ONTARIO SUPERIOR COURT OF JUSTICE

SET COURT **BETWEEN:**

Plaintiff

Canadian Commercial Workers Industry Pension Plan

- and
- and
John R. Miszuk, and Kenneth G. Howling

Defendants

Proceeding under the Class Proceedings Act, 1992

STATEMENT OF CLAIM

TO THE DEFENDANTS

A LEGAL PROCEEDING HAS BEEN COMMENCED AGAINST YOU by the Plaintiff. The claim made against you is set out in the following pages.

IF YOU WISH TO DEFEND THIS PROCEEDING, you or an Ontario lawyer acting for you must prepare a statement of defence in Form 18A prescribed by the Rules of Civil Procedure, serve it on the Plaintiff's lawyer or, where the Plaintiff does not have a lawyer, serve it on the Plaintiff, and file it, with proof of service, in this court office, WITHIN TWENTY DAYS after this statement of claim is served on you, if you are served in Ontario.

If you are served in another province or territory of Canada or in the United States of America, the period for serving and filing your statement of defence is forty days. If you are served outside Canada and the United States of America, the period is sixty days.

Instead of serving and filing a statement of defence, you may serve and file a notice of intent to defend in Form 18B prescribed by the Rules of Civil Procedure. This will entitle you to ten more days within which to serve and file your statement of defence.

IF YOU FAIL TO DEFEND THIS PROCEEDING, JUDGMENT MAY BE GIVEN AGAINST YOU IN YOUR ABSENCE AND WITHOUT FURTHER NOTICE TO YOU. IF YOU WISH TO DEFEND THIS PROCEEDING BUT ARE UNABLE TO PAY LEGAL FEES, LEGAL AID MAY BE AVAILABLE TO YOU BY CONTACTING A LOCAL LEGAL AID OFFICE.

IF YOU PAY THE PLAINTIFF'S CLAIM, and \$500.00 for costs, within the time for serving and filing your statement of defence, you may move to have this proceeding dismissed by the court. If you believe the amount claimed for costs is excessive, you may pay the Plaintiff's claim and \$400.00 for costs and have the costs assessed by the court.

Date

September 1, 2005

ssued by

Local registrar

Ministry of the Attorney General London Court House Civil, Landlord/Tenant Section Group Floor, Unit "A" 80 Dundas Street London, Ontario N6A 1E7

TO: Biovail Corporation

7150 Mississauga Road

Mississauga, Ontario L5N 8M5

TO: Eugene N. Melnyk

c/o Biovail Corporation 7150 Mississauga Road

Mississauga, Ontario L5N 8M5

TO: Brian H. Crombie

c/o Biovail Corporation 7150 Mississauga Road

Mississauga, Ontario L5N 8M5

TO: John R. Miszuk

c/o Biovail Corporation 7150 Mississauga Road

Mississauga, Ontario L5N 8M5

TO: Kenneth G. Howling

c/o Biovail Corporation 7150 Mississauga Road

Mississauga, Ontario L5N 8M5

CLAIM

- 1. The Plaintiff claims, on its behalf and on behalf of all class members in Canada:
 - (a) an Order certifying this action as a class proceeding and appointing the Plaintiff
 as representative Plaintiff;
 - (b) damages, in the amount of \$100,000,000.00, for misrepresentation and for breaches of s. 134 of the Securities Act, R.S.O. 1990, c. S.5, and ss. 36 and 52 of the Competition Act, R.S. 1985, c. C-34;
 - (c) class-wide punitive and exemplary damages in the amount of \$5,000,000.00;
 - (d) pre-judgment interest in the amount of 10% compounded annually or as otherwise awarded pursuant to the *Courts of Justice Act*, R.S.O. 1990, c. C.43;
 - (e) costs of this action on a substantial indemnity basis, including G.S.T.; and
 - (f) such further and other relief as to this Honourable Court may seem just.

PARTIES

- The Plaintiff, Canadian Commercial Workers Industry Pension Plan ("CCWIPP"), is Canada's largest multi-employer pension plan, covering employees of many different employers in all ten provinces. CCWIPP has a registered office located in Toronto, Ontario.
- The Defendant, Biovail Corporation ("Biovail"), is a corporation incorporated pursuant to the laws of the province of Ontario, with its head office at 7150 Mississauga Road, Mississauga, Ontario, L5N 8M5. At all material times, the common shares of Biovail

- were traded publicly and were listed on the Toronto Stock Exchange ("TSX") and the New York Stock Exchange ("NYSE").
- 4. At all material times, the Defendant, Eugene N. Melnyk ("Melnyk"), was Chairman and Chief Executive Officer of Biovail. Melnyk had direct involvement in the daily activities of Biovail and participated in the preparation and dissemination of Biovail's communications to the public, including, but not limited to, Biovail's press releases and financial statements.
- 5. At all material times, the Defendant, Brian H. Crombie ("Crombie"), was Chief Financial Officer and Senior Vice President of Biovail. Crombie had direct involvement in the daily activities of Biovail and participated in the preparation and dissemination of Biovail's communications to the public, including, but not limited to, Biovail's press releases and financial statements.
- 6. At all material times, the Defendant, John R. Miszuk ("Miszuk"), was Vice President, Controller and Assistant Secretary of Biovail. Miszuk had direct involvement in the daily activities of Biovail and participated in the preparation and dissemination of Biovail's communications to the public, including, but not limited to, Biovail's press releases and financial statements.
- 7. At all material times, the Defendant, Kenneth G. Howling ("Howling"), was Vice President of Finance of Biovail. Howling had direct involvement in the daily activities of Biovail and participated in the presentation and dissemination of Biovail's communications to the public, including, but not limited to, Biovail's press releases and financial statements.

- 8. The Defendants Melnyk, Crombie, Miszuk and Howling are collectively referred to herein as the "Individual Defendants." The Individual Defendants, because of their positions within Biovail, possessed the power and authority to control the contents of Biovail's quarterly reports, press releases and presentations to securities analysts, money and portfolio managers and institutional investors. Each Individual Defendant was provided with copies of Biovail's reports and press releases alleged herein to be misleading prior to or shortly after their issuance and had the ability and opportunity to prevent their issuance or to cause them to be corrected.
- 9. Because of their positions and access to material non-public information, each of the Individual Defendants knew or ought to have known that the material facts described herein had not been disclosed to the investing public, and that numerous of the misrepresentations described herein were materially false and misleading at the time they were made.

THE BUSINESS OF BIOVAIL

10. Biovail is a fully-integrated, pharmaceutical company engaged in the development, manufacture, marketing, licensing and distribution of pharmaceutical products for the treatment of medical conditions. Biovail's products are focussed on cardiovascular disease, central nervous system disorders and pain management. A core element of Biovail's business strategy is the application of Biovail's advanced, proprietary delivery technology to drugs originally developed by other pharmaceutical companies. Essentially, Biovail reformulates existing drugs to make them easier to administer. For example, Biovail may reformulate a drug that needs to be taken four times daily so that it can be taken in a single daily dose. Biovail's delivery technology platforms include

controlled-release technologies. FlashDose[®] (orally disintegrating tablet technology), enhanced absorption/super bioavailable, and oral colonic drug delivery.

THE DEFENDANTS' MISREPRESENTATIONS

- 11. As set forth more particularly below, during the period February 7, 2003 to March 3, 2004 (the "Class Period"), the Defendants issued a series of false and/or materially misleading statements with respect to the business, operations and financial position of Biovail.
- 12. At all material times, Biovail's market value depended largely on two drugs, Cardizem LA and Wellbutrin XL. Fully aware of the importance of these two key drugs, on February 7, 2003, Biovail made two critical public announcements. (Attached hereto as Exhibits "A" and "B" are copies of two press releases issued by Biovail on February 7, 2003.)
- 13. First, Biovail announced that Cardizem LA had been approved by the United States Food and Drug Administration (the "FDA"). Second, Biovail issued projections for upcoming sales of both Cardizem LA and Wellbutrin XL, which projections were based entirely on the successful launches of these products. Biovail then announced that it would launch Cardizem LA commercially on April 2, 2003, and Wellbutrin XL in the third quarter of 2003. Biovail's revenue projection for the Cardizem family of drugs was US\$140 million to US\$200 million. These figures included internal projected sales of Cardizem LA of US\$90 million to US\$100 million.
- 14. Subsequently, the Defendants repeatedly assured investors that Biovail was making great strides in promoting and distributing Cardizem LA, and that the launch of this product had been a tremendous success. On April 29, 2003, Biovail issued a press release entitled, "Biovail Reports Positive Cardizem LA Launch Results." (Attached hereto as Exhibit "C" is a copy of Biovail's April 29, 2003 press release.) One week

later, on May 7, 2003, Biovail issued another press release with the headline, "Biovail's Cardizem LA Obtains Favourable Formulary Coverage; Access to over 74 Million Managed Care Lives." (Attached hereto as Exhibit "D" is a copy Biovail's May 7, 2003 press release.)

- 15. In advance of the launch of Cardizem LA, the Defendants devised a plan to inflate sales of the drug temporarily. Under this plan, called the PLACE program (Proving LA through Clinical Experience), doctors were paid between US\$1,000 and US\$1,500 for every 10 to 15 prescriptions they wrote. As a result of the PLACE program, over 17,000 doctors wrote tens of thousands of prescriptions for Cardizem LA.
- 16. The Defendants knew or ought to have known, however, that they would be unable to meet their sales projections for Cardizem LA.
- 17. First, PLACE was nothing more than a temporary inducement for physicians to write prescriptions for Cardizem LA. Once the PLACE program ended, many of the prescribing physicians ceased to prescribe Cardizem LA, as they had no financial incentive to do so. Accordingly, the number of prescriptions fell dramatically. The PLACE program was billed by Biovail as a clinical experience program aimed at developing meaningful, scientific data for Cardizem LA. In reality, however, no meaningful, scientific data was generated by PLACE, and no significant client base for Cardizem LA was established. Biovail nevertheless touted the launch of Cardizem LA as a tremendous success based in large part on the number of prescriptions that were written through the PLACE program.
- 18. Second, at the time the defendants issued their initial projections for Cardizem LA, Biovail was experiencing severe problems manufacturing Cardizem LA and could not generate sufficient quantities of the drug to support the projected launch. Specifically,

the Defendants knew or ought to have known that the maximum sales of Cardizem LA that Biovail could support in 2003 was US\$50 million (actual 2003 sales were US\$47.7 million).

- 19. The Defendants' scheme quickly fell apart. In the third quarter of 2003, Cardizem LA generated a mere US\$6.2 million in revenues, resulting in Biovail missing its earning projections by tens of millions of dollars. Rather than admit that their initial sales projections were unattainable and/or unsustainable, which admission would have adversely affected Biovail's stock price, the Defendants elected to conceal the root causes of Biovail's earnings shortfall.
- 20. On October 1, 2003, just after the close of the third quarter, a Biovail truck was involved in a multi-car accident that resulted in eight deaths and fifteen hospitalizations. Although the truck contained little or minimal stocks of Biovail's new drug, Wellbutrin XL, the Defendants falsely stated to the public that the truck held approximately US\$15 million to US\$20 million worth of Wellbutrin XL stocks, and that the value of the medication on the truck would have to be eliminated from its third quarter 2003 revenues forecast. The Defendants further announced that, as a result of the accident and two other circumstances unrelated to the unsuccessful launch of Cardizem LA (including a fictitious backorder of Cardizem CD), Biovail would miss analysts' earnings expectations for that quarter. (Attached hereto as Exhibit "E" is a copy of a press release issued by Biovail on October 3, 2003.)
- 21. The market quickly reacted to the Defendants' announcement. Biovail's stock price on the TSX dropped from \$50.60 per share on October 2, 2003 to \$41.80 on October 3, 2003, a decrease of over 17%. Within days of the announcement, at least one analyst questioned the veracity of Biovail's statements about the amount of Wellbutrin XL on

board the truck, but the Defendants denied and continued to deny throughout the Class Period that they had grossly over-stated the quantity of Wellbutrin stocks lost in the aforesaid truck accident.

- 22. The Defendants issued other false and misleading statements with respect to facts that would have alerted investors to the unreasonableness of Biovail's initial Cardizem LA projections. When the Defendant, Melnyk, was asked whether or not he had pledged any of his Biovail stock for personal loans, he answered in the negative, despite the fact that he had indeed pledged his Biovail stock against two personal lines of credit, totalling US\$72 million. Biovail also specifically denied that it was the subject of an investigation by the Ontario Securities Commission ("OSC"), despite the fact that an investigation into suspicious trading in Biovail stock had been commenced by that regulatory agency. This false statement caused the OSC to take the extraordinary step of publicly announcing its investigation into Biovail in order to ensure there was no misunderstanding among investors as to the true facts.
- 23. On March 3, 2004, Biovail announced that its fourth quarter and full year, 2003 financial results had once again fallen far short of its revised earnings guidance, which had just been reduced on October 30, 2003. (Attached hereto as Exhibit "F" is a copy a press release issued by Biovail on October 30, 2003.) At this time, Biovail also finally admitted that the value of Wellbutrin XL involved in the October 1, 2003 accident was a mere US\$5 million, and that the unexplained backorder of Cardizem CD, the second justification for Biovail's failure to meet earnings, had never actually existed. (Attached hereto as Exhibit "G" is a copy of a press release issued by Biovail on March 3, 2004.)
- 24. In May 2004, the true reason for Biovail's large shortfall in the third quarter of 2003 was revealed: the projected blockbuster sales of Cardizem LA had never actually developed.

In Biovail's 2003 Annual Report, issued on May 14, 2004, Biovail finally admitted that sales of Cardizem LA in the third quarter amounted to only US\$6.2 million, tens of millions of dollars lower than Biovail had projected. (Attached hereto as Exhibit "H" is a copy of Biovail's 2003 Annual Report.)

25. As a result of the Defendants' misrepresentations, Biovail's stock price dropped from an artificial high of \$67.75 per share (reached during the Class Period) to \$24.26 per share, following Biovail's release of its fourth quarter and full year financial results for 2003 on March 3, 2004.

DEFENDANTS' TRADES DURING THE CLASS PERIOD

- 26. During the Class Period, while he knew or ought to have known that Biovail's February 7, 2003, Cardizem LA and Wellbutrin XL projections were unreasonable and unattainable, and that the other misrepresentations described herein were false and/or materially misleading, the Defendant Melnyk sold 3,120,000 shares of Biovail stock for aggregate proceeds of US\$62,870,000.
- Defendants Crombie, Miszuk and Howling had each borrowed money from Biovail to purchase shares of Biovail. If Biovail's stock price declined below the price at which they had originally purchased the stock, they would each take a loss and be forced to repay the loan with personal funds because the sale of the stock would no longer cover the principal of the loan. As of April 30, 2003, Crombie, Miszuk and Howling had each borrowed approximately US\$2,034,000.00 to purchase 44,020 shares each of Biovail stock. They therefore had a substantial interest in the price of Biovail's stock. Following the collapse of Biovail's stock price in October of 2003, it was necessary for Melnyk to give personal loans to Crombie, Miszuk and Howling so that they could satisfy their obligations to Biovail.

THE DEFENDANTS' LIABILITY

- 28. The Defendants knew or ought to have known that the 2003 projections issued on February 7, 2003 were unreasonable and unattainable, especially the revenue projections with respect to Cardizem LA. The Defendants Melnyk, Miszuk and Crombie attended meetings in which Biovail's team responsible for the launch and sales of Cardizem LA specifically told them that revenues of Cardizem LA in 2003 would not exceed US\$50 million.
- 29. Biovail's financial projections also had no reasonable basis because the projections did not reflect Biovail's true view of future product sales. Rather, the Defendants set sales targets based on the dollar figures needed to achieve analysts earning expectations.
- 30. The Individual Defendants knew or ought to have known that Biovail had severe problems manufacturing Cardizem LA in the beginning of 2003 and that, as a result, Biovail did not have sufficient product to conduct a successful launch of Cardizem LA.
- 31. After Biovail issued unreasonable and unattainable projections on February 7, 2003, the Individual Defendants made repeated misrepresentations in connection with Biovail's earnings and financial position. On October 30, 2003, the Defendant Melnyk concealed the fact that he had pledged Biovail shares as collateral for personal lines of credit in the amount of US\$72 million.
- 32. The Individual Defendants also made misrepresentations about the supposed Cardizem CD backorder of \$20 million in the second and third quarters of 2003. Following both quarters, they claimed that revenue would have been US\$20 million higher had the manufacturer of Cardizem CD, Aventis, supplied Biovail with the product. In a fourth quarter 2003 earnings conference call on March 3, 2004, the Defendant Melnyk admitted that the backorder simply did not exist.

- 33. The Defendants also misrepresented the Wellbutrin XL trucking accident referred to above. The Defendants Melnyk and Crombie claimed in the October 3, 2003 conference call that Biovail had lost revenues of about US\$15-20 million. Five months later, Biovail admitted that the amount of lost revenue was only US\$5 million. The Defendants Melnyk and Crombie knew or ought to have known exactly how much product was in the truck.
- 34. The Defendant Howling made misrepresentations about the OSC investigation into suspicious trading activity in Biovail stock prior to Biovail's earnings announcement on October 3, 2003 and October 30, 2003. The Defendant Howling specifically told the media on February 20, 2004 that there was no investigation. The same day, in response to Howling's statement, the OSC issued a statement confirming it was indeed investigating suspicious trades of Biovail stock.
- 35. By virtue of their position of authority and responsibility within Biovail, each of the Individual Defendants had a duty, at law and under the provisions of the Securities Act, R.S.O. 1990, c. S.5, to disseminate promptly, or to ensure the prompt dissemination of, truthful, complete and accurate statements regarding Biovail's business and affairs, and promptly to correct previously-issued, materially inaccurate information, so that the price of Biovail's publicly-traded securities was based upon complete, accurate and truthful information.
- 36. At all times material to the matters complained of herein, each of the Defendants knew or ought to have known that the misrepresentations described herein would cause the price of Biovail's publicly traded securities to rise to, or to remain at, artificially high levels, and that prospective purchasers of Bioviail securities would rely upon such misrepresentations in making a decision whether to purchase or sell Biovail securities.

- In direct or indirect reliance upon the Defendants' press releases and related disclosures described herein, the Plaintiff, CCWIPP, made numerous purchases of Biovail shares during the Class Period: 8,200 shares at \$52.93 per share on August 8, 2003; 3,100 shares at \$55.09 per share on August 8, 2003; 2,200 shares at \$54.85 per share on August 11, 2003; 2,800 shares at \$33.93 per share on October 8, 2003; 3,600 shares at \$35.39 per share on October 9, 2003; and 3,200 shares at \$36.96 per share on October 20, 2003. The only sale of Biovail shares made by the Plaintiff during the Class Period was for 5,200 shares at \$31.42 per share on October 30, 2003. CCWIPP sustained losses of approximately \$481,000 as a result of its aforesaid trades in Biovail shares. All such trades were effected over the TSX.
- 38. At all material times, Biovail's business and affairs were followed and publicly commented upon by numerous analysts employed by major brokerages in Canada and the United States. Numerous such analysts wrote reports that incorporated the material elements of the press releases and other public disclosures of Biovail described herein. Numerous such reports recommended, based in whole or in part on the misrepresentations described herein, the purchase of Biovail's publicly-traded securities. Such reports were distributed to the sales forces of such brokerages.
- 39. At all times material to the matters complained of herein, Biovail's common shares were traded on the TSX and the NYSE, both highly efficient and automated markets.
- 40. The market for Biovail's publicly traded securities is an open and highly efficient market that promptly incorporates into the price of Biovail's publicly traded securities all material information disseminated to the public by Biovail and/or its officers and directors.
- 41. The Plaintiff states that the Plaintiff and all other persons and entities who purchased Biovail securities during the period described herein relied directly or indirectly upon the

press releases and other public disclosures of the Defendants described herein in making a decision to purchase or otherwise acquire Biovail securities.

- 42. Further, or in the alternative, the Plaintiff states that the Plaintiff and all other persons and entities who acquired Biovail securities during the period described herein were damaged by the Defendants' misrepresentations. Such misrepresentations caused the price of Biovail securities to appreciate substantially during the period described herein, and/or caused such securities to trade at a price substantially in excess of the price at which such securities would have traded had Biovail's disclosures relating to its actual and expected financial results been materially accurate. Had the Biovail press releases and related disclosures described herein been materially accurate, the Plaintiff and all other persons and entities who acquired Biovail securities during the Class Period would have paid less for such securities, or would not have acquired such securities at all.
- 43. The Plaintiff pleads that, by virtue of the Defendants' negligence, gross negligence and recklessness as described herein, and the Defendants' indifference to the rights of, and duties owed to, the Plaintiff and persons and entities similarly situated to the Plaintiff, the Plaintiff and such persons and entities are entitled to recover aggravated, punitive and exemplary damages.
- 44. The Plaintiff pleads and relies upon the Class Proceedings Act, 1992, R.S.O. 1992, c. 6.
- 45. The Plaintiff pleads and relies upon the *Negligence Act*, R.S.O. 1990, c.N.1, as amended.
- 46. The Plaintiff pleads and relies upon sections 36 and 52 of the *Competition Act*, R.S.C. 1985, c. C-34.

- 47. The Plaintiff pleads and relies upon Section 134 of the *Securities Act*, R.S.O. 1990, c. S.5.
- 48. The Plaintiff proposes that this action be tried at the City of London, Ontario, as a proceeding under the Class Proceedings Act, 1992.

Siskind, Cromarty, Ivey & Dowler LLP Barristers & Solicitors 680 Waterloo Street London, ON N6A 3V8

Charles M. Wright (LSUC # 36599Q) A. Dimitri Lascaris (LSUC # 50074A)

Tel: (519) 672-2121 Fax: (519) 672-6065

Cavalluzzo Hayes Shilton McIntyre & Cornish LLP
Barristers & Solicitors
474 Bathurst Street, Suite 300
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Michael Wright (LSUC# 32522T) Simon Archer (LSUC # 46263D)

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Solicitors for the Plaintiff

EXHIBIT "A"



Financials

- Stock Watch
- Earnings Estimate
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- Regulatory Filings

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2004 Annual Report

FDA Approves Biovail's Cardizem LA for Hypertension

TORONTO-(BUSINESS WIRE)-Feb. 7, 2003-Biovail Corporation (NYSE:BVF)(TSX:BVF)

- Cardizem(R) LA "graded release" provides 24-hour blood pressure control
- · Convenience and flexibility of once-daily dosing
- · Clinical trials indicate safety and tolerability even at higher doses
- Conference call scheduled for 11:30 a.m. E.S.T.

Biovail Corporation (NYSE:BVF)(TSX:BVF) announced today that the U.S. Food and Drug Administration (FDA) has approved Cardizem(R) LA, a new graded extended-release formulation of diltiazem HCl for the treatment of high blood pressure or hypertension. Cardizem(R) LA — long acting — provides 24-hour blood pressure control with a single daily dose and a flexible dosing range from 120mg to 540mg. Cardizem(R) LA is the only product labeled to allow administration in either the morning or the evening. With evening administration and the unique graded release technology, clinical trials have shown increased reduction in blood pressure in the early morning hours, which is when patients may be at greatest risk of significant cardiac events.

"Cardizem(R) LA is the first New Drug Application (NDA) product that Biovail will launch directly to physicians using our own fully-integrated sales force in the United States," stated Eugene Melnyk, Chairman and CEO of Biovail. "The introduction of Cardizem(R) LA offers physicians a once daily formulation of the compound diltiazem, a drug that is well-regarded for its safety profile and one with a brand name that physicians have come to know and trust."

Hypertension

Clinical studies indicate that morning or evening dosing of Cardizem(R) LA provides effective 24-hour blood pressure control.

"Uncontrolled hypertension plays a significant role in the deaths of hundreds of thousands of heart-disease patients in the U.S. each year,(1)" said Joel Neutel, MD, assistant clinical professor, University of California at Irvine. "With the approval of Cardizem(R) LA, we now have a proven therapy that provides effective and safe 24-hour blood pressure control with potential added benefits for patients with specific hypertensive risks."

Approximately 50 million American adults — or one in four — have high blood pressure, and 25 percent of these are not adequately treated. Uncontrolled hypertension kills 430,000 Americans each year and contributes to the deaths of 210,000 others.

Clinical Studies

In two randomized, placebo-controlled clinical trials, Cardizem(R) LA demonstrated dose-related mean reductions in trough diastolic blood pressure (DBP) following evening administration of 120mg, 240mg, 360mg and 540mg doses when compared to placebo. Reductions ranged from -2.0 millimeters of mercury (mm/Hg) with the 120mg dose to -8.1mm/Hg with the 540mg dose. A similar range of morning doses showed a linear decrease in DBP from -1.9mm Hg with a 120mg dose to -8.6mm/Hg with 540mg. All doses above 120mg maintained their anti-hypertensive effect for a complete 24-hour period. Side effects at dosages up to 540mg were similar to placebo.

"The data demonstrate that Cardizem(R) LA delivers 24-hour blood pressure control whether dosed in the morning or the evening," said Stephen Glasser, MD, professor of epidemiology at the University of Minnesota, School of Public Health. "We continue to explore the clinical significance of the blood pressure effect of evening Cardizem(R) LA administration and have seen favorable clinical trial results in the treatment of angina."

The most commonly reported side effects with Cardizem(R) LA were headache, edema and upper respiratory tract infection. Side effect incidence was similar to placebo.

Cardizem(R) LA should not be used by patients who have abnormal heart rhythms due to sick sinus syndrome or very slow heartbeats as a result of second- or third-degree AV block, except in the presence of a functioning ventricular pacemaker. Patients should also avoid Cardizem(R) LA if they have hypotension (less than 90mm/Hg systolic blood pressure), hypersensitivity to diltiazem or acute myocardial infarction and pulmonary congestion confirmed by x-ray.

Cardizem(R) LA will be launched in doses of 120mg, 180mg, 240mg, 300mg, 360mg and 420mg. Dosing up to 540mg has been approved by the FDA and Biovail currently has a single dose 540mg product under development.

Other Clinical Studies

In October of 2002, Biovail released the positive results from a Phase III clinical trial focused on the use of Cardizem(R) LA in chronic stable angina pectoris. This study illustrated that significantly greater efficacy is demonstrated in the morning time period when dosed in the evening and that evening dosing demonstrates efficacy 24 hours after dosing in patients with chronic stable angina. Biovail intends to file an NDA for the treatment of angina with the FDA based on the results of this study.

Three Cardizem(R) LA Phase IV clinical studies have been initiated comparing Cardizem(R) LA to ramipril and to amlodipine. One of these studies involves African American patients with hypertension. A second study involves diabetic patients with proteinuria. Both of these trials are progressing on schedule. A third study, which was completed in October of 2002, evaluated the safety and efficacy of Cardizem(R) LA dosed at night compared to the ACE-inhibitor ramipril also dosed at night in patients with stage-one and stage-two central hypertension. Results of this study showed that, versus ramipril, Cardizem(R) LA not only provided better blood pressure control during the critical morning hours but better blood pressure control over a full 24 hours.

Biovail expects to launch Cardizem(R) LA commercially on April 2, 2003.

Conference Call Details

The management of Biovail will host a conference call today at 11:30 AM EST to discuss the clinical benefits and commercial programs related to Cardizem(R) LA. During the call, Biovail management will also discuss its 2003 revenue and earnings per share guidance. Following the discussion, Biovail executives will address inquiries from investment analysts.

A live webcast of this call will be available through the Investor Relations section of the Biovail web site, www.biovail.com. To access this live call, please dial 1-416-640-4127 (Toronto area and International) and 1-800-814-4853 (Toll Free). A replay of the conference call will be available until 7:00 p.m. EST on Friday February 14, 2003 by dialing 1-416-640-1917 (Toronto area and International) or 1-877-289-8525 (Toll Free), using access code 237001 for both.

Biovail Corporation is an international full-service pharmaceutical company, engaged in the formulation, clinical testing, registration, manufacture, sale and promotion of pharmaceutical products utilizing advanced drug delivery technologies. More information on Biovail Corporation can be found on http://www.biovail.com.

"Safe Harbor" statement under the Private Securities Litigation Reform Act of 1995:

To the extent any statements made in this release contain information that is not historical, these statements are essentially forward looking and are subject to risks and uncertainties, including the difficulty of predicting FDA

approvals, acceptance and demand for new pharmaceutical products, the impact of competitive products and pricing, new product development and launch, reliance on key strategic alliances, availability of raw materials, the regulatory environment, fluctuations in operating results and other risks detailed from time to time in the company's filings with the Securities and Exchange Commission.

(1) Philadelphia Inquirer. Nov. 13, 2002: A01.

-30-LR/sf*

CONTACT: Biovail Corporation

Kenneth G. Howling, 905/286-3000 (Investors)

ir@biovail.com

or

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EXHIBIT "B"



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Biovail Provides 2003 Guidance

TORONTO--(BUSINESS WIRE)--Feb. 7, 2003--Biovail Corporation (NYSE:BVF) (TSE:BVF)

- Revenues expected to grow in excess of 30%
- Diluted earnings per share expected to grow by 30%
- Biovail's 2003 product launch expectations include Cardizem(R) LA, Wellbutrin(R) XL, Teveten(R) HCT and Zovirax(R) Cream

Biovail Corporation (NYSE:BVF) (TSX:BVF) announced today its revenue and earnings guidance for 2003. The financial guidance presented today continues to reflect the Company's considerable opportunities for growth and its ability to capitalize on its drug delivery technological asset base and its rich pipeline.

Biovail's annual product sales revenue by major category, research and development revenue, royalty and co-promote revenue and total revenue for 2003 is expected to grow approximately 30% and be within the following annual ranges:

Product Categories	Ranç (\$ mil)	•
U.S. Tiazac(R) (branded and generic) Controlled-release generics Biovail Pharmaceuticals Canada (including Cardizem(R) Biovail Pharmaceuticals USA (ex Cardizem(R)) U.S. Cardizem(R) Family (CD, SR and LA) Wellbutrin(R) ML	50 170 CD) 75 210 140 75	70 200 100 280 200 150
Total product sales revenues (1) Research & development revenues Royalty and co-promote revenues	\$45 15 85 950	930 25 125
Total Revenues (1)	950	1,050

⁽¹⁾ Does not necessarily add

Numerous factors may impact the Company's quarterly results including the timing of various product launches and the associated launch costs, the potential erosion of revenues related to branded products due to competitive or generic activity and in the case of Tiazac(R), the potential that this product may be genericised at some point in 2003. Quarterly product revenue will likely increase throughout the year on a quarter over quarter basis due to these factors and are expected to be within the following ranges:

Revenue Ranges (\$ millions)	Ql	Q2	Q3 	Q4
Product sales Research & development Royalty and co-promote Total	3 - 5 35 - 45	3 - 5 35 - 45	250 - 280 3 - 5 5 - 30 260 - 300	3 - 5 5 - 30

Gross margins are forecast to be higher in 2003 than in 2002 and are expected to be in the range of 76% to 78% of product sales revenue. Research and development spending is forecast to be in the range of \$75 million to \$90 million reflecting an expected increase in clinical activity. Selling, general and administrative expenses are expected to be in the range of 20% to 23% (excluding amortization expense) of total revenue for the year. Selling, general and administrative expenses are expected to be significantly higher in the first two quarters of 2003 due to the launch of several products and are expected to be lower, in percentage terms, during the second half of 2003.

Amortization expense for 2003 will vary depending on the values assigned to certain assets the Company acquired at the end of 2002. Consistent with prior years, the Company's tax rate is expected to remain in the 7% to 8%

Fully diluted earnings per share are expected to increase by 30% or more in 2003 versus 2002 and be in the range of \$2.25 and \$2.35. Fully diluted earnings per share in 2004 are also expected to grow in excess of 30% based on continued success of anticipated product launches and a favorable competitive market environment. On a quarterly basis, 2003 year over year growth will likely be lower than 30% for the first two quarters versus the prior year's applicable quarterly results due to the timing of expenses associated with launching several products. Fully diluted earnings per share could be significantly higher than 30% during Q3 and Q4 of 2003 depending on numerous factors including the timing and success of product launches, a higher level of first half 2003 spending associated with the launch costs for these products and due to the anticipated launch of Wellbutrin(R) XL in the second half of 2003. The Company will not be incurring launch expenses associated with the commercialization of Wellbutrin(R) XL in the United States as our marketing partner will be bearing these expenses.

Quarterly fully diluted 2003 earnings per share guidance by quarter is as

	ÕΤ	Q2	Q3	Qq
Earnings				
per share \$0.3	35 - \$0.40	\$0.43 - \$0.50	\$0.58 - \$0.68	\$0.70 - \$0.80

For further information, please contact Ken Howling at 905/286-3000 or send inquiries to ir@biovail.com.

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Biovail Reports Positive CardizemLA Launch Results

TORONTO-- (BUSINESS WIRE) -- April 29, 2003--

- -- CardizemLA Prescriptions Exceed 20,000
- -- Retail Pharmacy Stocking Reaches 80%
- -- Managed Care Negotiations Cover 90% of U.S. Lives

Biovail Corporation (NYSE:BVF)(TSX:BVF) reported today on the progress of Cardizem(R)LA (diltiazem HCI), the recently launched once-daily controlled release medication for the treatment of hypertension. Cardizem(R)LA provides true 24-hour blood pressure coverage and delivers optimal levels of medication in the early morning when patients may be at greater risk of an adverse cardiac event. Launched April 2, 2003, over 20,000 prescriptions have been written for Cardizem(R)LA, more than 45,000 pharmacies - over 80% of the chain and independent pharmacies in the U.S. - now have Cardizem(R)LA in stock and Biovail is in active negotiations with 16 of the largest managed care organizations that collectively represent more than 90% of total lives covered in the U.S.

Biovail is currently executing its planned multi-phased approach to the launch of Cardizem(R)LA. A clinical experience program entitled P.L.A.C.E. (Proving LA through Clinical Experience) is being conducted as a means of introducing the unique attributes of Cardizem(R)LA to patients through targeted physicians. To ensure these prescriptions are filled prior to the completion of the retail stocking program, the prescriptions written during Phase I were filled through select mail order pharmacies. These mail order organizations do not report to IMS or NDC data tracking systems. As a result, there are 20,000 prescriptions filled over and above the total that appears in the IMS or NDC prescription summary data.

Phase II of the Cardizem(R)LA launch plan began today and a high level retail stocking campaign has been initiated. Product supply has been shipped to over 45,000 pharmacies. Phase II also involves sales force detailing of an expanded target group of doctors. In this phase, all prescriptions will be filled through the usual retail and mail order channels that report to IMS and NDC.

Early progress with managed care organizations such as PBMs, HMOs and state Medicaid programs has been exceptional. Currently, Biovail is in active negotiations with 16 of the largest managed care organizations that collectively represent more than 90% of total lives covered in the U.S. Specifically, the company is in mid-to-late stage negotiations with several large customers and expects to enter into agreements that will provide favorable formulary coverage for Cardizem(R)LA. The unique clinical profile of this product, combined with the compelling economic proposition, continues to resonate with the target customer base.

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For further information, please contact Ken Howling at 905-286-3000 or send inquiries to ir@biovail.com.

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Biovail's Cardizem LA Obtains Favorable Formulary Coverage; Access to over 74 Million Managed Care Lives

TORONTO--(BUSINESS WIRE)--May 7, 2003--Biovail Corporation (NYSE:BVF) (TSX:BVF) announced today that it has achieved ravorable formulary coverage for recently launched Cardizem(R) LA, a graded oncedaily controlled release medication for the treatment of hypertension. Biovail has signed agreements giving Cardizem(R) LA a favorable formulary position with a number of Pharmacy Benefits Managers (PBMs) and Managed Care Organizations (MCOs) providing prescription healthcare services for about 74 million individuals in the United States.

In total, approximately 170 million individuals in the United States are covered under some form of managed pharmacy benefit. Biovail continues its negotiations with PBMs and MCOs across the United States to secure Cardizem(R) LA formulary status for the majority of these managed lives.

"This is an excellent position for Cardizem(R) LA to be in four weeks postlaunch," commented Eugene Melnyk, Chairman and Chief Executive Officer, Biovail Corporation. "The unique clinical profile of Cardizem(R) LA and the compelling economic proposition it offers makes this medication a good choice for physicians, their patients, and the managed care industry. The favorable formulary coverage Cardizem(R) LA has achieved to date will offer an additional opportunity for physicians to continue to choose Cardizem(R) LA for their patients."

