44</b>	0.36
<b>Earnings per share from continuing operations</b>				
Basic, for net income for the period	<b>0.26</b>	0.24	<b>0.44</b>	0.40
Diluted, for net income for the period	<b>0.26</b>	0.24	<b>0.44</b>	0.39
<b>Loss per share from discontinued operations</b>				
Basic, for net loss for the period	<b>(0.00)</b>	(0.01)	<b>(0.00)</b>	(0.04)
Diluted, for net loss for the period	<b>(0.00)</b>	(0.01)	<b>(0.00)</b>	(0.04)
<b>Retained earnings</b>				
Retained earnings, beginning of period	<b>1,097,053</b>	792,562	<b>1,054,257</b>	769,557
Net income for the period	<b>63,687</b>	45,049	<b>106,485</b>	68,054
Transfer from statutory reserve <i>[note 13]</i>	<b>19</b>	—	<b>17</b>	—
<b>Retained earnings, end of period</b>	<b>1,160,759</b>	837,611	<b>1,160,759</b>	837,611

*See accompanying notes*

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

[Expressed in thousands of United States dollars] [Unaudited]

	Three months ended		Six months ended	
	June 30,		June 30,	
	2010	2009	2010	2009
	\$	\$	\$	\$
<b>Net income for the period</b>	<b>63,687</b>	45,049	<b>106,485</b>	68,054
<b>Other comprehensive income:</b>				
Unrealized gains on foreign currency translation of self-sustaining operations	15,225	1,230	15,013	494
Unrealized gains on financial assets designated as available-for-sale, after tax impact of \$143 for the three and six months ended June 30, 2010 (2009: \$Nil)	466	5,515	2,005	4,305
<b>Other comprehensive income</b>	<b>15,691</b>	6,745	<b>17,018</b>	4,799
<b>Comprehensive income</b>	<b>79,378</b>	51,794	<b>123,503</b>	72,853

*See accompanying notes*

## CONSOLIDATED BALANCE SHEETS

[Expressed in thousands of United States dollars] [Unaudited]

	As at June 30, 2010 \$	As at December 31, 2009 \$
<b>ASSETS</b>		
<b>Current</b>		
Cash and cash equivalents	922,732	1,102,366
Short-term deposits [note 4(b)]	62,821	70,387
Accounts receivable	316,758	282,306
Inventories [note 3]	68,999	45,978
Prepaid expenses and other	70,646	54,747
Convertible bonds [note 6(b)]	29,090	29,446
Assets of discontinued operations [note 7]	—	1,531
<b>Total current assets</b>	<b>1,471,046</b>	<b>1,586,761</b>
Timber holdings	2,746,883	2,183,489
Capital assets, net [note 5]	93,010	77,377
Intangible assets [note 8]	8,103	636
Other assets [note 6]	138,078	115,636
	<b>4,457,120</b>	<b>3,963,899</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>Current</b>		
Bank indebtedness [note 4]	153,891	103,991
Accounts payable and accrued liabilities [note 14]	291,439	250,287
Income taxes payable	9,011	7,346
Liabilities of discontinued operations [note 7]	12,543	12,156
<b>Total current liabilities</b>	<b>466,884</b>	<b>373,780</b>
Long-term debt [note 9]	1,121,480	925,466
Future income tax liabilities	39,108	—
<b>Total liabilities</b>	<b>1,627,472</b>	<b>1,299,246</b>
<b>Non-controlling interests</b>	<b>1,234</b>	<b>—</b>
<b>Shareholders' equity</b>		
Equity portion of convertible senior notes [notes 9(b) and 9(c)]	158,883	158,883
Share capital [note 10]	1,253,561	1,213,495
Contributed surplus [note 11]	12,392	12,200
Accumulated other comprehensive income [note 12]	241,166	224,148
Statutory reserve [note 13]	1,653	1,670
Retained earnings	1,160,759	1,054,257
<b>Total shareholders' equity</b>	<b>2,828,414</b>	<b>2,664,653</b>
	<b>4,457,120</b>	<b>3,963,899</b>
Commitments and Contingencies [notes 20 and 21]		

See accompanying notes

## CONSOLIDATED STATEMENTS OF CASH FLOWS

[Expressed in thousands of United States dollars] [Unaudited]

	Three months ended		Six months ended	
	June 30,		June 30,	
	2010	2009	2010	2009
	\$	\$	\$	\$
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>				
Net income for the period	63,687	45,049	106,485	68,054
Net loss from discontinued operations	277	1,970	696	6,887
Add (deduct) items not affecting cash				
Depletion of timber holdings included in cost of sales	68,800	79,432	137,056	143,637
Depreciation and amortization	1,801	1,161	3,620	2,290
Accretion of convertible senior notes	6,453	3,045	12,657	5,904
Stock-based compensation	1,000	1,239	2,172	2,325
Loss (gain) on changes in fair value of financial instruments	3,278	(2,589)	3,987	(1,608)
Unrealized exchange losses (gains)	282	22	(919)	3
Interest income from Mandra	—	(300)	(117)	(600)
Other	(926)	(232)	(1,579)	1,062
	<b>144,652</b>	128,797	<b>264,058</b>	227,954
Net change in non-cash working capital balances <i>[note 16]</i>	<b>(44,381)</b>	27,951	<b>(112,352)</b>	96,379
<b>Cash flows from operating activities of continuing operations</b>	<b>100,271</b>	156,748	<b>151,706</b>	324,333
<b>Cash flows (used in) from operating activities of discontinued operations</b>	<b>(90)</b>	215	<b>(325)</b>	(2,574)
<b>CASH FLOWS USED IN INVESTING ACTIVITIES</b>				
Additions to timber holdings	<b>(174,950)</b>	(191,912)	<b>(364,717)</b>	(425,773)
Increase in other assets	<b>(8,717)</b>	(351)	<b>(12,049)</b>	(5,608)
Additions to capital assets	<b>(5,710)</b>	(2,610)	<b>(14,770)</b>	(5,873)
Decrease (increase) in non-pledged short-term deposits	<b>731</b>	(614)	<b>7,920</b>	(1,478)
Business acquisitions <i>[note 8]</i>	<b>(132)</b>	—	<b>4,019</b>	—
Acquisition of convertible bonds	—	—	—	(200)
Proceeds from disposal of capital assets	<b>96</b>	111	<b>133</b>	111
<b>Cash flows used in investing activities</b>	<b>(188,682)</b>	(195,376)	<b>(379,464)</b>	(438,821)
<b>Cash flows from investing activities of discontinued operations</b>	—	10,068	<b>1,478</b>	9,139
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>				
Payment on deferred financing costs	—	—	<b>(5,893)</b>	—
Increase (decrease) in bank indebtedness	<b>28,682</b>	(6,286)	<b>48,408</b>	2,025
(Increase) decrease in pledged short-term deposits	<b>(311)</b>	1,074	<b>(174)</b>	1,302
Issuance of shares, net of issue costs	<b>3,014</b>	323,947	<b>4,896</b>	323,947
Payment on derivative financial instrument	—	—	—	(2,891)
Repayment of long-term debts	<b>(530)</b>	—	<b>(530)</b>	—
<b>Cash flows from financing activities</b>	<b>30,855</b>	318,735	<b>46,707</b>	324,383
<b>Cash flows from financing activities of discontinued operations</b>	—	1	—	—
<b>Effect of exchange rate changes on cash and cash equivalents</b>	<b>5</b>	145	<b>264</b>	(93)
<b>Net (decrease) increase in cash and cash equivalents</b>	<b>(57,641)</b>	290,536	<b>(179,634)</b>	216,367
Cash and cash equivalents, beginning of period	<b>980,373</b>	367,002	<b>1,102,366</b>	441,171
<b>Cash and cash equivalents, end of period</b>	<b>922,732</b>	657,538	<b>922,732</b>	657,538
<b>Supplemental cash flow information</b>				
Cash payment for interest charged to income	<b>11,255</b>	2,695	<b>36,048</b>	27,264
Interest received	<b>1,429</b>	506	<b>2,429</b>	1,187

See accompanying notes

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

[Tabular figures expressed in thousands of United States dollars, unless otherwise indicated] [Unaudited]

## 1. BASIS OF PRESENTATION

The interim consolidated financial statements are unaudited and follow the accounting policies as outlined in note 1 of the notes to the consolidated financial statements for the year ended December 31, 2009. These interim consolidated financial statements do not conform in all respects to the requirements of Canadian generally accepted accounting principles for annual financial statements and should therefore be read in conjunction with the consolidated financial statements and notes for the year ended December 31, 2009.

The quarterly results are not necessarily indicative of results to be expected for the entire year. Revenue for the second quarter of the year traditionally represents approximately 20% to 25% of the entire year. This reflects the preference of timber companies to take advantage of the peak growing seasons in the spring and summer before harvesting the trees, and the difficulty in the logging and hauling of timber during the rainy season in the first half of the year.

## 2. FUTURE ACCOUNTING STANDARDS

The CICA has issued the following Handbook Sections which apply commencing with the Company's fiscal years noted below.

In January 2009, the CICA issued Section 1601 Consolidations and Section 1602 Non-controlling Interests. CICA 1601 establishes standards for the preparation of consolidated financial statements. CICA 1602 establishes standards for accounting for a non-controlling interest in a subsidiary in consolidated financial statements subsequent to a business combination. These standards are applicable to interim and annual financial statements of the Company beginning on January 1, 2011. The Company is in the process of evaluating the impact of these standards.

In January 2009, the CICA issued Section 1582 Business Combinations, replacing Section 1581 Business Combinations. The new section improves the relevance, reliability and comparability of the information that a reporting entity provides in its financial statements about a business combination and its effects. The section is applicable to the annual and interim financial statements of the Company beginning on or after January 1, 2011, with early adoption permitted. The Company is in the process of evaluating the impact of this standard.