MCOs offer employers comprehensive and diversified health care services via a network of Specialty and Primary Care physicians, hospitals and pharmacies designed to improve the quality of healthcare while restraining medical inflation. PBM firms assist health plans and employers in managing drug costs by using formularies, obtaining discount rates from retail pharmacies, utilizing mail / home delivery, negotiating rebates from pharmaceutical manufacturers and using intervention techniques that guide drug usage toward more cost effective medications.

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Biovail Provides Guidance on 2003 Third Quarter Results

TORONTO--(BUSINESS WIRE)--Oct. 3, 2003--Biovail Corporation (NYSE:BVF)(TSX:BVF) announced today that while it has not completed a final compilation and analysis of its 2003 third quarter, preliminary results indicate that revenues will be below previously issued guidance and will be in the range of \$215 million to \$235 million and earnings per share of \$0.35 to \$0.45 for the three months ended September 30, 2003. Contributing significantly to this unfavorable variance was the loss of revenue and income associated with a significant in-transit shipment loss of Wellbutrin XL as a result of a traffic accident.

After leaving Biovail's Steinbach, Manitoba manufacturing facility on September 30, 2003, a truck carrying a material shipment of Wellbutrin XL was involved in a multi-vehicle traffic accident at approximately 4 p.m. eastern standard time October 1, 2003 near Chicago, Illinois. While this product may still be salable in the future, it must first be returned for inspection to Biovail's manufacturing facility in Manitoba to ensure it is still within acceptable specifications. Revenue associated with this shipment is in the range of \$10 to \$20 million. The manufacturing cost value of this shipment was fully insured.

As a result of numerous recent inquiries, Biovail also comments on two additional items associated with third quarter income.

Biovail has an economic interest in the gross profits derived from the sales of a generic version of omeprazole. The distributor of this generic omeprazole product has announced that it will provide significant price reductions on a retroactive basis to wholesalers. This distributor has also indicated that it will be lowering its financial guidance for this product given lower pricing and for competitive reasons. Biovail's second half 2003 financial guidance assumed that additional competition for generic omeprazole would seriously erode the financial benefit to the Company's interest in the gross profits of this product. However, since Biovail shares in a percentage of the gross profit of this product, significant credits issued by the distributor during the third quarter 2003 could have a negative effect on Biovail's participating interest of up to \$15 million in net income. As well, it can be anticipated that there could be a fourth quarter 2003 negative income impact of \$15 to \$20 million.

During the third quarter 2003, Biovail was working with Aventis, the supplier of branded Cardizem CD product, to alleviate a back order position that existed at the end of June 2003. Considerable progress was made in this regard during the third quarter 2003 and additional shipments from Aventis were received in Q3 however, further shipments, which had been anticipated prior to September 30, 2003 arrived immediately following quarter-end. As a result, these additional shipments will not be included in third quarter 2003 revenue as expected but will favorably impact fourth quarter 2003 revenue. During third quarter 2003, approximately half of the June 30, 2003 back order position was alleviated however, due to continued strong sales of Cardizem CD 360 mg and new orders for this dosage strength, backorders have increased to approximately \$18 million as at September 30, 2003. We will continue to work with Aventis to rectify this situation expeditiously.

Biovail management it will host a conference call and webcast on Friday, October 3rd, 2003 at 10:30 a.m. EST for company executives to discuss 2003 third quarter earnings guidance. Following the discussion, Biovail executives will address inquiries from investment analysts.

A live webcast of this call will be available through the Investor Relations section of the Biovail web site, www.biovail.com . Alternatively, please dial 1-800-884-5695 (North America.) or 1-617-786-2960 for International callers. with passcode 29341981, to access the conference call. A replay of the conference call will be available until 7:00 p.m. EST on Friday, October 10th, 2003 by dialing 1-888-286-8010 (North America) or 1-617-801-6888 for International callers, using access code, 45094403.

Biovail Corporation is an international full-service pharmaceutical company, engaged in the formulation, clinical testing, registration, manufacture, sale and promotion of pharmaceutical products utilizing advanced drug delivery technologies.

For further information, please contact Ken Howling at 905-286-3000 or send inquiries to ir@biovail.com.

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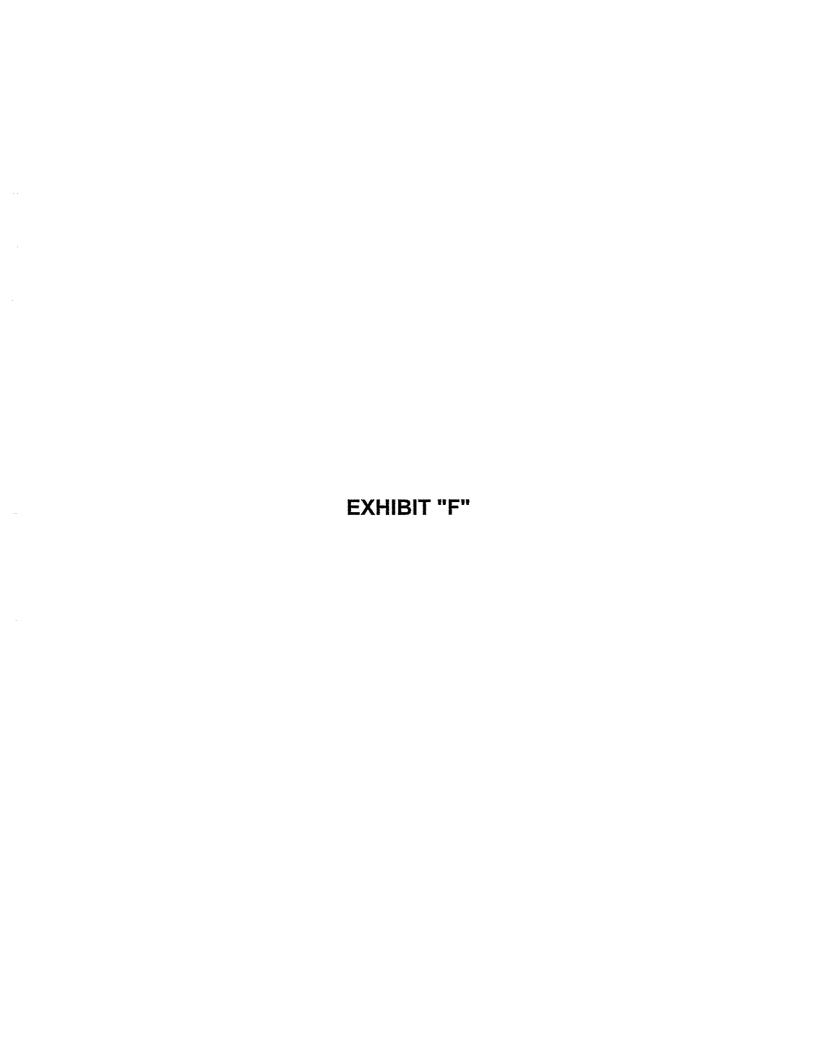
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Biovail Reports Third Quarter 2003 Financial Results - Correction

- Total revenue increased 3% for Q3 2003 versus Q3 2000 -
- Total revenues increase 14% for the nine month 2003 period versus the comparable 2002 period -
 - EBITDA margins were 35% for Q3 2003 -
- Slides to facilitate the earnings call may be accessed at www.blovail.com -

TORONTO, Oct. 30 /PRNewswire-FirstCall/ - Biovail Corporation (NYSE/TSX: BVF) announced today its financial results for the three month and nine month periods ending September 30, 2003. Total revenues for the three months ended September 30, 2003 increased 3% to \$215.3 million versus the prior year comparable period. Total revenues for the nine months ended September 30, 2003 were \$624.0 million reflecting an increase of 14% versus the prior year comparable period.

"Third quarter results reflect a series of decisions we made to remain consistent with our conservative approach to our financial reporting", commented Eugene Melnyk, Chairman and CEO of Biovail.

Third quarter 2003 revenue growth was favorably impacted by a 3% increase in Product Sales revenue versus the prior year comparable period primarily due to Biovail's launch of Cardizem LA, Teveten HCT and Zovirax Cream as well as the approval and recent commercialization of Wellbutrin XL in the U.S. marketplace. Total revenue growth of 14% for the nine-month period ended September 30, 2003 is primarily due to the product launches described above, as well from Biovail's economic interest in the sales of a generic version of Prilosec.

"Third quarter 2003 validates the value that Biovail's technologies can bring to established compounds while at the same time highlights the difficulties in transitioning into a fully integrated pharmaceutical company rapidly while maintaining an exceptional growth rate", commented Mr. Melnyk. "Biovail has transitioned very rapidly towards full integration and has experienced many of the associated growing pains. Expense controls, operational efficiencies, logistics management and materials management are now key elements of Biovail's internal Success Metrics. The senior executives hired over the past several months are now in place and can contribute to successfully completing the integration of commercial and product development groups. During the quarter, Biovail's Wellbutrin XL received Food and Drug Administration (FDA) approval resulting in one of the industry's most successful pharmaceutical product launches. Cardizem LA achieved its phase one penetration level earlier than expected and is well positioned in the managed care segment going forward."

Net income and diluted earnings per share for the three month and nine month periods ending September 30, 2003 in accordance with U.S. generally accepted accounting principles (GAAP) are as follows:

	Three Mont Septemb			nths Ended mber 30
In \$miliions, except per share data	2003	2002	2003	2002
Net income - US GAAP	\$ 13.0	\$ 75.0	\$ 75.0	\$ 190.6
Diluted earnings per share -				

Diluted earnings per share -

US GAAP	\$ 0.08	\$ 0.49	\$ 0.47	\$ 1.18
Net income - US GAAP Add (deduct) certain items	\$ 13.0	\$ 75.0	\$ 75.0	\$ 190.6
Restructuring costs	3.2	_	3.1	***
Acquired research and development	18.4		102.6	_
Other income		(3.3)	-	(3.2)
Write-down of assets	-	1.3	-	1.3
Net income excluding certain items	\$ 34.6	\$ 73.0 	\$180.7	\$ 188.7
Diluted earnings per share excluding certain items	s 0.22	\$ 0.47	\$ 1.13	\$ 1.17
				*** *** *** *** *** ***
				~~ ~~ ~~ ~~ ~~ ~~ ~~ ~~ ~~ ~~

In accordance with U.S. GAAP, third quarter 2003 net income was \$13.0 million and diluted earnings per share of \$0.08 compared to net income was \$75.0 million and diluted earnings per share of \$0.49 for third quarter 2002. In accordance with U.S. GAAP for the nine month period ended September 30, 2003, net income was \$75.0 million and diluted earnings per share was \$0.47 compared to net income of \$190.6 million and earnings per share of \$1.18 for the nine-month period ended September 30, 2002.

Excluding certain items, third quarter 2003 net income of \$34.6 million and diluted earnings per share of \$0.22 both declined by 53% versus third quarter 2002 net income and earnings per share of \$73.0 million and \$0.47 per share excluding the expense related to the ineffective portion of interest rate swaps. Excluding certain items, net income of \$180.7 million and diluted earnings per share of \$1.13 for the nine months ended September 30, 2003 decreased 4% and 3% respectively compared to net income of \$188.7 million and earnings per share of \$1.17 for the comparable 2002 periods excluding the ineffective portion of interest rate swaps and a write-down of assets related to a decline in the value of the Company's investment in Hemispherx Biopharma Inc.

Excluded acquired research and development expenses of \$18.4 million for third quarter 2003 includes a \$3.1 million net charge related to a multifaceted transaction with Ethypharm S.A. (Ethypharm) (see below) and Biovail's \$15.3 million share (49%) of the fair value of the in-process super- bioavailable research and development programs under development with Pharma Pass II, LLC. In addition to the third quarter 2003 excluded acquired research and development expense items just described, the nine month period ended September 30, 2003 also included expenses related to the second quarter 2003 acquisition of four developmental cardiovascular products from Athpharma Limited and the acquisition of a sublingual Ativan product and related technologies from Wyeth Pharmaceuticals Inc.

Third quarter and nine months ended September 30, 2003 U.S. GAAP calculations of net income and fully diluted earnings per share include reorganization costs associated with Biovail's U.S. operation and expenses associated with the ineffective portion of interest rate swaps. Management utilizes a measure of net income and earnings per share on a basis that excludes certain items to better assess operating performance. Each of the items excluded is considered to be of a non-operational nature in the applicable period. Management has consistently applied this measure when discussing earnings or earnings guidance and will continue to do so going forward. Management believes that most of the Company's shareholders prefer to analyze the Company's results based on this measure, as it is consistent with industry practice. Earnings excluding certain items are also disclosed to give investors the ability to further analyze the Company's results.

2003 Third Quarter Activities

On August 28, 2003, Biovail received final approval from the FDA for Wellbutrin XL, the once daily anti-depression product manufactured by Biovail for commercialization in the U.S. by GlaxoSmithKline (GSK). GSK's marketing initiatives began the first week of September with pharmacy calls

and the product began shipping to wholesalers a week later. Recent tracking data shows Wellbutrin XL capturing approximately 49,500 prescriptions for the week ending October 24, 2003 and a New Prescription capture rate of approximately 33% for October 23, 2003.

During third quarter 2003, Biovail and Pharma Pass II, LLC established a joint venture to develop a number of super-bioavailable products. Biovail invested \$30.6 million to acquire a 49% interest in the joint venture and Pharma Pass II, LLC contributed all of its intellectual property, formulations and scientific know-how related to the super-bioavailable products to acquire its 51% interest. Given that it has an option to purchase the joint venture, Biovail has determined that it will be fully consolidating this entity in its income statements, recording 100% of the research related expenses on its income statement, reflecting Pharma Pass II, LLC's ownership interest (51%) as minority interest on its income statement and reflecting any cash held by the entity as restricted cash on its balance sheet.

In April 2002, Biovail licensed the rights to Ethypharm's tramadol Flashtab product. Tramadol Flashtab is an orally-disintegrating tablet (ODT) offering ease of administration. Biovail is in the process of completing relevant studies and expects to file a New Drug Application (NDA) immediately. Biovail believes this product complements its parallel research activity on its tramadol controlled-release product (tramadol XL) for which recently completed clinical results are being analyzed. Filing for tramadol XL is expected by year-end.

In September 2003, Biovail paid \$21 million to eliminate any future milestone and royalty obligation related to this product. Biovail has also agreed, subject to certain conditions, to subscribe to a maximum of \$20 million of convertible and/or exchangeable bonds of Ethypharm during the fourth quarter 2003. In addition, Biovail entered into a multifaceted transaction with Ethypharm including the licensing to Ethypharm of the international rights to Diltiazem LA and provided the initial \$15 million supply of Diltiazem LA to Ethypharm. Furthermore, Biovail has substantially improved its rights in the shareholder agreement to better protect its investment. Lastly, Biovail granted Ethypharm a right of first offer to market Wellbutrin XL in all countries outside of North America that are not optioned by GlaxoSmithKline (Glaxo).

Biovail entered into a lease for 110,000 square foot of office space in Bridgewater, New Jersey during third quarter 2003. This facility will accommodate Biovail's U.S. Sales and Marketing Division, formerly located in Raleigh, North Carolina, as well as select functions within the Research and Development Division currently residing in Chantilly, Virginia. The objective of integrating sales and marketing with R&D is streamlining the product development process and ensuring that developed products will satisfy patient needs. Hiring continues and approximately 100 staff should be located in the new facility towards the end of 2003. The addition of seven senior executives earlier this year complements the final step in Biovail's transition to a fully integrated pharmaceutical company.

While the facility in Virginia will be maintained, Biovail will be closing the North Carolina facility as a result of the integration of these two groups. Transitional and restructuring costs associated with this program are ongoing and will be included within Biovail's Selling, General and Administrative expenses.

A late third quarter 2003 shipment of Wellbutrin XL involved in an accident outside of Chicago was returned to Biovail's facility on October 8, 2003 for inspection. No revenue was recognized from this shipment in Q3 2003. The shipment included both bulk and fully packaged material. All bulk tablets, which are packaged in plastic drums, were salvaged and have already been shipped to GSK. A small portion of the packaged goods (less than 1,000 bottles) was effected in the accident and could not be re-shipped.

The Company has an economic interest in the Gross Margin of a generic version of Prilosec that is distributed under license in the U.S. In the third quarter, additional generic competition entered the market. Due to the additional competition, the licensee offered rebates to wholesalers. These rebates have the affect of reducing Gross Margin and had a negative impact to Biovail's third quarter 2003 relative to Biovail's prior expectations. Biovail does not know if further rebates will be offered or if the licensee has processed all rebates.

Biovail was able to secure additional quantities of branded Cardizem CD during the 2003 third quarter from Aventis Pharmaceuticals Inc. (Aventis).

Aventis manufactures and supplies Cardizem CD to Biovail for distribution in the U.S. Backorders were approximately \$20 million at the end of September 2003. Based on current production schedules, Biovail believes backorders for this product will be less than \$1 million.

Financial performance

To provide greater financial clarity and ease in measuring areas of organic growth, Biovail will be describing its Product Sales revenue in the following categories:

> Core Products - includes Cardizem LA, Zovirax products and Teveten products.

Wellbutrin XL

Biovail Pharmaceuticals Canada (BPC)

Legacy Products - includes Tiazac (brand and generic), Cardizem CD (brand), Ativan/Isordil, Vasotec/Vaseretic, Rondec and Cedax Generics - controlled-release generics distributed by Teva Pharmaceuticals

Biovail details Core Products (in the U.S) and BPC Products (in Canada) directly to physicians through its own network of integrated sales represents. Both of these categories, as well as Wellbutrin XL are growing and are expected to experience significant future growth. Legacy Products are not promoted as most of these products have been genericized. As anticipated, these products are declining marginally quarter over quarter. However, there are several products in this group that continue to have substantial patient utilization and excellent brand awareness. These products/brands may create future growth opportunities given on-going clinical programs designed to meaningfully enhance the product's performance. In a separate press release today, Biovail has provided financial guidance in the same format, which should provide ease in monitoring Biovail's future financial performance.

Product sales performance

Product sales increased 3% for the third guarter to \$180.0 million and 1% to \$464.6 million for the nine months ended September 30, 2003. Core Product sales revenue was \$60.1 million or 33% of total Product Sales revenue for third quarter 2003 versus \$18.1 million or 10% of total Product Sales revenue for the comparable 2002 period. The increase in Core Product sales revenue reflects the launch of Cardizem LA, Teveten HCT and Zovirax Cream during 2003

Wellbutrin XL product sales revenue was \$8.2 million for third quarter 2003 and \$16.3 million for the nine months ended September 30, 2003. Biovail receives a percentage of Glaxo's net sales as revenue for supplying trade supplies of Wellbutrin XL. Biovail also is paid for bulk sample product that is produces and supplies to Glaxo. Samples are sold at a contractually agreed price at approximately Biovail's manufacturing cost.

Product sales revenue by Biovail Pharmaceuticals Canada (BPC) during the 2003 third quarter of \$23.1 million reflected 154% growth versus the third quarter 2002 level of \$9.1 million. Product sales revenue by BPC represented 13% of total Product Sales and were \$61.8 million for the nine months ended September 30, 2003. The primary growth drivers are Tiazac as well as revenues from Wellbutrin SR and Zyban, which were acquired at the end of 2002.

Product sales revenue from Legacy Products was \$68.2 million and \$172.4 million for the third quarter and nine months ended September 30, 2003 respectively and represented 38% and 37% of total Product Sales for the same respective periods. Legacy Product revenue for the three months ended September 30, 2003 reflected period over comparable 2002 period reductions of 58% for Tiazac and 34% for Cardizem CD. These declines were partially offset by a 14% increase in other Legacy Products due to the acquisition of Ativan/Isordil such that the decline in total Legacy Products for the comparable 2003 and 2002 three month periods was 22%.

Product sales revenue from controlled-release generics were \$20.4 million and \$75.5 million for the three month and nine month periods ended September 30, 2003. Product sales revenue from controlled-release generics were \$60.4 million and \$129.1 million for the three and nine month periods ended September 30, 2002.

In summary:			
	Q3 2003 Sales	Percent of total	Growth Rate vs Q3 2002
Core Products	\$60.1	33*	232%
Wellbutrin XL	\$8.2	5%	N/A
BPC Products	\$23.1	12%	1542
Legacy Products	\$68.2	382	(22%)
Generics	\$20.4	118	(661)
Total Product Sales	\$180.0	100%	3%

Research and development (R&D) revenues were \$4.5 million and \$10.8 million for the three months and nine months ended September 30, 2003 and compared to \$7.7 million and \$19.2 million for the comparable 2002 periods. The 2003 decline in R&D revenues is primarily due to R&D revenue in 2002. that was received from GSK related to the development of Wellbutrin XL.

Co-promotion, royalty and licensing revenue was \$30.8 million for third quarter 2003 and compared to \$26.8 million for the comparable 2002 period. Co-promotion, royalty and licensing revenue of \$148.5 million for the nine months ended September 30, 2003 compared to \$68.0 million for the 2002 comparable period. The increase in these revenues primarily relates to the Company's economic interest in the sales of a generic version of Prilosec. The Company earned \$15.3 million and \$91.8 million during the three and nine month periods ended September 30, 2003 from this economic interest.

Gross margins on total Product Sales were 78% and 81% for the three and nine month periods ended September 30, 2003 and compared to 75% and 74% for the prior year comparable period. Gross margins were favorably impacted by sales mix of higher margin products (Cardizem LA and Zovirax) offset partially by the lower margins associated with the Wellbutrin line due to mix (trade versus sample) and initial inefficiencies that are expected to improve both due to yield increases and recently approved larger batch sizes.

Research and development expenses increased by 41% and 53% to \$20.6 million and \$60.4 million for the three and nine month periods ended September 30, 2003. The increase in Research and development expenses primarily relates to a significant increase in the number of on-going developmental programs (venlafaxine, fenofibrate, acyclovir, simvastatin, sumatriptan, Hepacol, lorazepam and four chrono-therapeutic cardiovascular products) as well as two recently completed Phase III clinical trials on tramadol XL.

Selling, general and administrative expenses were \$76.7 million for the third quarter 2003 versus \$56.9 million for the second quarter 2003 and versus \$44.9 million for third quarter 2002. Selling, general and administrative expenses were \$179.8 million for the nine month period ended September 30, 2003 versus \$123.2 million for the comparable 2002 period. The significant increase in selling, general and administrative expenses is due to a number of factors. During the 2003 third quarter, Biovail incurred initial expenses related to the transition of its commercial operations group from Raleigh to Bridgewater, New Jersey. This initiative also includes transitioning the research and development executive leadership and select research and development functions from Chantilly Virginia to the Bridgewater facility as well. Costs associated with this initiative were in excess of \$3.0 million during Q3 2003 and were primarily due to employee relocation and severance costs. There will be further costs associated with these activities. On-going U.S. salary and benefit costs have risen by 50% for the comparable nine month 2003 and 2002 periods. Advertising and promotion costs have also increased significantly given the launches of Cardizem LA, Teveten HCT and Zovirax Cream. Previously deferred advertising and promotional expenses related to Zovirax Cream were expensed in third quarter 2003 given the launch of this product in July 2003. At the end of the third quarter, the Company did not

have any deferred advertising and promotional expenses. Biovail recorded significant expenses related to the co-promotional efforts of Reliant Pharmaceuticals, LLP (Reliant). During the initial launch phase of Cardizem LA, Reliant provided an additional 250 sales representatives. As Biovail pays Reliant a percentage on the sales of basket of products, including Cardizem LA, these costs are escalating given the rising level of Cardizem LA revenue. As the initial launch phase for Cardizem LA has past, Biovail is evaluating the costs, benefits and its options related to this arrangement.

Amortization expense was \$28.2 million and \$114.7 million for the three and nine month periods ending September 30, 2003 respectively versus \$16.0 million and \$42.5 million for the three and nine month periods ending September 30, 2002. The increases primarily reflect the incremental amortization related to our economic interest in a generic version of Prilosec.

On June 30, 2003, it was determined that Biovail's interest rate swaps no longer qualified as highly effective hedges. Subsequent to September 30, 2003, Biovail believed that the interest rate swaps could qualify as highly effective hedges and anticipated reinstating the application of hedge accounting effective July 1, 2003. However, though the swap was believed to be effective at July 1, it was subsequently determined that the reinstatement date used must be October 1, 2003. This resulted in recording a \$4.7 million loss of fair value on the swaps that would otherwise have been offset by a reduction on the fair value of the loans.

Cash flow from operations increased 40% at September 30, 2003 to \$244.1 million versus \$174.2 million at June 30, 2003. Earnings before interest, tax, depreciation and amortization (EBITDA) excluding certain items increased to \$341.7 million for the nine month period ending September 30, 2003 reflecting an increase of 25% versus the comparable 2002 period.

Biovail management will host a conference call and webcast on Thursday, October 30th, 2003 at 8:00 a.m. EST for company executives to discuss 2003 third quarter earnings. Following the discussion, Biovail executives will address inquiries from research analysts.

A presentation will be used to facilitate today's call, which can be accessed through the Investor Relations section of the Biovail web site. A live webcast of this call will also be available through the Investor Relations section of the Biovail web site at www.biovail.com. Alternatively, please dial 1-800-299-7635 (North America.) or 1-617-786-2901 for International callers, with passcode 96026666, to access the conference call. A replay of the conference call will be available until 7:00 p.m. EST on Thursday, November 6th, 2003 by dialing 1-888-286-8010 (North America) or

1-617-801-6888 for International callers, using access code, 32225542.

Biovail Corporation is an international full-service pharmaceutical company, engaged in the formulation, clinical testing, registration, manufacture, sale and promotion of pharmaceutical products utilizing advanced drug delivery technologies.

"Safe Harbor" statement under the Private Securities Litigation Reform Act of 1995

To the extent any statements made in this release contain information that is not historical, these statements are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We have based these forward-looking statements on our current expectations and projections about future events. Our actual results could differ materially from those discussed in, or implied by, these forward-looking statements. Forwardlooking statements are identified by words such as "believe", "anticipate", "expect", "intend", "plan", "will", "may" and other similar expressions. In addition, any statements that refer to expectations, projections or other characterizations of future events or circumstances are forward-looking statements. Forward-looking statements include, but are not necessarily limited to risks and uncertainties, including the difficulty of predicting FDA approvals, acceptance and demand for new pharmaceutical products, the impact of competitive products and pricing, new product development and launch, reliance on key strategic alliances, availability of raw materials and finished products, third parties, the regulatory environment, fluctuations in operating results and other risks detailed from time to time in the company's filings with the Securities and Exchange Commission.

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BIOVAIL CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF INCOME (All dollar amounts are expressed in thousands of U.S. dollars, except per share data) (Unaudited)

		onths Ended		
	2003		2003	2002
REVENUE Product sales Research and development Co-promotion, royalty		\$ 174,508 7,653		
and licensing	30,787	26,783	148.543	68,010
		208,944	623,987	549,328
EXPENSES Cost of goods sold Research and development Selling, general and	20,608		60,427	39,547
administrative Amortization	76,733 28,243	44,922 15,994	179,839 114,650	123,240 42,522
Acquired research and development	18,409			
Settlements	**		(34,055)	
Write-down of assets		1.369		1,369
	184,072	120,918		327,692
Operating income Interest income Interest expense Other income (expense)	31,242 1,191 (10,540) (5,958)	88,026 198 (10,956) 3,309	111,694 5,893 (30,029) 706	221.636 2,859 (22,753) 3,243
-		3,309		
Income before provision for income taxes Provision for income taxes	15,935 2,950	80.677 5,700	88,264 13,300	204,985 14,400
	\$ 12,985	\$ 74,977	\$ 74,964	\$ 190,585
Diluted earnings per share	\$ 0.08	\$ 0.49	\$ 0.47	\$ 1.18
		40- 40 40 40 W 40 W 40 W 40 W	*** *** *** *** *** *** *** ***	***************************************
Net income Add (deduct) certain items	,	\$ 74,977		\$ 190,585
Restructuring costs Acquired research and	3,156	***	3,156	_
development Other income	18,409	(3,309)	102,609	(J, 243)
Write-down of assets		1,369	***	1.369
Net income excluding certain items (Note)		\$ 73,037		
Diluted earnings per share excluding certain items (Note)	\$ 0.22	\$ 0.47	\$ 1.13	\$ 1.17

Weighted average number of common shares outstanding (000s)		154,016		

Note

Management utilizes a measure of net income and diluted earnings per share that excludes certain items. This measure is a non-GAAP measure that does not have a standardized meaning and, as such, is not necessarily comparable to similarly titled measures presented by other companies. Management has consistently applied this measure when discussing earnings or earnings guidance and will continue to do so going forward. This measure is provided to assist our investors in assessing the Company's operating performance. Management understands that many of our investors prefer to analyze the Company's results based on this measure, as it is consistent with industry practice. Investors should consider this non-GAAP measure in the context of the Company's U.S. GAAP results.

BIOVAIL CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS (All dollar amounts are expressed in thousands of U.S. dollars) (Unaudited)

	September 30 2003	
ASSETS Cash and cash equivalents Other current assets Long-term investments Property, plant and equipment, net Goodwill, net Intangible assets, net Other assets, net	102,035 165,551 102,448 1,116.580 147,080	\$ 56,080 265,551 79,324 136,784 102,212 1,080,503 113,350
		\$ 1,833,804
LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities Deferred revenue Minority interest Long-term obligations Shareholders' equity	15,350 15,346 701,605 962,620	624,760

BIOVAIL CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (All dollar amounts are expressed in thousands of U.S. dollars) (Unaudited)

	Nine Months Ended September 30			
		2003		2002
CASH FLOWS FROM OFERATING ACTIVITIES				
Net income	\$	74,964	\$	190,585
Add (deduct) items not involving cash				
Depreciation and amortication		126,645		50,385
Amortization of deferred financing costs		2,103		2,016
Amortization of discounts on				
long-term obligations		5,461		3,928
Acquired research and development		102,509		_
Other items not involving cash		(622)		(375)
		311.160		246,539

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Cash and cash equivalents, end of period	\$ 43,289	\$ 145,051
Decrease in cash and cash equivalents Cash and cash equivalents, beginning of period	(12,791) 56,080	(289,840) 434,891
Effect of exchange rate changes on cash and cash equivalents	1,122	36
Cash provided by operating activities CASH FLOWS FROM INVESTING ACTIVITIES CASH FLOWS FROM FINANCING ACTIVITIES	244,060 (295,931) 37,958	241.901 (498,123) (33,654)
Net change in non-cash operating items	(67,100)	(4,638)

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SOURCE Biovail Corporation

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or send inquiries to ir@biovail.com./
(BVF. BVF)

CO: Biovail Corporation
ST: Ontario
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Corporate Fact Sheet

2004 Annual Report

Biovail Reports 2003 Fourth Quarter and Full Year Financial Results

TORONTO-(BUSINESS WIRE)-March 3, 2004-Biovail Corporation (NYSE:BVF) (TSX:BVF):

- Core Product sales revenue increases by 59%
- Core Product Revenue \$172 million for 2003 versus \$108 million for 2002
- Biovail Pharmaceuticals Canada Product Revenue \$85 million for 2003 versus \$33 million for 2002
- Wellbutrin XL Revenue \$65 million for 2003
- Legacy Product Revenue \$209 million for 2003 versus \$324 million for 2002
- Generic Product Revenue \$101 million for 2003 versus \$182 million for 2002
- Slides to facilitate the earnings call may be accessed at www.biovail.com

Biovail Corporation (NYSE:BVF) (TSX:BVF) announced today its financial results for the three and twelve month periods ending December 31, 2003. Total revenues for the three months ended December 31, 2003 were \$199.7 million versus \$238.7 million for the three months ended December 31, 2002. Total revenues for the twelve months ended December 31, 2003 were \$823.7 million representing an increase of 5% versus \$788.0 million for the prior

Total revenues for fourth quarter 2003 were favourably impacted versus fourth quarter 2002 total revenues by the launches of Cardizem LA, Teveten HCT, Zovirax Cream and Wellbutrin XL in 2003, as well as an increase in products sales by the Company's Canadian division due to the acquisition of Wellbutrin SR and Zyban. Fourth quarter 2003 total revenue versus fourth quarter 2002 total revenues were offset by lower revenue of the Company's Zovirax, Legacy and Generic product lines, as well as lower research and development revenue and co-promotion, royalty and licensing revenue.

Full year 2003 total revenues versus 2002 total revenues were favourably impacted by the product launches described above and the Company's Canadian division, as well as by higher royalty revenue related to an interest in the gross margins of a generic omeprazole product. This increase in 2003 total revenue was partially offset by lower product sales revenue of the Company's Legacy and Generic product lines.

Eugene Melnyk, Chairman of the Board and Chief Executive Officer commented, "2003 was a year of transition for Biovail as we made significant progress towards a fully-integrated pharmaceutical company and started to invest strategically for long-term growth in our operations, sales and marketing areas. First half 2004 will be a period of investment as we continue to expand and specialize our sales force in the U.S. and capitalize on our products and pipeline by balancing conservative returns on investment with necessary investments for growth. 2005 will be a year of superior financial results whereby the benefits of 2004 strategic investing is expected to deliver on long-term objectives for growth and profitability. These results will be seen in new product launches, increased sales throughout the U.S. and simultaneously developing our rapidly maturing pipeline of high value products."

In accordance with U.S. GAAP, fourth quarter 2003 net loss of \$96.0 million and diluted loss per share of \$0.60 compared to fourth quarter 2002 net loss of \$102.8 million and diluted loss per share of \$0.65. In accordance with U.S. GAAP, the twelve-month period ended December 31, 2003 net loss was

\$27.3 million and diluted loss per share was \$0.17 compared to net income of \$87.8 million and earnings per share of \$0.55 for the twelve-month period ended December 31, 2002. The Company had diluted shares outstanding of 159.3 million and 159.9 million for fourth quarter and full year 2003 respectively compared to 158.1 million and 160.5 million for the fourth quarter and full year 2002 respectively.

In the fourth quarter of 2003, Biovail reduced its provision for tax contingencies by \$12.0 million that were no longer required due to the resolution of tax uncertainties and incremental tax loses in the U.S.

2003 Financial Performance

Biovail uses five categories to describe its product sales revenue thereby providing financial clarity and ease in monitoring Biovail's performance. These categories are as follows:

Core Products -- includes Cardizem LA, Zovirax products and Teveten products

Wellbutrin XL -- identified as a separate line for ease in tracking Biovail Pharmaceuticals Canada (BPC) -- including Tiazac, Wellbutrin SR and Zyban

Legacy Products -- includes Tiazac (brand and generic), Cardizem CD (brand) Ativan/Isordil, Vasotec/Vaseretic, Rondec and Cedax Generics -- controlled-release generics distributed by Teva Pharmaceuticals

Product Sales Performance

Product sales revenue for the fourth quarter 2003 were \$168.3 million compared to \$183.8 million in the fourth quarter of 2002, reflecting a decrease of 8%. Product sales revenue were \$632.9 million for the year 2003 compared to \$646.0 million for the year 2002, reflecting a decrease of 2%. Fourth quarter 2003 product sales revenue was decreased by a \$20.0 million increase in the provision for returns.

The increase in the provision for returns is due to greater physician acceptance of the benefits of Cardizem LA versus Cardizem CD and an anticipation of greater conversion by Cardizem LA of Cardizem CD.

Core Product sales revenue for the fourth quarter was \$33.8 million compared to \$34.1 million in the fourth quarter of 2002, a decrease of 1%. The Core Product sales revenue for year 2003 was \$172.4 million compared to \$108.3 million for year 2002 reflecting an increase of 59%. The Core Product sales revenue reflects the launches of Cardizem LA, Teveten HCT and Zovirax Cream during 2003. Cardizem LA is performing well and is now capturing 10% of new prescriptions written for once-daily diltiazems. Teveten total prescriptions increased 110% in 2003 versus 2002 and Zovirax is capturing 65% share of the topical anti-viral market.

Wellbutrin XL product sales revenue was \$48.6 million for fourth quarter 2003 and \$64.9 million for the year 2003. Fourth quarter 2003 Wellbutrin XL sales included the recovery of over 90% of Wellbutrin XL product that was involved in a traffic accident on October 1, 2003.

As part of a comprehensive earnings guidance press release on October 3, 2003, Biovail announced that its estimated revenue from Wellbutnin XL for third quarter 2003 would be less than \$10.0 million partially as a result of the truck accident and that the loss in revenue due to the accident would be in the range of \$10.0 million to \$20.0 million. Numerous variables that were not known and were unavailable on October 3, 2003 are now determinable given better information and the reconciliation provided by GSK to Biovail.

Variables that determine Biovail's revenue that were not then known include levels of discounts, free goods or rebates that would have been deducted from GSK's gross sales and the percentage of GSK's net sales Biovail is to receive. In calculating the high end of the estimate range, Biovail also took into consideration the variables that analysts were generally using in their models to estimate the Wellbutrin XL revenues, which included typically higher pricing, higher percentage supply prices and did not reflect the typical gross to net deductions. This analysis with analyst estimates was completed to better explain why revenue in third quarter 2003 would be less than previously expected by analysts.

After a subsequent review of all of the facts, the actual revenue loss from the accident was determined to be \$5.0 million. Calculated with analysts' assumptions for these variables, the revenue loss estimate would range from

\$7.5 million to \$8.0 million.

Product sales revenue by BPC was \$23.4 million for the fourth quarter in 2003 compared to \$9.7 million in the fourth quarter of 2002, an increase of 141%. The product sales were \$85.2 million for the year 2003 compared to \$32.6 million for year 2002 an increase of 161%. The primary growth drivers are Tiazac as well as revenues from Wellbutrin SR and Zyban, which were acquired at the end of 2002.

Product sales revenue from Legacy Products was \$36.4 million for the fourth quarter in 2003 compared to \$87.5 million in the fourth quarter of 2002. These product sales were \$208.9 million for the year 2003 compared to \$323.6 million for year 2002. The lower level of Legacy Products revenue reflects the expected decline in these older, genericized products.

Product sales revenue from controlled-release genencs was \$25.9 million for the fourth quarter in 2003 compared to \$52.5 million in the fourth quarter of 2002. These product sales were \$101.5 million for the year 2003 compared to \$181.5 million for year 2002. The decline in the generic product sales is in part due to lower volumes of Adalat CC sold following the generic entry of Watson Pharmaceuticals Inc. into the market. Sales of generic products for year 2003 were favourably impacted by an \$8.5 million credit received from Teva in the third quarter for 2003, related to certain deductions it had taken in the calculation on net sales.

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(\$ Millions)	2003 Sales	Percent of total	Growth Rate 2002
Core Products	\$170.4	27%	598
Wellbutrin XL	\$64.9	10%	N/A
BPC Products	\$85.2	144	1613
Legacy Products	\$208.9	33%	(351)
Generics	\$101.5	763	(44%)
Total Product Sales	\$632.9	100%	(25)

Research and development (R&D) revenues were \$3.4 million and \$14.2 million for the three months and twelve months ended December 31, 2003 and compared to \$9.3 million and \$28.4 million for the comparable 2002 periods. The higher level of R&D revenues in 2002 is related to revenue received from GSK associated with the development of Wellbutrin XL.

Co-promotion, royalty and licensing revenue was \$28.0 million for fourth quarter 2003 and compared to \$45.6 million for the comparable 2002 period. Co-promotion, royalty and licensing revenue of \$176.6 million for the twelve months ended December 31, 2003 compared to \$113.6 million for the 2002 comparable period. The increase in these revenues primarily relates to the Company's economic interest in the sales of a generic version of Prilosec. The Company earned \$11.3 million and \$103.0 million for the fourth quarter and full year 2003 respectively from this economic interest.

Gross margins on total Product Sales were 70% and 78% for the three and twelve month periods ended December 31, 2003 versus 76% and 75% for the prior year comparable periods. Gross margins were favourably impacted by sales mix of higher margin products such as Cardizem LA and Zovirax, offset by lower margins related to Wellbutrin XL revenue, which includes a mix of trade and samples.

Research and development expenses increased by 107% and 66% to \$26.1 million and \$86.6 million for the three and twelve month periods ended December 31, 2003. The increase in research and development expenses is primarily due to numerous on-going developmental programs, Wellbutrin XL scale up activities and the Cardizem PLACE program.

Selling, general and administrative expenses were \$66.3 million for the fourth quarter 2003 versus \$43.5 million for fourth quarter 2002, an increase of 52%. Selling, general and administrative expenses were \$242.8 million for the twelve month period ended December 31, 2003 versus \$166.4 million for the comparable 2002 period, an increase of 46%. The significant increase in selling, general and administrative expenses is due to a number of strategic

decisions taken. The significant increase in selling, general and administrative expenses in 2003 are primarily related to our investment in our U.S. pharmaceutical business, both in terms of infrastructure restructuring and costs associated with the launches of three products. Selling, general and administrative expenses for the fourth quarter and full year 2003 also included co-promotion fees payable to Reliant of \$3.7 million and \$20.9 million respectively.

Amortization expense was \$26.2 million and \$140.9 million for the three and twelve month periods ending December 31, 2003 respectively versus \$29.0 million and \$71.5 million for the three and twelve month periods ending December 31, 2002. These increases primarily reflect the incremental amortization related to our economic interest in a generic version of Prilosec.

Cash flow from operations decreased 16% at December 31, 2003 to \$282.0 million versus \$334.1 million at December 31, 2002.

2003 Significant Items

Fourth quarter and twelve months ended December 31, 2003 U.S. GAAP financials were affected by several significant items. These 2003 significant items and their effect on U.S. GAAP earnings in the fourth quarter and full year 2003 are listed in the chart below:

Significant Items included in U.S. GAAP earnings (All doliar amounts are expressed in million of U.S. dollars, except per share data)

Three Months Ended December 31

	2003 2			2002	
	Amount	Per diluted share		Per diluted share	
Reorganization costs Acquired research and development Write-down of assets Extinguishment of royalty obligation Reduction in effective tax rate Release of tax reserve	45.1 61.3	0.14 0.28 0.38 (0.04)	167.7		
Adjustment to product returns provision Foreign exchange (gain) loss	20.0	0.13 0.03	(1.1)	(0.01)	

Twelve Months Ended December 31

	2(03	2(200
	Amount	Per diluted share	Amount	Per diluted share
Reorganization costs Acquired research and development Write-down of assets	\$7.5 124.7 45.1	\$0.05 0.78 0.29	\$- 167.7 30.6	\$- 1.05 0.19
Extinguishment of royalty obligation Release of tax reserve Adjustment to product returns	61.3 (12.0)	8E.0 (80.0)	-	-
provision Foreign exchange (gain) loss	16.0 14.0	0.10	(0.7)	(0.00)

1. Reorganization Costs

Selling, general and administrative expenses in the fourth quarter and twelve months of 2003 included \$4.4 million and \$7.5 million, respectively, of costs associated with the transition of U.S. commercial operations from Raleigh to Bridgewater. Those costs mainly comprised severance and retention bonuses payable to employees in Raleigh, as well as the cost to terminate

the Raleigh lease.

2. Acquired research and development

In the fourth quarter of 2003, we incurred a charge of \$22.1 million for acquired research and development, which is comprised of: (i) \$12.9 million related to the acquisition of tramadol FT from Ethypharm S.A. ("Ethypharm"); and (ii) \$11.1 million related to our increased interest in the BNC-PHARMAPASS products under development. In addition, we finalized the allocation of the purchase price related to our second quarter of 2003 acquisition of Ativan and Isordil, resulting in a reallocation of \$1.9 million from acquired research and development to intangible assets

In the twelve months of 2003, we incurred a charge of \$124.7 million for acquired research and development, which is comprised of: (i) \$44.2 million related to our acquisition of the Athpharma products; (ii) \$38.1 million (as adjusted) related to our acquisition of the Ativan sublingual products under development; (iii) \$16.0 million related to our acquisition of tramadol FT from Ethypharm; and (iv) \$26.4 million related to our interest in the BNC-PHARMAPASS products under development.

Subsequent to year-end, Biovail acquired North American rights to Ethypharm's Flashtab combination tramadol and acetaminophen (Flashtab tamadol/acetaminophen) product, which complements Biovail's September 2003 purchase from Ethypharm of Flashtab tramadol and Biovail's once daily tramadol product.

Concurrent with the negotiation for Flashtab tramadol/acetaminophen, Biovail has modified its shareholders Agreement with Ethypharm with respect to value protection of its 15% equity investment in Ethypharm from an indefinite period to an 18-month term. Biovail and Ethypharm have agreed to terminate the September 2003 Diltiazem CR License Agreement and Supply Agreement and terminated Biovial's obligation to provide convertible debenture financing to Ethypharm. The effect of these negotiations is a \$12.9 million acquired research and development charge in fourth quarter, such that total charge for tramadol FT and the combination Flashtab tramadol/acetaminophen was \$16.0 million in 2003.

The value of Biovail's 15% investment in Ethypharm is currently enhanced by the equity protection the Company has negotiated. However, Ethypharm will need to achieve certain milestones within the 18-month term of equity protection in order for Biovail to realize its value or a write-down of this investment may become necessary.

In July 2003, a joint venture was established between BLI Pharmaceutical Developments Ltd (BNC), a subsidiary of Biovail Laboratories Incorporated (49% ownership) and PharmaPass II, LLC (51% ownership) for the purpose of developing enhanced or Super-Biovailable formulations of Coreg, Teveten and Flomax. The joint venture (BNC-PHARMAPASS, LLC) agreed to enter into an exclusive manufacturing and distribution agreement with Biovail of these products and BNC held an option to acquire PharmaPass II, LLC's interest in the joint venture. During third quarter and fourth quarter of 2003 research activities of the joint venture produced formulations for two products. During the fourth quarter PHARMAPASS II reduced its investment in BNC-PHARMAPASS, LLC it was entitled to following completion of certain development activities, which resulted in BNC's interest increasing to 84%, which resulted in an incremental \$11.1 million charge to acquired research and development. Subsequent to year end Biovail exercised its option to purchase the remaining interest in BNC-PHARMAPASS, LLC for \$5.0 million which will result in a charge in first quarter 2004 to acquired research and development.

3. Write-down of assets

Due to the Company's transition plan for its U.S. pharmaceutical business, Biovail has identified certain non-core assets (approved pharmaceutical products) that do not fit with Biovail's therapeutically aligned promotional programs. Biovail focuses its therapeutically aligned sales efforts on cardiovascular products including Cardizem LA, Teveten as well as Zovirax. Additionally, Biovail has to consider and plan for the launch of several pipeline products. With respect to products such as Rondec and Cedax, the Company is considering at several commercial options for these products including the initiation of negotiations for the potential sale of these products, Biovail recorded a \$22.0 million non-cash charge related to the write-down of the net book value of Cedax. In addition, we recorded a \$21.4 million non-

cash charge related to the write-down of the net book value of Rondec, based on the estimated fair value of this product at December 31, 2003.

Extinguishment of a royalty obligation

In December 2003, we mutually agreed with Reliant to terminate Reliant's copromotion of certain of our products effective December 31, 2003. We paid \$61.3 million to extinguish our trailing royalty obligation to Reliant. Reliant repaid \$61.1 million of its \$70.0 million loan payable to us, as well as \$3.2 million of accrued interest on the loan. The remaining principal amount of \$8.9 million was converted into 446,457 Series D Preferred Units of Reliant, which represents an ownership interest in Reliant of less than 2%.

5. Tax provision

The effective tax rate for the year is 4% reflecting the losses arising in the U.S. from increased sales and marketing expenses. In the fourth quarter of 2003, we reduced the provision for tax contingencies by \$12.0 million that were no longer required due to the resolution of tax uncertainties and incremental tax losses in the U.S.

6. Returns Provision

During the fourth quarter 2003, Biovail increased its provision for returns by \$20.0 million at December 31, 2003. The increase in the provision for returns is due to greater physician acceptance of the benefits of Cardizem LA versus Cardizem CD and an anticipation of greater conversion by Cardizem LA of Cardizem CD.

7. Foreign Exchange (gain) loss

In preparation of its interim financial statements for each of the first three quarters of 2003, the Company translated the Canadian dollar liability to GSK incurred in 2002 in regard to the purchase of Wellbutrin SR at the exchange rate existing as at the date of acquisition. However, in the course of preparing its financial statements for the fourth quarter and the full year 2003, the Company determined that U.S. GAAP requires that the Canadian dollar liability be translated at current rates.

This translation results in changes to previously recognized foreign exchange (gains) losses of which \$5.4 million, \$3.9 million and (\$3.1) million in the first, second and third quarters, respectively. The net income (loss) per share as adjusted is \$0.36 for the first quarter, as compared with previously reported \$0.39, (\$0.03) for the second quarter, as compared with the previously reported (\$0.01) and \$0.10 for the third quarter, as compared with the previously reported \$0.08.

In addition we have added a new foreign exchange (gain) loss line to our financial statements for greater transparency

Legal and Regulatory

Office of the Attorney General

On July 24, 2003 Biovail received a letter from the Department of Justice for the Boston Attorney General's office requesting information on the marketing activities surrounding the launch of Cardizem(R) LA. Over the past several months, Biovail has provided documents to the Office of the Inspector General and met with representatives of the Department of Justice to discuss this matter. Biovail is continuing to cooperate in respect of this enquiry but at this time, it is difficult to predict when this matter will come to resolution.

U.S. Securities and Exchange Commission (SEC)

On, November 20, 2003 Biovail received a letter from the SEC indicating that the Commission will be conducting an informal inquiry relating to the Company's financial performance and certain accounting matters for the fiscal year 2003. Over the past several months, Biovail has provided documents to the SEC and met with representatives of the SEC to discuss this matter. Biovail is continuing to cooperate in respect of this informal enquiry but at this time, it is difficult to predict when this matter will come to resolution.

Ontario Securities Commission (OSC)

In September 2002, the OSC initiated an extensive, review of the disclosure

practices of public companies with a view towards ensuring the integrity of the public markets is always maintained and to ensure that Ontario based public companies listed on the Toronto Stock Exchange were diligent in meeting their disclosure obligations. According to the OSC's website, staff was redeployed in the OSC's Corporate Finance Branch to ensure that all of the largest 100 TSX-listed companies that are headquartered in Ontario were reviewed in fiscal 2003. Biovail was part of the initial disclosure review and continues to work with the OSC to maintain high standards in its commitment

In November of last year, Biovail received notification that, "the Ontario Securities Commission is conducting a routine inquiry into the trading of Biovail Corporation." This previously undisclosed OSC investigation is, according to the OSC, in its early stages. It is important to note the Biovail Corporation itself was not involved in any trading activity during the periods in question.

Biovail takes the ongoing continuous disclosure review and trading activity investigation very seriously and will continue to fully assist the OSC with these important initiatives.

Biovail management will host a conference call and web cast on Wednesday, March 3rd, 2003 at 8:00 a.m. EST for company executives to discuss 2003 fourth quarter earnings. Following the discussion, Biovail executives will address inquiries from research analysts.

A live web cast of this call will be available through the Investor Relations section of the Biovail web site, www.biovail.com. To access this live call, please dial 1-800-814-4853 (U.S. and Canada) and 1-416-640-1907 for international callers. Callers are encouraged to dial in ten minutes before the call begins to avoid delays. A replay of the conference call will be available until 7:00 p.m. EST on Wednesday March 10, 2004 by dialing 1-877-289-8525 (U.S. and Canada) or 1-416-640-1917 for international callers, using access code, 21037415.

Biovail Corporation is an international full-service pharmaceutical company, engaged in the formulation, clinical testing, registration, manufacture, sale and promotion of pharmaceutical products utilizing advanced drug delivery technologies.

For further information, please contact Ken Howling at 905-286-3000 or send inquiries to ir@biovail.com.

"Safe Harbor" statement under the Private Securities Litigation Reform Act of 1995.

To the extent any statements made in this release contain information that is not historical, these statements are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We have based these forward-looking statements on our current expectations and projections about future events. Our actual results could differ materially from those discussed in, or implied by, these forward-looking statements. Forwardlooking statements are identified by words such as "believe", "anticipate", "expect", "intend", "plan", "will", "may" and other similar expressions. In addition, any statements that refer to expectations, projections or other characterizations of future events or circumstances are forward-looking statements. Forward-looking statements include, but are not necessarily limited to risks and uncertainties, including the difficulty of predicting FDA approvals, acceptance and demand for new pharmaceutical products, the impact of competitive products and pricing, new product development and launch, reliance on key strategic alliances, availability of raw materials and finished products, third parties, the regulatory environment, fluctuations in operating results and other risks detailed from time to time in the company's filings with the Securities and Exchange Commission.

BIOVAIL CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF INCOME (LOSS) (All dollar amounts are expressed in thousands of U.S. dollars, except per share data) (Unaudited)

> Three Months Ended December 31

Twelve Months Ended December 31

Page 8 of 9 Latest News

	2003	2002	2003	2002
	\$ 168,269	\$ 183,836	\$ 632,898	\$ 645,986
Research and development Co-promotion, royalty	3,424	9.257	14,239	28,425
and licensing	28,042	45,604	176,585	113,614
	199,735	238,697	823,722	788,025
EXPENSES Cost of goods sold Research and	50,633	43,692	139,456	164,706
development Selling, general and	26,143	12,603	86,570	52,150
administrative (note) Amortization	66,335 26,245	43,526 28,977		
Acquired research and development		167.745		
Write-down of assets Extinguishment of	45.081		45,081	
royalty obligation Settlements	61,348	***	61.348 (34,055)	
	297.896	327.118	806,786	654,441
Operating income (loss) Interest income Interest expense Foreign exchange gain (loss) (note) Other income (expense)	1,272	749 (9,252) 1,069	7,165 (40,421)	3,608 (32,005) 700
Income (loss) before provision for (recovery of) income taxes Provision for (recovery of)	(113,338)	(95,690)	(31,265)	109,295
income taxes	(17,300)	7,100	(4,000)	
Net income (loss)	\$ (96,038)	\$(102,790)	\$ (27.265)	\$ 87,795
Diluted earnings (loss) per share		\$ (0.65)	\$ (0.17)	\$ 0.55
Weighted average number of common shares outstanding (000s)	159,322	158,099	159,919	160,463

Note: Current and prior years' figures reflect the reclassification of foreign exchange gains and losses from selling, general and administrative expenses.

BIOVAIL CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS (All dollar amounts are expressed in thousands of U.S. dollars) (Unaudited)

	December 31			
	··· ··· ·			
		2003		2002
				~~~~~~
ASSETS				
Cash and cash equivalents	Ş	133,261	S	56,080

	\$1,922,774 \$1,833,804
LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities Deferred revenue Minority interest Long-term obligations Shareholders' equity	\$ 401,890 \$ 345,158 14,500 18,200 679 - 624,110 624,760 881,595 845,686
Intangible assets, net Other assets, net	1.049.475
Other current assets Long-term investments Property, plant and equipment, net Goodwill, net	279,191 265,551 113,546 79,324 173,804 136,784 100,814 102,212

#### BIOVAIL CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (All dollar amounts are expressed in thousands of U.S. dollars) (Unaudited)

Twelve Months Ended December 31 2003 2002 CASH FLOWS FROM OPERATING ACTIVITIES \$ (27,265) \$ 87,795 Net income (loss) Add (deduct) items not involving cash 157,317 82,368 2,975 2,267 Depreciation and amortication Amortization of deferred financing costs 6,562 5,329 124,720 167.745 45,081 31,944 5.893 (1,409) Amortization of discounts on long-term obligations Acquired research and development Write-down of assets Other items not involving cash 315,283 376.039 (33,304) (41.935) Net change in non-cash operating items ______ 281,979 334,104 Cash provided by operating activities (278,446) (792,467) CASH FLOWS FROM INVESTING ACTIVITIES CASH FLOWS FROM FINANCING ACTIVITIES 72,523 79,533 Effect of exchange rate changes on 1,125 19 cash and cash equivalents _____ Increase (decrease) in cash and cash 77,181 (378,811) equivalents Cash and cash equivalents, beginning 56,080 434,891 of period \$ 133,261 \$ 56,080 Cash and cash equivalents, end of period _______

CONTACT:

Biovail Corporation

Kenneth G. Howling, 905-286-3000 (VP, Finance)

SOURCE: Biovail Corporation

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Privacy Po

EXHIBIT "H"

# BIOVAIL CORPORATION 2003 ANNUAL REPORT FOR CANADIAN REGULATORY PURPOSES

(Please see also Biovail Corporation's 2003 Annual Report containing Consolidated Financial Statements and Management's Discussion and Analysis prepared in accordance with U.S. generally accepted accounting principles.)



#### BIOVAIL CORPORATION 2003 ANNUAL REPORT FOR CANADIAN REGULATORY PURPOSES

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All dollar amounts in this report are expressed in U.S. dollars.

As used in this report, unless the context otherwise indicates, the terms "we", "us", "our" and similar terms, as well as references to "Biovail" or the "Company", mean Biovail Corporation together with its subsidiaries.

The following words and logos are trademarks of the Company and may be registered in Canada, the United States and certain other jurisdictions: Ativan®, Attenade™, Biovail®, Cardizem®, CEFORM™, Fastab™, FlashDose®, Glumetza™, Isordil®, Ralivia™, Shearform™, Smartcoat™, Tiazac®, Teveten®, Vasotec® and Vaseretic®.

Wellbutrin®, Wellbutrin SR®, Wellbutrin XL™, Zovirax® and Zyban® are trademarks of the "GlaxoSmithKline Group of Companies" and are used by the Company under license.

All other trademarks mentioned in this report, which are not the property of the Company, are owned by their respective holders and may be licensed to the Company in certain markets.

#### 2003 ANNUAL REPORT FOR CANADIAN REGULATORY PURPOSES LETTER TO SHAREHOLDERS

Since inception, Biovail's goal has been to become a fully integrated pharmaceutical company with a significant, internally directed, North American sales and marketing capability. Over the past 10 years, Biovail has evolved from a research-driven developer of pharmaceutical products utilizing novel drug delivery technologies to an integrated company capable of developing, manufacturing, distributing and detailing its products directly to physicians in Canada and, more recently, in the U.S.

During 2003, important decisions were made to strengthen Biovail's U.S. pharmaceutical business. These investments included the hiring of a new executive team to manage Biovail's presence in the U.S. marketplace. These investments also included integrating critical product development functions and commercial operations in Bridgewater, New Jersey, investing in the expansion of our manufacturing capacities, strengthening our sales force and investing in the promotion of our key products, including Cardizem LA, which was launched in April 2003.

These necessary investments have better positioned Biovail in the U.S. market; however, these investments impacted Biovail's short-term financial performance. The challenges Biovail faced in 2003 are recognized as those that any progressive, growing company must address as it turns the corner towards full integration and sustainable profitability. Biovail today is stronger as a company because of the necessary and targeted investments made throughout 2003 and that will continue to be made in 2004. The benefits from these investments are already visible and reflected in recent prescription trends for our key promoted products and in the attainment of numerous pipeline milestones.

During 2003, Biovail launched a record four major new products in the U.S.: Cardizem LA, Teveten HCT, Zovirax Cream and, through GSK, Wellbutrin XL. This required our manufacturing operations to increase capacity to meet demand. It also required an aggressive investment in an expansion of our U.S. sales and marketing operations. The investment in our U.S. pharmaceutical business is a critical component in optimizing the potential of Biovail's in-market products, as well as the numerous pipeline products to be launched in future years.

It was also an excellent year in terms of product development. In 2003, Biovail received an unprecedented number of NDA approvals, completed numerous late-stage clinical programs and added over 10 new developmental programs to our pipeline. At the same time, we integrated our sales and marketing operations with select R&D functions, an initiative with clear long-term advantages.

These vital infrastructure enhancements are complemented by the hiring of key senior executives who will play critical roles in the U.S. sales growth of our existing portfolio, as well as in the successful development and launch of our pipeline products.

Today, Biovail is moving forward. During the first four months of 2004, Biovail submitted two NDAs and received approval for a supplemental NDA for the angina indication for Cardizem LA. Biovail will continue to make further targeted investments in its U.S. pharmaceutical business to ensure superior results in 2004 and beyond.

Given the investments described above, I have never been more confident in the future of Biovail. This is an important time in the Company's evolution as these investments will allow Biovail to turn the corner towards achieving greater U.S. market penetration.

I would like to take this opportunity to comment on the strategic rationale involved in making certain key decisions and investments in 2003.

#### 2003 ANNUAL REPORT FOR CANADIAN REGULATORY PURPOSES LETTER TO SHAREHOLDERS

#### Investments versus the bottom line

To be a fully integrated pharmaceutical company in the U.S., Biovail needed to make necessary strategic decisions regarding its U.S. operations—especially in the area of sales and marketing. These modifications were made to ensure we could compete with industry leaders and continue to grow and maximize profitability. These initiatives impacted 2003's bottom line. However, the core of Biovail's business is significantly stronger now because of these investments.

In 2003, Biovail took a number of major steps to improve integration and infrastructure. First and foremost among these was the integration of our U.S. commercial operations with select R&D functions in Bridgewater, New Jersey — in the heart of the U.S. pharmaceutical industry. This will allow for a more seamless blending of R&D with sales and marketing. The anticipated result is a smoother, faster timeline from development to market, and a sharper focus on emerging market opportunities where the application of Biovail's innovative delivery technologies can create product advantages in a highly competitive environment.

Our manufacturing capacity was also expanded to keep up with current and anticipated future demand for important brands such as Cardizem LA and Wellbutrin XL, as well as new products. Our larger facility in Manitoba is capable of producing 1.8 billion units a year — enough to keep up with the growing demand generated by our U.S. sales operation and marketing partners, critical contributors to long-term growth.

Finally, we supported these initiatives by significantly enhancing our executive team, adding several seasoned and experienced industry professionals to lead Biovail's initiatives in the U.S. market. Important senior appointments in 2003 included commercial operations, R&D, regulatory and pharmaceutical sciences and manufacturing.

For Biovail, 2003 was a year of transition. During 2004, Biovail will continue to invest, primarily in its U.S. pharmaceutical business. Biovail will strategically add a cardiovascular specialty sales force dedicated to detailing Cardizem LA, Teveten and Teveten HCT to cardiologists, and will add a dedicated specialty sales force to market Zovirax to dermatologists and obstetrician-gynecologists. These initiatives will help ensure that 2004 and beyond will yield superior results.

#### Biovail's portfolio and pipeline

The potential of Biovail's current product portfolio and the strength of its pipeline are important factors in developing sustainable long-term growth and profitability.

Biovail's business model emphasizes the combination of strong established brands with novel formulations leading to organic growth. The Company currently has a number of key brands, such as Cardizem, Ativan, Vasotec and Zovirax, which enjoy wide acceptance among the world's health care professionals and patients. We have already added value to some of these brands through line extensions and new enhanced formulations. In April of 2003, we successfully launched Cardizem LA, a novel, once-daily antihypertensive with specific therapeutic advantages. Cardizem LA is an excellent example of a product that addresses an identified yet previously unmet need of the medical community, and its launch was the most successful in the Company's history.

We will continue to leverage the tremendous potential of these well established brands, through expanded sales efforts and by using our proprietary drug delivery technologies to create improved formulations or unique combination products that better serve patients and practitioners.

Another example of this strategy is our partnership with GSK on the highly successful launch of Wellbutrin XL, the Biovail-developed once-daily formulation of one of the world's leading antidepressants. The conversion rate from multiple-dose to once-daily dosing for Wellbutrin XL is one of the fastest ever in the

#### 2003 ANNUAL REPORT FOR CANADIAN REGULATORY PURPOSES LETTER TO SHAREHOLDERS

U.S. pharmaceutical industry. In fact, demand for this product is one of the reasons for expansion of our manufacturing operations.

In addition, we will supplement these flagship brands with the addition of new products from Biovail's extensive development pipeline, which is currently the strongest it has ever been. The commercialization of these new products will be undertaken either directly by Biovail or through out-licensing to strategic partners, depending on resources, synergies and market factors, thus ensuring maximum return in each instance.

#### 2004 and beyond

Following a year of transition, Biovail is progressing towards achieving additional milestones in the Company's evolution. Biovail is confidently moving forward with conservative guidance, financial transparency and a plan for further targeted growth-oriented investments in 2004. Biovail will continue to capitalize on sales revenue from our existing product portfolio and further develop our strong and maturing pipeline. Biovail completed numerous late-stage clinical programs in 2003, and a number of significant filings are anticipated in 2004. Among these are the recent NDA filing of Ralivia ER, a once-daily formulation of tramadol, which is targeting the \$13.9 billion non-narcotic and narcotic portion of the U.S. pain market, and the recent submission of Glumetza, a once-daily metformin product for diabetes.

Revenue from U.S. sales operations is expected to continue to grow as a result of optimized geographic coverage and an expanded number of sales representatives. We will continue to leverage Biovail's strong brands and will benefit from the invaluable input from the newer members of the Company's strong management team.

Looking forward, we are confident that the return on investments made in 2003 and ongoing investments in key areas, such as continued expansion of the U.S. sales operations, will be realized. We are committed to achieving superior results in 2004 and beyond. Returns will be seen through new product launches, continued growth in sales and revenue, and expedited maturation of high-value products through our pipeline.

On behalf of Biovail's Board of Directors and employees, I would like to thank our shareholders for their continued support of the Company and I look forward to communicating Biovail's progress over the coming year.

Eugene N. Melnyk

Chairman of the Board and Chief Executive Officer

### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in U.S. dollars)

The following Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") prepared in accordance with Canadian generally accepted accounting principles ("GAAP") should be read in conjunction with the audited consolidated financial statements and related notes thereto prepared in accordance with Canadian GAAP.

The discussion and analysis contained in this MD&A are as of April 23, 2004.

#### FORWARD-LOOKING STATEMENTS

To the extent any statements made in this report contain information that is not historical, these statements are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We have based these forward-looking statements on our current expectations and projections about future events. Our actual results could differ materially from those discussed in, or implied by, these forward-looking statements. Forward-looking statements are identified by words such as "believe", "anticipate", "expect", "intend", "plan", "will", "may" and other similar expressions. In addition, any statements that refer to expectations, projections or other characterizations of future events or circumstances are forward-looking statements. These forward-looking statements are subject to various risks and uncertainties including, but are not necessarily limited to, the difficulty of predicting U.S. Food and Drug Administration ("FDA") and Canadian Therapeutic Products Directorate approvals, acceptance and demand for new pharmaceutical products, the impact of competitive products and pricing, new product development and launch, reliance on key strategic alliances, availability of raw materials and finished products, third parties, the regulatory environment, fluctuations in operating results and other risks detailed from time to time in our filings with the U.S. Securities and Exchange Commission ("SEC"), the Ontario Securities Commission, and other securities regulatory authorities in Canada.

#### **PROFILE**

We are a full-service pharmaceutical company, engaged in the formulation, clinical testing, registration, manufacture, promotion and sale of pharmaceutical products utilizing advanced oral drug delivery technologies. Our main therapeutic areas of focus are cardiovascular (including Type II diabetes), central nervous system and pain management.

We have various research and development, clinical testing, manufacturing, and commercial operations located in the United States, Canada, Barbados, Puerto Rico and Ireland.

#### **OVERVIEW**

2003 was a pivotal transition year for us as we moved from being primarily a developer of once-daily pharmaceutical formulations with a Canadian commercial operation towards becoming a fully integrated pharmaceutical company with expanding commercial operations in both Canada and the United States.

The highlights of 2003 were the introductions of the following products in the United States:

- In September 2003, GlaxoSmithKline plc ("GSK") launched Wellbutrin XL™, our once-daily formulation of bupropion hydrochloride ("HCl"), prescribed for the treatment of depression. We are the exclusive manufacturer and supplier of Wellbutrin XL™ to GSK. By April 2004, Wellbutrin XL™ accounted for approximately 40% of Wellbutrin® (including generics) prescriptions in the United States.
- In July 2003, we launched Zovirax Cream, prescribed for the treatment of cold sores.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in U.S. dollars)

- In April 2003, we launched Cardizem[®] LA, our graded extended-release formulation of diltiazem HCl, prescribed for the treatment of hypertension. By April 2004, Cardizem[®] LA accounted for approximately 10% of once-daily diltiazem formulation prescriptions in the United States.
- In April 2003, we launched Teveten® HCT, prescribed for the treatment of hypertension.

We launched Zovirax Cream, Cardizem® LA and Teveten® HCT through our own commercial operations in collaboration with our co-promotion partner. Since January 1, 2004, we have been promoting these products, together with Zovirax Ointment and Teveten®, exclusively through our own commercial operations.

In 2003, we continued to make significant progress in the area of product approvals. We received New Drug Application ("NDA") approvals from the FDA for Cardizem[®] LA and, in collaboration with GSK, for Wellbutrin XL™. This progress has continued into 2004. In February 2004, our NDA submission for Ralivia ER™ (tramadol HCl), for the treatment of moderate to moderately severe pain, was accepted for review by the FDA. In March 2004, we complemented this filing with a NDA submission for Ralivia™ FlashDose[®], an oral disintegrating tablet formulation. In April 2004, we received FDA approval for our supplemental NDA for an angina indication for Cardizem[®] LA.

In 2003, we expanded and realigned our commercial operations in the United States, and we accommodated certain senior personnel from our commercial and research and development operations in our new 110,000 square foot facility in Bridgewater, New Jersey. We also expanded our manufacturing facility in Steinbach, Manitoba by 40,000 square feet to meet demand for the launches of Wellbutrin XL™ and Cardizem® LA, and we added 10 new developmental programs to our research and development pipeline. In 2004, we are adding two specialty sales forces to our U.S. commercial operations. The first will focus on cardiologists and nephrologists to promote Cardizem® LA, Teveten® and Teveten® HCT, and the second will target dermatologists, obstetrician-gynecologists and other specialists to promote Zovirax Ointment and Zovirax Cream.

Notwithstanding our successes with new product launches, the strategic investments we made in our commercial, manufacturing, and research and development operations translated into lower than anticipated earnings in 2003. We expect to continue to make significant investments in 2004 to strengthen and expand our sales and marketing infrastructure, to further increase our manufacturing capacity and efficiency, and to pursue the development of our pipeline of products. These investments are likely to limit our earnings growth in 2004; however, we believe that these investments will create substantial value for our shareholders in years subsequent to 2004, through increased revenue from our existing and pipeline products.

#### CRITICAL ACCOUNTING POLICIES AND ESTIMATES

Critical accounting policies and estimates are those policies and estimates that are most important and material to the preparation of our consolidated financial statements, and which require management's most subjective and complex judgment due to the need to select policies from among alternatives available, and to make estimates about matters that are inherently uncertain. We base our estimates on historical experience and other factors that we believe to be reasonable under the circumstances. Under certain agreements, we rely on estimates and assumptions made by our third party licensees. On an ongoing basis, we review our estimates to ensure that these estimates appropriately reflect changes in our business and new information as it becomes available. If historical experience and other factors we use to make these estimates do not reasonably reflect future activity, our financial position and results of operations could be materially impacted.

Our critical accounting policies and estimates relate to the following: (i) the impact of product returns, recalls, rebates and chargebacks on revenue recognition; (ii) the evaluation of long-term investments for

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in U.S. dollars)

impairment; (iii) the useful lives of intangible assets (including acquired research and development) and the evaluation of these assets for impairment; (iv) the determination of the provision for income taxes; and (v) the outcome of legal proceedings.

#### Product returns, recalls, rebates and chargebacks

We recognize product sales revenue when title has transferred to the customer, provided that we have not retained any significant risks of ownership or future obligations with respect to the product sold. Revenue from product sales is recognized net of provisions for estimated returns, recalls, rebates and chargebacks. We establish these provisions concurrently with the recognition of product sales revenue. In connection with these provisions related to sales of products manufactured by us for distribution by our third party licensees, we rely on estimates and assumptions made by these licensees. Provisions for returns and recalls are estimated based on historical return and exchange levels, and third party data with respect to inventory levels in our distribution channels. Provisions for rebates and chargebacks are estimated based on historical experience, contractual sales terms with wholesalers and indirect customers, and relevant statutes with respect to governmental pricing programs. A significant change in these estimates could have a material impact on our results of operations.

#### Long-term investments

We are required to estimate the fair value of our long-term investments in order to evaluate these investments for impairment. Certain of our investments are not publicly traded securities and, as a result, the estimation of the fair values of these investments involves a greater degree of uncertainty. For these types of investments, we determine fair value based on the estimated discounted future cash flows of the investee. Some of the more significant estimates and assumptions inherent in this methodology for determining fair value include: (i) the amount and timing of the future cash flows of the investee; and (ii) the discount rate used to reflect the risks inherent in the future cash flows. A change in any of these estimates and assumptions could produce a different fair value, which could have a material impact on our results of operations.