## 3. INVENTORIES

The Company's inventories consist of the following:

	June 30, 2010	December 31, 2009
	\$	\$
Raw materials	3,977	2,411
Work in progress	9,850	6,641
Finished goods	9,685	5,793
Timber logs	33,557	21,675
Nursery	11,930	9,458
	<b>68,999</b>	<b>45,978</b>

The amount of inventories recognized as an expense and included in cost of sales for the three months and six months ended June 30, 2010 was \$113,696,000 [three months ended June 30, 2009 – \$62,741,000] and \$201,251,000 [six months ended June 30, 2009 – \$110,245,000], respectively. The amount charged to the statements of income and retained earnings and included in cost of sales for the reversal of previously recorded write-down of inventories for valuation issues for the three months and six months ended June 30, 2010 was \$619,000 [three months ended June 30, 2009 – write-down of \$208,000] and \$988,000 [six months ended June 30, 2009 – write-down of \$1,519,000], respectively.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

[Tabular figures expressed in thousands of United States dollars, unless otherwise indicated] [Unaudited]

### 4. BANK INDEBTEDNESS

Certain of the Company's banking facilities are collateralized by:

- [a] charges over certain of the Company's land-use rights, buildings and timber holdings which have an aggregate net book value at June 30, 2010 of \$52,058,000 [December 31, 2009 – \$45,096,000]; and
- [b] certain short-term deposits at June 30, 2010 of \$30,419,000 [December 31, 2009 – \$30,242,000].

Total interest expense on bank indebtedness for the three months and six months ended June 30, 2010 was \$1,305,000 [three months ended June 30, 2009 – \$930,000] and \$2,585,000 [six months ended June 30, 2009 – \$1,738,000], respectively.

### 5. CAPITAL ASSETS

The Company's capital assets consist of the following:

	<b>June 30, 2010</b>		December 31, 2009	
	<b>Accumulated depreciation, amortization and impairment</b>		Accumulated depreciation, amortization and impairment	
	Cost	and impairment	Cost	and impairment
	\$	\$	\$	\$
Machinery and equipment	36,654	14,692	28,449	13,742
Buildings	60,261	5,533	52,072	4,213
Land-use rights	10,667	1,408	9,714	1,297
Office furniture and equipment	4,779	2,441	4,059	2,040
Vehicles	8,263	3,540	7,326	2,951
	<b>120,624</b>	<b>27,614</b>	101,620	24,243
Less: accumulated depreciation, amortization and impairment			(24,243)	
<b>Net book value</b>	<b>93,010</b>		<b>77,377</b>	

Buildings, machinery and equipment of \$3,378,000 [December 31, 2009 – \$2,533,000] are not being depreciated as the production facilities are under construction and have not yet been put into commercial operation. No interest was capitalized to capital assets in the current and prior periods.

### 6. OTHER ASSETS

The Company's other assets consist of the following:

	<b>June 30, 2010</b>	December 31, 2009
	\$	\$
Prepaid plantation costs and lease rentals [a]	70,390	59,172
Investment in Omnicorp and Greenheart [b]	52,538	17,057
Deposit for purchase of logs [c]	8,000	8,000
Deposit for acquisition of long-term investment/capital assets	525	6,570
Investment in Mandra	—	2
Subordinated loan and interest receivable	—	20,567
Other	6,625	4,268
	<b>138,078</b>	115,636

- [a] These represented prepaid land leases of plantation land in the PRC and prepaid expenses for planted plantations.
- [b] In July 2007, the Company invested \$6.0 million to acquire approximately 13% of the equity interests in Greenheart Resources Holdings Limited ("Greenheart"). In August 2007, Omnicorp Limited ("Omnicorp"), a listed company in Hong Kong, entered into an agreement with the existing shareholders of Greenheart to acquire, through a wholly-owned subsidiary approximately



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

[Tabular figures expressed in thousands of United States dollars, unless otherwise indicated] [Unaudited]

60.3% of the equity interests in Greenheart with an option to acquire the remaining equity interests within 18 months after the completion of the sale. The transaction was completed on November 8, 2007 for consideration to the Company consisting of 7,860,000 ordinary shares of Omnicorp, 4% convertible bonds at a principal amount of \$3,975,000 (equivalent to HK\$31,047,000) issued by Omnicorp with a maturity date of November 9, 2009 and cash of \$302,000 (equivalent to HK\$2,358,000).

In October 2007, the Company acquired convertible bonds issued by Omnicorp for \$1,756,000 (equivalent to HK\$13,650,000) from other bondholders.

In February 2009, the Company acquired 55,000,000 ordinary shares of Omnicorp and approximately \$21,706,000 (equivalent to HK\$167,631,000) convertible bonds issued by Omnicorp. The purchase price consisted of cash of approximately \$4,300,000 (equivalent to HK\$33,000,000) for the Omnicorp shares and 2,659,990 common shares of the Company for the Omnicorp convertible bonds.

The face values of the above bonds are convertible into ordinary shares of Omnicorp at a conversion price of HK\$2.00 per share.

On November 6, 2009, at a special general meeting, shareholders of Omnicorp approved a Supplemental Deed Poll pursuant to which the conditions of the convertible bonds were modified to the effect that (i) the maturity date of the convertible bonds was extended from November 9, 2009 to November 8, 2010 and (ii) a control restriction was uplifted such that holders of the convertible bonds are able to exercise the conversion rights attaching to the convertible bonds even if such holder and parties acting in concert (as defined in the Hong Kong Code on Takeovers and Mergers ("Takeovers Code")) with it would become obliged to make a mandatory offer under Rule 26 of the Takeovers Code as a result of such conversion.

The convertible bonds were assessed under CICA Section 3855 as containing an embedded derivative financial instrument. The Company is required to bifurcate the embedded conversion option and account for it as a derivative asset.

The derivative asset was adjusted to its fair value of \$4,442,000 using the Black Scholes model as at June 30, 2010 resulting in an unrealized loss of \$3,987,000 for the six months ended June 30, 2010 [2009 – unrealized gain of \$2,175,000] recorded in the statements of income and retained earnings.

The disbursements paid on receipt of the convertible bonds were first allocated to the fair value of the bifurcated embedded derivative financial instrument, with the remaining disbursement allocated to the convertible bonds, resulting in the discounted convertible bonds being recorded at \$766,000 (equivalent to HK\$5,912,000) and \$21,181,000 (equivalent to HK\$163,564,000) on the completion dates of November 8, 2007 and February 6, 2009, respectively. These discounts, together with the stated interest on the convertible bonds, were accreted using the effective interest rate method over the convertible bonds' remaining term to November 8, 2009. On November 9, 2009 the fair value of the conversion option was remeasured and \$10,826,000 was bifurcated from the carrying value of the convertible bond. The convertible bond was discounted at the original effective interest rate over the term to maturity to determine the present value of the convertible bond of \$20,048,000 on November 9, 2009. The difference between the present value plus fair value of the conversion option and the carrying value of the convertible bond on November 9, 2009 of \$3,482,000 was recognized as a gain in the statements of income and retained earnings in 2009. For the three months and six months ended June 30, 2010, the Company recorded accretion income of \$1,880,000 [three months ended June 30, 2009 – \$1,009,000] and \$3,744,000 [six months ended June 30, 2009 – \$1,953,000] in the statements of income and retained earnings.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

[Tabular figures expressed in thousands of United States dollars, unless otherwise indicated] [Unaudited]

The following assumptions were used to estimate the fair value of the conversion options as at:

	<b>June 30, 2010</b>	December 31, 2009
Risk-free interest rate	<b>0.37%</b>	0.31%
Expected option life (in years)	<b>0.36</b>	0.86
Dividend yield	<b>0.00%</b>	0.00%
Volatility	<b>63.37%</b>	104.70%

On June 1, 2010, the Company acquired 2,638,469,000 ordinary shares in Greenheart, representing approximately 34.4% of Greenheart's issued share capital and increasing the Company's total holding in Greenheart's issued share capital to approximately 39.7%. The remaining 60.3% equity interest in Greenheart is held by Omnicorp. Total consideration was approximately \$33,269,000 paid by the issuance of 1,990,566 common shares of the Company at a price of Cdn.\$17.49 per common share.

On June 22, 2010, the Company entered into a Share Subscription Agreement (the "Agreement") with Omnicorp, subject to the satisfaction or waiver of certain conditions, to acquire a total of 230 million ordinary shares of Omnicorp at a price of HK\$1.82 per share, for a total cash consideration of HK\$418.6 million or approximately \$53.7 million. Upon completion of the Agreement, the Company will increase its voting interest in Omnicorp to approximately 53.5%, based on Omnicorp's enlarged issued share capital. This percentage will be increased to approximately 60.1%, assuming full conversion of the convertible bonds in Omnicorp as described above.

- [c] The amount represents a refundable deposit of \$10.0 million, out of which \$2.0 million has been reclassified to current assets, paid to a third party in connection with wood fibre to be purchased by the Company under the twelve-year wood fibre supply Master Agreement with Inner Mongolia Forest and Timber Resources Company Limited and Erlianhot Lianhe Forestry Bureau to secure an annual supply of at least 1.5 million m<sup>3</sup> of wood fibre by the Company. The deposit will be refunded in equal instalments over five years after commencement of operations under the contract.

### 7. DISCONTINUED OPERATIONS

During the third quarter of 2007, wood chips and commission revenue ceased due to the lack of wood chipping capacity available to the Company. The results of operations from wood chips and commission are detailed below and shown as discontinued operations.