#### Intangible assets

Intangible assets acquired through asset acquisitions or business combinations are initially recorded at fair value based on an allocation of the purchase price. We often engage independent valuation specialists to perform valuations of the assets acquired. There are several methods that can be used to determine the fair value of the assets acquired. For acquired intangible assets, we generally use the income approach. This approach starts with a forecast of all of the estimated future cash flows. These cash flows are then adjusted to present value by applying an appropriate discount rate that reflects the risk factors associated with the cash flow streams. Some of the more significant estimates and assumptions inherent in the income approach include: (i) the amount and timing of the future cash flows; and (ii) the discount rate used to reflect the risks inherent in the future cash flows.

The costs of assets that are purchased through asset acquisitions or business combinations for a particular research and development project are capitalized as acquired research and development at the time of acquisition. The amount allocated to acquired research and development is determined by identifying those specific in-process research and development projects that we intend to continue, and for which: (i) technological feasibility had not been established at the date of acquisition; and (ii) there was no alternative future use. We classify the cost of acquired research and development as a cash outflow from investing activities because we expect to generate future income and cash flows from these assets if they can be developed into commercially successful products.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in U.S. dollars)

We generally engage independent valuation specialists to perform valuations of acquired research and development assets. There are several methods that can be used to determine the fair value of acquired assets. For acquired research and development, we generally use the income approach. This approach starts with a forecast of all of the estimated future cash flows. These cash flows are then adjusted to present value by applying an appropriate discount rate that reflects the risk factors associated with the cash flow streams. Some of the more significant estimates and assumptions inherent in the income approach include: (i) the expected costs to develop the acquired research and development into commercially viable products; (ii) the estimated future cash flows from the projects when completed; (iii) the timing of the future cash flows; and (iv) the discount rate used to reflect the risks inherent in the future cash flows. A change in any of these estimates and assumptions could have a material impact on our results of operations.

Our intangible assets are stated at cost, less accumulated amortization generally computed using the straight-line method based on their estimated useful lives ranging from 8 years to 20 years. We amortize intangible assets on a systematic basis to reflect the pattern in which the economic benefits of the asset are consumed, if that basis can be reliably determined. Useful life is the period over which the intangible asset is expected to contribute directly or indirectly to our future cash flows. We determine the useful lives of intangible assets based on a number of factors such as legal, regulatory or contractual limitations, known technological advances, anticipated demand and the existence or absence of competition. A significant change in these factors may warrant a revision of the expected remaining useful life of an intangible asset, which could have a material impact on our results of operations.

We evaluate intangible assets annually for impairment, or more frequently if events or changes in circumstances indicate that the carrying amounts of these assets may not be recoverable. Impairment exists when the carrying amount of an asset is less than its estimated fair value. We determine fair value based on estimated discounted future cash flows. Some of the more significant estimates and assumptions inherent in this methodology for determining fair value include: (i) the amount and timing of the future cash flows; and (ii) the discount rate used to reflect the risks inherent in the future cash flows. A change in any of these estimates and assumptions could produce a different fair value, which could have a material impact on our results of operations.

#### Provision for income taxes

Our provision for income taxes is subject to a number of different estimates made by management. A change in these estimates could have a material affect on the effective tax rate.

We have operations in various countries that have differing tax laws and rates. Our income tax reporting is subject to review by both domestic and foreign tax authorities. The effective tax rate may change from year to year based on the mix of income among the different jurisdictions in which we operate, changes in tax laws in these jurisdictions, changes in tax treaties between various countries in which we operate, and changes in the estimated values of future tax assets and liabilities.

We have recorded a valuation allowance on future tax assets primarily relating to operating losses, future tax depreciation and tax credit carryforwards. We have assumed that these future tax assets are more likely than not to remain unrealized. Significant judgment is applied to determine the appropriate amount of valuation allowance to record. Changes in the amount of the valuation allowance required could materially increase or decrease the provision for income taxes in a period.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in U.S. dollars)

#### Legal proceedings

We are required to accrue for a loss contingency with respect to legal proceedings against us if it is probable that the outcome will be unfavourable and if the amount of the loss can be reasonably estimated. Management evaluates our exposure to loss based on the progress of each legal proceeding, experience in similar proceedings and consultation with legal counsel. The ultimate outcome of any legal proceeding may be materially different from the amounts estimated, given the uncertainties inherent in complex litigation.

#### SELECTED ANNUAL INFORMATION

The following table provides selected information for the last three years.

	Years ended December 31					
(In 000s, except per share data)	******	2003		2002	_	2001
Revenue	\$	823,722	\$	788,025	\$	583,263
Net income (loss) attributable to common shareholders		(40,345)		207,553		85,553
Basic earnings (loss) per share	\$	(0.25)	\$	1.37	\$	0.62
Diluted earnings (loss) per share	\$	(0.25)	\$	1.29	\$	0.57
Total assets	\$2	,297,604	\$2	2,237,666	\$1	,643,026
Long-term obligations , , , , ,		812,526		732,111		46,161

Total revenue was \$823.7 million in 2003 compared to \$788.0 million in 2002 and \$583.3 million in 2001. Total revenue increased by \$35.7 million or 5% in 2003 compared to 2002, and by \$204.7 million or 35% in 2002 compared to 2001. We recorded a net loss attributable to common shareholders of \$40.3 million in 2003 compared to net income attributable to common shareholders of \$207.6 million and \$85.6 million in 2002 and 2001, respectively. We recorded a diluted loss per share of \$0.25 in 2003 compared to diluted earnings per share of \$1.29 and \$0.57 in 2002 and 2001, respectively.

#### Impact of specific events on operations

Our results of operations were impacted by specific events that resulted in net charges of \$152.1 million, \$31.9 million and \$58.2 million in 2003, 2002 and 2001, respectively. These events include, but are not limited to: (i) relocation activities; (ii) asset impairments; and (iii) early extinguishments of obligations. We believe that the identification of these events enhances an analysis of our results of operations when comparing these results to those of a previous or subsequent period. However, it should be noted that the determination of these events

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

## In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in U.S. dollars)

involves judgment by us. The impacts of these events on our results of operations in each year are identified in the following table.

	Years ended December 31						
(In 000s, except per share data)	2003	2002	2001				
Relocation costs	\$ 7,539	\$	\$				
Write-down of assets, net of tax	82,189	31,944	48,246				
Extinguishment of royalty obligation	61,348						
Foreign exchange loss on long-term obligation	13,061						
Reduction in tax contingency provision	(12.000)	*******					
Debt conversion premiums			10,001				
Total	\$152,137	\$31,944	\$58,247				
Total per share (diluted)	\$ 0.95	\$ 0.20	\$ 0.39				

#### STRATEGIC TRANSACTIONS

Year ended December 31, 2003

#### Tramadol FT products

In September 2003 (as amended in February 2004), we acquired from Ethypharm S.A. ("Ethypharm") the rights (including all relevant patents) to Ethypharm's Flashtab versions of tramadol ("Tramadol FT") and combination tramadol/acetaminophen ("Tramadol/Acetaminophen FT") for \$16.0 million. In March 2004, we filed an NDA for Tramadol FT (Ralivia™ FlashDose®) and we are continuing the development of Tramadol/Acetaminophen FT in collaboration with Ethypharm.

#### Carvedilol and eprosartan

In July 2003, we formed BNC-PHARMAPASS, LLC ("BNC-PHARMAPASS") with Pharma Pass II, LLC ("PPII") to advance the development of carvedilol (Coreg), a beta-blocker indicated for the treatment of congestive heart failure, eprosartan (Teveten®), indicated for the treatment of hypertension, and tamsulosin (Flomax), indicated for the treatment of benign prostatic hyperplasia. On the formation of BNC-PHARMAPASS, PPII contributed all of its intellectual property relating to these products, and we contributed cash in the amount of \$30.1 million. Subsequent to the date of formation, PPII reduced its interest in BNC-PHARMAPASS through a series of withdrawals of cash from BNC-PHARMAPASS. In February 2004, we acquired PPII's remaining interest in BNC-PHARMAPASS for \$5.0 million, for a total purchase price of \$35.1 million. We also agreed with PPII to terminate the development of tamsulosin, and the intellectual property related to this product was returned to PPII.

#### Ativan® and Isordil®

In May 2003, we acquired from Wyeth Pharmaceuticals Inc. ("Wyeth") the rights to Ativan® and Isordil® in the United States for \$163.8 million. Ativan® (lorazepam) is indicated for the management of anxiety disorders and Isordil® (isosorbide dinitrate) is indicated for the prevention of angina pectoris due to coronary artery disease. Wyeth will manufacture and supply Ativan® and Isordil® to us for three years from the date of acquisition. We also acquired a license to use certain technologies relating to Wyeth's Canadian sublingual version of Ativan® to develop new Ativan® products to be sold in the United States.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in U.S. dollars)

#### Athpharma products

In April 2003, we entered into an agreement with Athpharma Limited ("Athpharma") to acquire four cardiovascular products under development for \$44.2 million. The four products under development are Bisochron (bisoprolol), a beta-1 selective beta-blocker formulation for the treatment of hypertension, Isochron (isosorbide-5-mononitrate), a long acting nitrate formulation for the treatment of angina, and Hepacol I (pravastatin) and Hepacol II (simvastatin), two liver-selective statin formulations for the treatment of high cholesterol.

#### Year ended December 31, 2002

#### Pharma Pass

In December 2002, we acquired Pharma Pass LLC and Pharma Pass S.A. (collectively, "Pharma Pass") for \$178.7 million. Pharma Pass was a developer of advanced oral controlled-release technologies and formulations for pharmaceutical companies, including us, in the United States and Europe.

At the time of acquisition, Pharma Pass was involved in the development of approximately 20 branded and generic products. Subsequent to the date of acquisition, one of these products received FDA approval and we are continuing the development programs for the remaining products. Through this acquisition, we extinguished any future milestone or royalty obligations that we may have had to Pharma Pass resulting from the approval and successful commercialization of any of the products under development, pursuant to the research and development agreements we previously entered into with Pharma Pass.

Through this acquisition, we obtained Pharma Pass's interests in certain licensed products including Tricor (fenofibrate) and a participating interest in the gross profit on sales by a third party of generic omeprazole. We also obtained Pharma Pass's Zero Order Release System, a drug delivery technology that controls the rate of release of a drug and/or significantly enhances the systemic absorption of a drug molecule, and its oral Colonic Delivery System, a drug delivery technology designed for the targeted release of medication into the lower intestine and upper colon.

#### Pharma Tech

In December 2002, we acquired Pharmaceutical Technologies Corporation ("Pharma Tech") for \$22.6 million. Pharma Tech was a development-stage company engaged in the application of drug delivery technologies to the formulation and development of a portfolio of products. Pharma Tech contracted directly with third parties, including us, to conduct the contract research and development services.

At the time of acquisition, Pharma Tech was involved in a number of product development projects that were in various stages of completion and had not been submitted for approval by the FDA. Subsequent to the date of acquisition, we discontinued one of these projects but we are continuing the development programs for the remaining products. At the date of acquisition, two additional product development projects had received approvable letters from the FDA. We are continuing to work to resolve the issues raised in these letters. Through this acquisition we extinguished any future milestone or royalty obligations that we may have had to Pharma Tech resulting from the approval and successful commercialization of any of the products under development, pursuant to the research and development agreements we previously entered into with Pharma Tech.

Prior to the date of acquisition, we paid \$43.1 million to Pharma Tech to terminate its development of one of the products under development for us, as well as the associated royalties on future sales of this product if approved by the FDA. We are continuing the development program for this product.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in U.S. dollars)

#### Wellbutrin® SR and Zyban®

In December 2002, we acquired from GSK the rights to Wellbutrin® SR and Zyban® in Canada for \$72.0 million. Wellbutrin® SR is prescribed for the treatment of depression and Zyban® is administered for the treatment of nicotine addiction as an aid to smoking cessation. Both products are formulations of bupropion HCl. GSK will manufacture and supply Wellbutrin® SR and Zyban® to us for four years from the date of acquisition. In addition, we acquired the rights to market our once-daily formulation of bupropion HCl in Canada under the trade name Wellbutrin® XL subject to regulatory approval.

#### Vasotec® and Vaseretic®

In May 2002, we acquired from Merck & Co., Inc. ("Merck") the rights to Vasotec[®] and Vaseretic[®] in the United States for \$245.3 million. Vasotec[®] (enalapril) is a leading angiotensin converting enzyme inhibitor indicated for hypertension and symptomatic congestive heart failure and Vaseretic[®] is a fixed-dose combination of Vasotec[®] and a diuretic. Merck will manufacture and supply Vasotec[®] and Vaseretic[®] to us for five years from the date of acquisition. We are developing an enhanced formulation of Vasotec[®], and a fixed-dose combination of Vasotec[®] with another active ingredient, to capitalize on the value of the acquired trademark. We also entered into a separate agreement with Merck to develop a new dosage format (utilizing our CEFORM[™] technology) of a Merck product under development.

#### Teveten® and Teveten® HCT

In March 2002, we acquired from Solvay Pharmaceuticals Marketing & Licensing AG ("Solvay") the rights to Teveten® and Teveten® HCT in the United States for \$94.3 million. Teveten® (eprosartan) is an angiotensin-II receptor blocker that is indicated for use either alone or in conjunction with other antihypertensive medications and Teveten® HCT is a combination of Teveten® and a diuretic. Solvay will manufacture and supply Teveten® and Teveten HCT® to us for up to 12 years from the date of acquisition. We re-launched Teveten® in June 2002 and began to actively promote Teveten® HCT in April 2003 following receipt of FDA approval in February 2003.

#### Zovirax

Effective January 1, 2002, we acquired from GSK the exclusive distribution rights to Zovirax Ointment and Zovirax Cream in the United States for \$133.4 million. Zovirax is a topical anti-viral product. Zovirax Ointment is indicated for the treatment of herpes and Zovirax Cream is indicated for the treatment of cold sores. In December 2002, we agreed to pay GSK \$40.0 million to extend the term of the Zovirax distribution and supply agreement from 10 years to 20 years. We also agreed to pay GSK an aggregate amount of \$45.0 million, over four years beginning in 2004, to amend several terms of the original Zovirax distribution and supply agreement. GSK will manufacture and supply Zovirax Ointment and Zovirax Cream to us over the term of the amended Zovirax distribution and supply agreement. We received FDA approval for Zovirax Cream in January 2003 and launched this product in July 2003.

#### Year ended December 31, 2001

#### Wellbutrin XL™

In October 2001, we entered into an agreement with GSK for the development and license of Wellbutrin XL[™] and the co-promotion of GSK's sustained-release Wellbutrin SR[®]. We collaborated with GSK to complete the development of Wellbutrin XL[™] and we licensed this product to GSK for sale and distribution in the United States. In addition, we co-promoted Wellbutrin SR[®] in the United States during the period from January 1, 2002 to March 31, 2003. GSK filed an NDA for Wellbutrin XL[™] in August 2002 and received FDA

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in U.S. dollars)

approval for this product in August 2003. GSK has elected to develop and market Wellbutrin XLTM on a worldwide basis (except in Canada, where we have retained the rights to market this product subject to regulatory approval). We will manufacture Wellbutrin XLTM to meet GSK's global supply requirements.

#### RESULTS OF OPERATIONS

#### YEAR ENDED DECEMBER 31, 2003 COMPARED TO 2002

#### REVENUE

Our revenue is derived from: (i) sales of pharmaceutical products; (ii) providing research and development services; (iii) the co-promotion of pharmaceutical products; and (iv) royalties and license fees. Product sales include sales of products developed and manufactured by us, as well as sales of proprietary and in-licensed products. Research and development revenue relates to product development activities in collaboration with third parties and pharmaceutical contract research services. Fees for co-promotion services are derived from the sale of co-promoted products developed by other companies. Royalties are derived from the sale of products we developed or acquired and from our interests in certain licensed products. License fees are derived from the license of our technologies or product rights.

The following table displays the dollar amount of each source of revenue in 2003 and 2002, the percentage of each source of revenue as compared to total revenue in the respective year, and the dollar and percentage changes in the dollar amount of each source from 2002 to 2003.

(\$ in 000s)	Years ended December 31							
	2003		2002		Change			
Product sales	\$632,898	77%	\$645,986	82%	\$(13,088)	(2)%		
Research and development	14,239	2	28,425	4	(14,186)	(50)		
Co-promotion, royalty and licensing	176,585	21	113,614	14	62,971	55		
-	\$823,722	100%	\$788,025	100%	\$ 35,697	5 %		

#### **Product sales**

Product sales revenue comprises sales of Promoted products, Wellbutrin XL™, Biovail Pharmaceuticals Canada ("BPC") products, Legacy products and Generic products. These categories are explained as follows:

- Promoted products comprise Cardizem[®] LA, Zovirax Ointment and Cream, and Teveten[®] and Teveten[®] HCT. We promote these products directly to physicians in the United States through our own national network of integrated sales representatives.
- We are the exclusive manufacturer and supplier of Wellbutrin XL™ trade and sample product to GSK. The supply price for Wellbutrin XL™ trade product is based on an increasing tiered percentage of revenue generated on GSK's net sales (after taking into consideration GSK's provisions for estimated discounts, returns, rebates and chargebacks) of this product. The supply price for Wellbutrin XL™ sample product is based on contractually agreed prices.
- BPC products include Tiazac®, Cardizem® CD, Wellbutrin® SR, Zyban®, Monocor and Retavase. We promote most of these products directly to physicians in Canada through our own national network of integrated sales representatives.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in U.S. dollars)

- Legacy products include Tiazac[®], Cardizem[®] CD, Vasotec[®], Vaseretic[®], Ativan[®], Isordil[®], Cedax and Rondec. These products are sold in the United States. We do not promote Legacy products as most of these products have been genericized.
- We manufacture and supply our Generic products to our distributor, Teva Pharmaceuticals USA, Inc. ("Teva"). The supply prices for our Generic products are based on a percentage of Teva's net selling prices (after taking into consideration Teva's provisions for estimated discounts, allowances, returns, rebates and chargebacks).

The following table displays product sales by category in 2003 and 2002, the percentage of each category as compared to total product sales in the respective year, and the dollar and percentage changes in the dollar amount of each category from 2002 to 2003.

	Years ended December 31						
(\$ in 000s)	2003		2002		Change		
Promoted products	\$172,418	27%	\$108,261	17%	\$ 64,157	59 %	
Wellbutrin XL®	64,932	10		_	64,932	N/A	
BPC products	85,197	_14	32,565	5	52,632	162	
Core products	322,547	51	140,826	22	181,721	129	
Legacy products.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	208,860	33	323,626	50	(114,766)	(35)	
Generic products	101,491	_16	181,534	_28	(80,043)	(44)	
	\$632,898	100%	\$645,986	100%	<u>\$(13,088)</u>	(2)%	

Product sales were \$632.9 million in 2003 compared to \$646.0 million in 2002, a decrease of \$13.1 million or 2%.

Promoted product sales were \$172.4 million in 2003 compared to \$108.3 million in 2002, an increase of \$64.1 million or 59%. The increase in Promoted product sales in 2003 compared to 2002 reflected the launches of Teveten® HCT, Cardizem® LA and Zovirax Cream. In February 2003, we received FDA approval for Teveten® HCT, and we launched this product in March 2003. In February 2003, we also received FDA approval for a hypertension indication for Cardizem® LA, and we launched this product in April 2003. In January 2003, we received FDA approval for Zovirax Cream, and we launched this product in July 2003. In total, these new products contributed \$68.6 million in product sales revenue in 2003.

Wellbutrin XLTM revenue from sales of trade and sample product was \$64.9 million in 2003. Our Wellbutrin XLTM revenue in 2003 reflected a high initial proportion of lower value sample versus trade product sales, and the fact that most of our revenue from trade product sales was earned at the lowest tier of the supply price. In June 2003, GSK received an approvable letter from the FDA for Wellbutrin XLTM. In anticipation of receiving final approval for Wellbutrin XLTM in the third quarter of 2003, we began manufacturing and recognizing revenue from the sale of launch quantities of Wellbutrin XLTM to GSK immediately following the receipt of the approvable letter. GSK received final FDA approval for Wellbutrin XLTM in August 2003 and GSK launched this product in September 2003.

BPC product sales were \$85.2 million in 2003 compared to \$32.6 million in 2002, an increase of \$52.6 million or 162%. The increase in BPC product sales in 2003 compared to 2002 was due to higher Tiazac® sales, and the added contribution from Wellbutrin® SR and Zyban®, which we acquired from GSK in December 2002.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in U.S. dollars)

Core product sales is a subtotal that includes all products that we actively promote. Core product sales were \$322.5 million in 2003 compared to \$140.8 million in 2002, an increase of \$181.7 million or 129%. The increase in Core product sales reflected the additions of Wellbutrin XL[™], Cardizem[®] LA, Zovirax Cream and Teveten[®] HCT in the United States, and Wellbutrin[®] SR and Zyban[®] in Canada.

Legacy product sales were \$208.9 million in 2003 compared to \$323.6 million in 2002, a decrease of \$114.7 million or 35%. The decrease in Legacy product sales in 2003 compared to 2002 was mainly due to a decline in sales of Cardizem® CD and Tiazac® in the United States, which offset the added contribution from Ativan® and Isordil®, which we acquired from Wyeth in May 2003. Sales of Cardizem® CD were impacted by an overall decline in market share for this product, as well as the conversion from Cardizem® CD to Cardizem® LA. In addition, management determined that, based on recent trends in return and exchange levels and an anticipated increase in the conversion from Cardizem® CD to Cardizem® LA, the provision for product returns related primarily to Cardizem® CD should be increased. Accordingly, we recorded an increase in these provisions of approximately \$20.0 million in the fourth quarter of 2003. Sales of Tiazac® in the United States were impacted by the introduction of a generic version of this product by Andrx Corporation ("Andrx") in April 2003. We are entitled to receive a royalty from Andrx based on the net sales of its generic Tiazac® product. In April 2003, we launched our own generic version of Tiazac® through our licensee, Forest Laboratories Inc., to compete with Andrx's product.

Generic product sales were \$101.5 million in 2003 compared to \$181.5 million in 2002, a decrease of \$80.0 million or 44%. The decrease in Generic product sales in 2003 compared to 2002 was due to increased competition and lower pricing, as well as a reduction in inventory levels by Teva. We also determined through a third party audit that Teva had improperly deducted certain amounts in the calculation of net sales of our Generic products that resulted in lower than expected revenue. In the third quarter of 2003, Teva paid us \$8.5 million in compensation for a portion of these deductions, which we recorded as an addition to Generic product sales. We have commenced arbitration proceedings against Teva to recover our proportion of what we believe were additional improper deductions taken by Teva.

We expect our Promoted product sales to increase in 2004 compared to 2003 due to a full-year contribution from Cardizem[®] LA, Teveten[®] HCT and Zovirax Cream, as well as increased promotion of these products by our new specialty sales forces. We expect our revenue from Wellbutrin XL[™] sales to increase in 2004 compared to 2003 due to a full-year contribution from this product, combined with the impact of an increasing tiered supply price through the year for Wellbutrin XL[™] trade product, and an anticipated increase in the conversion from Wellbutrin SR[®] to Wellbutrin XL[™]. We expect our BPC product sales to increase in 2004 compared to 2003 due to our promotion of Wellbutrin[®] SR and Zyban[®]. We expect our Legacy product sales to decline in 2004 compared to 2003 due to generic competition and an anticipated increase in the conversion from Cardizem[®] CD to Cardizem[®] LA. We expect our Generic product sales level to remain relatively unchanged in 2004 compared to 2003, as Teva's demand for inventory stabilizes, offsetting an anticipated decline due to competitive pressure on volume and pricing.

#### Research and development

Research and development activities generated revenue of \$14.2 million in 2003 compared to \$28.4 million in 2002, a decrease of \$14.2 million or 50%.

In 2002, research and development revenue included \$11.5 million of revenue associated with our development of Wellbutrin XL™ in collaboration with GSK. During 2002, we completed the development of Wellbutrin XL™. In 2003 and 2002, our remaining research and development revenue was primarily generated

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in U.S. dollars)

from clinical research and laboratory testing services provided to external customers by our contract research operation.

We expect research and development revenue in 2004 to be comparable to the 2003 level.

#### Co-promotion, royalty and licensing

Co-promotion, royalty and licensing activities generated revenue of \$176.6 million in 2003 compared to \$113.6 million in 2002, an increase of \$63.0 million or 55%.

In the first quarter of 2003, we concluded our co-promotion, with GSK, of Wellbutrin SR® in the United States, and we earned the final quarterly increment of \$10.0 million. In 2002, we earned four quarterly increments, of \$10.0 million each, related to the co-promotion of Wellbutrin SR®. Our remaining co-promotion revenue was related to the co-promotion of H. Lundbeck A/S's Celexa in Canada, which amounted to \$33.1 million and \$21.0 million in 2003 and 2002, respectively. Effective December 31, 2003, we discontinued our promotion of Celexa in order to focus our marketing efforts on Wellbutrin® SR and Zyban® in Canada.

Royalty revenue increased in 2003 compared to 2002 due to the added contribution from our participating interest in the gross profit on sales by a third party of generic omeprazole, which amounted to \$103.0 million in 2003 as compared to \$20.3 million in 2002. We earned the final contribution from this participating interest in the first quarter of 2004.

We expect co-promotion, royalty and licensing revenue to be significantly lower in 2004 compared to 2003 due to conclusion of the contributions from our participating interest in generic omeprazole and the co-promotion of Celexa in Canada.

#### **OPERATING EXPENSES**

The following table displays the dollar amount of each operating expense item in 2003 and 2002, the percentage of each item as compared to total revenue in the respective year, and the dollar and percentage change in the dollar amount of each item from 2002 to 2003.

	Years ended December 31							
(\$ in 000s)	2003		2002		Change			
Cost of goods sold	\$139,456	17%	\$164,706	21%	\$(25,250)	(15)%		
Research and development	86,570	10	52,150	7	34,420	66		
Selling, general and administrative	242,771	29	166,397	21	76,374	46		
Amortization	240,650	30	125,849	16	114,801	91		
Write-down of assets	82,189	10	31,944	4	50,245	157		
Extinguishment of royalty obligation	61,348	7			61,348	N/A		
Settlements,	(34,055)	(4)			_(34,055)	N/A		
	\$818,929	99%	\$541,046	69%	\$277,883	51%		

#### Cost of goods sold and gross margins

Cost of goods sold was \$139.5 million in 2003 compared to \$164.7 million in 2002, a decrease of \$25.2 million or 15%. Gross margins based on product sales were 78% in 2003 compared to 75% in 2002.

The decrease in cost of goods sold in 2003 compared to 2002 was mainly related to a lower Zovirax supply price. Effective October 1, 2002, we amended several terms of the original Zovirax distribution agreement with

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in U.S. dollars)

GSK, including a reduction in the supply price for this product. We have been paying the reduced supply price since October 1, 2002; however, the reduction in the supply price was subject to repayment if Wellbutrin XLTM was not approved by the FDA. Accordingly, prior to the second quarter of 2003, we had been deferring the value of the reduction in the supply price pending the outcome of the Wellbutrin XLTM approval. In June 2003, GSK received an approvable letter from the FDA relating to Wellbutrin XLTM, which raised only routine matters. As a result, we believed that the likelihood of repaying the reduction in the supply price was low and, accordingly, we reversed the accrued liability for the deferred value of the reduction in the supply price. The recognition of the aggregate deferred value of \$25.5 million was recorded as a reduction to the cost of Zovírax sold in the second quarter of 2003. Also contributing to the decrease in cost of goods sold in 2003 was a recovery from Elan Corporation, plc ("Elan") of \$2.7 million related to its supply to us of generic versions of Adalat CC.

Gross margins in 2003 were favourably impacted by the reduction in the Zovirax supply price, the compensation received from Teva, the recovery from Elan, and the inclusion of Cardizem® LA, Ativan® and Isordil® in the product mix. Gross margins in 2003 were unfavourably impacted by the inclusion of Wellbutrin XL[™], due to a higher initial mix of sample versus trade product sales, and because most of the revenue from Wellbutrin XL[™] trade product sales was earned at the lowest tier of the supply price.

We expect comparable gross margins in 2004 relative to 2003. The favourable impact on the gross margin in 2003 from the recognition of the deferred value of the reduction in the Zovirax supply price is expected to be compensated for in 2004 by a higher proportion of Wellbutrin XLTM trade versus sample product sales. We expect gross margins in the early part of 2004 to be lower than in the latter part of 2004 due to the impact of the increasing tiered supply price for Wellbutrin XLTM trade product, as well as efficiencies in the manufacturing of Wellbutrin XLTM, which are anticipated to occur through 2004.

#### Research and development

Research and development expenses were \$86.6 million in 2003 compared to \$52.2 million in 2002, an increase of \$34.4 million or 66%. As a percentage of total revenue, research and development expenses were 10% in 2003 compared to 7% in 2002.

Research and development expenses reflect direct spending on the development of products utilizing advanced oral drug delivery technologies. In the ordinary course of business, we enter into research and development collaborations with third parties to provide formulation and other services for our products under development. These third party developers are typically compensated through a combination of fees for service, milestone payments and/or royalty payments from future sales of the products under development.

The increase in research and development expenses in 2003 compared to 2002 reflected an increase in clinical activity to support the December 2003 NDA submission for Ralivia ERTM, which was accepted for review by the FDA in February 2004, and to support the June 2003 submission of a supplemental NDA for an angina indication for Cardizem[®] LA, which was approved by the FDA in April 2004. In addition, research and development expenses in 2003 compared to 2002 included the costs associated with a clinical experience program designed to evaluate the use of Cardizem[®] LA in a clinical practice setting.

Additional products under development in 2003 included once-daily formulations of metformin HCl, for the treatment of Type II diabetes, in collaboration with Depomed Inc. ("Depomed"), and clinically enhanced versions of venlafaxine, fenofibrate, acyclovir, simvastatin, sumatriptan and lorazepam, as well as the four cardiovascular products being developed by us in collaboration with Athpharma. In the first quarter of 2003, we evaluated the results of a Phase III clinical trial involving buspirone, for the treatment of depression, and decided to discontinue the development of this product in light of the unsatisfactory results from this trial.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in U.S. dollars)

We expect research and development expenses to increase in absolute dollars in 2004 compared to 2003 due to an anticipated increase in clinical activity. Our future level of research and development expenditures will depend on, among other things, the outcome of clinical testing of our products under development, delays or changes in government required testing and approval procedures, technological and competitive developments, and strategic marketing decisions.

#### Selling, general and administrative

Selling, general and administrative expenses were \$242.8 million in 2003 compared to \$166.4 million in 2002, an increase of \$76.4 million or 46%. As a percentage of total revenue, selling, general and administrative expenses were 29% in 2003 compared to 21% in 2002.

The increases in selling, general and administrative expenses in 2003 compared to 2002 reflected an increase in costs associated with the expansion of our commercial operations in the United States. In addition, selling, general and administrative expenses in 2003 included relocation costs of \$7.5 million associated with the transition of our commercial operations head office from Raleigh, North Carolina, as well as certain research and development personnel from Chantilly, Virginia, to our new facility in Bridgewater, New Jersey. This transition was substantially complete by December 31, 2003 and, consequently, we do not expect to incur any additional material costs related to this relocation in 2004.

Also contributing to the increases in selling, general and administrative expenses were advertising and promotional expenses related to the launches of Cardizem® LA, Teveten® HCT and Zovirax Cream. All previously deferred advertising costs at December 31, 2002, primarily related to Cardizem® LA, were expensed on the launch of this product in April 2003. Sales and marketing costs were recorded net of a \$10.0 million marketing allowance paid by Solvay in each of 2003 and 2002 to reimburse us for agreed upon direct costs to support the re-launch of Teveten® and Teveten® HCT.

In 2003 and 2002, selling, general and administrative expenses included co-promotion fees payable to Reliant Pharmaceuticals, LLC ("Reliant"). In November 2001, we entered into a co-promotion agreement with Reliant to co-promote certain of our products. Effective April 1, 2003, we amended certain terms of this agreement such that Reliant was responsible for its proportionate share of advertising and promotion costs incurred during 2003 related to the co-promoted products. Accordingly, selling, general and administrative expenses in the second and third quarters of 2003 were recorded net of an aggregate reimbursement of \$25.0 million paid by Reliant. As a result, we were able to increase the level of spending on advertising and promotion related to the co-promoted products during 2003. The terms of the amended co-promotion agreement also increased Reliant's interest in the net sales of the co-promoted products, which resulted in incremental co-promotion fees of approximately \$5.5 million. Effective December 31, 2003, we mutually agreed with Reliant to terminate this agreement (as described below under extinguishment of royalty obligation).

We expect selling, general and administrative expenses to increase in absolute dollars in 2004 compared to 2003 due to our continuing investment in our U.S. commercial operations, as well as higher sales and marketing costs to support our Promoted products.

#### Amortization

Amortization expense was \$240.7 million in 2003 compared to \$125.8 million in 2002, an increase of \$114.9 million or 91%. Amortization expense included the amortization of our participating interest in generic omeprazole, which amounted to \$70.7 million and \$13.5 million in 2003 and 2002, respectively. Amortization expense excluding the impact of generic omeprazole was \$170.0 million in 2003 compared to \$112.3 million in

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in U.S. dollars)

2002, an increase of \$57.7 million or 51%. As a percentage of total revenue, amortization expense excluding the impact of generic omeprazole was 21% in 2003 compared to 14% in 2002.

The increase in amortization expense excluding the impact of generic omeprazole in 2003 compared to 2002 primarily reflected the incremental amortization associated with the acquired Ativan[®], Isordil[®], Wellbutrin[®] SR and Zyban[®] intangible assets, and with the acquired research and development related to the acquisitions of Pharma Pass and Pharma Tech.

We expect amortization expense in 2004 to increase in absolute dollars to amortization expense excluding the impact of generic omeprazole in 2003 due to the incremental amortization of acquired research and development related to the Tramadol FT, BNC-PHARMAPASS, Athpharma and Ativan® products under development. We recorded the final amortization of our participating interest in generic omeprazole in the first quarter of 2004.

#### Write-down of assets

In the fourth quarter of 2003, we recorded a charge of \$82.2 million related to the write-down of assets. This charge included \$49.4 million related to the write-down of the net book values of the Cedax and Rondec product rights to their estimated fair values. In December 2003, as part of the transition of our U.S. commercial operations, we evaluated our future interest in our Cedax and Rondec product lines. We intend to focus our therapeutically aligned sales efforts on Cardizem® LA, Teveten® and Zovirax. Without continued promotion, the economic viability of Cedax and Rondec would be substantially lower, as these products require significant marketing and sales efforts in order to maintain market share. We evaluated the current and forecasted market shares for Cedax and Rondec and determined that these product rights had been permanently impaired. In addition, this charge included \$37.1 million related to the write-down of acquired research and development associated with product development projects that we have discontinued.

In 2002, we recorded a charge of \$31.9 million primarily related to the write-down of the net book value of the generic Adalat CC product rights acquired from Elan, net of the corresponding obligation to Elan. In June 2002, we entered into a settlement with Elan and the U.S. Federal Trade Commission ("FTC") with respect to the introduction of generic versions of Adalat CC. As a result of this settlement, our agreements with Elan related to our in-licensing of Elan's generic versions of Adalat CC were terminated.

#### Extinguishment of royalty obligation

In December 2003, we mutually agreed with Reliant to terminate Reliant's co-promotion of our products, and we incurred a charge of \$61.3 million related to the payment to extinguish our trailing royalty obligation to Reliant.

#### Settlements

In the second quarter of 2003, we negotiated an overall settlement with Pfizer Inc. ("Pfizer"), Bayer AG, Bayer Corporation, Teva, Mylan Pharmaceuticals Inc. ("Mylan") and Mylan Laboratories Inc. through which all pending actions relating to generic versions of Procardia XL (Nifedical XL) and Adalat CC, including actions alleging patent infringement and antitrust breaches, were dismissed. In the second quarter of 2003, we also settled with Elan with respect to the termination of our rights to Elan's generic versions of Adalat CC. In the first quarter of 2003, we reached settlements with Eli Lilly and Company ("Lilly") with respect to Lilly's breach of contract due to its inability to supply us with Keftab, and with Mylan with respect to Mylan's breach of contract relating to its supply to us of verapamil (generic Verelan).

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in U.S. dollars)

In 2003, in relation to the matters described above, we received settlement payments of \$34.1 million, mainly related to our lost profits on sales of Nifedical XL, Keftab and generic Verelan. We also received payments totaling \$16.2 million, mainly related to a recovery of certain charges related to Elan's supply to us of generic versions of Adalat CC, which was recorded as a reduction to cost of goods sold, and compensation for legal and other expenses, which were recorded as a reduction to selling, general and administrative expenses, and interest income. We received an additional \$14.6 million, which was recorded as a reduction to assets related to the recoverable value of the Keftab product right and the value of the destroyed Keftab inventory.

#### OPERATING INCOME

We recorded operating income of \$4.8 million in 2003 compared to \$247.0 million in 2002, a decrease of \$242.2 million or 98%.

The decrease in operating income in 2003 compared to 2002 was mainly due to a modest increase in revenue that was more than offset by an increase in our investment spending on research and development, and sales and marketing activities, as well as on the expansion of our commercial operations in the United States. In addition, specific events, including relocation activities, asset impairments, and the extinguishment of the Reliant royalty obligation, reduced operating income by an aggregate amount of \$151.1 million in 2003 compared to \$31.9 million in 2002. These factors were partly offset by the recognition of settlement payments, which had the effect of increasing operating income by \$47.5 million in 2003, and the contribution from our participating interest in generic omeprazole.

#### NON-OPERATING ITEMS

#### Interest income and expense

Interest income was \$7.2 million in 2003 compared to \$3.6 million in 2002, an increase of \$3.6 million or 100%. Interest income included interest earned on our investment portfolio, which comprises primarily high-grade money market funds, and government and corporate debt securities, as well as interest on settlement payments.

Interest expense was \$41.3 million in 2003 compared to \$32.0 million in 2002, an increase of \$9.3 million or 29%. Interest expense mainly comprised interest on our 7%% Senior Subordinated Notes due April 1, 2010 ("Notes"), which were issued in March 2002. In June 2002, we entered into three interest rate swaps in an aggregate notional amount of \$200.0 million, which involve the receipt of amounts based on a fixed rate of 7%% in exchange for floating rate interest payments based on six-month London Interbank Offering Rate ("LIBOR") plus a spread. Net receipts of \$7.3 million in 2003 and \$3.3 million in 2002 relating to these swaps were recorded as a reduction to interest expense.

In 2003 and 2002, interest expense also included interest on advances under our revolving term credit facility, as well as the amortization of the discounts on obligations primarily related to the acquisitions of intangible assets, which amounted to \$7.4 million and \$5.3 million in 2003 and 2002, respectively.

#### Foreign exchange gain or loss

We recorded a foreign exchange loss of \$14.0 million in 2003 compared to a foreign exchange gain of \$0.7 million in 2002. The foreign exchange loss in 2003 included a \$13.1 million loss related to our Canadian dollar denominated obligation to GSK for the acquisition of the rights to Wellbutrin® SR and Zyban® in Canada, and was the result of a strengthening of the Canadian dollar relative to the U.S. dollar during 2003. We paid the final instalment related to this obligation in March 2004.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in U.S. dollars)

The remaining foreign exchange gains or losses in 2003 and 2002 mainly reflected the impact of foreign exchange fluctuations on our non-U.S. dollar denominated cash and cash equivalents, accounts receivable and accounts payable balances.

#### Other income or expense

In 2003, we recorded a \$1.0 million equity loss related to our investment in a venture fund that invests in early stage technologies.

#### Income taxes

Our low effective tax rate reflected the fact that most of our income was derived from foreign subsidiaries with lower statutory tax rates than those that apply in Canada. We recorded a recovery of income taxes of \$4.0 million in 2003 (which included a reduction in our provision for tax contingencies of \$12.0 million, due to the resolution of certain tax uncertainties and incremental tax losses in the United States), and a provision for income taxes of \$11.7 million in 2002 (which included a \$9.8 million recovery of future income taxes related to the reversal of temporary differences in the United States). Our effective tax rate was affected by the availability of unrecognized tax loss carryforwards that can be used to offset taxable income in Canada and the United States, as well as losses that were incurred in the United States in 2003 due to the expansion of our commercial operations and the costs associated with the launches of new products.

Our future effective tax rate will depend on the relative profitability of our domestic and foreign operations, the statutory tax rates of the related tax jurisdictions, and the timing of the release, if any, of the valuation allowance. In 2004, we expect our effective tax rate to reflect anticipated losses from our operations in the United States due to planned investments to strengthen and expand our sales and marketing infrastructure.

#### YEAR ENDED DECEMBER 31, 2002 COMPARED TO 2001

#### REVENUE

The following table displays the dollar amount of each source of revenue in 2002 and 2001, the percentage of each source of revenue as compared to total revenue in the respective year, and the dollar and percentage change in the dollar amount of each source from 2001 to 2002.

	Years ended December 31								
(\$ in 000s)			2001		Change				
Product sales	\$645,986	82%	\$521,154	89%	\$124,832	24%			
Research and development	28,425	4	14,596	3	13,829	95			
Co-promotion, royalty and licensing	113,614	_14	47,513	8	66,101	139			
	\$788,025	100%	\$583,263	100%	\$204,762	35%			

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in U.S. dollars)

#### **Product sales**

The following table displays product sales by category in 2002 and 2001, the percentage of each category as compared to total product sales in the respective year, and the dollar and percentage changes in the dollar amount of each category from 2001 to 2002.

	Years ended December 31								
(\$ in 000s)	2002		2001		Change				
Promoted products	\$108,261 32,565	17% 5		4	\$108,261 13,451	N/A 70			
Core products	140,826 323,626	22 50	19,114 324,693	4 62	121,712 (1,067)	637 —			
Generic products	181,534	28	177,347	34	4,187	2			
	\$645,986	100%	\$521,154	100%	\$124,832	24%			

Product sales were \$646.0 million in 2002 compared to \$521.2 million in 2001, an increase of \$124.8 million or 24%.

The promotion of our Promoted products commenced in 2002. Promoted product sales were \$108.3 million in 2002, which comprised sales of Zovirax Ointment, which we acquired from GSK effective January 1, 2002, and Teveten®, which we acquired from Solvay in March 2002.

BPC product sales were \$32.6 million in 2002 compared to \$19.1 million in 2001, an increase of \$13.5 million or 70%. The increase in BPC product sales in 2002 compared to 2001 was due to higher Tiazac® sales.

Core product sales is a subtotal that includes all products that we actively promote. Core product sales were \$140.8 million in 2002 compared to \$19.1 million in 2001, an increase of \$121.7 million or 637%. The increase in Core product sales primarily reflected the additions of Zovirax Ointment and Teveten® in the United States, and higher Tiazac® sales in Canada.

Legacy product sales were \$323.6 million in 2002 compared to \$324.7 million in 2001, a decrease of \$1.1 million or less than 1%. In 2002, the added contribution from Vasotec® and Vaseretic®, which we acquired from Merck in May 2002, was offset by a decline in Cardizem® CD and Rondec sales.

Generic product sales were \$181.5 million in 2002 compared to \$177.3 million in 2001, an increase of \$4.2 million or 2%. The increase in Generic product sales in 2002 compared to 2001 reflected the approval and launch of our 90 mg generic version of Adalat CC in August 2002.

#### Research and development

Research and development activities generated revenue of \$28.4 million in 2002 compared to \$14.6 million in 2001, an increase of \$13.8 million or 95%.

In 2002, research and development revenue included \$11.5 million of revenue associated with our development of Wellbutrin XLTM in collaboration with GSK. During 2002, we completed the development of Wellbutrin XLTM. In 2002 and 2001, our remaining research and development revenue was primarily generated from clinical research and laboratory testing services provided to external customers by our contract research operation.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in U.S. dollars)

#### Co-promotion, royalty and licensing

Co-promotion, royalty and licensing activities generated revenue of \$113.6 million in 2002 compared to \$47.5 million in 2001, an increase of \$66.1 million or 139%.

In 2002, we earned four quarterly increments, of \$10.0 million each, related to our co-promotion, with GSK, of Wellbutrin SR[®] in the United States. Our remaining co-promotion revenue was related to the co-promotion of Celexa in Canada, which amounted to \$21.0 million and \$16.0 million in 2002 and 2001, respectively.

Royalty revenue increased in 2002 compared to 2001 due to the added contribution from our participating interest in the gross profit on sales by a third party of generic omeprazole, which amounted to \$20.3 million in 2002.

#### **OPERATING EXPENSES**

The following table displays the dollar amount of each operating expense item in 2002 and 2001, the percentage of each item as compared to total revenue in the respective year, and the dollar and percentage change in the dollar amount of each item from 2001 to 2002.

	Years ended December 31							
(\$ in 000s)	2002		2001		Change			
Cost of goods sold	\$164,706	21%	\$125,995	21%	\$38,711	31%		
Research and development		7	51,017	9	1,133	2		
Selling, general and administrative		21	110,290	19	56,107	51		
Amortization	125,849	16	98,097	17	27,752	28		
Write-down of assets	31,944	4	80,482	13	(48,538)	(60)		
	\$541,046	69%	\$465,881	79%	\$75,165	<u>16</u> %		

#### Cost of goods sold and gross margins

Cost of goods sold was \$164.7 million in 2002 compared to \$126.0 million in 2001, an increase of \$38.7 million or 31%. Gross margins based on product sales were 75% in 2002 compared to 76% in 2001.

The increase in cost of goods sold in 2002 compared to 2001 primarily reflected the additions of Zovirax Ointment and Teveten[®]. The gross margin in 2002 compared to 2001 was affected by a lower proportion of higher margin Cardizem[®] CD sales in the overall product mix and the additions of Zovirax Ointment and Teveten[®] sales, which generated lower margins relative to other of our products, offset by the inclusion of Vasotec[®] and Vaseretic[®] sales, which generated higher margins relative to other of our products.

#### Research and development

Research and development expenses were \$52.1 million in 2002 compared to \$51.0 million in 2001, an increase of \$1.1 million or 2%. As a percentage of total revenue, research and development expenses were 7% in 2002 compared to 9% in 2001.

In 2002, we completed the development of our once-daily formulation of bupropion HCl, which allowed GSK to file an NDA for Wellbutrin XLTM in August 2002. In addition, we completed a Phase III clinical trial to support the submission of a supplemental NDA for an angina indication for Cardizem[®] LA in June 2003, and we completed, or were in the process of completing, a number of comparative Phase IV studies involving Cardizem[®] LA.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in U.S. dollars)

#### Selling, general and administrative

Selling, general and administrative expenses were \$166.4 million in 2002 compared to \$110.3 million in 2001, an increase of \$56.1 million or 51%. As a percentage of total revenue, selling, general and administrative expenses were 21% in 2002 compared to 19% in 2001.

Selling, general and administrative expenses increased in 2002 compared to 2001 mainly due to the expansion of our commercial operations in the United States and the incremental sales and marketing costs associated with Zovirax Ointment and Teveten®, as well as costs associated with the co-promotion of Wellbutrin SR® in the United States. Sales and marketing costs were recorded net of a \$10.0 million marketing allowance paid by Solvay in 2002 to reimburse us for the agreed upon direct costs to support the re-launch of Teveten®. In 2002, we also expensed a portion of the costs associated with the development of the Cardizem® LA promotional program. In the fourth quarter of 2002, selling, general and administrative expenses included co-promotion fees payable to Reliant.

#### Amortization

Amortization expense was \$125.8 million in 2002 compared to \$98.1 million in 2001, an increase of \$27.7 million or 28%. As a percentage of total revenue, amortization expense was 16% in 2002 compared to 17% in 2001.

The increase in amortization expense in 2002 compared to 2001 reflected the amortization of our participating interest in generic omeprazole of \$13.5 million, and the incremental amortization associated with the acquired Zovírax, Teveten®, Vasotec® and Vaseretic® intangible assets. In 2002, amortization expense was reduced by the elimination of goodwill and workforce related amortization, which amounted to \$6.9 million in 2001.

#### Write-down of assets

In 2002, we recorded a charge of \$31.9 million primarily related to the write-down of the net book value of the generic Adalat CC product rights that we acquired from Elan, net of our corresponding obligation to Elan. In June 2002, we entered into a settlement with Elan and the FTC with respect to the introduction of generic versions of Adalat CC. As a result of this settlement, our agreements with Elan related to our in-licensing of Elan's generic versions of Adalat CC were terminated.

In 2001, we recorded a charge of \$80.5 million primarily related to the write-down of the net book values of the Keftab and Dura-Vent product rights. In March 2001, Keftab was voluntarily recalled by Lilly due to problems with this product's stability. In November 2000, the FDA requested a voluntary recall of products containing phenylpropanolamine ("PPA"). We immediately stopped shipments of our Dura-Vent products containing PPA and initiated a recall of these products from wholesalers and pharmacies. Subsequent supply interruptions resulted in a deterioration of customer awareness of Keftab and Dura-Vent, which would have required substantial promotional efforts to restore if these products were to have been re-launched. We evaluated the current and forecasted market shares for Keftab and Dura-Vent and determined that these product rights had been permanently impaired.

#### OPERATING INCOME

We recorded operating income of \$247.0 million in 2002 compared to \$117.4 million in 2001, an increase of \$129.6 million or 110%.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in U.S. dollars)

The increase in operating income in 2002 compared to 2001 was mainly due to sales of our Promoted products, the inclusion of Wellbutrin SR[®] co-promotion revenue, and the contribution from our participating interest in generic omeprazole. These factors were partly offset by an increase in our investment spending on sales and marketing activities, as well as on the expansion of our U.S. commercial operations. In addition, asset impairments reduced operating income by an aggregate amount of \$31.9 million in 2002 compared to \$80.5 million in 2001.

#### **NON-OPERATING ITEMS**

#### Interest income and expense

Interest income was \$3.6 million in 2002 compared to \$2.7 million in 2001, an increase of \$0.9 million or 33%. Interest income included interest earned on our investment portfolio, which comprises primarily high-grade money market funds, and government and corporate debt securities.

Interest expense was \$32.0 million in 2002 compared to \$21.1 million in 2001, an increase of \$10.9 million or 52%. In 2002, interest expense mainly comprised interest on our Notes, which were issued in March 2002. In June 2002, we entered into three interest rate swaps in an aggregate notional amount of \$200.0 million, which involve the receipt of amounts based on a fixed rate of 7%% in exchange for floating rate interest payments based on six-month LIBOR plus a spread. Net receipts of \$3.3 million in 2002 relating to these swaps were recorded as a reduction to interest expense.

In 2002 and 2001, interest expense also included interest on advances under our revolving term credit facility, as well as the amortization of the discounts on obligations related to the acquisitions of intangible assets, which amounted to \$5.3 million and \$11.0 million in 2002 and 2001, respectively.

#### Foreign exchange gain or loss

We recorded a foreign exchange gain of \$0.7 million in 2002 compared to a foreign exchange loss of \$1.1 million in 2001. Foreign exchange gains or losses in 2002 and 2001 mainly reflected the impact of foreign exchange fluctuations on our non-U.S. dollar denominated cash and cash equivalents, accounts receivable and accounts payable balances.

#### Income taxes

Our low effective tax rate reflected the fact that most of our income was derived from foreign subsidiaries with lower statutory tax rates than those that apply in Canada. We recorded a provision for income taxes of \$11.7 million in 2002 and a recovery of income taxes of \$26.0 million in 2001. We recorded recoveries of future income taxes of \$9.8 million and \$39.8 million in 2002 and 2001, respectively, related to the reversal of temporary differences and the write-down of assets in the United States. Our effective tax rate was affected by availability of unrecognized tax loss carryforwards that can be used to offset taxable income in Canada and the United States, as well as the low profitability of our operations in the United States in 2002 due to the expansion of our commercial operations and the costs associated with the launches of new products.

#### Interest on Convertible Subordinated Preferred Equivalent Debentures

The value of our 6.75% Convertible Subordinated Preferred Equivalent Debentures due March 31, 2025 ("Debentures") was comprised of the holder conversion option and the interest and principal components. In 2001, interest on our Debentures was comprised of interest expense of \$14.9 million and the accretion of the principal and interest components of \$13.5 million.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in U.S. dollars)

#### **Debt conversion premiums**

In 2001, we recorded debt conversion premiums of aggregate \$34.9 million on the surrender and redemption of the \$300.0 million aggregate principal amount of our outstanding Debentures. The portions of these premiums related to the interest and principal components of our Debentures of \$10.0 million were deducted from net income for the determination of net income attributable to common shareholders, and the portions of these premiums related to the holder conversion option of \$24.9 million were charged to retained earnings.

#### SUMMARY OF QUARTERLY RESULTS

(In 000s, except per share data)	Q1 ^{(1),(2)}		Q2 ^{(1),(2)}		Q3 ^{(1),(2)}		Q4 ⁽²⁾		Full-Year(2)	
2003										
Revenue	\$19	1,390	\$20	17,283	\$2	15,314	\$1	99,735	\$8	23,722
Net income (loss)	3	5,368	4	49,238	]	13,351	(1	38,302)	(	40,345)
Basic earnings (loss) per share	\$	0.22	\$	0.31	\$	0.08	\$	(0.87)	\$	(0.25)
Diluted earnings (loss) per share	\$	0.22	\$	0.31	\$	0.08	\$	(0.87)	\$	(0.25)
2002										
Revenue	\$15	5,253	\$18	35,131	\$20	)8,944	\$2	38,697	\$7	88,025
Net income	4	0,665	2	50,069	2	59,247		57,572	2	07,553
Basic earnings per share	\$	0.26	\$	0.33	\$	0.41	\$	0.37	\$	1.37
Diluted earnings per share	\$	0.24	\$	0.31	\$	0.38	\$	0.36	\$	1.29
							_			

#### (1) Restatement

During the course of the preparation of our 2003 annual consolidated financial statements, we determined that we had applied an inappropriate exchange rate to a Canadian dollar denominated long-term obligation. In December 2002, we acquired the rights, through a subsidiary whose functional currency is the U.S. dollar, to Wellbutrin® SR and Zyban® in Canada from GSK in a transaction denominated in Canadian dollars. At the date of acquisition, we recorded the acquired assets and the related long-term obligation in U.S. dollars at the exchange rate existing at that date. However, in our previously issued interim financial statements for 2003, we did not adjust the Wellbutrin® and Zyban® obligation to reflect changes in the exchange rate except for payments made on that obligation when a foreign exchange loss was recorded on the payment transactions. U.S. GAAP requires that monetary balances denominated in a currency other than an entity's functional currency be translated to reflect the exchange rates in existence at each balance sheet date. Consequently, the impact of the translation of the Wellbutrin® and Zyban® obligation, using the exchange rates existing at March 31, 2003, June 30, 2003 and September 30, 2003, on our previously reported interim results of operations in 2003 is summarized in the following table.

(In 000s, except per share data)	 Q1		Q2		Q3
2003 Net income as previously reported	0,760 (5,392)		3,166 3,928)		0,222 3,129
Net income as restated	 5,368	******	9,238		3,351
Basic earnings per share As previously reported	0.26 0.22	-	0.34 0.31	\$ \$	0.06
Diluted earnings per share As previously reported	\$ 0.26 0.22	-	0.33 0.31	\$	0.06 0.08

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

# In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in U.S. dollars)

#### (2) Impact of specific events on operations

The impacts of specific events on our interim and full-year results of operations in 2003 and 2002 are identified in the following table.

(In 000s, except per share data)	_Q1_	_Q2_	Q3	Q4	Full-Year
2003					
Relocation costs	\$ —	\$ <del></del>	\$3,156	\$ 4,383	\$ 7,539
Write-down of assets	_			82,189	82,189
Extinguishment of royalty obligation	_	_	_	61,348	61,348
Foreign exchange loss (gain) on long-term obligation.	5,392	6,601	(655)	1,723	13,061
Reduction in tax contingency provision.				(12,000)	(12,000)
Total	\$5,392	\$6,601	\$2,501	\$137,643	\$152,137
Total per share (diluted)	\$ 0.03	\$ 0.04	\$ 0.02	\$ 0.86	\$ 0.95
2002					
Write-down of assets	\$ —	<u>\$ —</u>	\$1,369	\$ 30,575	\$ 31,944
Write-down of assets per share (diluted)	\$	\$ —	\$ 0.01	\$ 0.19	\$ 0.20

#### FINANCIAL POSITION

	Years ended December 31					
(In 000s)	2003	2002	Change			
Working capital,	\$ 149,884	\$ (23,527)	\$173,411			
Long-lived assets	1,792,396	1,836,711	(44,315)			
Long-term obligations	812,526	732,111	80,415			
Shareholders' equity		1,264,787	2,039			

Working capital increased by \$173.4 million to \$149.9 million at December 31, 2003 from negative \$23.5 million at December 31, 2002. The current ratio improved to 1.6:1 at December 31, 2003 from 0.9:1 at December 31, 2002. The increase in working capital was mainly due to higher cash and cash equivalents and inventory balances, and lower current portion of long-term obligations balance. The increase in inventories was mainly due to the addition of raw material and work in process inventories of Wellbutrin XL™, as well as finished goods inventories of other new products, such as Cardizem[®] LA, Ativan[®] and Isordil[®]. The decline in the current portion of long-term obligations reflected payments made in 2003 related to the extension of the Zovirax distribution agreement, and to the acquisition of Wellbutrin[®] SR and Zyban[®] in Canada.

Long-lived assets comprise property, plant and equipment, goodwill, intangible and other assets, net of accumulated depreciation and amortization. Long-lived assets declined by net \$44.3 million to \$1,792.4 million at December 31, 2003 from \$1,836.7 million at December 31, 2002. Capital expenditures on property, plant and equipment were \$36.9 million in 2003, which consisted mainly of additions to our manufacturing capacity to meet demand for the launches of Wellbutrin XL^m and Cardizem[®] LA. Additions to intangible assets in 2003 included the Ativan[®] and Isordil[®] trademarks, product rights and technology for \$125.7 million and an additional participating interest in generic omeprazole for \$35.5 million. Additions to intangible assets in 2003 also included acquired research and development, comprising: (i) \$16.0 million related to our acquisition of Tramadol FT and Tramadol/Acetaminophen FT from Ethypharm; (ii) \$26.4 million related to our interest in BNC-PHARMAPASS's carvedilol, eprosartan and tamsulosin products; (iii) \$44.2 million related to our acquisition of the Athpharma products; and (iv) \$38.1 million related to our acquisition of the Ativan[®] products under development. Offsetting these additions to property, plant and equipment and intangible assets was

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in U.S. dollars)

depreciation and amortization of \$256.4 million, and the write-downs of the Cedax and Rondec product rights of \$43.4 million and acquired research and development of \$37.1 million, as well as the repayment of our loan receivable from Reliant, coincident with the termination of our co-promotion arrangement with Reliant, which amounted to \$30.0 million at December 31, 2002.

Long-term obligations, including the current portion thereof, increased by \$80.4 million to \$812.5 million at December 31, 2003 from \$732.1 million at December 31, 2002. In 2003, we borrowed an additional \$170.0 million under our revolving term credit facility, for a total of \$280.0 million drawn at December 31, 2003, and we added a long-term obligation of \$17.5 million related to the acquisition of Ativan® and Isordil®. In 2003, we repaid \$119.3 million of long-term obligations related to the acquisitions of intangible assets.

Shareholders' equity increased by \$2.0 million to \$1,266.8 million at December 31, 2003 from \$1,264.8 million at December 31, 2002. The increase in shareholders' equity reflected the issuance of \$12.1 million of common shares, mainly on the exercise of stock options, and the repayment to us of \$10.0 million of Executive Stock Purchase Plan ("ESPP") loans in 2003. The increase in shareholders' equity also reflected a \$20.2 million foreign currency translation adjustment reflecting the impact of the strengthening of the Canadian dollar relative to the U.S. dollar, offset by the net loss of \$40.3 million recorded in 2003.

#### **CASH FLOWS**

At December 31, 2003, we had cash and cash equivalents of \$133.3 million compared to \$56.1 million at December 31, 2002 and \$434.9 million at December 31, 2001.

	Years ended December 31					
(In 000s)	2003	2002	2001			
Cash provided by operating activities,	\$281,979	\$ 334,104	\$309,082			
Cash used in investing activities	(278,446)	(792,467)	(57,747)			
Cash provided by financing activities	72,523	79,533	58,641			
Effect of exchange rate changes on cash and cash equivalents.		19	(229)			
Increase (decrease) in cash and cash equivalents	\$ 77,181	<u>\$(378,811)</u>	\$309,747			

### Year ended December 31, 2003

Net cash provided by operating activities was \$282.0 million in 2003, related to the following items:

- A net loss of \$40.3 million.
- Adjustments for non-cash items of \$355.6 million, which included depreciation and amortization of \$257.1 million, and a charge related to the write-down of assets of \$82.2 million.
- Net changes in non-cash operating items that reduced cash flows from operations by \$33.3 million, mainly due to an increase in inventories and a decrease in income taxes payable, partially offset by a decrease in accounts receivable.

Net cash used in investing activities was \$278.4 million in 2003, related primarily to the following items:

 Acquisitions of \$242.3 million of intangible assets, which included initial cash payments of \$146.3 million for Ativan® and Isordil®, \$35.5 million related to our participating interest in generic omeprazole, \$44.2 million for the Athpharma products, and \$16.0 million for Tramadol FT and Tramadol/Acetaminophen FT.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

# In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in U.S. dollars)

- · Capital expenditures of \$36.9 million.
- Acquisition of our interest in BNC-PHARMAPASS for \$25.7 million, net of cash acquired.
- Advance to Reliant of an additional \$40.0 million, for a total loan receivable of \$70.0 million.
- Repayment in cash of \$61.1 million of the loan receivable from Reliant.
- Proceeds of \$10.0 million from the Lilly settlement payment related to the disposal of the Keftab product rights.

Net cash provided by financing activities was \$72.5 million in 2003, related primarily to the following items:

- Borrowings of \$170.0 million under our revolving term credit facility.
- Proceeds of \$12.1 million from the issue of common shares, mainly on the exercise of stock options.
- Repayment to us of \$10.0 million of ESPP loans.
- Repayment of \$119.3 million of long-term obligations related to the acquisitions of intangible assets.

Overall, cash and cash equivalents increased by \$77.2 million in 2003.

#### Year ended December 31, 2002

Net cash provided by operating activities was \$334.1 million in 2002, related to the following items:

- Net income of \$207.6 million.
- Adjustments for non-cash items of \$168.5 million, which included depreciation and amortization of \$136.7 million, and a charge related to the write-down of assets of \$31.9 million, offset by a recovery of future income taxes of \$9.8 million.
- Net changes in non-cash operating items that reduced cash flows from operations by \$41.9 million, mainly due to an increase in accounts receivable, partially offset by increases in accounts payable and accrued liabilities.

Net cash used in investing activities was \$792.5 million in 2002, related primarily to the following items:

- Acquisitions of \$375.4 million of intangible assets, which included \$133.4 million for Zovirax and \$94.3 million for Teveten[®], and initial cash payments of \$145.7 million for Vasotec[®] and Vaseretic[®].
- Business acquisitions, net of cash acquired, of \$240.6 million, which comprised \$178.7 million for Pharma Pass and \$61.9 million for Pharma Tech.
- Acquisitions of \$85.1 million of long-term investments, which included equity investments in Ethypharm and Depomed of \$67.8 million and \$13.7 million, respectively.
- Capital expenditures of \$61.4 million.
- Advance to Reliant of \$30.0 million.

Net cash provided by financing activities was \$79.5 million in 2002, related primarily to the following items:

- Net proceeds of \$384.3 million on the issue of our Notes.
- · Proceeds of \$112.8 million on the exercise of warrants.
- Borrowings of \$110.0 million under our revolving term credit facility.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in U.S. dollars)

- Proceeds of \$19.6 million from the issue of common shares, mainly on the exercise of stock options.
- Repurchases of \$503.1 million of our common shares on the open market, under our stock repurchase program, at an average price of \$39.08 per share.
- Repayment of \$42.0 million of long-term obligations related to the acquisitions of intangible assets.

Overall, cash and cash equivalents decreased by \$378.8 million in 2002.

### Year ended December 31, 2001

Net cash provided by operating activities was \$309.1 million in 2001, related to the following items:

- Net income of \$124.0 million.
- Adjustments for non-cash items of \$163.8 million, which included depreciation and amortization of \$108.9 million, and a charge related to the write-down of assets of \$80.5 million, offset by a recovery of future income taxes of \$39.8 million.
- Net changes in non-cash operating items that increased cash flows from operations by \$21.3 million, mainly due to decreases in accounts payable and accrued liabilities, partially offset by an increase in inventories.

Net cash used in investing activities was \$57.7 million in 2001, related primarily to the following items:

- Capital expenditures of \$44.4 million.
- Acquisitions of \$27.4 million of intangible assets, offset by the recovery of \$15 million previously paid to Elan to license its generic versions of Adalat CC.

Net cash provided by financing activities was \$58.6 million in 2001, related primarily to the following items:

- Net proceeds of \$560.0 million from our November 2001 equity offering.
- Proceeds of \$29.2 million from the issue of common shares, mainly on the exercise of stock options.
- Proceeds of \$29.1 million on the exercise of warrants.
- Repayments of \$210.0 million under our revolving term credit facility.
- Repayments \$193.4 million of long-term obligations related to the acquisitions of intangible assets.
- Repurchases of \$120.0 million of our common shares on the open market, under our stock repurchase program, at an average price of \$41.79 per share.
- Interest payments of \$13.6 million on our Debentures.
- Payments of \$11.3 million to redeem our Debentures.
- · Advance of \$10.0 million of ESPP loans.

Overall, cash and cash equivalents increased by \$309.7 million in 2001.

#### OFF-BALANCE SHEET ARRANGEMENTS

We did not have any off-balance sheet arrangements at December 31, 2003, other than operating leases, purchase obligations and contingent milestone payments in the normal course of business, which are reflected in the contractual obligations table below.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in U.S. dollars)

### LIQUIDITY AND CAPITAL RESOURCES

At December 31, 2003, we had total long-term obligations of \$812.5 million, including the current portion thereof, which included the carrying value of our Notes of \$397.7 million, borrowings under our revolving term credit facility of \$280.0 million and obligations related to the acquisitions of intangible assets of \$127.8 million. At March 31, 2004, we had repaid \$80.0 million under our revolving term credit facility and \$33.1 million of obligations related to the acquisitions of intangible assets.

In March 2004, we renewed our revolving term credit facility at \$400.0 million. This facility is renewable for one-year revolving terms at the lenders' option, with a one-year term out at our option. This credit facility may be used for general corporate purposes, including acquisitions. At December 31, 2003 and March 31, 2004, we were in compliance with all financial and non-financial covenants associated with this credit facility. At December 31, 2003 and March 31, 2004, we had advances of \$280.0 million and \$200.0 million, respectively, borrowed under this credit facility, and at each of these dates we had a letter of credit with a balance of \$61.2 million issued under this credit facility. This letter of credit secures the remaining semi-annual payments we are required to make under the Vasotec® and Vaseretic® agreement. At March 31, 2004, we had a remaining balance of \$138.8 million available to borrow under this credit facility.

The following table summarizes our fixed and contingent contractual obligations at December 31, 2003.

	Maturities by períod						
(In 000s)	Total	Less than 1 year	1-3 years	4-5 years	After 5 years		
Long-term obligations	\$ 814,83	5 \$62,669	\$340,917	\$11,250	\$400,000		
Operating lease obligations	38,20	6,400	12,000	6,200	13,600		
Purchase obligation(1)	12,19	3 4,794	7,399		<del></del>		
Purchase obligation ⁽²⁾	21,16	7 N/A	N/A	N/A	N/A		
Contingent milestone payments(3)	134,78	5 <u>N/A</u>	N/A	N/A	N/A		
Total contractual obligations	\$1,021,18	<u>\$73,863</u>	\$360,316	\$17,450	<u>\$413,600</u>		

⁽¹⁾ This purchase obligation is in connection with the manufacture and supply of Vasotec® and Vaseretic®. We are obligated to make semi-annual payments to Merck for minimum product quantities (regardless of the actual product supplied).

In November 2003, we implemented a stock repurchase program pursuant to which we are entitled to purchase up to approximately 13.2 million of our common shares on or before November 25, 2004. Any common shares purchased by us under this program will be cancelled. To April 23, 2004, we have not repurchased any common shares under this program.

We believe that our existing balance of cash and cash equivalents, together with cash expected to be generated by our operations and existing funds available under our revolving term credit facility will be sufficient to support our operational, capital expenditure and interest requirements, as well as to meet our obligations as

⁽²⁾ This purchase obligation is in connection with the acquisition of Ativan® and Isordil®. We will pay Wyeth a \$20.0 million additional rights payment, increasing at 10% per annum, on the approval by the FDA of the first Ativan® line extension product that may be developed by us. As this payment is contingent on receiving FDA approval of the first Ativan® line extension product, it does not have a defined maturity.

⁽³⁾ This amount comprises material contingent milestone payments in connection with certain research and development collaborations with third parties. As these payments are primarily contingent on receiving regulatory approval for the products under development, they do not have defined maturities.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in U.S. dollars)

they become due. However, in the event that we make significant future acquisitions or change our capital structure, we may be required to raise additional funds through additional borrowings or the issuance of additional debt or equity securities.

#### QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to financial market risks, including changes in foreign currency exchange rates, interest rates on investments and debt obligations, and equity market prices on long-term investments. We currently use derivative financial instruments to manage our exposure to interest rate risk. We use derivative financial instruments as a risk management tool and not for trading or speculative purposes.

Inflation has not had a significant impact on our results of operations.

#### Foreign currency risk

We operate internationally but a majority of our revenue and expense activities and capital expenditures are denominated in U.S. dollars. Our only other significant transactions are in Canadian dollars. In 2003, we incurred a foreign exchange loss of \$13.1 million related to our Canadian dollar denominated obligation to GSK for the acquisition of the rights to Wellbutrin® SR and Zyban® in Canada. We paid the final instalment related to this obligation in March 2004 and, consequently, we do not have any material remaining non-U.S. dollar denominated obligations. A 10% change in foreign currency exchange rates would not have a material effect on our consolidated results of operations, financial position or cash flows.

### Interest rate risk

The primary objective of our policy for the investment of temporary cash surpluses is the protection of principal and, accordingly, we invest in high-grade money market funds, and government and corporate securities with varying maturities, but typically less than 90 days. External independent fund administrators manage our investments. As it is our intent and policy to hold these investments until maturity, we do not have a material exposure to interest rate risk.

We are exposed to interest rate risk on borrowings under our revolving term credit facility. This credit facility bears interest based on LIBOR, U.S. dollar base rate, Canadian dollar prime rate or Canadian dollar bankers' acceptance. At our option we may lock in a rate of interest for a period of up to one year.

The imputed rates of interest used to discount our long-term obligations related to the acquisitions of intangible assets are fixed and, consequently, the fair values of these obligations are affected by changes in interest rates.

The fair value of our fixed rate Notes is affected by changes in interest rates. We manage this exposure to interest rate changes through the use of interest rate swaps, which modify our exposure to interest rate fluctuations by converting one-half of our fixed rate Notes to floating rate.

Based on our overall interest rate exposure, a 10% change in interest rates would not have a material effect on our consolidated results of operations, financial position or cash flows.

### Investment risk

We are exposed to investment risks on our investments in other companies. The fair values of our investments are subject to significant fluctuations due to stock market volatility and changes in general economic

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (Continued)

In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in U.S. dollars)

conditions. We regularly review the carrying values of our investments and record losses when events and circumstances indicate that there have been other than temporary declines in their fair values.

Our initial equity investment in Ethypharm is protected in the event of any private or public financing undertaken by Ethypharm prior to June 2005. We are monitoring our investment in Ethypharm, as Ethypharm will need to achieve improvements in operating performance or a write-down of this investment may become necessary.

A 10% change in the aggregate fair values of our investments would have a material effect on our consolidated results of operations; however, it would not have a material effect on our consolidated financial position or cash flows.