In March 2009, the Company committed to a plan to dispose of certain machinery and equipment of the Company's particleboard operations in Gaoyao, the PRC due to continued losses over the years. On March 30, 2009, a subsidiary of the Company entered into an agreement, as amended by a supplementary agreement in June 2009, to dispose of the capital assets of Gaoyao particleboard operation for proceeds of approximately \$29,550,000 (equivalent to RMB202,000,000). The Company has recognized the sale as disposal of capital assets and the results of operations of the Company's particleboard operations are detailed below and shown as discontinued operations.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

[Tabular figures expressed in thousands of United States dollars, unless otherwise indicated] [Unaudited]

The results of the discontinued operations are as follows:

	Three months ended		Six months ended	
	2010	June 30, 2009	2010	June 30, 2009
	\$	\$	\$	\$
<b>Revenue</b>	—	148	—	321
<b>Cost and expenses</b>				
Cost of sales	—	281	—	599
Selling, general and administration	<b>8</b>	(42)	<b>161</b>	234
Depreciation and amortization	—	—	—	215
	<b>8</b>	239	<b>161</b>	1,048
Loss from operations before the undernoted	<b>(8)</b>	(91)	<b>(161)</b>	(727)
Interest expenses	—	(70)	—	(160)
Exchange losses	—	(5)	—	(4)
Impairment of assets held for sale	—	(1,183)	—	(4,670)
Other income	—	78	—	78
Loss before income taxes	<b>(8)</b>	(1,271)	<b>(161)</b>	(5,483)
Provision for income taxes	<b>(269)</b>	(699)	<b>(535)</b>	(1,404)
<b>Net loss from discontinued operations</b>	<b>(277)</b>	(1,970)	<b>(696)</b>	(6,887)

Assets and liabilities of discontinued operations consist of the following:

	June 30, 2010	December 31, 2009
	\$	\$
Assets of discontinued operations		
Accounts receivable	—	12
Prepaid expenses and others	—	1,519
	—	1,531
Liabilities of discontinued operations		
Accounts payable and accrued liabilities [a]	<b>12,543</b>	12,156
	<b>12,543</b>	12,156

The statements of cash flows of discontinued operations are as follows:

	Three months ended		Six months ended	
	2010	June 30, 2009	2010	June 30, 2009
	\$	\$	\$	\$
Cash flows (used in) from operating activities	<b>(90)</b>	215	<b>(325)</b>	(2,574)
Cash flows from investing activities	—	10,068	<b>1,478</b>	9,139
Cash flows from financing activities	—	1	—	—
	<b>(90)</b>	10,284	<b>1,153</b>	6,565

Included in the cash flows from investing activities of discontinued operations in the six months ended June 30, 2010 are receipts of \$1,478,000 representing instalments received for the disposal of certain machinery and equipment of Gaoyao particleboard operation. The items of other comprehensive income of the discontinued operations for the three months and six months ended June 30, 2010 and 2009 are insignificant.

- [a] Included in accounts payable and accrued liabilities as at June 30, 2010 is the balance of the tax provision for the tax related contingency of \$9,302,000 [December 31, 2009 – \$8,717,000] provided on the income and commission earned from the sale of wood chips in prior years (see note 14).

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

[Tabular figures expressed in thousands of United States dollars, unless otherwise indicated] [Unaudited]

### 8. BUSINESS ACQUISITIONS

- [a] On January 4, 2010, the Company, through a wholly-owned subsidiary, acquired a 100% equity interest in Homix Limited (“Homix”) and subsidiaries, which are principally engaged in the research & development and manufacturing of engineered-wood products in China, for cash of \$7,100,000.

In accordance with the purchase price method of accounting, the purchase price paid has been allocated to the assets acquired and liabilities assumed based on estimated fair values on the closing date. The purchase price allocation is preliminary and the Company is continuing to evaluate the assets acquired and liabilities assumed, and there may be adjustments to the preliminary estimate of purchase date fair values and the identification of other intangibles as the Company completes the valuation process. The Company will finalize the purchase price allocation in 2010. The preliminary purchase price allocation based on estimated fair values of assets acquired and liabilities assumed is as follows:

	\$
Cash and bank balances	2,388
Accounts receivable	159
Inventories	3,321
Prepaid expenses and others	138
Capital assets	5,363
Intangible assets	8,017
Bank indebtedness	(1,172)
Accounts payable and accrued liabilities	(10,905)
Income taxes payable	(9)
	<u>7,300</u>
	\$
Purchase consideration	
Cash paid	7,100
Transaction costs	200
Total purchase price	<u>7,300</u>

The operating results of Homix from January 4, 2010 to June 30, 2010 are included in these consolidated financial statements.

- [b] On February 5, 2010, the Company acquired an 84.99% equity interest in Mandra Forestry Holdings Limited (“Mandra”) in which the Company previously held a 15% equity interest. Mandra is principally engaged in the operation of forest plantations in the PRC.

The Company paid initial consideration of \$2,000,000 on February 5, 2010 and will pay an additional fixed amount of \$2,000,000 on August 5, 2010. Additional contingent consideration of up to \$5,000,000 (the “First Supplemental Payment”) and \$5,000,000 (the “Second Supplemental Payment”) are payable based on the achievement of certain agreed milestones, with: (i) 50% of the First Supplemental Payment (the “Initial First Supplemental Payment”) paid on August 5, 2010; and (ii) the remaining 50% of the First Supplemental Payment, together with the Second Supplemental Payment, payable on February 5, 2011. The First Supplemental Payment and the Second Supplemental Payment will be paid by the issuance of common shares of the Company at an issuance price based on the volume-weighted average price for the ten trading days preceding July 10, 2010 and January 10, 2011, respectively, subject to a minimum per-share price of Cdn.\$7.00. These amounts may be reduced by negotiation if any of the milestones are not met, subject to a maximum reduction of 50% (see note 23). The Company will account for the contingent amounts as an additional cost of the purchase when the contingencies are resolved and the consideration becomes issuable.

Concurrently on February 5, 2010, the Company completed an exchange with holders of 99.7% of the \$195,000,000 of 12% guaranteed senior notes due in 2013 issued by Mandra Forestry Finance Limited (“Mandra Notes”) and 96.7% of the warrants issued by Mandra, for an aggregate principal amount of \$187,177,375 of new guaranteed senior notes issued by the Company (the “New 2014 Senior Notes”), bearing interest at a rate of 10.25% per annum, with a maturity date of July 28,

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

[Tabular figures expressed in thousands of United States dollars, unless otherwise indicated] [Unaudited]

2014. On February 11, 2010, the holders of the New 2014 Senior Notes exchanged their notes with the Company in consideration of the issuance by the Company of additional 2014 Senior Notes with an aggregate principal amount of \$187,187,000. On the acquisition date, the Mandra Notes assumed by the Company were valued at the fair value of the 2014 Senior Notes.

The remaining 0.3%, or \$530,000 principal amount, of the Mandra Notes was redeemed pursuant to the terms of the indenture governing the Mandra Notes on June 2, 2010.

On June 10, 2010, the Company acquired the remaining 0.01% equity interest in Mandra for consideration of \$160. On June 29, 2010, the Company acquired the remaining 3.3% of the warrants issued by Mandra for consideration of \$132,000.

Pursuant to the principles of purchase accounting with step acquisitions, the Company has accounted for the 15% previously owned interest in Mandra at assigned cost of identifiable assets and liabilities on February 5, 2010. Prior to February 5, 2010, the Company's 15% interest in Mandra was accounted for on a cost basis.

The purchase price allocation for the equity interest in Mandra is preliminary and the Company is continuing to evaluate the assets acquired and liabilities assumed due to the timing of the agreement and the extensive work required to complete the independent valuation of the assets and liabilities acquired. There may be adjustments to the estimated purchase date fair values which may affect timber holdings, goodwill, non-controlling interests, income taxes and the identification and recognition of other intangibles and other liabilities. The Company will finalize the purchase price allocation in 2010. The fair values of net assets acquired were as follows:

	\$
Cash and bank balances	6,683
Accounts receivable	408
Inventories	822
Prepaid expenses and others	749
Timber holdings	283,208
Capital assets	1,284
Other assets	9,873
Accounts payable and accrued liabilities	(48,775)
Future income tax liabilities	(39,222)
Long-term debt	(202,717)
Non-controlling interests	(1,233)
	11,080
	\$
Purchase consideration	
Cash paid and payable	4,134
Issue of common shares	5,000
Transaction costs	1,946
Total purchase price	11,080

The operating results of Mandra from February 5, 2010 to June 30, 2010 are included in these consolidated financial statements.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

[Tabular figures expressed in thousands of United States dollars, unless otherwise indicated] [Unaudited]

### 9. LONG-TERM DEBT

The Company's long-term debt consists of the following:

	June 30, 2010	December 31, 2009
	\$	\$
2011 Senior Notes [a]	87,670	87,670
2014 Senior Notes [a]	399,517	212,330
2013 Convertible Notes [b]	296,119	289,560
2016 Convertible Notes [c]	374,298	369,306
Unamortized deferred financing costs	(36,124)	(33,400)
	<b>1,121,480</b>	<b>925,466</b>

[a] On August 17, 2004, the Company issued \$300,000,000 non-convertible guaranteed senior notes (the "2011 Senior Notes"). The 2011 Senior Notes bear interest at a rate of 9.125% per annum and are payable semi-annually. The 2011 Senior Notes will mature on August 17, 2011. The 2011 Senior Notes are:

- general obligations of the Company;
- guaranteed by the Subsidiary Guarantors (as defined in the indenture which governs the 2011 Senior Notes, as amended) on a senior basis subject to certain limitations;
- senior in right of payment to any existing and future obligations of the Company which are expressly subordinated in right of payment to the noteholders;
- at least *pari passu* in right of payment with all other unsecured, unsubordinated indebtedness of the Company subject to any priority rights of such unsubordinated indebtedness pursuant to applicable law; and
- secured by pledge of the shares of the Subsidiary Guarantors.

On August 16, 2004, the Company entered into a currency swap contract. Under the terms of the contract, the Company hedged RMB113,290,070 on each of August 17 and February 17 in exchange for \$13,687,500. The contract matured on August 16, 2009. The loss on change in fair value of \$567,000 has been recorded in losses on changes in fair value of financial instruments in the statements of income and retained earnings in the six months ended June 30, 2009.

On June 24, 2009, the Company offered to eligible holders of the 2011 Senior Notes to exchange, subject to certain conditions, any and all of the outstanding 2011 Senior Notes for up to \$300,000,000 10.25% new guaranteed senior notes due 2014 (the "2014 Senior Notes"). The Company also solicited consents from holders of the 2011 Senior Notes to amend certain of the provisions of the indenture governing the 2011 Senior Notes.

On July 27, 2009, the Company completed the exchange offer and consent solicitation, issuing an aggregate principal amount of \$212,330,000 of 2014 Senior Notes, representing approximately 70.8% of the aggregate principal amount of the 2011 Senior Notes. The remaining principal amount of approximately \$87,670,000 of 2011 Senior Notes will be repaid upon maturity in 2011. The Company received the requisite consents from holders of the 2011 Senior Notes and, as a result, the outstanding 2011 Senior Notes not tendered to the exchange offer are also subject to amended provisions of the indenture governing the 2011 Senior Notes. The 2014 Senior Notes are:

- general obligations of the Company;
- guaranteed by the Subsidiary Guarantors (as defined in the indenture which governs the 2014 Senior Notes) on a senior basis subject to certain limitations;
- senior in right of payment to any existing and future obligations of the Company which are expressly subordinated in right of payment to the noteholders;
- at least *pari passu* in right of payment with all other unsecured, unsubordinated indebtedness of the Company subject to any priority rights of such unsubordinated indebtedness pursuant to applicable law; and
- effectively subordinated to all existing and future obligations of the Initial Non-Guarantor Subsidiaries (as defined in the indenture which governs the 2014 Senior Notes).

In accordance with CICA Emerging Issues Committee Abstract – 88 "Debtors Accounting for a Modification or Exchange of Debt Instruments", the exchange offer with certain holders of the

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

[Tabular figures expressed in thousands of United States dollars, unless otherwise indicated] [Unaudited]

2011 Senior Notes constitutes a modification of the 2011 Senior Notes. As a result, financing costs incurred in connection with the exchange offer were added to the unamortized deferred financing costs of the 2014 Senior Notes and will be amortized over the term of the debt using the effective interest rate method.

On February 5, 2010, the Company completed an exchange of the Mandra Notes with the 2014 Senior Notes. As a result, the Company issued an aggregate principal amount of \$187,187,000 of 2014 Senior Notes. Please refer to note 8[b] for details.

Total interest expense on the 2011 Senior Notes for the three months and six months ended June 30, 2010 was \$2,141,000 [three months ended June 30, 2009 – \$7,196,000] and \$4,220,000 [six months ended June 30, 2009 – \$14,393,000], respectively.

Total interest expense on the 2014 Senior Notes for the three months and six months ended June 30, 2010 was \$11,164,000 [three months ended June 30, 2009 – \$Nil] and \$20,036,000 [six months ended June 30, 2009 – \$Nil], respectively.

[b] On July 17, 2008, the Company closed an offering of convertible guaranteed senior notes (the “2013 Convertible Notes”) for gross proceeds of \$300,000,000. The 2013 Convertible Notes will mature on August 1, 2013 and bear interest at a rate of 5.0% per annum, payable semi-annually. The 2013 Convertible Notes are convertible into common shares of the Company, at the option of the holder, at any time prior to the maturity date at an initial conversion rate of 49.2974 common shares per \$1,000 principal amount of the 2013 Convertible Notes. If a Fundamental Change, as defined in the indenture which governs the 2013 Convertible Notes, occurs prior to the maturity date, the Company will be required to make an offer to each holder to purchase for cash all or a portion of the 2013 Convertible Notes at the holder’s option and the conversion rate may be adjusted. Upon conversion without a Fundamental Change, at the Company’s option, the Company may elect to deliver, in lieu of common shares of the Company, cash or a combination of cash and common shares of the Company and any gain or loss arising from extinguishment of the debt is recorded in the period that the extinguishment occurs.

On August 6, 2008, the Company issued an additional \$45,000,000 of 2013 Convertible Notes pursuant to the exercise of the over-allotment option granted to the underwriters in connection with the offering, increasing the gross proceeds to \$345,000,000. The Company has allocated \$272,621,000 of the face value of the 2013 Convertible Notes to the liability component and \$72,379,000 to the equity component. The fair value of the liability component was estimated by discounting the future payments of interest and principal and will be accreted to the \$345,000,000 face value using the estimated effective interest rate of 11.1%. The residual carrying value of \$70,462,000, net of issue cost and attributed to the equity component of the 2013 Convertible Notes, was classified as equity component of the 2013 Convertible Notes. The total issue cost of \$9,135,000 has been prorated against the liability and equity components. The 2013 Convertible Notes are:

- general senior unsubordinated obligations of the Company;
- guaranteed by the Subsidiary Guarantors (as defined in the indenture which governs the 2013 Convertible Notes) on a senior basis subject to certain limitations;
- senior in right of payment to any existing and future obligations of the Company which are expressly subordinated in right of payment to the noteholders;
- at least *pari passu* in right of payment with all other unsecured, unsubordinated indebtedness of the Company subject to any priority rights of such unsubordinated indebtedness pursuant to applicable law; and
- effectively subordinated to all existing and future obligations of the Initial Non-Guarantor Subsidiaries (as defined in the indenture which governs the 2013 Convertible Notes).

Total interest expense of the 2013 Convertible Notes for the three months and six months ended June 30, 2010 was \$8,071,000 [three months ended June 30, 2009 – \$7,692,000] and \$15,768,000 [six months ended June 30, 2009 – \$14,981,000], respectively.

[c] On December 17, 2009, the Company closed an offering of convertible guaranteed senior notes (the “2016 Convertible Notes”) for gross proceeds of \$460,000,000. The 2016 Convertible Notes will mature on December 15, 2016 and bear interest at a rate of 4.25% per annum, payable semi-

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

[Tabular figures expressed in thousands of United States dollars, unless otherwise indicated] [Unaudited]

annually. The 2016 Convertible Notes are convertible into common shares of the Company, at the option of the holder, at any time prior to the maturity date at an initial conversion rate of 47.2619 common shares per \$1,000 principal amount of the 2016 Convertible Notes. If a Fundamental Change, as defined in the indenture which governs the 2016 Convertible Notes, occurs prior to the maturity date, the Company will be required to make an offer to each holder to purchase for cash all or a portion of the 2016 Convertible Notes at the holder's option and the conversion rate may be adjusted. Upon conversion without a Fundamental Change, at the Company's option, the Company may elect to deliver, in lieu of common shares of the Company, cash or a combination of cash and common shares of the Company and any gain or loss arising from extinguishment of the debt is recorded in the period that the extinguishment occurs.

The Company has allocated \$368,893,000 of the face value of the 2016 Convertible Notes to the liability component and \$91,107,000 to the equity component. The fair value of the liability component was estimated by discounting the future payments of interest and principal and will be accreted to the \$460,000,000 face value using the estimated effective interest rate of 8.5%. The residual carrying value of \$88,421,000, net of issue costs and attributed to the equity component of the 2016 Convertible Notes, was classified as equity component of the 2016 Convertible Notes. The total issue cost of \$13,564,000 has been prorated against the liability and equity components. The 2016 Convertible Notes are:

- general senior unsubordinated obligations of the Company;
- guaranteed by the Subsidiary Guarantors (as defined in the indenture which governs the 2016 Convertible Notes) on a senior basis subject to certain limitations;
- senior in right of payment to any existing and future obligations of the Company which are expressly subordinated in right of payment to the noteholders;
- at least *pari passu* in right of payment with all other unsecured, unsubordinated indebtedness of the Company subject to any priority rights of such unsubordinated indebtedness pursuant to applicable law; and
- effectively subordinated to all existing and future obligations of the Initial Non-Guarantor Subsidiaries (as defined in the indenture which governs the 2016 Convertible Notes).

Total interest expense of the 2016 Convertible Notes for the three months and six months ended June 30, 2010 was \$7,673,000 [three months ended June 30, 2009 – \$Nil] and \$15,257,000 [six months ended June 30, 2009 – \$Nil], respectively.

- [d] Under the terms of the above debt agreements in [a], the Company has met the financial and non-financial covenants affecting the Company and the restricted subsidiaries (as defined in the debt agreements), including limitations on dividend and other payment restrictions, short-term borrowings and letters of credit or similar instruments not to exceed the lesser of \$400,000,000 and 10% of the total consolidated assets of the Company.

### 10. SHARE CAPITAL

The Company's share capital consists of the following:

	Six months ended June 30, 2010		Twelve months ended December 31, 2009	
	Number of Common Shares	Common Share Capital \$	Number of Common Shares	Common Share Capital \$
<b>Authorized</b>				
Unlimited common shares, without par value				
Unlimited preference shares, issuable in series, without par value				
<b>Issued</b>				
Balance, beginning of period/year	242,129,062	1,213,495	183,119,072	539,315
Issue of shares	1,990,566	33,269	59,009,990	674,180
Exercise of options	1,177,666	4,896	—	—
Transfer from contributed surplus [note 11]	—	1,901	—	—
Balance, end of period/year	245,297,294	1,253,561	242,129,062	1,213,495



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

[Tabular figures expressed in thousands of United States dollars, unless otherwise indicated] [Unaudited]

During the six months ended June 30, 2010, the movements in share capital were as follows:

- [a] In June 2010, the Company completed the issuance of 1,990,566 common shares to acquire 2,638,469,000 ordinary shares of Greenheart.
- [b] During the six months ended June 30, 2010, 1,177,666 common shares were issued upon the exercise of stock options for proceeds of \$4,896,000.