#### RECENT ACCOUNTING PRONOUNCEMENT

In December 2001, the CICA issued Handbook Section 3870, "Stock-Based Compensation and Other Stock-Based Payments" (as amended in November 2003). CICA Handbook Section 3870 establishes standards for the recognition, measurement and disclosure of stock-based compensation, and other stock-based payments, and applies to awards granted on or after January 1, 2002. Under the provisions of Handbook Section 3870, prior to January 1, 2004, companies could either measure the compensation cost of equity instruments issued under employee compensation plans using a fair value-based method or could recognize compensation cost using another method, such as the intrinsic value-based method. However, if another method was applied, pro forma disclosure of net income or loss and earnings or loss per share was required in the financial statements as if the fair value-based method had been applied. Effective January 1, 2004, CICA Handbook Section 3870 requires that all stock-based compensation be measured and expensed using a fair value-based methodology. Prior to January 1, 2004, we recognized employee stock-based compensation under the intrinsic value-based method and provided pro forma disclosure of net income or loss and earnings or loss per share as if the fair value-based method had been applied. Effective January 1, 2004, we have adopted the fair value-based method for recognizing employee stock-based compensation on a retroactive basis to January 1, 1996, without restatement of prior periods. The cumulative effect of the change in accounting policy on prior periods resulted in a charge to deficit of \$80.8 million at January 1, 2004.

In December 2001 (as amended in June 2003), the CICA issued Accounting Guideline ("AcG") No. 13, "Hedging Relationships". AcG No.13 establishes the criteria for identification, designation, documentation and effectiveness of hedging relationships, for the purpose of applying hedge accounting. AcG No. 13 does not specify hedge-accounting methods. AcG No. 13 is to be applied to hedging relationships in effect in fiscal years beginning on or after July 1, 2003. In June 2002, the CICA's Emerging Issues Committee ("EIC") issued EIC No. 128, "Accounting for Trading, Speculative or Non-Hedging Derivative Financial Instruments". EIC No. 128 establishes that a freestanding derivative financial instrument that gives rise to a financial asset or financial liability and is entered into for trading or speculative purposes, or that does not qualify for hedge accounting under AcG No. 13 should be recognized in the balance sheet and measured at fair value, with changes in fair value recognized in net income. We have adopted the new guidelines effective January 1, 2004.

In June 2003, the CICA issued Accounting Guideline ("AcG") No. 15, "Consolidation of Variable Interest Entities". AcG No. 15 provides guidance for applying the principles in CICA Handbook Section 1590, "Subsidiaries", to certain entities. Although the CICA is contemplating amendments to this guideline, it is expected to be effective for our 2005 fiscal year. When the CICA issues the amended guideline, we will review AcG No. 15 to determine the impact, if any, on our consolidated financial statements.

Consolidated Financial Statements In Accordance with Canadian Generally Accepted Accounting Principles (expressed in U.S. dollars)

# **Biovail Corporation** December 31, 2003

#### MANAGEMENT REPORT

The Company's management is responsible for preparing the accompanying consolidated financial statements in conformity with Canadian generally accepted accounting principles ("GAAP"). In preparing these consolidated financial statements, management selects appropriate accounting policies and uses its judgment and best estimates to report events and transactions as they occur. Management has determined such amounts on a reasonable basis in order to ensure that the consolidated financial statements are presented fairly, in all material respects.

The consolidated financial statements and information contained in the Management's Discussion and Analysis ("MD&A") necessarily include amounts based on informed judgments and estimates of the expected effects of current events and transactions with appropriate considerations to materiality. In addition, in preparing the financial information management must interpret the requirements described above, make determinations as to the relevancy of information to be included, and make estimates and assumptions that affect reported information. The MD&A also includes information regarding the estimated impact of current transactions and events, sources of liquidity and capital resources, operating trends, risks and uncertainties. Actual results in the future may differ materially from our present assessment of this information because future events and circumstances may not occur as expected.

The Company maintains a system of internal accounting controls designed to provide reasonable assurance, at a reasonable cost, that assets are safeguarded and that transactions are executed and recorded in accordance with the Company's policies for doing business. This system is supported by written policies and procedures for key business activities; the hiring of qualified, competent staff; and by a continuous planning and monitoring program.

Ernst & Young LLP has been engaged by the Company's shareholders to audit the consolidated financial statements. During the course of their audit, Ernst & Young LLP reviewed the Company's system of internal controls to the extent necessary to render their opinion on the consolidated financial statements.

The Board of Directors is responsible for ensuring that management fulfills its responsibility for financial reporting and is ultimately responsible for reviewing and approving the financial statements. The Board carries out the responsibility principally through its Audit Committee. The members of the Audit Committee are outside Directors. The Committee considers, for review by the Board of Directors and approval by the shareholders, the engagement or reappointment of the external auditors. Ernst & Young LLP has full and free access to the Audit Committee.

Management acknowledges its responsibility to provide financial information that is representative of the Company's operations, is consistent and reliable, and is relevant for the informed evaluation of the Company's activities.

EUGENE N. MELNYK Chairman of the Board and Chief Executive Officer BRIAN H. CROMBIE
Senior Vice President and
Chief Financial Officer

# To the Shareholders of Biovail Corporation

We have audited the consolidated balance sheets of **Biovail Corporation** as at December 31, 2003 and 2002 and the consolidated statements of income (loss), shareholders' equity and cash flows for each of the years in the three-year period ended December 31, 2003. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with Canadian and United States generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these consolidated financial statements present fairly, in all material respects, the financial position of the Company as at December 31, 2003 and 2002 and the results of its operations and its cash flows for each of the years in the three-year period ended December 31, 2003 in accordance with Canadian generally accepted accounting principles.

On April 23, 2004, we reported separately to the shareholders of **Biovail Corporation** on the consolidated financial statements for the same periods, prepared in accordance with United States generally accepted accounting principles.

Ernst & young LLP

Toronto, Canada, April 23, 2004 ERNST & YOUNG LLP
Chartered Accountants

### CONSOLIDATED BALANCE SHEETS

# In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in thousands of U.S. dollars)

	As at Dec	ember 31
	2003	2002 \$
ASSETS Current		
Cash and cash equivalents (note 4) Accounts receivable (note 5) Inventories (note 6) Deposits and prepaid expenses.	133,261 179,374 84,058 15,759 412,452	56,080 190,980 53,047 21,524 321,631
Long-term investments (note 7)  Property, plant and equipment, net (note 8)  Goodwill, net (note 2)  Intangible assets, net (notes 2 and 9)  Other assets, net (note 10)	92,756 173,804 103,429 1,457,226 57,937 2,297,604	79,324 136,784 104,827 1,500,397 94,703 2,237,666
LIABILITIES Current Accounts payable Accrued liabilities (note 11) Minority interest (note 3) Income taxes payable Deferred revenue (note 12) Current portion of long-term obligations (note 13)	67,932 105,201 679 24,175 5,765 58,816	71,641 106,005 — 35,691 9,231 122,590
Deferred revenue (note 12)  Long-term obligations (note 13)	262,568 14,500 753,710 1,030,778	345,158 18,200 609,521 972,879
SHAREHOLDERS' EQUITY Common shares (note 14) Stock options outstanding Executive Stock Purchase Plan loans (note 14) Deficit Cumulative translation adjustment	1,469,627 2,290 — (222,931) 17,840 1,266,826 2,297,604	1,455,548 4,206 (9,988) (182,586) (2,393) 1,264,787 2,237,666

Commitments and contingencies (notes 3, 23 and 24)

On behalf of the Board:

EUGENE N. MELNYK
Chairman of the Board and Chief Executive Officer

LAURENCE E. PAUL, M.D.

Director

The accompanying notes are an integral part of the consolidated financial statements.

# CONSOLIDATED STATEMENTS OF INCOME (LOSS)

In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in thousands of U.S. dollars, except per share data)

	Years e	er 31	
	2003 \$	2002 \$	2001 \$
WANTED AND LIFE		<del>_</del>	
Product sales	632,898	645,986	521,154
Research and development,	14,239	28,425	14,596
Co-promotion, royalty and licensing	176,585	113,614	47,513
oo promotion, royally and accounting	823,722	788,025	583,263
EXPENSES		***************************************	
Cost of goods sold (note 3)	139,456	164,706	125,995
Research and development . , ,	86,570	52,150	51,017
Selling, general and administrative	242,771	166,397	110,290
Amortization	240,650	125,849	98,097
Write-down of assets (note 15)	82,189	31,944	80,482
Extinguishment of royalty obligation (note 21)	61,348		
Settlements (note 16)	(34,055)		
	818,929	<u>541,046</u>	465,881
Operating income	4,793	246,979	117,382
Interest income	7,165	3,608	2,742
Interest expense (note 13)	(41,286)	(32,005)	(21,060)
Foreign exchange gain (loss)	(14,007)	700	(1,072)
Other expense	(1,010)		
Income (loss) before provision for (recovery of) income taxes	(44,345)	219,282	97,992
Provision for (recovery of) income taxes (note 17)	(4,000)	11,729	(25,998)
Net income (loss),	(40,345)	207,553	123,990
Interest on Convertible Subordinated Preferred Equivalent			(20.426)
Debentures (note 18)			(28,436)
Debt conversion premiums (note 18)			(10,001)
Net income (loss) attributable to common shareholders	(40,345)	207,553	85,553
Earnings (loss) per share (note 19)	(0.05)		
Basic	(0.25)	\$ 1.37	\$ 0.62
Diluted , , ,	(0.25)	\$ 1.29	\$ 0.57
Weighted average number of common shares outstanding (000s) (note 19)			
Basic	158,516	151,960	136,928
Diluted , , , ,	158,516	160,463	150,690

The accompanying notes are an integral part of the consolidated financial statements.

# CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in thousands of U.S. dollars)

	Convertible Subordinated Preferred Equivalent Debentures	Commo		Stock options outstanding	Executive Stock Purchase Plan toans	Warrants outstanding	earnings	Cumulative translation adjustment	Total
	\$	(000s)	\$	\$	\$	\$	\$	\$	\$
Balance, January I, 2001 Issued on the exercise of stock	301,297	131,461	484,499	2,810		7,912	43,067	(475)	839,110
options (note 14) Issued under Employee Stock	_	2,906	29,507	(683)	<del>_</del>	*******	_		28,824
Purchase Plan (note 14) Cancelled under stock repurchase	<del>-</del>	6	280	_	<del>11170-</del>	_			280
program (note 14) Issued pursuant to equity offering		(2,871)	(14,354)	*****	_		(105,633)		(119,987)
(note 14)	*****	12,500	587,500		_				587,500
Issue costs (note 14) Convertible Subordinated Preferred Equivalent Debentures (note 18) Accretion of principal and	_	Name.	(27,454)	<del></del>	_	_	Manuser	_	(27,454)
interest components	28,436		_		<del></del>	_	(28,436)	) <del></del>	
Interest paid Issued on surrender and	(13,612)		_	_	ALCOHOL:	_	`-		(13,612)
redemption	(316,013)	10,433	339,695				(34,923)	)	(11,241)
Redeemed for cash	(108)		******	_		-	_		(108)
Issued on exercise of warrants									
(note 14)	*****	3,061	30,784		<del></del>	(1,691)		<del></del>	29,093
Cancellation of non-employee options	<del></del>	_	******	(735)	_				(735)
Compensation cost for employee stock options.				1,999	<del></del>	-	_		1,999
Executive Stock Purchase Plan loans									(0.000)
(note 14)			_		(9,988)				(9,988)
Net income Foreign currency translation	W/15400	_	_	_		<del></del>	123,990	(2.254)	123,990
adjustment								(2,254)	(2,254)
Balance, December 31, 2001		157,496	1,430,457	3,391	<u>(9,988)</u>	6,221	(1,935)	(2,729)	1,425,417
Issued on the exercise of stock options (note 14)		2,197	20,480	(1,184)				_	19,296
Issued under Employee Stock Purchase Plan (note 14)		17	463	_		-		_	463
Cancelled under stock repurchase program (note 14)		(12,872)	(114,896)		-	_	(388,204)	)	(503,100)
Issued on exercise of warrants (note 14)		11,282	119,044	<del></del>	_	(6,221)		_	112,823
Compensation cost for employee				1,999	_				1,999
stock options.	_			1,555			207,553		207,553
Foreign currency translation							<i>ل ک کید ا ن مع</i> سست	336	336
adjustment	***************************************								
Balance, December 31, 2002		158,120	1,455,548	4,206	(9,988)		(182,586)	(2,393)	1,264,787

# CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (Continued)

In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in thousands of U.S. dollars)

	Convertible Subordinated Preferred Equivalent	Common shares		Stock options	Executive Stock Purchase	Warrants	Retained earnings	Cumulative translation	
	Debentures \$	Shares (000s)	Amount \$	outstanding \$	Plan loans S	outstanding \$	(deficit) \$	adjustment \$	Total \$
Issued on the exercise of stock options (note 14)	_	663	13,597	(2,000)	_	10000		_	11,597
Issued under Employee Stock Purchase Plan (note 14)	_	14	482	_		_	_		482
Compensation cost for employee stock options.		_		84	_	_			84
Repayment of Executive Stock Purchase Plan loans		_			9,988	_			9,988
Net loss Foreign currency translation	_				<del></del>	_	(40,345)	) —	(40,345)
adjustment	<del></del>							20,233	20,233
Balance, December 31, 2003		158,797	1,469,627	2,290			(222,931)	17,840	1,266,826

The accompanying notes are an integral part of the consolidated financial statements.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

# In accordance with Canadian generally accepted accounting principles (All dollar amounts expressed in thousands of U.S. dollars)

	Years (	er 31	
	2003 \$	2002 S	2001 \$
CASH FLOWS FROM OPERATING ACTIVITIES		<del></del>	
Net income (loss).	(40,345)	207,553	123,990
Add (deduct) items not involving cash			
Depreciation and amortization (notes 3, 8 and 9)	257,072	136,718	108,871
Amortization of deferred financing costs (note 10)	2,975	2,267	1,260
Amortization of discounts on long-term obligations (note 13)	7,427 84	5,329 1,999	10,999 1,999
Compensation cost for employee stock options Write-down of assets (note 15)	82,189	31,944	80,482
Future income taxes (note 17)		(9,771)	(39,833)
Other	5,881		
	315,283	376,039	287,768
Net change in non-cash operating items (note 20).	(33,304)	(41,935)	21,314
Cash provided by operating activities	281,979	334,104	309,082
CASH FLOWS FROM INVESTING ACTIVITIES			
Acquisitions of intangible assets (note 3).	(242,298)	(375,385)	(27,445)
Additions to property, plant and equipment	(36,923)	(61,382)	(44,436)
Acquisitions of businesses, net of cash acquired (note 3) , , , ,	(25,741)	(240,581)	(066)
Acquisitions of long-term investments (note 7)  Advance of loan receivable (note 10)	(4,555) (40,000)	(85,119) (30,000)	(866) —
Repayment of loan receivable (note 10)	61,071	(50,000)	
Proceeds on disposal of intangible asset (note 16)	10,000		
Proceeds on reduction in intangible assets.			15,000
Cash used in investing activities	(278,446)	(792,467)	(57,747)
CASH FLOWS FROM FINANCING ACTIVITIES			
Issuance of common shares, net of issue costs (note 14).	12,079	19,615	589,150
Repayment (advance) of Executive Stock Purchase Plan loans (note 14)	9,988		(9,988)
Repurchase of common shares (note 14)		(503,100)	(119,987)
Proceeds from exercise of warrants (note 14)	— 169.800	112,823	29,093
Repayments of other long-term obligations (note 13).	(119,344)	107,895 (41,980)	(211,300) (193,366)
Issuance of Senior Subordinated Notes, net of financing costs (note 13)	(112,244)	384,280	(193,300)
Interest paid on Convertible Subordinated Preferred Equivalent Debentures	******		(13,612)
Paid on redemption of Convertible Subordinated Preferred Equivalent Debentures (note 18)			(11,349)
Cash provided by financing activities	72,523	79,533	58,641
Effect of exchange rate changes on cash and cash equivalents.	1,125	19	(229)
Net increase (decrease) in cash and cash equivalents	77,181 56,080	(378,811) 434,891	309,747 125,144
Cash and cash equivalents, end of year	133,261	56,080	434,891

The accompanying notes are an integral part of the consolidated financial statements.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

### 1. GOVERNING STATUTE AND NATURE OF OPERATIONS

Biovail Corporation ("Biovail" or the "Company") is incorporated under the laws of the Province of Ontario, Canada. The Company is a full-service pharmaceutical company, engaged in the formulation, clinical testing, registration, manufacture, promotion and sale of pharmaceutical products utilizing advanced oral drug delivery technologies. The Company's main therapeutic areas of focus are cardiovascular (including Type II diabetes), central nervous system and pain management. The Company's common shares trade on the New York Stock Exchange ("NYSE") and the Toronto Stock Exchange ("TSX") under the symbol BVF.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

#### Basis of presentation

The consolidated financial statements have been prepared by the Company in U.S. dollars and in accordance with Canadian generally accepted accounting principles ("GAAP"), applied on a consistent basis (except as described below under goodwill and intangible assets). Consolidated financial statements prepared in U.S. dollars and in accordance with U.S. GAAP are separately made available to all shareholders and filed with necessary regulatory authorities.

#### Principles of consolidation

The consolidated financial statements include the accounts of the Company and those of all its wholly-owned and majority-owned subsidiaries. All significant intercompany transactions and balances have been eliminated.

#### Use of estimates

In preparing the Company's consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reporting periods. Under certain agreements, management relies on estimates and assumptions made by the Company's third party licensees. On an ongoing basis, management reviews its estimates to ensure that these estimates appropriately reflect changes in the Company's business and new information as it becomes available. Significant estimates made by management include allowances for accounts receivable and inventories, provisions for product returns, recalls, rebates and chargebacks, the useful lives of long-lived assets, the expected future cash flows used in evaluating long-lived assets and investments for impairment, the realizability of future tax assets, and the allocation of the purchase price of acquired assets and businesses. If historical experience and other factors used by management to make these estimates do not reasonably reflect future activity, the Company's financial position and results of operations could be materially impacted.

#### Fair value of financial instruments

Fair value of a financial instrument is defined as the amount at which the instrument could be exchanged in a current transaction between willing parties. The estimated fair values of cash equivalents, accounts receivable, accounts payable, accrued liabilities and income taxes payable approximate their carrying values due to their short maturity periods. The fair values of long-term investments and long-term obligations are based on quoted market prices, if available, or estimated discounted future cash flows. The fair values of derivative contracts are estimated based on the amount that would have been received or paid to settle these contracts.

#### Cash and cash equivalents

Cash and cash equivalents include highly liquid investments with original maturities of 90 days or less when purchased.

#### Accounts receivable

The Company performs ongoing credit evaluations of customers and generally does not require collateral. Allowances are maintained for potential credit losses.

#### Inventories

Inventories comprise raw materials, work in process and finished goods, which are valued at the lower of cost or market, on a first-in, first-out basis. Cost for work in process and finished goods inventories includes materials, direct labour and an allocation of overheads. Market for raw materials is replacement cost, and for work in process and finished goods is net realizable value.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

#### 2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Long-term investments

Long-term investments, where the Company does not have the ability to exercise significant influence, are accounted for using the cost method. Declines in the fair value of these investments below their cost basis that are considered to be other than temporary are recognized in net income or loss.

A long-term investment, where the Company has the ability to exercise significant influence, is accounted for using the equity method. The Company's share of the earnings or losses of this company is recognized in net income or loss.

#### Property, plant and equipment

Property, plant and equipment are reported at cost, less accumulated depreciation. Cost includes interest costs attributable to major capital projects prior to the related assets becoming available for productive use. Depreciation is calculated using the straight-line method, commencing when the assets become available for productive use, based on the following estimated useful lives:

Buildings	 25 years
Machinery and equipment	 5-10 years
Other equipment	 3-10 years
Leasehold improvements	 Term of lease

The Company evaluates property, plant and equipment for impairment whenever events or changes in circumstances indicate that the carrying amounts of these assets may not be recoverable. This evaluation is performed by comparing the carrying amounts of these assets to the related estimated undiscounted future cash flows. If these cash flows are less than the carrying amount of the asset, then the carrying amount of the asset is written down to its fair value.

#### Goodwill and intangible assets

Goodwill represents the excess of the purchase price of acquired businesses over the fair value of the identifiable net assets acquired. Intangible assets acquired through asset acquisitions or business combinations are initially recognized at fair value based on an allocation of the purchase price.

Effective January 1, 2002, the Company adopted The Canadian Institute of Chartered Accountants' ("CICA") Handbook Section 3062, "Goodwill and Other Intangible Assets" Under CICA Handbook Section 3062, goodwill and other intangible assets deemed to have indefinite lives are no longer amortized, but are subject to annual impairment tests. Intangible assets with finite lives continue to be amortized over their estimated useful lives.

Effective January 1, 2002, the Company identified those intangible assets that did not meet the criteria for recognition apart from goodwill, and assessed the useful lives of its remaining intangible assets. As a result, the Company reclassified the \$5,722,000 net carrying amount of workforce related intangible assets, together with the related future tax liability of \$2,429,000, to goodwill and determined that the useful lives of its remaining intangible assets were appropriate and consistent with those useful lives identified at December 31, 2001. The Company does not have any indefinite-lived intangible assets.

On an annual basis, the Company evaluates its goodwill for impairment by comparing the fair values of its reporting units to their respective carrying values. In 2003, the Company completed the annual evaluation of its goodwill and recorded a write-down of \$1,681,000 related to the impairment of goodwill associated with its Swiss subsidiary, Biovail S.A., due to a decline in royalties earned on the sales of products out-licensed by this subsidiary.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

## 2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

A reconciliation of reported net income or loss attributable to common shareholders and earnings or loss per share, assuming CICA Handbook Section 3062 was applied retroactively, is as follows:

	2003 \$	2002 \$	2001 \$
Net income (loss) attributable to common shareholders as reported  Goodwill amortization  Workforce amortization, net of tax	(40,345)	207,553	85,553 5,816 612
Adjusted net income (loss) attributable to common shareholders	(40,345)	207,553	91,981
Basic earnings (loss) per share  Net income (loss) attributable to common shareholders as reported  Goodwill amortization  Workforce amortization, net of tax	(0.25)	1.37 	0.62 0.04
Adjusted net income (loss) attributable to common shareholders	(0.25)	1.37	0.66
Diluted earnings (loss) per share  Net income (loss) attributable to common shareholders as reported  Goodwill amortization  Workforce amortization, net of tax  Adjusted net income (loss) attributable to common shareholders	(0.25) — — — — — —(0.25)	1.29	0.57 0.04  0.61

Intangible assets are reported at cost, less accumulated amortization. Amortization is generally calculated using the straight-line method based on the following estimated useful lives:

Trademarks	20 years
Product rights	8-20 years
Acquired research and development	5-15 years
Technology	

The Company obtained a participating interest in the gross profit on sales of generic omeprazole (as described in note 3—Acquisitions). This interest is being amortized on a proportionate basis relative to the revenue received from this interest.

The costs of assets that are purchased through asset acquisitions or business combinations for a particular research and development project are capitalized as acquired research and development at the time of acquisition and amortized over their estimated useful lives. The amount allocated to acquired research and development is determined by identifying those specific in-process research and development projects that the Company intends to continue, and for which: (i) technological feasibility had not been established at the date of acquisition; and (ii) there was no alternative future use.

The efforts required to develop the acquired research and development into commercially viable products include the completion of the development stages of these projects, clinical-trial testing, regulatory approval and commercialization. The principal risks relating to these projects include the outcomes of the formulation development, clinical studies and regulatory filings. Since pharmaceutical products cannot be marketed without regulatory approvals, the Company will not receive any benefits unless regulatory approval is obtained. The completion of these projects may require significant amounts of future time and effort, as well as additional development costs, which may be incurred by the Company. Consequently, there is significant technological and regulatory approval risk associated with these projects at the date of acquisition.

The research being undertaken on these projects relates specifically to developing novel formulations of the associated molecules. Consequently, the Company does not foresee any alternative future benefit from the acquired research and development other than specifically related to these projects.

The fair value of acquired research and development is determined using an income approach on a project-by-project basis. The estimated future net cash flows related to these projects include the costs to develop these projects into commercially viable products,

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

#### 2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

and the projected revenues to be earned on commercialization of these projects when complete. The discount rates used to present value the estimated future net cash flows related to each of these projects are determined based on the relative risk of achieving each of these project's net cash flows. The discount rates reflect the project's stage of completion and other risk factors, which include the nature and complexity of the product, the projected costs to complete, market competition and the estimated life of the product.

The Company evaluates intangible assets for impairment whenever events or changes in circumstances indicate that the carrying amounts of these assets may not be recoverable. This evaluation is performed by comparing the carrying amounts of these assets to the related estimated undiscounted future cash flows. If these cash flows are less than the carrying amount of the asset, then the carrying amount of the asset is written down to its fair value.

#### Advertising

Advertising costs related to new product launches are expensed on the first showing of the product. The Company did not have any deferred advertising costs at December 31, 2003. Deferred advertising costs of \$8,866,000 were included in deposits and prepaid expenses at December 31, 2002.

Advertising costs expensed in 2003, 2002 and 2001 were \$23,013,000, \$18,795,000 and \$3,957,000, respectively. These costs are included in selling, general and administrative expenses.

#### Deferred financing costs

Deferred financing costs are reported at cost, less accumulated amortization. Amortization is calculated using the straight-line method over the term of the following related obligations:

Revolving term credit facility					-			:	:	2	3 years
Senior Subordinated Notes	2 2	į		Z	,	,	 				8 years

Amortization expense related to deferred financing costs is included in interest expense.

#### Deferred compensation plan

The Company maintains a deferred compensation plan to provide certain employees with the opportunity to supplement their retirement income through the deferral of pre-tax income. The assets of this plan were placed in trust, and have been recorded in other assets with a corresponding liability recorded in long-term obligations. The terms of the trust agreement state that the assets of the trust are available to satisfy the claims of general creditors of the Company in the event of bankruptcy, thereby qualifying this trust as a rabbi trust for income tax purposes. Changes in the value of the assets held by this trust, and a corresponding charge or credit to compensation expense (to reflect the fair value of the amount owed to the participants), are recognized in net income or loss.

#### Derivative financial instruments

The Company manages its exposure to interest rate risks through the use of derivative financial instruments that are designated as a hedge of an identified portion of a recognized long-term obligation. The Company does not utilize derivative financial instruments for trading or speculative purposes. Net receipts or payments relating to the derivative financial instruments are recorded as an adjustment to interest expense. The Company does not recognize unrealized gains or losses resulting from changes in the marked-to-market values of the derivative financial instruments.

In December 2002 (as amended in June 2003), the CICA issued Accounting Guideline ("AcG") No. 13, "Hedging Relationships". AcG No. 13 establishes the criteria for identification, designation, documentation and effectiveness of hedging relationships, for the purpose of applying hedge accounting. AcG No. 13 does not specify hedge-accounting methods. AcG No. 13 is to be applied to hedging relationships in effect in fiscal years beginning on or after July 1, 2003. The Company will adopt the new guidelines effective January 1, 2004.

#### Foreign currency translation

The financial statements of the Company's operations having a functional currency other than U.S. dollars are translated into U.S. dollars at the rate of exchange prevailing at the balance sheet date for asset and liability accounts and at the average rate of exchange for the reporting period for revenue and expense accounts. The cumulative foreign currency translation adjustment is

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

#### 2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

recorded as a component of shareholders' equity. Foreign currency gains and losses related to the translation of the Company's Irish operations are recognized in net income or loss.

Foreign currency exchange gains and losses on transactions occurring in a currency other than an operation's functional currency are recognized in net income or loss.

#### Revenue recognition

Revenue is deemed to be realizable and earned when persuasive evidence of an arrangement exists, delivery has occurred or services have been rendered, the seller's price to the buyer is fixed or determinable, and collectibility is reasonably assured.

In 2000, the Company implemented the provisions of the U.S. Securities and Exchange Commission's ("SEC") Staff Accounting Bulletin ("SAB") No. 101, "Revenue Recognition in Financial Statements", retroactively to January 1, 1998. These policies are generally accepted under Canadian GAAP. Total revenue in 2003, 2002 and 2001 included \$5,200,000, \$4,800,000 and \$6,300,000, respectively, of amortization of revenue deferred on the implementation of SAB No. 101.

#### Product sales

Product sales revenue is recognized when title has transferred to the customer, provided that the Company has not retained any significant risks of ownership or future obligations with respect to the product sold. Amounts received from customers as prepayments for products to be shipped in the future are reported as deferred revenue.

Revenue from product sales is recognized net of provisions for estimated sales discounts and allowances, returns, recalls, rebates and chargebacks. In connection with these provisions related to sales of products manufactured by the Company for distribution by third party licensees, the Company relies on estimates and assumptions made by these licensees. Provisions for sales discounts and allowances are estimated based on contractual sales terms with customers and historical payment experience. Provisions for returns and recalls are estimated based on historical return and exchange levels, and third party data with respect to inventory levels in the Company's distribution channels. Provisions for rebates and chargebacks are estimated based on historical experience, contractual sales terms with wholesalers and indirect customers, and relevant statutes with respect to governmental pricing programs.

#### Research and development

Research and development revenue attributable to the performance of contract services is recognized as the services are performed, in accordance with the terms of the specific development contracts. On long-term research and development collaborations, revenue is recognized on a proportionate basis relative to the total level of effort necessary to meet all regulatory and developmental requirements. Costs and profit margin related to these collaborations that are in excess of amounts billed are recorded in accounts receivable, and amounts billed related to these collaborations that are in excess of costs and profit margin are recorded in deferred revenue. Contingent revenue attributable to the achievement of regulatory or developmental milestones is recognized only on the achievement of the applicable milestone. Non-refundable, up-front fees for access to the Company's proprietary technology in connection with certain research and development collaborations are deferred and recognized as revenue on a systematic basis over the term of the related collaboration.

#### Co-promotion

Co-promotion revenue is recognized based on the terms of the specific co-promotion contracts, and is generally determined based on a percentage of the net sales of the co-promoted products. Sales and marketing costs related to co-promotion revenue are recorded in selling, general and administrative expenses.

#### Royalty and licensing

Royalty revenue is recognized based on the terms of the specific licensing contracts, and when the Company has no future obligations pursuant to the royalty fee. Royalty revenue is recognized net of amounts payable to sublicensees where the Company is simply acting as an agent for the sublicensee. Licensing revenue is deferred and recognized on a systematic basis over the license period.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

#### 2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Research and development

Research costs related to internal research and development programs and fees for service and milestone payments paid to third parties are expensed as incurred. Development costs related to internal research and development programs are expensed as incurred unless they meet the criteria for deferral. The Company did not have any deferred development costs at December 31, 2003 or 2002.

Costs associated with revenue generated from research and development collaborations, and with providing contract research services are included in research and development expenses and were \$9,503,000, \$11,570,000 and \$7,596,000 in 2003, 2002 and 2001, respectively.

#### Co-promotion fees

Co-promotion fees payable by the Company to its co-promotion partner were accrued based on a percentage of the net sales of the co-promoted products. Co-promotion fees were included in selling, general and administrative expenses.

#### Stock-based compensation

Under the provisions of CICA Handbook Section 3870, "Stock-Based Compensation and Other Stock-Based Payments", companies can either measure the compensation cost of equity instruments issued under employee compensation plans using a fair value-based method or can recognize compensation cost using another method, such as the intrinsic value-based method. However, if another method is applied, pro forma disclosure of net income and earnings per share must be presented in the financial statements as if the fair value-based method had been applied. All stock-based awards granted to non-employees must be accounted for at fair value.

The Company recognizes employee stock-based compensation costs under the intrinsic value-based method. Accordingly, no compensation expense for stock options granted to employees at fair market value was recognized in net income or loss in 2003, 2002 or 2001; however, the Company recorded compensation expense in these years for stock options granted (at the date of acquisition) to the employees of DJ Pharma, Inc. ("DJ Pharma"). The following table presents the Company's pro forma net income or loss attributable to common shareholders and earnings or loss per share as if the fair value-based method of CICA Handbook Section 3870 had been applied for all stock options granted:

	2003 	2002 \$	2001 \$
Net income (loss) attributable to common shareholders as reported  Total pro forma stock-based compensation expense determined under fair value-based method	(40,345) (16,903)	207,553 (14,254)	85,553 (12,216)
Pro forma net income (loss) attributable to common shareholders	(57,248)	193,299	73,337
Basic earnings (loss) per share			
As reported	(0.25)	1.37	0.62
Pro forma .	(0.36)	1.27	0.54
Diluted earnings (loss) per share			
As reported	(0.25)	1.29	0.57
Pro forma	(0.36)	1.20	0.49

The weighted average fair values of all stock options granted during 2003, 2002 and 2001 were \$11.48, \$13.58 and \$15.34, respectively, estimated as of the date of grant using the Black-Scholes option-pricing model with the following weighted average assumptions:

	2003 \$	2002 \$	2001 \$
Expected option life (years)	4.0	3.8	4.0
Volatility	54.7%	46.8%	36.9%
Risk-free interest rate	3.9%	4.5%	5.2%
Dividend yield	%	%	%

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

#### 2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

The Black-Scholes option-pricing model used by the Company to calculate option values, as well as other currently accepted option valuation models, were developed to estimate the fair value of freely tradeable, fully transferable options without vesting restrictions, which significantly differ from the Company's stock option awards. These models also require highly subjective assumptions, including future stock price volatility and expected time until exercise, which greatly affect the calculated values.

In November 2003, CICA Handbook Section 3870 was amended to require that all stock-based compensation be measured and expensed using a fair value-based methodology. The Company will adopt the new recommendations effective January 1, 2004.

#### Income taxes

Income taxes are accounted for under the liability method. Future tax assets and liabilities are recognized for the differences between the financial statement and income tax bases of assets and liabilities, and for operating losses and tax credit carryforwards. A valuation allowance is provided for the portion of future tax assets that is more likely than not to remain unrealized. Future tax assets and liabilities are measured using substantively enacted tax rates and laws expected to apply when these assets are expected to be realized or these liabilities are expected to be settled.

#### Earnings or loss per share

Basic earnings or loss per share are calculated by dividing net income or loss attributable to common shareholders by the weighted average number of common shares outstanding during the reporting period. Diluted earnings or loss per share are calculated by dividing net income or loss attributable to common shareholders by the weighted average number of common shares outstanding during the reporting period after giving effect to dilutive potential common shares. The dilutive effects of stock options and warrants are determined using the treasury stock method. The dilutive effects of convertible securities are determined using the if-converted method.

#### 3. ACQUISITIONS

#### 2003 acquisitions of intangible assets

During 2003, the Company acquired the following intangible assets. Total consideration related to each of these acquisitions was allocated based on the estimated fair values of the acquired assets on the respective dates of acquisition:

	Tramadol FT products	Ativan® and Isordil® \$	Athpharma products \$	Generic omeprazole \$	Other	Total
Acquired assets						
Acquired research and development.	16,000	38,100	44,200	********	_	98,300
Trademarks	********	107,542	_	_	******	107,542
Product rights.		16,041		35,500	256	51,797
Technology		2,156		***************************************		2,156
	16,000	163,839	44,200	35,500	256	259,795
Consideration	-	***************************************			_	
Cash paid	16,000	146,342	44,200	35,500	256	242,298
Long-term obligation		17,497			_	17,497
	16,000	163,839	44,200	35,500	256	259,795

#### Tramadol FT products

In April 2002, Biovail acquired a 15% equity interest in Ethypharm S.A. ("Ethypharm") and obtained the rights to market six products under development by Ethypharm (as described in note 7—Long-Term Investments and note 22—Research and Development Collaborations). The products under development included Ethypharm's Flashtab versions of tramadol ("Tramadol FT") and combination of tramadol and acetaminophen ("Tramadol/Acetaminophen FT").

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

#### 3. ACOUISITIONS (Continued)

#### September 2003 agreements

In September 2003, Biovail entered into several agreements with Ethypharm relating to: (i) the acquisition of Ethypharm's remaining interest in Tramadol FT (including all relevant patents) and the elimination of Biovail's obligation to make any future milestone payments (except for a \$1,000,000 milestone payment if Tramadol FT is approved by the U.S. Food and Drug Administration ("FDA")) or royalty payments to Ethypharm related to Tramadol FT; (ii) the grant to Ethypharm of a 15-year license to manufacture and market Biovail's controlled-release formulation of diltiazem hydrochloride ("HCl") ("Diltiazem CR"), which is marketed by Biovail in the United States under the trade name Cardizem* LA, in all the countries of the world excluding Canada and the United States; (iii) the supply to Ethypharm of a quantity of diltiazem beads to enable it to encapsulate Diltiazem CR until the necessary technology transfer to manufacture diltiazem beads had been effected; and (iv) the grant to Ethypharm of a right to market Biovail's once-daily formulation of bupropion HCl in all countries outside of North America not elected by GlaxoSmithKline plc ("GSK") pursuant to the Wellbutrin XLTM agreement between Biovail and GSK (as described in note 21 — Co-Promotion and License Arrangements).