During the six months ended June 30, 2010, options to acquire up to 216,143 common shares were granted to executives and employees at exercise prices ranging from Cdn.\$17.41 to Cdn.\$19.56. The options granted will vest over one to three years and expire in five years. The total fair value of the stock options granted was estimated to be \$1,932,000 on the respective dates of grant using the Black Scholes option-pricing model with the following input:

	May 13, 2010	June 21, 2010
Number of options (in number)	187,289	28,854
Exercise price (in Cdn.\$)	\$19.56	\$17.41
Date of expiry	May 13, 2015	June 21, 2015
Dividend Yield	0.0%	0.0%
Volatility	58.1%	57.7%
Risk-free interest rate	2.80%	2.28%
Option's expected life (in years)	5.0	5.0

The weighted average fair values of each option granted on May 13, 2010 and June 21, 2010 were estimated at \$8.97 and \$8.72, respectively, using the Black Scholes option-pricing model.

The compensation expenses recorded for the six months ended June 30, 2010 with respect to stock options amounted to \$2,093,000 (2009: \$2,325,000).

As at June 30, 2010, options to purchase 790,898 common shares remain available to be granted.

For the six months ended June 30, 2010, \$79,000 was recorded in selling, general and administrative expenses as compensation expense for the Deferred Stock Units ("DSUs") (including a charge of \$63,000 related to the revaluation to the market value of the underlying shares as at June 30, 2010). As at June 30, 2010, there were an aggregate of 16,137 DSUs with a market value of \$231,000 recognized and outstanding.

### 11. CONTRIBUTED SURPLUS

The contributed surplus represents stock-based compensation and options granted over the vesting period which was charged to the statements of income and retained earnings.

	Six months ended June 30, 2010	Twelve months ended December 31, 2009
	\$	\$
Balance, beginning of period/year	12,200	7,599
Stock-based compensation	2,093	4,601
Transfer to share capital <i>[note 10]</i>	(1,901)	—
<b>Balance, end of period/year</b>	<b>12,392</b>	<b>12,200</b>

### 12. ACCUMULATED OTHER COMPREHENSIVE INCOME

The changes in accumulated other comprehensive income were as follows:

Six months ended June 30,	2010	2009
	\$	\$
Balance, beginning of period	224,148	211,831
Other comprehensive gains	17,018	4,799
<b>Balance, end of period</b>	<b>241,166</b>	<b>216,630</b>

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

[Tabular figures expressed in thousands of United States dollars, unless otherwise indicated] [Unaudited]

As at the balance sheet dates, accumulated other comprehensive income comprises the following amounts:

	June 30, 2010 \$	December 31, 2009 \$
Unrealized gains on translation of financial statements of self-sustaining foreign operations	232,895	217,882
Unrealized gains on financial assets designated as available-for-sale, net of tax of \$1,260 (December 31, 2009: \$1,403)	8,271	6,266
<b>Balance, end of period/year</b>	<b>241,166</b>	<b>224,148</b>

Unrealized translation adjustments arise on the translation to U.S. dollars of assets and liabilities of the Company's self-sustaining foreign operations. For the six months ended June 30, 2010, the Company incurred unrealized foreign currency translation gains of \$15,013,000 [2009 – \$494,000], primarily from the strengthening of Renminbi against U.S. dollars.

### 13. STATUTORY RESERVE

Pursuant to PRC regulations, the Company's subsidiaries in the PRC are required to make appropriation to the reserve fund based on after-tax net income determined in accordance with PRC generally accepted accounting principles ("PRC GAAP"). Appropriation to the reserve must be at least 10% of after-tax net income determined in accordance with PRC GAAP until the accumulative total of the reserve is equal to 50% of the subsidiaries' registered capital. The allocation of the reserve must be made before the distribution of dividends to shareholders. The reserve is not available for distribution to shareholders other than in liquidation and is recorded as a component of shareholders' equity.

	Six months ended June 30, 2010 \$	Twelve months ended December 31, 2009 \$
Balance, beginning of period/year	1,670	—
Transfer (to) from retained earnings	(17)	1,670
<b>Balance, end of period/year</b>	<b>1,653</b>	<b>1,670</b>

### 14. PROVISION FOR TAX RELATED LIABILITIES

The Company's principal operating subsidiaries incorporated in the British Virgin Islands (the "BVI Subsidiaries") are engaged in the sale of standing timber and earning income ("Authorized Sales Activities") in the PRC through authorized intermediaries ("AI") that are domestic enterprises of the PRC. In accordance with the PRC laws and regulations relating to PRC enterprise income tax, foreign companies such as the BVI Subsidiaries, deriving income from sources in the PRC are subject to enterprise income tax on a deemed profit basis. This also applied to income and commission revenue that the BVI Subsidiaries received from the sale of wood chips in prior years. The wood chips and commission operations were discontinued in 2007.

Under the terms of the master agreements, relevant sales and purchase contracts and commission agreements ("AI Agreements") made with the AI, the AI are responsible for remitting relevant PRC taxes that arise from the Authorized Sales Activities. It is a question of fact whether the PRC tax authorities may be successful in establishing that the BVI Subsidiaries are subject to enterprise income tax due to the Authorized Sales Activities. Management has concluded that based upon all available evidence it is appropriate to record in the accounts a reserve for tax benefits representing management's estimate, based upon cumulative probabilities, of the amount the PRC tax authorities might seek to recover.

The Company's BVI Subsidiaries deriving income from sources in the PRC are subject to PRC enterprise income tax on a deemed profit basis. The deemed profit percentage applied by the Company to plantation fibre sales is 10% for 2008 and prior years. The PRC tax authorities issued Circular 19 in February 2010 (the "Circular") which states that the deemed profit percentage for certain activities should be a minimum of 15%. The activities described that would be subject to the minimum 15% deemed profit percentage appear to include sales of plantation fibre. The Company has been assessing the effect of the Circular on

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

[Tabular figures expressed in thousands of United States dollars, unless otherwise indicated] [Unaudited]

the BVI Subsidiaries and monitoring the interpretation and application of the Circular by the PRC tax authorities. Based upon the Company's analysis to date, the Company has recorded income tax on a deemed profit basis at a rate of 15% for 2010. The Company is actively monitoring the application of the Circular by PRC taxation authorities to years prior to the issue of the Circular and is working with advisors to ascertain whether the most appropriate deemed profit percentage for the BVI subsidiaries could be in excess of the 15% minimum. The Company has recorded its best estimate based upon the information available to it as at this date and will revisit its estimate in the coming quarter as its analysis is updated.

Should the Company determine that it would need to record the exposure at 15% for some or all of the 2007, 2008 and 2009 years from the currently recorded 10%, this would represent a further provision requirement of up to \$30,053,000. In addition, if the Company were to conclude that the deemed profit percentage should be in excess of 15%, then management estimates that each additional percentage point increase would represent \$813,000 in provision as at June 30, 2010 for activities subsequent to January 1, 2010 and \$6,894,000 if management were to determine that the exposure should be recorded for the 2007, 2008 and 2009 taxation years.

Included in accounts payable and accrued liabilities, including discontinued operations, as at June 30, 2010 is the balance of the tax provision for the tax related contingency amounting to \$115,126,000 [December 31, 2009 – \$98,863,000] provided on the profits of the Authorized Sales Activities earned by the BVI Subsidiaries in the current six months and in the four previous years.

### 15. EARNINGS PER SHARE

The Company's earnings per share from continuing operations are calculated as follows:

Three months ended June 30,	Earnings \$'000	2010 Weighted average no. of shares '000	Earnings per share \$	Earnings \$'000	2009 Weighted average no. of shares '000	Earnings per share \$
Net income for the period before discontinued operations	63,964	—		47,019	—	
Weighted average number of shares outstanding	—	243,590		—	194,499	
<b>Basic earnings per share from continuing operations</b>	<b>63,964</b>	<b>243,590</b>	<b>0.26</b>	47,019	194,499	0.24
Effect of dilutive securities:						
- stock options	—	1,175		—	1,248	
- 2013 Convertible Notes	8,070	17,008		7,692	17,008	
- 2016 Convertible Notes	7,673	21,740		—	—	
	79,707	283,513		54,711	212,755	
Deduct anti-dilutive impact:						
- 2013 Convertible Notes	(8,070)	(17,008)		(7,692)	(17,008)	
- 2016 Convertible Notes	(7,673)	(21,740)		—	—	
<b>Diluted earnings per share from continuing operations</b>	<b>63,964</b>	<b>244,765</b>	<b>0.26</b>	47,019	195,747	0.24

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

[Tabular figures expressed in thousands of United States dollars, unless otherwise indicated] [Unaudited]

Six months ended June 30,	Earnings \$'000	2010 Weighted average no. of shares '000	Earnings per share \$	Earnings \$'000	2009 Weighted average no. of shares '000	Earnings per share \$
Net income for the period before discontinued operations	107,181	—		74,941	—	
Weighted average number of shares outstanding	—	242,894		—	189,634	
<b>Basic earnings per share from continuing operations</b>	<b>107,181</b>	<b>242,894</b>	<b>0.44</b>	74,941	189,634	0.40
Effect of dilutive securities:						
- stock options	—	1,249		—	1,148	
- 2013 Convertible Notes	15,768	17,008		14,981	17,008	
- 2016 Convertible Notes	15,257	21,740		—	—	
	138,206	282,891		89,922	207,790	
Deduct anti-dilutive impact:						
- 2013 Convertible Notes	(15,768)	(17,008)		(14,981)	(17,008)	
- 2016 Convertible Notes	(15,257)	(21,740)		—	—	
<b>Diluted earnings per share from continuing operations</b>	<b>107,181</b>	<b>244,143</b>	<b>0.44</b>	74,941	190,782	0.39

### 16. STATEMENTS OF CASH FLOWS

The net change in non-cash working capital balances comprises the following:

	Three months ended June 30,		Six months ended June 30,	
	2010	2009	2010	2009
	\$	\$	\$	\$
<b>Cash provided by (used for):</b>				
Accounts receivable	(43,675)	8,933	(34,276)	103,066
Inventories	(1,297)	1,378	(17,212)	(2,387)
Prepaid expenses and other	(5,892)	1,279	(14,650)	(4,350)
Accounts payable and accrued liabilities [a]	4,688	16,249	(47,878)	(306)
Income taxes payable	1,795	112	1,664	356
	(44,381)	27,951	(112,352)	96,379

[a] As at June 30, 2010, the Company had an aggregate amount of \$76,543,000 [December 31, 2009 – \$39,273,000] payable in respect of timber holdings during the period which was included in accounts payable and accrued liabilities. In addition, certain additions of capital assets and plantation investments of approximately \$2,178,000 [2009: \$2,840,000] were transferred from other assets during the six months ended June 30, 2010.

### 17. FINANCIAL INSTRUMENTS

Under Canadian generally accepted accounting principles, all financial instruments must be classified into a defined category, namely, held-to-maturity investments, held-for-trading financial assets or financial liabilities, loans and receivables, available-for-sale financial assets, and other financial liabilities. The carrying values of the Company's financial instruments are classified into the following categories:

	June 30, 2010	December 31, 2009
	\$	\$
Held for trading [a]	985,553	1,172,753
Loans and receivables [b]	357,787	338,421
Available for sale assets [c]	52,538	17,059
Other financial liabilities [d]	1,435,393	1,168,025
Embedded derivative [e]	4,442	8,459

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

[Tabular figures expressed in thousands of United States dollars, unless otherwise indicated] [Unaudited]

- [a] Cash and cash equivalents and short-term deposits, measured at fair value.
- [b] Accounts receivable in continuing and discontinued operations, subordinated loans and interest receivable, convertible bonds receivable, and deposit for the purchase of logs are measured at amortized cost.
- [c] Investment in Omnicorp is measured at fair value; investments in Greenheart and Mandra Holdings are measured at cost.
- [d] Bank indebtedness, accounts payable and accrued liabilities in continuing and discontinued operations, excluding provision for tax related liabilities, and long-term debts are measured at amortized cost.
- [e] Conversion option embedded in convertible bonds is measured at fair value.

### *Fair Value of Financial Instruments*

The Company's financial instruments as at June 30, 2010 are cash and cash equivalents, short term deposits, accounts receivable, convertible bonds receivable, deposit for the purchase of logs, available for sale assets, bank indebtedness, accounts payable and accrued liabilities, long-term debt, and the embedded derivative.

The financial instruments recorded at fair value on the balance sheet are cash and cash equivalents, short-term deposits, investment in Omnicorp (included in available for sale assets) and embedded derivative. These have been categorized into one of three categories, based on a fair value hierarchy, in accordance with CICA Handbook Section 3862. Fair values of assets and liabilities included in Level 1 are determined by reference to quoted prices in active markets for identical assets and liabilities. Assets and liabilities in Level 2 include valuations using inputs other than quoted prices for which all significant outputs are either directly or indirectly observable. Level 3 valuations are based on significant inputs that are unobservable (not based on observable market data). All of the Company's financial assets and liabilities recorded at fair value are included in Level 1 except the embedded derivative that was designated within Level 2. The Company did not move any instruments between levels of the fair value hierarchy during the six months ended June 30, 2010.

The fair value of cash and cash equivalents and short-term deposits are determined using quoted market prices in active markets for foreign denominated cash and cash equivalents and short-term deposits.

The fair values of the embedded derivative instrument of \$4,442,000 [December 31, 2009 – \$8,459,000] are determined using the Black-Scholes pricing model.

The investment in Omnicorp, included in available for sale assets, is recorded at fair value based on quoted prices.

The carrying value of accounts receivable, bank indebtedness and accounts payable and accrued liabilities approximates their fair value due to the short-term maturity of these instruments.

The fair values of the 2011 Senior Notes, 2014 Senior Notes, 2013 Convertible Notes and 2016 Convertible Notes are based on quoted market prices. The Company has no plans to prepay these instruments prior to maturity. The fair value and carrying amounts, excluding deferred financing costs, of the 2011 Senior Notes as at June 30, 2010 were \$90,738,000 and \$87,670,000, respectively [December 31, 2009 – \$92,054,000 and \$87,670,000, respectively]. The fair value and carrying amounts, excluding deferred financing costs, of the 2014 Senior Notes as at June 30, 2010 were \$430,080,000 and \$399,517,000, respectively [December 31, 2009 – \$231,334,000 and \$212,330,000, respectively]. The fair value and carrying amounts, excluding deferred financing costs, of the 2013 Convertible Notes as at June 30, 2010 were \$353,841,000 and \$296,119,000, respectively [December 31, 2009 – \$407,747,000 and \$289,560,000, respectively]. The fair value and carrying amounts, excluding deferred financing costs, of the 2016 Convertible Notes as at June 30, 2010 were \$427,800,000 and \$374,298,000, respectively [December 31, 2009 – \$502,838,000 and \$369,306,000, respectively].

### *Foreign currency swap contract and convertible bonds*

The Company uses financial instruments, including variable rate debts, to finance its operations and to manage risks associated with its interest rate risk. With respect to the 2011 Senior Notes, the Company previously entered into a currency swap agreement to meet interest payments at \$27.4 million per annum.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

[Tabular figures expressed in thousands of United States dollars, unless otherwise indicated] [Unaudited]

The agreement matured on August 16, 2009. The Company does not otherwise engage in other hedging transactions with respect to its foreign exchange risk or interest rate risk.

The Company has convertible bonds issued by Omnicorp which will mature on November 8, 2010. The Company is required to bifurcate the embedded conversion option and account for it as a derivative asset. The change in fair value of these financial instruments for the six months ended June 30, 2010 was an unrealized loss of \$3,987,000 [2009 – unrealized gain of \$2,175,000] which has been recorded in the statements of income and retained earnings.

### *Risks arising from financial instruments and risk management*

The Company is exposed to various types of market risks, including changes in foreign exchange rates, interest rates and the prices of wood-based products and standing timber, in the normal course of business. The Company's overall risk management program focuses on mitigating these risks on a cost-effective basis. The Company uses derivative financial instruments to reduce its exposure to foreign currency risk associated with its long-term debts. The Company's policy is to use derivatives for managing existing financial exposures and not for trading or speculative purposes.

### *Exchange Rate Risk*

The Company conducts its business primarily in Renminbi, and partly in U.S. dollars and Euro. In the six months ended June 30, 2010, 70.8% and 29.2% of the revenue from continuing operations were received in Renminbi and U.S. dollars/Euro, respectively. In the six months ended June 30, 2009, 78.0% and 22.0% of the revenue from continuing operations were received in Renminbi and U.S. dollars/Euro, respectively. It is expected in the future that substantially all of the sales will be received in Renminbi. The majority of the Company's operating expenses are denominated in Renminbi and Hong Kong dollars. The Company translates its results of self-sustaining foreign operations into U.S. dollars using the current rate method. Substantial exposure to currency risk is on its net investment in self-sustaining foreign operations, for which foreign currency translation gains or losses have been recorded under accumulated other comprehensive income.

A portion of the Company's revenue in Renminbi is converted into other currencies to meet financial obligations denominated in currencies other than Renminbi. The Company has a substantial amount of indebtedness denominated in U.S. dollars. Foreign currency based earnings are translated into U.S. dollars each period. As a result, fluctuations in the value of the U.S. dollar relative to other currencies will impact reported net income. Such exchange rate fluctuations have historically not been material year over year relative to the overall earnings or financial position of the Company. A fluctuation of +/-1%, provided as an indicative range in currency movement, on financial instruments that are denominated in foreign currency other than U.S. dollars, would, everything else being equal, have an effect on net income after tax and other comprehensive income in the six months ended June 30, 2010 of approximately \$339,000 and \$1,547,000, respectively.

Many foreign currency exchange transactions involving Renminbi, including foreign exchange transactions under the Company's capital account, are subject to foreign exchange controls and require the approval of the PRC State Administration of Foreign Exchange. Developments relating to the PRC's economy and actions taken by the PRC government could cause future foreign exchange rates to vary significantly from current or historical rates. The Company cannot predict nor give any assurance of its future stability. Future fluctuations in exchange rates may adversely affect the value, translated or converted into U.S. dollars of the Company's net assets, net profits and any declared dividends. The Company cannot give any assurance that any future movements in the exchange rates of Renminbi against the U.S. dollar and other foreign currencies will not adversely affect its results of operations, financial condition and cash flows.

As of June 30, 2010, the Company had Renminbi denominated bank accounts of RMB617.9 million (equivalent to \$91.0 million) [December 31, 2009 – RMB621.2 million, equivalent to \$91.0 million], U.S. dollar denominated bank accounts of \$884.8 million [December 31, 2009 – \$1,071.8 million], Canadian dollar denominated bank accounts of Cdn.\$8.7 million (equivalent to \$8.3 million) [December 31, 2009 – Cdn.\$9.8 million, equivalent to \$9.3 million], Hong Kong dollar denominated bank accounts of HK\$10.7 million (equivalent to \$1.4 million) [December 31, 2009 – HK\$4.1 million, equivalent to \$0.5 million] and Euro denominated bank accounts of €113,000 (equivalent to \$137,000) [December 31, 2009 – €113,000, equivalent to \$161,000]. The Company also had U.S. dollar denominated accounts receivable of \$85.3 million [December 31, 2009 – \$58.2 million] and Renminbi denominated accounts receivable of

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

[Tabular figures expressed in thousands of United States dollars, unless otherwise indicated] [Unaudited]

RMB1,571.0 million (equivalent to \$231.5 million) [December 31, 2009 – RMB1,530.1 million, equivalent to \$224.1 million].