In September 2003, Biovail accounted for these transactions on a net basis, reflecting that these agreements were negotiated and concluded almost simultaneously. Biovail recorded a net addition to acquired research and development of \$3,063,000 related to these agreements, reflecting the following amounts that were contractually agreed to by the parties, as well as the cost of the diltiazem beads supplied to Ethypharm:

	4
Tramadol FT acquisition	21,000
Diltiazem CR proceeds.	(20.000)
	2,063
Acquired research and development.	 3,063

Biovail also agreed, subject to certain conditions, to subscribe for up to \$20,000,000 of convertible and/or exchangeable bonds of Ethypharm. Certain of the conditions precedent to the closing of the bond subscription agreement required third parties, independent of Ethypharm and Biovail, to agree to revisions to their existing agreements with Ethypharm.

Biovail also negotiated with Ethypharm for significant improvements to the shareholder agreement, providing equity protection for an indefinite period of time on Biovail's initial investment in Ethypharm in the event of any private or public financing undertaken by Ethypharm.

#### February 2004 amendments

In February 2004, Biovail and Ethypharm agreed to amend the September 2003 agreements as follows:

The purchase price for Tramadol FT was reduced from \$21,000,000 to \$16,000,000. Biovail remains obligated to pay Ethypharm a \$1,000,000 milestone payment if Tramadol FT is approved by the FDA. In addition to Tramadol FT, Biovail acquired Ethypharm's remaining interest in Tramadol/Acetaminophen FT (including all relevant patents). Biovail will pay Ethypharm a royalty on any future sales of Tramadol/Acetaminophen FT.

The Diltiazem CR license agreement was terminated (including the supply of diltiazem beads), as was the bond subscription agreement. In addition, the term of the equity protection on Biovail's initial investment in Ethypharm was reduced from an indefinite period of time to 18 months. The grant to Ethypharm of a right to market Wellbutrin  $XL^m$  in all countries outside North America was effectively nullified by GSK's subsequent election to develop and market Wellbutrin  $XL^m$  on a worldwide basis.

The February 2004 amendments confirmed conditions that existed at the date of the consolidated financial statements and, accordingly, Biovail recorded these amendments effective December 31, 2003. The effect of these amendments on the original accounting for the September 2003 transactions was as follows: (i) the proceeds from the sales of the Diltiazem CR license and the diltiazem beads were reversed; (ii) the cost of the diltiazem beads was returned to inventory; and (iii) the addition to acquired research and development was increased from \$3,063,000 to \$16,000,000 to reflect the actual cash paid for Tramadol FT and Tramadol/Acetaminophen FT pursuant to the February 2004 amendments.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

#### 3. ACQUISITIONS (Continued)

#### Acquired research and development

At the dates of acquisition, Tramadol FT was in a late-stage clinical phase of development and Tramadol/Acetaminophen FT was in a pre-clinical phase of development. At the dates of acquisition, neither of these products had been submitted for approval by the FDA. In March 2004, Biovail filed a New Drug Application ("NDA") with the FDA for Tramadol FT (Ralivia FlashDose*). The acquired research and development is being amortized over its estimated useful life of five years.

#### Ativan® and Isordil®

In May 2003, Biovail acquired from Wyeth Pharmaceuticals Inc. ("Wyeth") the rights to Ativan® (lorazepam), indicated for the management of anxiety disorders, and Isordil® (isosorbide dinitrate), indicated for the prevention of angina pectors due to coronary artery disease, in the United States. Biovail also acquired a license to use certain technologies relating to Wyeth's Canadian sublingual version of Ativan® to develop new Ativan® line extension products to be sold in the United States. Wyeth will manufacture and supply Ativan® and Isordil® to Biovail for three years from the date of acquisition. Biovail will make two fixed annual payments of \$9,150,000 each to Wyeth under the manufacturing and supply agreement (regardless of the actual product supplied). Biovail will also pay Wyeth royalties on any future sales of any Ativan® line extension products that may be developed and marketed by Biovail, as well as a \$20,000,000 additional rights payment, increasing at 10% per annum, on the approval by the FDA of the first Ativan® line extension product that may be developed by Biovail.

The purchase price for Ativan® and Isordil® was \$163,839,000 comprising cash consideration, including costs of acquisition, of \$146,342,000, and the two remaining fixed annual payments. The remaining fixed annual payments were present valued using an imputed interest rate of 3.00%, which was comparable to Biovail's available borrowing rate at the date of acquisition. Accordingly, the present value of the remaining fixed annual payments was determined to be \$17,497,000.

The fair values of the acquired assets were determined using an income approach. The discount rates used to present value the estimated future cash flows related to each acquired asset were determined based on the relative risk of achieving each asset's estimated future cash flows and were in the range of 10.5% to 35%.

The trademarks are being amortized over their estimated useful lives of 20 years. The product rights and technology are being amortized over their estimated useful lives of 15 years.

#### Acquired research and development

At the date of acquisition, the Ativan® line extension products were in pre-clinical phases of development, and none of these products had been submitted for approval by the FDA. The discount rates used to present value the estimated future cash flows related to these products were in the range of 30% to 35%. The costs to complete the development of these products are estimated to be up to \$23,500,000. The acquired research and development is being amortized over its estimated useful life of five years.

#### Athpharma products

In April 2003, Biovail entered into an agreement with Athpharma Limited ("Athpharma") to acquire four cardiovascular products under development for \$44,200,000, including costs of acquisition. The four products under development are Bisochron (bisoprolol), a beta-I selective beta-blocker formulation for the treatment of hypertension, Isochron (isosorbide-5-mononitrate), a long-acting nitrate formulation for the treatment of angina, and Hepacol I (pravastatin) and Hepacol II (sinvastatin), two liver-selective statin formulations for the treatment of high cholesterol. Athpharma will complete the development of these products. Biovail will pay a portion of the development costs, and may make aggregate payments of \$24,200,000 to Athpharma subject to the attainment of certain milestones. Biovail will also pay Athpharma royalties on any future sales of these products.

#### Acquired research and development

At the date of acquisition, Bisochron and Isochron were both entering Phase III clinical studies, and Hepacol I and Hepacol II were both in pre-clinical phases of development, and none of these products had been submitted for approval by the FDA. The discount rates used to present value the estimated future cash flows related to these products were in the range of 45% to 70%. The following values were assigned to these products: Bisochron — \$21,550,000, Isochron — \$13,100,000, Hepacol I — \$6,985,000 and Hepacol II — \$2,565,000. Biovail's share of the costs to complete the development of these products is estimated to be \$20,000,000. The acquired research and development is being amortized over its estimated useful life of five years.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

#### 3. ACQUISITIONS (Continued)

#### Generic omeprazole

In May 2003, Biovail paid \$35,500,000 to the previous owners of Pharma Pass LLC (a company acquired by Biovail in December 2002, as described below under 2002 acquisitions of businesses) related to an additional participating interest in the gross profit on sales of generic omeprazole owned by those parties. Amortization of \$34,379,000 related to the cost of this acquired asset was recorded in 2003, as Biovail had received most of the value from this participating interest by December 31, 2003.

#### 2002 acquisitions of intangible assets

During 2002, the Company acquired the following intangible assets. Total consideration related to each of these acquisitions was allocated based on the estimated fair values of the acquired assets on the respective dates of acquisition:

	Wellbutrin® and Zyban® \$	Vasotec* and Vaseretic* \$	Teveten®	Zovirax \$	Total \$
Acquired assets Prepaid expenses	2.609		_	******	2,609
Trademarks	24,349	165,804	*******	_	190,153
Product rights	45,000	79,500	94,340	173,364	392,204
•	71,958	245,304	94,340	173,364	584,966
Consideration					
Cash paid, net of gross profit on acquired assets.	1,997	145,684	94,340	133,364	375,385
Long-term obligations	69,961	99,620		40,000	209,581
	71,958	245,304	94,340	173,364	584,966

#### Wellbutrin® and Zyban®

In December 2002, Biovail acquired from GSK the rights to Wellbutrin® SR and Zyban® in Canada. Biovail also acquired the right to market its once-daily formulation of bupropion HCl in Canada under the trade name Wellbutrin® XL if regulatory approval is received. Wellbutrin® SR is prescribed for the treatment of depression and Zyban® is administered for the treatment of nicotine addiction as an aid to smoking cessation. Both products are formulations of bupropion HCl. Biovail obtained the beneficial rights to Wellbutrin® SR and Zyban® effective December 1, 2002, and obtained full legal rights on March 2, 2004, following the completion of the payments described below.

GSK will continue to manufacture and supply Wellbutrin® SR and Zyban® to Biovail for four years from the date of acquisition. GSK will assist in qualifying a Biovail facility to achieve the transition of the manufacturing process. GSK continued to market Wellbutrin® SR and Zyban® in Canada during the period from December 1, 2002 to December 31, 2003 and, in consideration, Biovail paid GSK a tiered royalty on the net sales of these products during this period. Biovail will also pay GSK a royalty on any future sales of Wellbutrin® XL in Canada for a period of 20 years from the date of commercial launch of this product.

The purchase price for Wellbutrin® and Zyban® comprised cash consideration, including costs of acquisition, of \$3,320,000, less GSK's gross profit on the acquired assets from December 1, 2002 (the effective date of the transaction) to December 26, 2002 (the closing date of the transaction) of \$1,323,000, plus remaining payments of \$72,072,000 payable in four quarterly instalments from June 1, 2003 to March 1, 2004. These payments were present valued using an imputed interest rate of 3.74%, which was comparable to Biovail's available borrowing rate at the date of the transaction. Accordingly, the present value of these payments was determined to be \$69,961,000.

The prepaid expenses were amortized over a one-year period from January I, 2003. These expenses related to the minimum amount that GSK committed to spend on the marketing of Wellbutrin⁶⁰ SR and Zyban⁶⁰ in Canada during that period. The trademarks and product rights are being amortized over their estimated useful lives of 20 years and 15 years, respectively.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

#### 3. ACQUISITIONS (Continued)

#### Vasotec* and Vaseretic*

In May 2002, Biovail acquired from Merck & Co., Inc. ("Merck") the rights to Vasotec® (enalapril) and Vaseretic® (enalapril and hydrochlorothiazide combination) in the United States. Vasotec® and Vaseretic® are prescribed for the treatments of hypertension and congestive heart failure. Biovail also acquired the fixed-dose combination NDA of enalapril in combination with diltiazem malate. Merck will continue to manufacture and supply Vasotec® and Vaseretic® to Biovail for five years from the date of acquisition. Biovail will make semi-annual payments to Merck over a five-year term for minimum product quantities and a minimum fixed royalty (regardless of the actual product supplied). Biovail will also pay Merck royalties on any future sales of any life cycle products developed and marketed in the United States.

Biovail also entered into a separate agreement with Merck to develop, license and supply a new dosage format of a Merck product under development (as described in note 22—Research and Development Collaborations).

The purchase price for Vasotec[®] and Vaseretic[®] comprised cash consideration, including costs of acquisition, of \$155,634,000, less Merck's gross profit on the acquired assets from April 1, 2002 (the effective date of the transaction) to May 10, 2002 (the closing date of the transaction) of \$9,950,000, plus the minimum fixed royalty payments required to be made by Biovail to Merck of \$109,276,000. These payments were present valued using an imputed interest rate of 5.75%, which was comparable to Biovail's available borrowing rate at the date of the transaction. Accordingly, the present value of these payments was determined to be \$99,620,000.

The trademarks and product rights are being amortized over their estimated useful lives of 20 years and 15 years, respectively.

A letter of credit was issued to Merck to secure the remaining semi-annual payments Biovail is required to make under the Vasotec[®] and Vascretic[®] agreement. The letter of credit was issued under Biovail's revolving term credit facility, and had a balance remaining of \$61,207,000 and \$93,170,000 at December 31, 2003 and 2002, respectively. The fees incurred to issue the letter of credit are amortized to interest expense over the related term of the letter of credit.

#### Teveten®

In March 2002, Biovail acquired from Solvay Pharmaceuticals Marketing & Licensing AG ("Solvay") the rights to Teveten® (eprosartan mesylate) and Teveten® HCT (eprosartan mesylate and hydrochlorothiazide combination) in the United States. Teveten® is an angiotensin-II receptor blocker for the treatment of hypertension and is indicated for use either alone or in conjunction with other antihypertensive medications.

The purchase price for Teveten[‡] comprised cash consideration of \$94,340,000, including costs of acquisition. The product rights are being amortized over their estimated useful life of 20 years.

Solvay will continue to manufacture and supply Teveten® and Teveten® HCT to Biovail for up to 12 years from the date of acquisition, and will assist in qualifying a Biovail facility to achieve the transition of the manufacturing process. Solvay will continue to manufacture and market Teveten® and Teveten® HCT in areas outside of the United States. Solvay paid Biovail a \$20,000,000 marketing allowance to reimburse Biovail for the agreed upon direct costs related to the re-launch and marketing of Teveten® and Teveten® HCT in the United States. Biovail recorded one-half of the marketing allowance each year in 2003 and 2002 as a reduction of selling, general and administrative expenses. Biovail formed a joint business development committee with Solvay to discuss future clinical and product development options that could enhance the performance or expand the utilization of Teveten®. Solvay has the option to acquire, for worldwide markets excluding the United States, all potential future modifications and innovations developed by Biovail for Teveten®.

#### Zovirax

Effective January 1, 2002, Biovail acquired from GSK the exclusive distribution rights for Zovirax (acyclovir) Ointment and Zovirax Cream in the United States. Zovirax is a topical anti-viral product. Zovirax Ointment is indicated for the treatment of herpes, and Zovirax Cream is indicated for the treatment of cold sores. GSK will continue to manufacture and supply Zovirax Ointment and Zovirax Cream to Biovail over the term of the distribution agreement.

The purchase price for Zovirax comprised cash consideration of \$133,364,000, including costs of acquisition. The product rights were being amortized over their estimated useful life of 10 years, based on the original term of the distribution agreement.

In the event of the termination of the Wellbutrin XLTM agreement (as described in note 21—Co-Promotion and License Arrangements) by either Biovail or GSK, Biovail would be required to pay GSK additional payments for the rights to Zovirax of \$22,000,000 per year in calendar years 2004 through 2006, and in calendar years 2007 through 2011, Biovail would be required to pay GSK additional payments based on a percentage of Biovail's gross sales of Zovirax during the immediately preceding calendar year.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

#### 3. ACQUISITIONS (Continued)

Effective October 1, 2002, Biovail amended several terms of the original Zovirax distribution agreement with GSK, including a reduction in the supply price for this product. Biovail has been paying the reduced Zovirax supply price since the effective date; however, the reduction in the supply price was subject to repayment if Wellbutrin XLTM was not approved by the FDA. Accordingly, Biovail had been deferring the value of the reduction in the supply price in accrued liabilities pending the outcome of the Wellbutrin XLTM approval. In June 2003, GSK received an approvable letter relating to Wellbutrin XLTM, which raised only routine matters. As a result, Biovail believed that the likelihood of repaying the reduction in the supply price was low and, accordingly, Biovail reversed the accrued liability for the deferred value of the reduction in the supply price. The recognition of the aggregate deferred value of \$25,456,000, as of the date of the approvable letter, was recorded as a reduction to the cost of Zovirax sold in 2003. In August 2003, GSK received FDA approval for Wellbutrin XLTM.

In December 2002, Biovail and GSK agreed to a 10-year extension of the Zovirax distribution agreement. In consideration for this extension, Biovail paid GSK \$40,000,000 in March 2003. This amount was added to the value of the unamortized Zovirax product rights and, subsequent to the date of amendment, these product rights are being amortized over their revised estimated remaining useful life of 19 years.

#### 2003 acquisition of business

#### **BNC-PHARMAPASS**

#### Description of acquisition

In July 2003, Biovail and Pharma Pass II, LLC ("PPII") formed BNC-PHARMAPASS, LLC ("BNC-PHARMAPASS") to advance the development of three products. These products were carvedilol (Coreg), a beta-blocker indicated for the treatment of congestive heart failure, tamsulosin (Flomax), indicated for the treatment of benign prostatic hyperplasia, and eprosartan (Teveten*). On the formation of BNC-PHARMAPASS, PPII contributed all of its intellectual property relating to these products, which was fair valued at an amount of \$31,350,000, for a 51% interest in this company, and Biovail contributed cash in the amount of \$30,060,000, for a 49% interest in this company. PPII agreed to complete the formulation work in connection with these products. Biovail agreed to pay the cost of all clinical trials and certain other development costs related to these products. Biovail had an option to acquire PPII's interest in BNC-PHARMAPASS for cash consideration plus a royalty on any future sales of these products.

Subsequent to date of formation, PPII reduced its capital in BNC-PHARMAPASS through the withdrawal of \$25,741,000 of cash from BNC-PHARMAPASS. As a result, PPII's interest in BNC-PHARMAPASS was reduced to 16%, and Biovail's interest in BNC-PHARMAPASS increased to 84% at December 31, 2003.

BNC-PHARMAPASS has been consolidated in these financial statements from the date of formation. At December 31, 2003, Biovail's investment in BNC-PHARMAPASS was recorded in these financial statements as follows:

Cash	
Minority interest	(679)
Acquired research and development	
Cash contributed	30,060

Subsequent to December 31, 2003, PPII further reduced its interest in BNC-PHARMAPASS through a withdrawal of cash from BNC-PHARMAPASS, and Biovail exercised its option to acquire PPII's remaining interest in BNC-PHARMAPASS in February 2004 (as described in note 28 — Subsequent Events).

#### Acquired research and development

At the dates of acquisition, the carvedilol, tamsulosin and eprosartan products were in pre-formulation and formulation phases of development, and none of these products had been submitted for approval by the FDA. The discount rates used to present value the estimated future cash flows related to these products were in the range of 30% to 45%. The costs to complete the development of these products are estimated to be \$50,000,000. The acquired research and development is being amortized over its estimated useful life of five years.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

#### 3. ACQUISITIONS (Continued)

#### 2002 acquisitions of businesses

During 2002, Biovail completed the acquisitions of Pharmaceutical Technologies Corporation ("Pharma Tech") and Pharma Pass LLC and Pharma Pass S.A. (collectively, "Pharma Pass"). These acquisitions were accounted for under the purchase method of accounting. Total consideration, including costs of acquisition, was allocated based on the estimated fair values of the acquired assets on the respective dates of acquisition as follows:

	Pharma Tech \$	Pharma Pass \$	Total \$
Acquired assets			
Acquired research and development	60,558	107,187	167,745
Product rights	5,000	63,800	68,800
Technology	_	7,700	7,700
Current liabilities	(3,664)		(3,664)
Consideration, net of cash acquired	61,894	178,687	240,581

#### Pharma Tech

#### Background

Pharma Tech was a development-stage company engaged in the application of drug delivery technologies to the formulation and development of a portfolio of products. Pharma Tech contracted directly with third parties, including Biovail, to conduct the contract research and development services. Biovail provided contract research and advisory services consistent with contractual relationships it had with other third parties. On the completion of the development of Biovail's products, Biovail had the right to manufacture and sell the products and Pharma Tech was entitled to royalties from the net sales of each product for a period of 10 years from the date of launch of each product. Biovail had options to acquire Pharma Tech's interest in the products or to acquire Pharma Tech.

Prior to the acquisition, Biovail earned revenue from providing advisory and contract research services to Pharma Tech of \$2,844,000 and \$2,189,000 in 2002 and 2001, respectively. The costs of providing these services to Pharma Tech were \$2,053,000 and \$1,679,000 in 2002 and 2001, respectively, and Biovail was reimbursed amounts at cost of \$2,509,000 and \$1,395,000 in 2002 and 2001, respectively. In 2002, Biovail also recorded \$6,689,000 of up-front fees in research and development revenue. These fees had been received from Pharma Tech in 2001, at which time they were deferred for subsequent amortization to revenue. The deferred revenue was fully amortized at December 31, 2002.

#### Description of acquisition

On December 17, 2002, Biovail paid \$43,080,000 to Pharma Tech to terminate the development by Pharma Tech of one of the products under development and the associated royalties on future sales of this product if approved by the FDA. At the date of termination, this product had not been submitted for approval by the FDA. Accordingly, the termination payment was capitalized as acquired research and development, and is being amortized over its estimated useful life of five years. Biovail is continuing the development program for this product.

On December 31, 2002, Biovail acquired 100% of the outstanding shares of Pharma Tech for \$22,600,000, including costs of acquisition. Through the acquisition of Pharma Tech, Biovail extinguished any future milestone or royalty obligations that Biovail may have had to Pharma Tech resulting from the approval and successful commercialization of any of the products under development, pursuant to the research and development agreements previously entered into between Biovail and Pharma Tech. Pharma Tech has been included in Biovail's consolidated financial statements from the date of acquisition.

The acquired assets of Pharma Tech were fair valued using an income approach. The discount rates used to present value the estimated future cash flows related to each asset were determined based on the relative risk of achieving each asset's estimated future cash flows and were in the range of 30% to 45%.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

#### 3. ACQUISITIONS (Continued)

#### Acquired research and development

At the date of acquisition, Pharma Tech was involved in a number of product development projects that were in various stages of completion and had not been submitted for approval by the FDA. Subsequent to the date of acquisition, Biovail discontinued one of these projects but is continuing the development programs for the remaining products.

At the date of acquisition, an additional product development project had received an approvable letter from the FDA; however, significant technical issues required resolution before final approval would be granted. Therefore, the technological feasibility of this project had not been established at the date of acquisition. Biovail is continuing to work to resolve these issues.

The acquired research and development is being amortized over its estimated useful life of five years.

#### Product rights

At the date of acquisition, Pharma Tech was involved with a product development project that had been submitted for approval by the FDA. This product has received an approvable letter from the FDA, which raised only routine matters. Biovail believes that these matters can be successfully resolved and that final approval will be granted. However, since pharmaceutical products cannot be marketed without regulatory approvals, Biovail will not receive any benefits until regulatory approval is obtained. The product rights are being amortized over their estimated useful life of 15 years.

#### Pro forma information (unaudited)

The following unaudited pro forma information presents a summary of the consolidated results of operations of Biovail and Pharma Tech as if the acquisition had occurred on January 1, 2001. All transactions between Biovail and Pharma Tech have been eliminated.

	\$	2001 \$
Total revenue	778,492	579,815
Net income attributable to common shareholders	152,829	51,962
Basic earnings per share	1.01	0.38
Diluted earnings per share	0.95	0.34

These unaudited pro forma consolidated results have been prepared for comparative purposes only. They do not purport to be indicative of the results of operations that actually would have resulted had Pharma Tech been included in Biovail's consolidated financial statements from January 1, 2001. In addition, they do not purport to be indicative of future consolidated results of operations of Biovail.

#### Pharma Pass

#### Background

Pharma Pass was a developer of advanced oral controlled-release technologies and formulations for pharmaceutical companies, including Biovail, in Europe and the United States. On the completion of the development of Biovail's products, Biovail had the right to manufacture and sell the products and Pharma Pass was entitled to royalties from the net sales of each product for a period of 15 years from the date of launch of each product.

### Description of acquisition

On December 6, 2002, Biovail acquired 100% of the outstanding interests of Pharma Pass LLC and 100% of the outstanding shares of Pharma Pass S.A. for \$178,687,000, including costs of acquisition. Through the acquisition of Pharma Pass, Biovail extinguished any future milestone or royalty obligations that Biovail may have had to Pharma Pass resulting from the approval and successful commercialization of any of the products under development, pursuant to the research and development agreements previously entered into between Biovail and Pharma Pass. Pharma Pass has been included in Biovail's consolidated financial statements from the date of acquisition.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

#### 3. ACQUISITIONS (Continued)

The acquired assets of Pharma Pass were fair valued using an income approach. The discount rates used to present value the estimated future cash flows related to each asset were determined based on the relative risk of achieving each asset's estimated future cash flows and were generally in the range of 9% to 45%.

#### Acquired research and development

At the date of acquisition, Pharma Pass was involved in approximately 20 product development projects for a number of pharmaceutical companies including Biovail. At the date of acquisition, a number of these products had been submitted for approval by the FDA. Subsequent to the date of acquisition, one of these products received FDA approval.

The remaining products were in various stages of completion, and are expected to be submitted for approval by the FDA, and/or other regulatory authorities, over approximately the succeeding three years. Biovail is continuing the development programs for these products.

The acquired research and development is being amortized over its estimated useful life of five years.

#### Product rights

Biovail obtained interests in certain licensed products including Tricor (fenofibrate) and generic omeprazole. Biovail is entitled to royalties on sales of Tricor and a participating interest in the gross profit on sales of generic omeprazole.

The interest in Tricor is being amortized over its estimated useful life of eight years. The cost of the generic omeprazole acquired asset was fully amortized in 2003, as Biovail had received all of the value of this participating interest by December 31, 2003.

#### Technology

Biovail obtained the patents related to Pharma Pass's Zero Order Release System ("ZORS"), a drug delivery technology that controls the rate of release of a drug and/or significantly enhances the systemic absorption of a drug molecule. Biovail believes the ZORS technology has application to products currently in formulation and to the future development of controlled-release products.

Biovail also obtained Pharma Pass's oral Colonic Delivery System, a drug delivery technology designed for the targeted release of medication into the lower intestine and upper colon. Biovail also has the option to continue the development of four products utilizing this technology. Biovail will pay up to \$10,000,000 in milestone fees subject to the successful completion of the development of these products. Biovail will obtain ownership of the related patents following the net payment of \$10,000,000 less the sum of the milestone fees paid.

The technology is being amortized over its estimated useful life of 15 years.

#### Pro forma information (unaudited)

The following unaudited pro forma information presents a summary of the consolidated results of operations of Biovail and Pharma Pass as if the acquisition had occurred on January 1, 2001. All transactions between Biovail and Pharma Pass have been eliminated.

2002

2001

	\$	\$
Total revenue	794,827	587,408
Net income attributable to common shareholders	190,138	64,183
Basic earnings per share	1.25	0.47
Diluted earnings per share	1.18	0.43

These unaudited pro forma consolidated results have been prepared for comparative purposes only. They do not purport to be indicative of the results of operations that actually would have resulted had Pharma Pass been included in Biovail's consolidated financial statements from January 1, 2001. In addition, they do not purport to be indicative of future consolidated results of operations of Biovail.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

### 4. CASH AND CASH EQUIVALENTS

		2003 \$	2002 
Cash and bank certificates of deposit.	 	72,928	39,111
Money market funds and corporate debt securities	 	54,914	16,969
Canadian and U.S. government securities	 **********	5,419	
		133,261	56,080

The Company invests its excess cash in high-quality (investment grade 'AA' or better) money market, and government and corporate debt securities.

### 5. ACCOUNTS RECEIVABLE

	2003 \$	2002 \$
Trade :	159,656	144,748
Less allowances for doubtful accounts and sales discounts.	3,954	3,440
	155,702	141,308
Royalties.	16,089	30,104
Other	7,583	19,568
	179,374	190,980

The four largest customer balances accounted for 55% of trade and royalties receivables at December 31, 2003. The four largest customer balances accounted for 53% of trade and royalties receivables at December 31, 2002. The Company believes that there is no unusual exposure associated with the collection of these receivables.

### 6. INVENTORIES

	2003 	2002 
Raw materials	25,937	14,949
Work in process.	26,803	11,901
Finished goods	31,318	26,197
	84,058	53,047

### 7. LONG-TERM INVESTMENTS

	\$	\$
Ethypharm	67,802	67,802
Depomed, Inc.	9,810	6,277
Reliant Pharmaceuticals, LLC	8,929	
Other	6,215	5,245
	92,756	79,324

2003

2002

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

### 7. LONG-TERM INVESTMENTS (Continued)

### Ethypharm

In April 2002, Biovail invested \$67,802,000, including costs of acquisition, to acquire 9,794,118 common shares (15% of the issued and outstanding common shares) of Ethypharm.

In addition, Biovail obtained a three-year option to purchase up to 4,080,882 additional common shares of Ethypharm for \$6.66 per share plus 10% per annum, compounded annually. Biovail has not exercised its option.

In September 2003 (as amended in February 2004), Biovail negotiated with Ethypharm for equity protection on its initial investment in Ethypharm in the event of any private or public financing undertaken by Ethypharm on or before June 9, 2005. Biovail is monitoring its investment in Ethypharm, as Ethypharm will need to achieve certain improvements in operating performance or a write-down of this investment may become necessary.

### Depomed, Inc. ("Depomed")

In July 2002, Biovail invested \$13,675,000, including costs of acquisition, to acquire 2,465,878 newly issued common shares (15% of the issued and outstanding common shares) of Depomed.

In addition, Biovail obtained a one-year option to purchase up to 821,959 additional common shares of Depomed for \$5.125 per share. Biovail also obtained a three-year option to purchase additional common shares of Depomed, in an amount sufficient for Biovail to increase its investment up to 20% of Depomed's issued and outstanding common shares (calculated following the exercise of the option), for \$5.00 per share plus 20% per annum, compounded monthly. In July 2003, the one-year option expired unexercised. Biovail has not exercised its remaining three-year option.

In July 2002, Biovail also licensed the rights to manufacture and market Depomed's once-daily metformin HCl product ("Metformin GR") (as described in note 22 — Research and Development Collaborations).

In April 2003, in connection with a private placement by Depomed, Biovail acquired an additional 1,626,154 common shares of Depomed for \$3,533,000. Biovail also obtained warrants to acquire 569,154 shares of Depomed, which are exercisable from July 2003 until April 2008 at an exercise price of \$2.16 per share.

At December 31, 2003 and 2002, Biovail's investment represented approximately 12% and 15%, respectively, of the issued and outstanding common shares of Depomed. At December 31, 2003 and 2002, the fair values of this investment, based on quoted market prices, were \$30,562,000 and \$6,277,000, respectively. In 2002, Biovail recorded an unrealized holding loss of \$7,398,000 in net income to reflect an other than temporary decline in the value of this investment (as described in note 15 — Write-Down of Assets). In 2003, in connection with an increase in the quoted market value of Depomed's common shares, the value of this investment increased by \$20,752,000. This holding gain will not be recorded in net income or loss until realized.

### Reliant Pharmaceuticals, LLC ("Reliant")

In December 2003, in connection with the collection of its loan receivable from Reliant (as described in note 10—Other Assets), Biovail subscribed to \$8,929,000 of Series D Preferred Units of Reliant. These units are convertible on a 1:1 basis into Reliant's common units and are senior to all existing preferred classes of units (Series A, B and C) of Reliant. These units do not entitle the holders to a preferred return (or dividends). In the case of a liquidation of Reliant, these units are entitled to a distribution, before any other distribution or payment is made to any unit ranking junior to these units, of an amount equal to the sum of: (i) \$20.00 per unit; and (ii) interest on such amount at a rate of 8.5% per annum from the date of contribution. These units are redeemable by Reliant at a redemption price equal to the preceding amount. These units have voting rights equal to the number of whole common units into which they are convertible. At December 31, 2003, Biovail's investment in these units represented less than 2% of the issued and outstanding common and preferred units of Reliant.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

### 8. PROPERTY, PLANT AND EQUIPMENT

	2003		2002		
	Cost \$	Accumulated depreciation \$	Cost \$	Accumulated depreciation \$	
Land	11,378		10,477	_	
Buildings	75,186	9,742	59,341	6,959	
Machinery and equipment	88,594	26,269	62,736	16,920	
Other equipment and leasehold improvements	56,083	21,426	42,401	14,292	
	231,241	57,437	174,955	38,171	
Less accumulated depreciation	57,437		38,171		
	173,804		136,784		

At December 31, 2003 and 2002, the cost of property, plant and equipment included \$20,606,000 and \$54,365,000, respectively, of assets under construction or awaiting FDA approval and not available for productive use. Interest capitalized amounted to \$1,422,000 and \$513,000 in 2003 and 2002, respectively.

Depreciation expense amounted to \$15,351,000, \$9,794,000 and \$9,386,000 in 2003, 2002 and 2001, respectively.

### 9. INTANGIBLE ASSETS

	2003		2002	
	Cost \$	Accumulated amortization	Cost \$	Accumulated amortization \$
Trademarks	703,698	81,371	596,223	47,794
Product rights.	575,880	149,193	596,105	61,156
Acquired research and development.	561,077	170,201	513,639	113,120
Technology	21,041	3,705	18,885	2,385
	1,861,696	404,470	1,724,852	224,455
Less accumulated amortization	404,470		224,455	
	1,457,226		1,500,397	

Amortization expense amounted to \$239,112,000, \$126,924,000 and \$93,669,000 in 2003, 2002 and 2001, respectively.

### 10. OTHER ASSETS

	2003 \$	2002 \$
Deferred financing costs	17,311	17,348
Less accumulated amortization	6,274	3,536
	11,037	13,812
Zovirax distribution agreement	40,656	40,656
Deferred compensation trust fund	5,644	5,681
Loan receivable	_	30,000
Long-term receivable		4,554
Other	600	
	57,937	94,703

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

### 10. OTHER ASSETS (Continued)

Amortization expense related to deferred financing costs amounted to \$2,975,000, \$2,267,000 and \$1,260,000 in 2003, 2002 and 2001, respectively.

### Zovirax distribution agreement

In consideration for certain amendments to the original Zovirax distribution agreement with GSK, Biovail agreed to pay GSK \$11,250,000 per year in four annual instalments on March 31 of each year beginning in 2004. The annual instalment payments were present valued using an imputed interest rate of 3.74%, which was comparable to Biovail's available borrowing rate at the date of the transaction. Accordingly, the present value of these payments was determined to be \$40,656,000, which was recorded in other assets. This amount will be amortized over the period of benefit from the amended terms.

### Loan receivable

On November 13, 2002, in connection with a co-promotion agreement between Biovail and Reliant (as described in note 21—Co-Promotion and License Arrangements), Biovail, together with certain of Reliant's existing lenders, established an \$85,000,000 secured credit facility in favour of Reliant. Biovail had committed to fund up to \$40,000,000 of this credit facility. This credit facility was available to Reliant, subject to certain financial and non-financial covenants, for general corporate purposes. This credit facility was secured by a first charge over certain property and assets of Reliant.

Interest was calculated daily on the outstanding advances at U.S. prime plus a margin of 2% and was payable in arrears on the first day of each calendar quarter. Prior to March 31, 2005, Reliant could elect to accrue but not make cash payments of interest. Such accrued interest was added to the principal amount of the outstanding advances.

Reliant was entitled to prepay any or all of the outstanding advances at any time without penalty. Commencing March 31, 2005, Reliant was to begin repayment of the outstanding advances in eight equal quarterly instalments, with the final instalment due on December 31, 2006.

In June 2003, this credit facility was increased from \$85,000,000 to \$115,000,000, and Biovail agreed to increase its total commitment to this credit facility from \$40,000,000 to \$70,000,000. All other material terms and conditions were unchanged.

At December 2003, Biovail had advanced a total of \$70,000,000 to Reliant under this credit facility. Coincident with the termination of the co-promotion agreement between the parties, Reliant elected to prepay all of the outstanding advances, plus accrued interest of \$3,195,000. In December 2003, Reliant paid Biovail \$64,266,000 in cash and, in exchange for the remaining \$8,929,000 owing, Biovail agreed to subscribe to Series D Preferred Units of Reliant (as described in note 7—Long-Term Investments).

2003

2002

### 11. ACCRUED LIABILITIES

	\$	\$
Product returns	43,289	27,414
Product rebates and chargebacks.	21,601	15,562
Employee costs	16,796	12,690
Interest.	9,209	9,512
Zovirax supply price reduction	_	10,716
Inventory	_	7,974
Other	14,306	22,137
	105,201	106,005

### Product returns

In 2003, the Company determined that, based on the trend in the level of returns and exchanges, its provision for product returns related to certain products should be increased, which resulted in a corresponding reduction in product sales.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

### 12. DEFERRED REVENUE

		2003	2002
	Up-front research and development fees Up-front licensing fees and other Customer prepayments		13,000 10,843 3,588
	Less current portion	20,265 5,765 14,500	27,431 9,231 18,200
13.	LONG-TERM OBLIGATIONS	2003 \$	2002 \$
	71/4% Seníor Subordinated Notes due April 1, 2010 Unamortized discount	400,000 (2,281)	400,000 (2,646)
	Revolving term credit facility  Vasotec® and Vaseretic® obligation  Zovirax obligation	397,719 280,000 45,376 42,198	397,354 110,000 67,942 80,656 69,961
	Wellbutrin® and Zyban® obligation  Ativan® and Isordil® obligation  Deferred compensation	22,407 17,806 7,020	6,198
	Less current portion	812,526 58,816 753,710	732,111 122,590 609,521

Interest expense on long-term obligations amounted to \$38,987,000, \$28,564,000 and \$20,195,000 in 2003, 2002 and 2001, respectively. Interest expense in 2003, 2002 and 2001 included the amortization of the discounts on long-term obligations of \$7,427,000, \$5,329,000 and \$10,999,000, respectively.