The Company mainly incurred U.S. dollar denominated debt for capital expenditures primarily relating to the development and acquisition of its forestry plantations and investment in its manufacturing plants. If the U.S. dollar fluctuates against any of these currencies, it would correspondingly affect the repayment costs on these debts.

### *Credit Risk*

The Company is exposed to credit risk with respect to accounts receivable from customers. Accounts receivable from continuing operations as at June 30, 2010 included \$95,014,000 due from three customers [December 31, 2009 – \$108,327,000 due from three customers] representing 30.0% [December 31, 2009 – 38.4%] of outstanding receivables. The Company undertakes credit evaluations on customers as necessary and has monitoring processes intended to mitigate credit risks and maintain appropriate provisions for potential credit losses. Historically the Company has made arrangements with its debtors to settle accounts payable on behalf of the Company for the purchase of additional standing timber. As at June 30, 2010, \$63,093,000 [December 31, 2009 – \$9,351,000] or 19.9% [December 31, 2009 – 3.3%] of accounts receivable from continuing operations, were aged more than 90 days. The Company has no significant allowance for doubtful accounts as at June 30, 2010.

The Company is exposed to credit risk with respect to cash equivalents and accounts receivable. The carrying amount of assets included on the balance sheet represents the maximum credit exposure.

The cash equivalents consist mainly of short-term investments, such as money market deposits. The Company has deposited the cash equivalents in banks that meet the requirements for quality and liquidity as stipulated by the Company's Board of Directors. Management believes the risk of loss to be remote.

### *Liquidity Risk*

Liquidity risk is the risk that the Company may encounter difficulties in meeting obligations associated with financial liabilities. The Company's growth strategy requires significant financial resources which are derived from cash flows provided by operations, additional debt, the issuance of equity or a combination thereof. As at June 30, 2010, the Company was holding cash and cash equivalents of \$922,732,000. The Company expects that continued cash flow from operations in 2010 together with the cash and cash equivalents from previous financings will be more than sufficient to fund its requirements for investments in working capital, timber holdings and capital assets.

The following is an analysis of the contractual maturities of the Company's financial liabilities as at June 30, 2010:

	Payment Due by Period				Total \$
	Within one year \$	In the second and third year \$	In the fourth and fifth year \$	After the fifth year \$	
Bank indebtedness	153,891	—	—	—	153,891
Accounts payable and accrued liabilities <sup>(1)(2)</sup>	160,022	—	—	—	160,022
Long-term debts	—	87,670	744,517	460,000	1,292,187
Interest obligations of long-term debts	85,750	159,500	109,150	29,325	383,725
	<u>399,663</u>	<u>247,170</u>	<u>853,667</u>	<u>489,325</u>	<u>1,989,825</u>

(1) Including continuing and discontinued operations.

(2) Excluding provision for tax related liabilities.

### *Interest Rate Risk*

The Company is exposed to interest rate risk resulting from fluctuations in interest rates on its debts, primarily on its bank indebtedness. Upward fluctuations in interest rates increase the cost of new debt and the interest cost of outstanding variable rate borrowings and financial instruments. As at June 30,

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

[Tabular figures expressed in thousands of United States dollars, unless otherwise indicated] [Unaudited]

2010, \$96.7 million or 7.6% of the Company's total debt is subject to variable interest rates. A +/-1% change in interest rates, which is indicative of the change in the prime lending rate over the preceding twelve-month period, would have an impact on income after taxes for the period of approximately \$0.5 million. The Company does not currently use any derivative instruments to modify the nature of its debts so as to manage its interest rate risk.

The Company is also exposed to interest rate risk on cash equivalents. The Company does not use financial instruments to mitigate this risk.

### ***Commodity Price Risk***

The Company is exposed to fluctuations in the prices of standing timber and wood-based products. The Company imports wood-based products from suppliers outside of China. Such purchases are made at market prices. In addition, all the sales of standing timber and wood-based products are made at market prices. Therefore, fluctuations in the prices of standing timber and wood-based products have a significant effect on the Company's business, results of operations, financial condition and cash flows.

The Company does not enter into any futures contracts to hedge its sales or purchases of standing timber and wood-based products.

## **18. CAPITAL MANAGEMENT**

The Company's objectives in managing capital are to maintain an optimal capital structure to reduce the overall cost of capital and to safeguard the Company's ability to continue to deploy capital to pursue its strategy of growth and provide returns to shareholders and other stakeholders.

In the management of capital, the Company includes bank indebtedness of \$153,891,000, long-term debt of \$1,121,480,000 and total shareholders' equity of \$2,828,414,000. The Board of Directors does not establish quantitative return on capital criteria for management but promotes year-over-year sustainable earnings growth targets. The Company manages the capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. There were no changes in the Company's approach to capital management during the period.

The Company is subject to externally imposed minimum capital requirements relating to the bank credit facilities and senior notes and exceeds the minimum requirements during the period. The Company's capital is subject to PRC foreign currency exchange controls which may limit the ability to repatriate funds. As of June 30, 2010, the Company has retained earnings of approximately \$1,160.8 million in the PRC which may be restricted.

## **19. SEGMENTED INFORMATION**

The Company's segmented information is presented by industry. In determining the Company's geographical segments, revenues are attributed to the segments based on the location of the customers, and assets are attributed to the segments based on the location of the assets.

The Company's operating businesses are structured and managed separately, according to the nature of their operations and the products and services they provide. Each of the Company's industry segments represents a strategic business unit that offers products and services which are subject to risks and returns that are different from those of the other industry segments. The segments were organized to reflect the Company's role as a key wood fibre supplier and provider of value-added wood products through its manufacturing operations. Summary details of the industry segments are as follows:

- [a] the plantation fibre segment engages in the sale of standing timber and harvested logs;
- [b] the trading of wood logs segment engages in the sale of domestic and imported wood products; and
- [c] the manufacturing segment engages in the sale of manufacturing operations' products and other.

Corporate assets, corporate income and costs are included in the Company's corporate segment to differentiate its risks and returns from other business segments.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

[Tabular figures expressed in thousands of United States dollars, unless otherwise indicated] [Unaudited]

By Industry Segment

	Three months ended June 30, 2010				Total \$
	Plantation Fibre \$	Other Fibre \$	Manufacturing \$	Corporate \$	
<b>Revenue</b>					
Sale of standing timber and harvested logs	188,080	—	—	—	188,080
Trading of imported and domestic wood products and logs	—	100,413	—	—	100,413
Sale of manufacturing operations' products and other	—	—	17,265	—	17,265
	188,080	100,413	17,265	—	305,758
Income (loss) from continuing operations before interest, other income, exchange losses and changes in fair value of financial instruments	105,548	5,057	(1,198)	(5,122)	104,285
Net loss from discontinued operations	—	(269)	(8)	—	(277)
Interest income	23	—	190	3,354	3,567
Interest expense	331	529	105	29,225	30,190
Depreciation and amortization	158	55	655	185	1,053
Provision for income taxes	7,289	1,609	639	30	9,567
Identifiable assets	3,069,059	191,005	233,157	963,899	4,457,120
Depletion of timber holdings included in cost of sales	68,800	—	—	—	68,800
Additions to timber holdings and capital assets	213,822	117	10,152	448	224,539

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

[Tabular figures expressed in thousands of United States dollars, unless otherwise indicated] [Unaudited]

	Three months ended June 30, 2009				
	Plantation Fibre \$	Other Fibre \$	Manufacturing \$	Corporate \$	Total \$
<b>Revenue</b>					
Sale of standing timber and harvested logs	158,898	—	—	—	158,898
Trading of imported and domestic wood products and logs	—	56,771	—	—	56,771
Sale of manufacturing operations' products and other	—	—	8,750	—	8,750
	158,898	56,771	8,750	—	224,419
Income (loss) from continuing operations before interest, other income, exchange losses and changes in fair value of financial instruments	75,706	2,067	(4,183)	(8,790)	64,800
Net loss from discontinued operations	—	(699)	(1,271)	—	(1,970)
Interest income	63	155	221	1,837	2,276
Interest expense	238	379	261	16,158	17,036
Depreciation and amortization	97	76	941	47	1,161
Provision for income taxes	5,975	(147)	22	540	6,390
Identifiable assets	2,068,018	252,678	297,645	408,216	3,026,557
Depletion of timber holdings included in cost of sales	79,432	—	—	—	79,432
Additions to timber holdings and capital assets	160,514	133	2,387	25	163,059

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

[Tabular figures expressed in thousands of United States dollars, unless otherwise indicated] [Unaudited]

	Six months ended June 30, 2010				
	Plantation Fibre \$	Other Fibre \$	Manufacturing \$	Corporate \$	Total \$
<b>Revenue</b>					
Sale of standing timber and harvested logs	344,869	—	—	—	344,869
Trading of imported and domestic wood products and logs	—	183,351	—	—	183,351
Sale of manufacturing operations' products and other	—	—	28,553	—	28,553
	<b>344,869</b>	<b>183,351</b>	<b>28,553</b>	<b>—</b>	<b>556,773</b>
Income (loss) from continuing operations before interest, other income, exchange losses and changes in fair value of financial instruments	191,299	7,044	(3,814)	(13,679)	180,850
Net loss from discontinued operations	—	(535)	(161)	—	(696)
Interest income	42	23	398	6,529	6,992
Interest expense	565	1,067	333	55,919	57,884
Depreciation and amortization	306	154	2,777	383	3,620
Provision for income taxes	15,503	2,164	646	38	18,351
Identifiable assets	3,069,059	191,005	233,157	963,899	4,457,120
Depletion of timber holdings included in cost of sales	137,056	—	—	—	137,056
Additions to timber holdings and capital assets	688,781	324	16,932	737	706,774

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

[Tabular figures expressed in thousands of United States dollars, unless otherwise indicated] [Unaudited]

	Six months ended June 30, 2009				Total \$
	Plantation Fibre \$	Other Fibre \$	Manufacturing \$	Corporate \$	
Revenue					
Sale of standing timber and harvested logs	286,866	—	—	—	286,866
Trading of imported and domestic wood products and logs	—	94,529	—	—	94,529
Sale of manufacturing operations' products and other	—	—	20,258	—	20,258
	286,866	94,529	20,258	—	401,653
Income (loss) from continuing operations before interest, other income, exchange losses and changes in fair value of financial instruments	137,895	2,963	(9,116)	(17,350)	114,392
Net loss from discontinued operations	—	(1,404)	(5,483)	—	(6,887)
Interest income	100	437	494	3,149	4,180
Interest expense	432	752	550	32,097	33,831
Depreciation and amortization	198	132	1,866	94	2,290
Provision for income taxes	11,258	399	119	540	12,316
Identifiable assets	2,068,018	252,678	297,645	408,216	3,026,557
Depletion of timber holdings included in cost of sales	143,637	—	—	—	143,637
Additions to timber holdings and capital assets	412,026	29	7,517	46	419,618

### *By Geographic Segment*

The Company conducts substantially all of its operations in the PRC. During the three months and six months ended June 30, 2010, sales to customers, including discontinued operations, in the PRC amounted to approximately \$300,622,000 [three months ended June 30, 2009 – \$222,738,000] and \$548,183,000 [six months ended June 30, 2009 – \$398,927,000], respectively.

During the three months and six months ended June 30, 2010, sales to customers in other countries, including discontinued operations, amounted to approximately \$5,136,000 [three months ended June 30, 2009 – \$1,829,000] and \$8,590,000 [six months ended June 30, 2009 – \$3,047,000], respectively.

As at June 30, 2010, all of the Company's timber holdings and approximately \$92,134,000 [December 31, 2009 – \$76,472,000] of the Company's capital assets were located in the PRC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

[Tabular figures expressed in thousands of United States dollars, unless otherwise indicated] [Unaudited]

### 20. CAPITAL CONTRIBUTIONS AND COMMITMENTS

Capital contributions and commitments for the Company's principal business activities are as follows:

#### [a] Capital contributions

As at June 30, 2010, the Company has capital commitments in respect of capital contributions to its PRC wholly owned foreign enterprises of \$26,450,000 [December 31, 2009 – \$15,450,000].

#### [b] Capital commitments

As at June 30, 2010, the Company has capital commitments with respect to plantation investment, buildings and plant and machinery of \$54,366,000 [December 31, 2009 – \$8,703,000].

#### [c] Purchase commitments

As at June 30, 2010, the Company has purchase commitments mainly regarding logs of \$34,676,000 [December 31, 2009 – \$26,687,000].

#### [d] Operating leases

Commitments under operating leases for land and buildings are payable as follows:

	\$
Within 1 year	14,327
In the second year	9,403
In the third year	8,571
In the fourth year	8,465
In the fifth year	5,289
Thereafter	138,381
	<hr/> 184,436 <hr/>

#### [e] Wood fibre

Under the master agreement entered in July 2006 to secure at least 1.5 million m<sup>3</sup> of wood fibre annually over a 12-year period in Inner Mongolia, the Company has acquired 561,212 m<sup>3</sup> of wood fibre as at June 30, 2010.

Under the master agreements entered in September and December 2006 to acquire 400,000 hectares of plantation trees over a 14-year period in Hunan, the Company has acquired 209,398 hectares of plantation trees for \$836,031,000 as at June 30, 2010.

Under the master agreement entered in March 2007 to acquire 200,000 hectares of plantation trees over a 10-year period in Yunnan, the Company has acquired 121,182 hectares of plantation trees for \$570,667,000 as at June 30, 2010.

Under the master agreement entered in December 2007 to acquire 150,000 hectares of plantation trees over a 5-year period in Guangxi, the Company has acquired 118,856 hectares of plantation trees for \$600,810,000 as at June 30, 2010.

Under the master agreement entered in August 2008 to acquire 200,000 hectares of plantation trees over a 10-year period in Fujian, the Company has not acquired any hectares of plantation trees as at June 30, 2010.

Under the master agreement entered in June 2009 to acquire between 150,000 to 300,000 hectares of plantation trees over a 3-year period in Jiangxi, the Company has acquired 36,577 hectares of plantation trees for \$144,551,000 as at June 30, 2010.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

[Tabular figures expressed in thousands of United States dollars, unless otherwise indicated] [Unaudited]

Under the master agreement entered in January 2010 to acquire 150,000 hectares of plantation trees over a 3-year period in Guizhou, the Company has not acquired any hectares of plantation trees as at June 30, 2010.

### 21. CONTINGENCIES FOR TAX RELATED LIABILITIES

The provision for income taxes and tax related liabilities and whether tax filings are required is subject to a number of different factors, estimates and judgment made by management. A change in the facts and these estimates and judgment could have a material impact on the Company's tax expense. The Company has operations in various countries (mainly in the PRC, Canada and Hong Kong) that have different tax laws and rates and are subject to audit by all relevant tax authorities. The effective tax rate may change from year to year based on the mix of income among the different tax jurisdictions in which the Company operates, changes in tax laws and administrative practice in these jurisdictions, and changes in tax treaties between various tax jurisdictions in which the Company operates. It is possible that profits already taxed by one tax jurisdiction could be taxed by another tax jurisdiction or multiple jurisdictions. Should the PRC tax authorities recover income tax, business tax and value-added tax directly from the BVI Subsidiaries, they might do so together with related tax surcharges and tax penalties on applicable income or profits of the Authorized Sales Activities from the BVI Subsidiaries for up to a period from four to six years in practice (including the current year). Under prevailing PRC tax rules, the tax surcharge is calculated at 0.05% per day on the tax amount overdue while the tax penalties can range from 50% to 500% of taxes underpaid. Under the Hong Kong tax regulations, assessments are open for up to six years in practice and tax penalties can be up to treble the amount of the tax underpaid.

Significant estimates and judgment are applied by management to determine the appropriate amount of tax related liabilities and contingencies for tax related liabilities to be recognized and disclosed in the financial statements respectively. Changes in the amount of the estimates could materially increase or decrease the provision for tax related liabilities and the extent of disclosures of contingencies for tax related liabilities in a period.

The Company's BVI subsidiaries deriving income from sources in the PRC are subject to PRC enterprise income tax on a deemed profit basis. The deemed profit percentage applied by the Company to plantation fibre sales is 10% for 2009 and prior years. The PRC tax authorities issued a Circular in February 2010 which states that the deemed profit percentage for certain activities should be a minimum of 15%. The activities described that would be subject to the minimum 15% deemed profit percentage appear to include sales of plantation fibre. The scope of the application of this provision is uncertain.

Management evaluates the provision for tax related liabilities on a quarterly basis or as necessary and believes that adequate provision for tax related liabilities has been recognized in the financial statements.

### 22. RELATED PARTY TRANSACTIONS

- [a] Pursuant to the respective service agreements, the Company pays the salaries of certain executive officers in the form of consultancy fees to companies controlled by the executive officers. The consultancy fees incurred for the three months and six months ended June 30, 2010 amounted to \$152,000 [three months ended June 30, 2009 – \$153,000] and \$305,000 [six months ended June 30, 2009 – \$306,000], respectively and were recorded at an exchange amount as agreed by the related parties.
- [b] In addition, as at June 30, 2010, no balance [December 31, 2009 – \$6,958,000] was payable for consultancy fees to these related companies. The amount was included in accounts payable and accrued liabilities in the financial statements.
- [c] On February 6, 2009, the Company entered into an agreement to acquire 55,000,000 ordinary shares and approximately \$21,706,000 (equivalent to approximately HK\$167,631,000) 4% secured convertible bonds of Omnicorp from various vendors. Total consideration was approximately \$25,775,000 (equivalent to approximately HK\$200,631,000). Among the vendors were a director of the Company and an entity controlled by such director, the aggregate value of whose Omnicorp ordinary shares and convertible bonds represented approximately 5.5% of the aggregate value of the overall transaction.

## **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

[Tabular figures expressed in thousands of United States dollars, unless otherwise indicated] [Unaudited]

[d] In June 2010, the Company acquired 2,638,469,000 ordinary shares of Greenheart. Total consideration was approximately \$33 million. One of the vendors, Forest Operations Limited, is beneficially owned by a director of the Company, which owns approximately 5.3% of the ordinary shares of Greenheart sold.

### **23. SUBSEQUENT EVENTS**

At a special general meeting held on July 29, 2010, the independent shareholders of Omnicorp approved the acquisition of 230 million ordinary shares of Omnicorp by the Company at a price of HK\$1.82 per ordinary share for total cash consideration of HK\$418.6 million or approximately \$53.7 million. On August 3, 2010, the acquisition of Omnicorp shares was completed.

On August 5, 2010, the Company paid its Initial First Supplemental Payment (see note 8[b]) by the issuance of 147,908 common shares of the Company at a price of Cdn.\$15.60 per common share.

### **24. COMPARATIVE CONSOLIDATED FINANCIAL STATEMENTS**

The comparative consolidated financial statements have been reclassified from statements previously presented to conform to the presentation of the consolidated financial statements for the six months ended June 30, 2010.