### Senior Subordinated Notes

Pursuant to a supplement to its base shelf prospectus dated March 25, 2002, the Company issued, under an indenture dated March 28, 2002, \$400,000,000 aggregate principal amount of unsecured 7%% Senior Subordinated Notes due April 1, 2010 ("Notes"). Interest on the Notes is payable semi-annually in arrears on April 1 and October 1 of each year. The Notes were issued at a price of 99.27% of their aggregate principal amount for an effective yield, if held to maturity, of 8%. Proceeds from the issue amounted to \$384,280,000, net of discount and financing costs.

At any time on or after April 1, 2006, the Company may redeem all or any of the Notes at the following prices, plus accrued and unpaid interest to the date of redemption, if redeemed during the 12 months beginning April 1 of the years indicated below:

	Principal amount
2006	103.938%
2007	101.969%
2008 and thereafter	100.000%

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

### 13. LONG-TERM OBLIGATIONS (Continued)

Before April 1, 2005, the Company may redeem up to 35% of the original principal amount of the Notes, with the net cash proceeds of certain sales of the Company's common shares, at 107.875% of the principal amount plus accrued and unpaid interest to the date of redemption.

At December 31, 2003 and 2002, the aggregate market values of the Notes, based on quoted market prices, were \$408,000,000 and \$402,000,000, respectively.

The fair value of the Company's fixed rate Notes is affected by changes in interest rates. The Company manages this exposure to interest rate changes through the use of interest rate swaps. In June 2002, the Company entered into three interest rate swaps of aggregate \$200,000,000 notional amount, which were designated as a hedge of the Notes. These swaps involve the receipt of amounts based on a fixed rate of 71% in exchange for floating rate interest payments, based on six-month London Interbank Offering Rate ("LIBOR") plus a spread of 2.69% to 2.99%, without an exchange of the underlying principal amount. Net receipts or payments relating to these swaps are recorded as an adjustment to interest expense. The unrecognized marked-to-market values of these swaps at December 31, 2003 and 2002 were \$14,746,000 and \$18,647,000, respectively.

### Revolving term credit facility

On December 27, 2000, the Company entered into a definitive agreement with The Bank of Nova Scotia (the "Bank") for a \$300,000,000 revolving term credit facility. This credit facility was fully underwritten by the Bank in anticipation of syndication by the Bank to other financial institutions (collectively, the "Lenders"). Effective June 22, 2001, this credit facility was increased to \$400,000,000 when the Bank and the Lenders committed to portions of this credit facility, which in aggregate exceeded the original commitment. Effective July 25, 2002, this credit facility was further increased to \$600,000,000. This credit facility is revolving in nature for a term of 364 days and may be extended at the request of the Company and at the sole discretion of the Lenders for additional periods of up to 364 days. Such an extension was requested by the Company and agreed to by the Lenders for the 364-day period ending December 25, 2003. In December 2003, the Lenders agreed to an extension of this credit facility to March 25, 2004. Effective March 25, 2004, the Lenders committed to a renewal of this credit facility at \$400,000,000 for a term of 364 days to March 24, 2005. If the Lenders elect not to further extend the revolving period of this credit facility, the Company may elect to convert amounts then outstanding to a term facility with a final maturity date one year from the then current revolving period maturity date. At December 31, 2003, Biovail classified this credit facility as a long-term obligation to reflect the renewed maturity terms.

Borrowings under this credit facility are secured by a charge over substantially all of the assets and undertakings, including intellectual property, of the Company. The credit agreement includes certain financial and non-financial covenants. The financial covenants require the Company to meet or exceed certain minimum thresholds for shareholders' equity and interest coverage, and not to exceed a maximum threshold in respect of the ratio of debt to earnings before interest, taxes, depreciation and amortization. Non-financial covenants include, but are not limited to, restrictions on investments and dispositions, as well as capital and debt-restructuring activities, exceeding established thresholds. On a change in control, the Lenders have the right to require the Company to settle this entire credit facility, plus accrued and unpaid interest at the date of settlement.

Borrowings may be by way of U.S. dollar, LIBOR or U.S. base rate advances or Canadian dollar prime rate or bankers' acceptance ("BA") advances or letters of credit. Interest is charged at the Bank's quoted rate plus a borrowing margin of 1.375% to 2% in the case of LIBOR and BA advances, and 0.375% to 1% in the case of base rate and prime rate advances, depending on the Company's financial covenant ratios at the time of such borrowing. The effective rate of interest at both December 31, 2003 and 2002 was 3.74%.

At December 31, 2003 and 2002, respectively, the Company had advances of \$280,000,000 and \$110,000,000 borrowed under this credit facility, and a letter of credit of \$61,207,000 and \$93,170,000 issued under this credit facility. At December 31, 2003 and 2002, respectively, the Company had remaining balances of \$58,793,000 and \$396,830,000 available to borrow under this credit facility. At March 31, 2004, the Company had advances of \$200,000,000 borrowed under this credit facility, and a letter of credit of \$61,207,000 issued under this credit facility, for a remaining balance of \$138,793,000 available to borrow under this credit facility.

### Zovírax obligation

The Zovirax obligation relates to the amendments to the Zovirax distribution agreement. This non-interest bearing obligation was discounted based on an imputed interest rate of 3.74%. The remaining payments are payable annually in four gross instalments of \$11,250,000 on March 31 of each year, beginning in 2004.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

### 13. LONG-TERM OBLIGATIONS (Continued)

### Wellbutrin[®] and Zyban[®] obligation

This obligation relates to the acquisition of the Canadian rights to Wellbutrin® and Zyban®. This non-interest bearing obligation was discounted based on an imputed interest rate of 3.74%. The remaining payment was made on March 1, 2004.

### Vasotec* and Vaseretic* obligation

This obligation reflects the minimum fixed royalty payments assumed on the acquisition of Vasotec[∞] and Vaseretic^{*}. This non-interest bearing obligation was discounted based on an imputed interest rate of 5.75%. The remaining payments are payable semi-annually, on April 1 and October 1 of each year, in the following gross annual amounts: 2004—\$19,747,000; 2005—\$15,256,000; and 2006—\$14,011,000.

### Ativan® and Isordil® obligation

This obligation reflects the two remaining fixed annual payments related to the acquisition of Ativan[®] and Isordil[®] This non-interest bearing obligation was discounted based on an imputed interest rate of 3.00%. The payments of \$9,150,000 each are due on May 31 of 2004 and 2005.

### Maturities

Aggregate maturities of long-term obligations for the years ending December 31 are as follows:

	Notes \$	Revolving term credit facility \$	Other \$	Total
2004			62,669	62,669
2005		210,000	35,656	245,656
2006		70,000	25,261	95,261
2007	_	*******	11,250	11,250
2008			_	
Thereafter	400,000			400,000
Total gross maturities.	400,000	280,000	134,836	814,836
Unamortized discounts.	(2,281)		(7,049)	(9,330)
Deferred compensation (1)			7,020	7,020
Total long-term obligations	397,719	280,000	134,807	812,526

⁽¹⁾ The deferred compensation obligation is repayable to the participants in the deferred compensation plan upon their retirement or earlier withdrawal from this plan and, consequently, this obligation does not have a defined maturity.

### 14. SHAREHOLDERS' EQUITY

### Authorized and issued shares

The authorized capital of the Company comprises an unlimited number of common shares without par value. The Company had 158,796,978 and 158,120,144 issued and outstanding common shares at December 31, 2003 and 2002, respectively.

### Share offerings

In November 2001, the Company completed a share offering by issuing 12,500,000 common shares for gross proceeds of \$587,500,000 less issue costs of \$27,454,000.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

### 14. SHAREHOLDERS' EQUITY (Continued)

### Stock repurchase programs

In November 2003, the Company implemented a stock repurchase program pursuant to which it is able to repurchase up to 10% of its issued and outstanding common shares on or before November 25, 2004. Any common shares purchased by the Company under this program will be cancelled. No common shares have been repurchased under this program.

In February 2002, the Company implemented a stock repurchase program pursuant to which it was able to repurchase up to 5% of its issued and outstanding common shares. In May 2002, the Company increased the amount to 10% of its issued and outstanding common shares. An aggregate of 12,872,300 common shares were repurchased under this program, through open market transactions on the NYSE and TSX, at an average purchase price of \$39.08 per share, for total consideration of \$503,100,000. The excess of the cost of the common shares acquired over the stated capital thereof, totaling \$388,204,000, was charged to deficit. This program was terminated with no further common shares repurchased.

In September 2001, the Company implemented a stock repurchase program pursuant to which it was able to repurchase up to \$120,000,000 of its issued and outstanding common shares. In total, 2,871,200 common shares were repurchased under this program, through open market transactions on the NYSE, at an average purchase price of \$41.79 per share, for total consideration of \$119,987,000. The excess of the cost of the common shares acquired over the stated capital thereof, totaling \$105,633,000, was charged to retained earnings.

### Stock Option Plan

Under the Company's Stock Option Plan, as amended (the "Plan"), the Company may grant to directors, officers, employees, consultants and advisors options to purchase common shares of the Company. The purpose of the Plan is to provide long-term incentives and rewards to the Company's directors, officers, employees, consultants and advisors. The aggregate number of shares reserved for issuance under the Plan, taking into consideration stock splits, shall not exceed 28,000,000 common shares. The number of shares reserved for issuance to any one person under the Plan, together with shares that this person may acquire under any similar plan of the Company, may not exceed 5% of the total issued and outstanding common shares. Under the Plan, the Company designates the maximum number of shares that are subject to an option. The exercise price per share of an option is the closing market price at which the common shares are traded on the NYSE on the day prior to the date the option is granted, or if not so traded, the average between the closing bid and ask prices thereof as reported for that day.

The options' vesting terms vary based on the type of options. Management options granted prior to January 1, 1999, vest as to one-third each year commencing on the first anniversary of the grant and will expire on a date not later than five years from the date of the grant.

Options granted after January 1, 1999, vest as follows: executive options vest pursuant to the terms and conditions of the employment agreement; special options vest on the second anniversary date of the grant; management options vest as to one-fourth each year commencing on March 1 and expire not later than seven years from the date of the grant.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

### 14. SHAREHOLDERS' EQUITY (Continued)

The following table summarizes the Company's stock option activity for the three years ended December 31, 2003:

	Options (000s)	Weighted average exercise price \$
Outstanding balance, December 31, 2000	10,049	15.58
Granted	314	43.03
Exercised .	(2,906)	9.92
Forfeited ,	(1,204)	17.69
Outstanding balance, December 31, 2001	6,253	18.53
Granted	2,068	36.84
Exercised.	(2,197)	8.71
Forfeited	(199)	28.48
Outstanding balance, December 31, 2002	5,925	28.23
Granted	2,304	27.66
Exercised .	(663)	17.50
Forfeited	(234)	31.93
Outstanding balance, December 31, 2003	7,332	28.91

The weighted average fair values per stock option granted during 2003, 2002 and 2001 were \$11.48, \$13.58 and \$15.34, respectively. The following table summarizes information about options outstanding at December 31, 2003:

Range of exercise prices	remaining		ontractual life exercise price Exercisa		Weighted average exercise price \$
0.81 3.52(1)	65	6.0	3.06	56	2.99
8.75 — 12.77	352	0.8	9.41	352	9.41
17.50 — 25.00	2,580	3.5	20.90	1,689	22.00
27.72 — 39.00	2,972	3.9	32.52	1,164	33.22
40.00 — 48.07	1,363	3.3	42.44	678	42.30
	7,332	3.5	28.91	3,939	27.41

⁽¹⁾ These options represent the converted DJ Pharma unvested employee stock options pursuant to the merger agreement.

### Employee Stock Purchase Plan ("EPP")

The Company's EPP was approved by the shareholders at the Special Shareholders' Meeting held on January 1, 1996, and was established in 1996. The purpose of the EPP is to provide a convenient method for full-time employees of the Company to participate in the share ownership of the Company or to increase their share ownership in the Company via payroll or contractual deduction. Directors, senior officers or insiders of the Company are not eligible to participate in the EPP. The aggregate number of shares reserved for issuance under the EPP, taking into consideration stock splits, shall not exceed 1,200,000 common shares. At the discretion of a committee of the Board of Directors that administers the EPP, the Company may issue directly from treasury or purchase shares in the market from time to time to satisfy the obligations under the EPP. A participant may authorize a payroll or contractual deduction up to a maximum of 10% of the base salary or remuneration to be received during any purchase period. The purchase price shall be 90% of the fair market value per share of stock on the date on which the eligible period ends. At December 31, 2003, a total of 64,000 shares have been issued under the EPP.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

### 14. SHAREHOLDERS' EQUITY (Continued)

### Executive Stock Purchase Plan ("ESPP") loans

In September 2001, the Company made ESPP loans in an aggregate amount of \$9,988,000 to certain executive officers in order to finance the acquisition of common shares of the Company on the open market. These loans were full recourse and were secured by the common shares purchased pursuant to these loans and bore interest at a rate equal to the Company's rate for borrowings. Interest was payable quarterly in arrears. These loans were due and payable on September 30, 2003.

At December 31, 2003, four executive officers were indebted to the Company in an aggregate amount of \$7,990,000 in connection with the ESPP loans. To facilitate repayment of these loans, on December 31, 2003, Mr. Melnyk, Chairman of the Board and Chief Executive Officer of Biovail, in his individual capacity, made loans to these executives in an amount equal to the amount of their indebtedness to the Company and the ESPP loans from the Company were repaid. These executives pledged to Mr. Melnyk, as collateral for their loans, an aggregate of 176,080 shares of the Company and their interest in 200,000 options to acquire shares of the Company having a strike price of \$31.00 per share. The loan arrangements provide that there will be no recourse to these executives in addition to the collateral pledged by them, except in certain instances.

### Warrants outstanding

At September 30, 1999, the Company had 3,737,500 warrants issued and outstanding. Each warrant entitled the holder to purchase four common shares of the Company. The warrants were exercisable at a per share price of \$10.00 from October 1, 1999 until September 30, 2002.

During 2001, the Company issued 27,600 common shares, on the exercise of 6,900 warrants, for proceeds of \$276,000. In addition, the Company entered into privately negotiated agreements with certain holders of its outstanding warrants. These agreements provided for the exercise of 758,300 warrants to purchase 3,033,200 common shares. As an inducement to these holders to exercise, the Company paid these holders approximately \$2.00 per warrant exercised. In aggregate, the Company received proceeds of \$28,817,000 net of the inducement cost of \$1,515,000.

During 2002, substantially all of the remaining outstanding warrants were exercised, resulting in the issue of 11,282,284 common shares, on the exercise of 2,820,571 warrants, for proceeds of \$112,823,000. On September 30, 2002, any remaining warrants expired.

### 15. WRITE-DOWN OF ASSETS

### 2003 write-down of assets

In 2003, the Company recorded a charge of \$82,189,000 related to the write-down of the following assets:

In December 2003, the Company evaluated its future interest in its Cedax and Rondec product lines. The Company intends to focus its therapeutically aligned sales efforts on cardiovascular products, such as Cardizem® LA and Teveten®, as well as Zovirax. Without continued promotion the economic viability of Cedax and Rondec would be substantially lower, as these products require significant marketing and sales efforts in order to maintain market share. The Company evaluated the current and forecasted market shares for Cedax and Rondec and determined that the undiscounted future cash flows from these products were below the carrying values of the related product rights. Accordingly, the Company recorded a charge of \$43,400,000 to write down the carrying values of these product rights to their estimated fair values.

In December 2003, the Company recorded an aggregate charge of \$37,108,000 related to the write-down of acquired research and development associated with product development projects that have been discontinued by the Company.

In December 2003, the Company recorded a charge of \$1,681,000 related to the write-downs of goodwill.

### 2002 write-down of assets

In 2002, the Company recorded a charge of \$31,944,000 related to the write-down of the following assets:

In June 2002, the Company, Elan Corporation, plc ("Elan") and the U.S. Federal Trade Commission ("FTC") entered into a settlement with respect to the introduction of generic versions of Adalat CC. As a result of the FTC settlement, the agreements between the Company and Elan related to the Company's in-licensing of Elan's generic versions of Adalat CC were dissolved. Consequently, the Company's long-term obligation to make minimum license payments to Elan under these agreements was terminated. The Company had been in negotiations to have Elan reacquire the rights to its generic versions of Adalat CC that had been sold to Biovail. As there had been no meaningful progress to these negotiations as at December 31, 2002, and as Biovail was unable to ascertain the eventual

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

### 15. WRITE-DOWN OF ASSETS (Continued)

outcome of these negotiations, Biovail determined that the net book value of the generic Adalat CC product rights of \$55,787,000, net of the corresponding long-term obligation to Elan of \$33,381,000, should be written off. In December 2002, the Company recorded a related charge of \$22,406,000. In June 2003, the Company settled with Elan (as described in note 16—Settlements).

During 2002, the Company recorded unrealized holding losses of \$7,398,000 and \$676,000, to reflect other than temporary declines in the values of its investment in Depomed and other investments, respectively, and recorded other asset write-downs of \$1,464,000.

### 2001 write-down of assets

In 2001, the Company recorded a charge of \$80,482,000 related to the write-down of the following assets:

On March 7, 2001, Eli Lilly and Company ("Lilly") announced a voluntary recall of Keftab tablets due to problems with the product's stability. Lilly was under contract with the Company to manufacture and supply the product to the Company for marketing in the United States. At December 31, 2001, this product's manufacturing problems had yet to be resolved by Lilly. The supply interruption resulted in a deterioration of customer awareness of this product, which would have required substantial promotional efforts to restore if this product were to have been re-launched. Due to these conditions that existed at December 31, 2001, the Company determined that the Keftab product right had been permanently impaired and the net book value should be written down to the estimated recoverable value of \$10,000,000. The Company recorded a related charge of \$54,565,000.

The Company believed Lilly was responsible for manufacturing and supplying acceptable products to Biovail, as well as for the cost of the recall. In this regard, the Company commenced a legal action against Lilly in which Biovail was seeking damages as a result of Lilly's voluntary recall of Keftab. In March 2003, the Company settled with Lilly (as described in note 16 — Settlements).

In November 2000, the FDA requested a voluntary recall of products containing phenylpropanolamine ("PPA"). The Company immediately stopped shipments of its Dura-Vent products containing PPA and initiated a recall of these products from wholesalers and pharmacies. During 2001, the Company experienced supply interruptions resulting from manufacturing issues associated with its remaining Dura-Vent products that did not contain PPA. Dura-Vent was manufactured and supplied to the Company by a third party. These supply interruptions caused the Company's revenue and gross margin for the remaining Dura-Vent products to significantly deteriorate. The Company evaluated the current and forecasted market share for these products and determined that the Dura-Vent product right had been permanently impaired and the net book value should be written off. The Company recorded a related charge of \$18,966,000.

During 2001, the Company recorded other asset write-downs, and an unrealized holding loss to reflect an other than temporary decline in the value of an investment, of \$6,951,000.

### 16. SETTLEMENTS

Pfizer Inc. ("Flizer"), Bayer AG, Bayer Corporation, Teva Pharmaceuticals USA, Inc. ("Teva"), Mylan Pharmaceuticals Inc. ("Mylan"), Mylan Laboratories Inc.

In June 2003, the Company negotiated an overall settlement with the above captioned entities through which all pending actions relating to generic versions of Procardia XL (Nifedical XL) and Adalat CC, including actions alleging patent infringement and antitrust breaches, were dismissed. The settlement payment comprised the following amounts: (i) a recovery for the profit lost by the Company on sales of Nifedical XL; (ii) compensation for the value of dated Nifedical XL in inventory; (iii) a reduction of legal and other expenses incurred by the Company during the six months ended June 30, 2003; and (iv) interest. In connection with the settlement, the Company was granted a royalty-free, non-exclusive sublicense to U.S. Patent No. 4,264,446.

### Elan

In June 2003, the Company settled with Elan with respect to the termination of the Company's rights to Elan's 30 mg and 60 mg generic versions of Adalat CC. In consideration, the parties agreed to settle certain amounts that were owed between them. The net settlement payment from Elan comprised a reimbursement for certain charges related to the supply of these products.

### Lilly

In March 2003, the Company negotiated a full and final settlement with Lilly with respect to Lilly's breach of contract due to its inability to supply Keftab to the Company and, as a result, the Company returned all of its right, title and interest in Keftab to Lilly. The settlement payment comprised the following amounts: (i) a recovery of the gross profit lost by the Company on account of Lilly's recall

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

### 16. SETTLEMENTS (Continued)

of Keftab and a share of the value of the Keftab product right that was written off by the Company in December 2001; (ii) the recoverable value of the Keftab product right recorded in intangible assets; (iii) compensation for the value of the destroyed Keftab inventory recorded as a long-term receivable from Lilly; (iv) a reimbursement for legal and other expenses incurred by the Company during the three months ended March 31, 2003; and (v) interest.

### Mylan

In March 2003, an arbitration tribunal awarded the Company damages with respect to Mylan's breach of contract relating to its failure to supply verapamil (generic Verelan) to the Company. The settlement payment comprised the following amounts: (i) a recovery of the profit lost by the Company on sales of its generic version of Verelan; (ii) a reimbursement for legal expenses incurred by the Company during the three months ended March 31, 2003; and (iii) interest.

During 2003, in relation to the matters described above, the Company recorded settlement payments of \$34,055,000, mainly related to the Company's lost profits on sales of Nifedical XL, Keftab and its generic version of Verelan, and additional payments of \$16,229,000, mainly related to a reduction in cost of goods sold, a reimbursement of legal and other expenses, and interest income. In addition, the Company recorded \$14,554,000 of the settlement payment from Lilly as a reduction to assets related to the recoverable value of the Keftab product right and the value of the destroyed Keftab inventory.

### 17. INCOME TAXES

The components of the provision for (or recovery of) income taxes are as follows:

	2003	2002	2001
	\$	\$	\$
Current  Domestic.  Foreign	400	1,250	3,670
	(4,400)	20,250	10,165
	(4,000)	21,500	13,835
Future  Domestic		(9,771) (9,771) 11,729	(39,833) (39,833) (25,998)

The reported provision for, or recovery of, income taxes differs from the expected amount calculated by applying the Company's Canadian statutory rate to income or loss before provision for, or recovery of, income taxes. The reasons for this difference and the related tax effects are as follows:

	2003	2002	2001
	\$	\$	\$
Income (loss) before provision for (recovery of) income taxes.  Expected Canadian statutory rate.	(44,345)	219,282	97,992
	34.10%	39.42%	42.12%
Expected provision for (recovery of) income taxes	(15,122)	86,441	41,274
Non-deductible amount Amortization Foreign tax rate differences Unrecognized income tax benefit of losses Other	79,360	43,942	33,309
	(131,065)	(133,068)	(102,386)
	57,270	10,738	—
	5,557	3,676	1,805
	(4,000)	11,729	(25,998)

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

### 17. INCOME TAXES (Continued)

The Company has provided for foreign withholding taxes on the portion of undistributed earnings of foreign subsidiaries expected to be remitted.

2003

2002

Future income taxes have been provided for on the following temporary differences:

	\$	\$
Future tax assets Tax loss carryforwards	101,132	68,639
Scientific Research and Experimental Development pool	32,471	17,544
Investment tax credits  Provisions	23,739 25,576	15,948 14,601
Deferred financing and share issue costs	14,125	15,573
Plant, equipment and technology  Intangible assets	7,710 4,687	4,819 —
Other	4,079	3,378
Total future tax assets  Less valuation allowance	213,519 (170,816)	140,502 (75,255)
Net future tax assets .	42,703	65,247
Future tax liabilities		
Intangible assets	39,974	63,250
Other	2,729	1,997
Total future tax liabilities	42,703	65,247
Net future income taxes		

The realization of future tax assets is dependent on the Company generating sufficient domestic and foreign taxable income in the years that the temporary differences become deductible. A valuation allowance has been provided for the portion of the future tax assets that the Company determined is more likely than not to remain unrealized based on estimated future taxable income and tax planning strategies. During 2003 and 2002, the valuation allowance increased by \$95,561,000 and \$15,256,000, respectively. The increase in the valuation allowance is mainly related to accumulated tax losses and tax credit carryforwards.

At December 31, 2003, the Company had accumulated tax losses of approximately \$8,100,000 available for federal purposes and approximately \$35,800,000 available for provincial purposes in Canada, as well as approximately \$23,300,000 of unclaimed Canadian investment tax credits. These losses and investment tax credits can be used to offset future years' taxable income and federal tax, respectively.

The Company has accumulated tax losses of approximately \$241,700,000 for federal and state purposes in the United States, which can be used to offset future years' taxable income. There may be limitations on the annual utilization of these losses as a result of certain changes in ownership that have occurred.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

### 17. INCOME TAXES (Continued)

These tax losses and investment tax credits expire as follows:

	Tax losses				
	Canada		United	Investment	
	Federal \$	Provincial \$	States \$	tax credits \$	
2004	******			600	
2005		<del></del>		1,300	
2006	_		_	1,400	
2007	_	-	4,300	1,700	
2008	3,400	23,400	6,100	3,700	
2009	4,700	12,400	6,700	500	
2010			3,100	3,200	
2011		<del></del>	16,400	2,900	
2012	_		15,500	4,300	
2013				3,700	
2018		*****	22,100	· 	
2019	_	_	13,500	_	
2020	_	_	1,100	_	
2021	_		38,500		
2022	_	_	15,900	_	
2023			98,500		
	8,100	35,800	241,700	23,300	

In addition, the Company has pooled Scientific Research and Experimental Development ("SR&ED") expenditures amounting to approximately \$89,500,000 available to offset against future years' taxable income from its Canadian operations, which may be carried forward indefinitely.

The eventual settlement of the Company's U.S. dollar Notes will likely result in a foreign exchange gain or loss for Canadian income tax purposes. The amount of this gain or loss will depend on the exchange rate between the U.S. and Canadian dollars at the time the Notes are settled. At December 31, 2003, the unrealized foreign exchange gain on the translation of the Notes to Canadian dollars for Canadian income tax purposes was approximately \$92,000,000. If the Notes had been settled at December 31, 2003, one-half of this foreign exchange gain would have been included in the Company's taxable income, which would have resulted in a corresponding reduction in the Company's available Canadian operating losses, SR&ED pool and/or investment tax credit carryforward balances disclosed above.

### 18. DEBT CONVERSION PREMIUMS

Under an indenture dated March 22, 2000, the Company issued \$300,000,000 aggregate principal amount of 6.75% Convertible Subordinated Preferred Equivalent Debentures due March 31, 2025 ("Debentures"). After deducting financing costs of \$11,228,000, the net proceeds from the issue amounted to \$288,772,000. At the holders' option, the Debentures were convertible at any time into common shares of the Company at \$30,337 per common share. The value of the Debentures was comprised of the holder conversion option and the interest and principal components. The value ascribed to the option component was determined using the residual method after calculating the amount attributable to the interest and principal components, which were discounted at a rate of interest that would have approximated the rate applicable to non-convertible debt at the time the Debentures were issued. The present value of the interest and principal components amounted to \$256,494,000, resulting in a value of \$43,506,000 being ascribed to the holder conversion option. The present value of the interest and principal components was being accreted to the face value of the payments over the three-year period preceding the first redemption date on March 31, 2003, and was included in the determination of net income attributable to common shareholders. The value of the principal component was net of financing costs.

During 2001, the Company entered into privately negotiated agreements with certain holders of the Debentures. These agreements provided for the issuance of 6,278,663 common shares to those certain Debenture holders upon their surrender of \$173,845,000 aggregate face value of outstanding Debentures. The Company recorded the market value of the additional shares issued in excess of the number of shares that would have been issued under the terms of the conversion ratio provided for in the indenture as follows:

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

### 18. DEBT CONVERSION PREMIUMS (Continued)

(i) the portion related to the interest and principal components of the Debentures as a \$6,200,000 deduction from net income for the determination of net income attributable to common shareholders; and (ii) the portion related to the holder conversion option as a \$17,482,000 charge to retained earnings. The Company recorded an increase to common shares of \$206,076,000, which included the deduction from net income and the charge to retained earnings combined with the carrying value of the Debentures on the date of surrender of \$182,394,000. The carrying value of the Debentures comprised the holder conversion option and the interest and principal components of the Debentures of \$187,651,000 and the unpaid accrued interest to the date of surrender of \$1,250,000, reduced by the proportionate financing costs of \$6,507,000.

In October 2001, the Company announced its intention to exercise its option to redeem the remaining \$126,140,000 aggregate face value of Debentures on November 27, 2001. Prior to the redemption date, substantially all of the remaining Debentures were converted into 4,154,564 common shares of the Company. The Company recorded the aggregate amount of interest that would have been paid on the Debentures from the redemption date to March 31, 2003 of \$11,241,000 as follows: (i) the portion related to the interest and principal components of the Debentures as a \$3,801,000 deduction from net income for the determination of net income attributable to common shareholders; and (ii) the portion related to the holder conversion option as a \$7,440,000 charge to retained earnings. The Company recorded an increase to common shares of \$133,619,000, which represented the carrying value of the Debentures converted prior to the redemption date. The carrying value of the Debentures comprised the holder conversion option and the interest and principal components of the Debentures of \$138,340,000, reduced by the proportionate financing costs of \$4,721,000. Debentures of \$108,000 aggregate face value were redeemed for cash on the redemption date.

In 2001, interest on the Debentures comprised interest of \$14,862,000 and the accretion of the principal and interest components of \$13,574,000.

### 19. EARNINGS OR LOSS PER SHARE

Earnings (or loss) per share were calculated as follows:

	2003	2002	2001
Net income (loss) attributable to common shareholders	\$(40,345)	\$207,553	\$85,553
Basic weighted average number of common shares outstanding (000s)	158,516	151,960	136,928
Dilutive effect of stock options (000s)	_	2,511	3,579
Dilutive effect of warrants (000s)		5,992	10,183
Diluted weighted average number of common shares outstanding (000s)	158,516	160,463	150,690
Basic earnings (loss) per share		\$ 1.37	\$ 0.62
Diluted earnings (loss) per share	\$ (0.25)	\$ 1.29	\$ 0.57

In 2003, all stock options were excluded from the calculation of diluted loss per share, as the effect of including them would have been anti-dilutive. The potential dilutive effect of stock options on the weighted average number of common shares outstanding was as follows:

	2003
Basic weighted average number of common shares outstanding (000s)  Potential dilutive effect of stock options (000s).	158,516 1,403
Adjusted weighted average number of common shares outstanding (000s).	159,919

In 2001, the Debentures were excluded from the calculation of diluted earnings per share because the effect would have been anti-dilutive.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

### 20. CASH FLOW INFORMATION

### Net change in non-cash operating items

Increases (decreases) in cash flows from operations as a result of changes in non-cash operating items were as follows:

	2003 \$	2002 \$	2001 \$
Accounts receivable	15,926	(93,241)	4,778
Inventories	(30,023)	(14,643)	(14,341)
Deposits and prepaid expenses	3,156	(12,265)	(1,296)
Accounts payable	(3,590)	35,717	1,138
Accrued liabilities.	(649)	47,578	24,489
Income taxes payable ,	(10,958)	17,618	10,649
Deferred revenue	(7,166)	(22,699)	(4,103)
	(33,304)	(41,935)	21,314
	***************************************		

### Non-cash investing and financing activities

In 2003, non-cash investing and financing activities included the long-term obligation of \$17,497,000 related to the acquisition of Ativan® and Isordil®, and the subscription to \$8,929,000 Series D Preferred Units of Reliant in repayment of a portion of the loan receivable from Reliant. In 2002, non-cash investing and financing activities included long-term obligations of \$99,620,000 and \$69,961,000 related to the acquisitions of Vasotec® and Vaseretic®, and Wellbutrin® and Zyban®, respectively, as well as a long-term obligation of \$80,656,000 related to the amendments to the Zovirax distribution agreement. In 2001, non-cash investing and financing activities included the issuance of common shares of \$316,013,000 on the surrender and redemption of the Debentures.

### Cash paid during the year

	2003	2002 \$	2001 
Interest . , ,	-	14,899 5,063	22,837 4,380
Income taxes	, /,002	2,002	
Debt conversion premiums.	· · ·		11,241

### 21. CO-PROMOTION AND LICENSE ARRANGEMENTS

### Reliant

In November 2002, Biovail and Reliant entered into a co-promotion agreement to co-promote Biovail's Zovirax, Teveten® HCT, Rondec, Cedax and Cardizem® LA products. Biovail and Reliant would detail these products to physicians in the United States during the period from October 1, 2002 to December 31, 2005. In addition, Biovail would spend a minimum prescribed amount on advertising and sales promotion of these products. In consideration of Reliant's co-promotion activities under this agreement, Biovail would pay Reliant a tiered co-promotion fee based on a percentage of the quarterly net sales of these products.

Commencing on June 30, 2003, each of Biovail and Reliant had the right to terminate this agreement for any reason. In the event that either party terminated this agreement, Biovail could elect to either pay Reliant a termination fee, as defined in this agreement, or continue to pay Reliant trailing royalties on sales of the co-promoted products through to December 31, 2008. In the event that Biovail elected to continue to pay Reliant these royalties, Reliant could elect to terminate the payment of these royalties on the withdrawal from the market or sale of any of the products, in which case Biovail would pay Reliant the termination fee. This agreement was to expire on December 31, 2008.

Effective April 1, 2003, Biovail and Reliant amended certain terms of this agreement, such that Reliant was responsible for one-half of certain advertising and sales promotion costs incurred during 2003 related to the co-promoted products. Accordingly, Biovail's selling, general and administrative expenses in 2003 were recorded net of a reimbursement of \$25,000,000 received from Reliant. The amended terms also increased the tiered co-promotion fee payable to Reliant.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

### 21. CO-PROMOTION AND LICENSE ARRANGEMENTS (Continued)

Effective December 31, 2003, Biovail and Reliant mutually agreed to terminate the co-promotion agreement (as amended). Consequently, Biovail recorded a charge of \$61,348,000 to extinguish its trailing royalty obligation to Reliant.

During the period covered by the co-promotion agreement (as amended), Biovail made loans to Reliant, which were repaid by Reliant coincident with the termination of this agreement (as described in note 10 — Other Assets).

### GSK

In October 2001, Biovail and GSK entered into an agreement for the development and license of Wellbutrin XLTM and the co-promotion of Wellbutrin SR[®] Under the terms of this agreement, Biovail licensed Wellbutrin XLTM to GSK for sale and distribution in the United States. Biovail also granted GSK the option to elect to license Wellbutrin XLTM for sale and distribution on a worldwide basis, excluding Canada. Biovail and GSK collaborated to complete the development of Wellbutrin XLTM and to obtain FDA approval for this product. In addition, GSK and Biovail co-promoted GSK's Wellbutrin SRTM in the United States during the period from January 1, 2002 to March 31, 2003. In consideration for the activities undertaken by Biovail under this agreement, GSK committed to pay Biovail up to \$61,500,000 in six quarterly increments. The first increment of \$11,500,000 was related to the development of Wellbutrin XLTM. During 2002, Biovail completed the development of Wellbutrin XLTM and recognized the first increment in research and development revenue. The five remaining quarterly increments, of up to \$10,000,000 each, related to the co-promotion of Wellbutrin SR[®] in the United States. The receipt of each of these increments was dependent on Biovail performing prescribed detailing activity related to the co-promotion of Wellbutrin SR[®], and the amount was determined based on a percentage of net sales of Wellbutrin SR[®] in the United States during each quarter. Biovail received the full amount of these increments in each of the four quarters of 2002 and the first quarter of 2003.

GSK filed an NDA for Wellbutrin XL™ with the FDA in August 2002 and received FDA approval for this product in August 2003. GSK has elected to exercise its option to develop and market Wellbutrin XL™ in the European Union and in certain other key Western, Central and East European markets, as well as in Asia, Latin America, the Middle East, Africa and certain other emerging world markets

Under the terms of this agreement, Biovail is the exclusive manufacturer and supplier of Wellbutrin XL^{Ts} to GSK on a worldwide basis. The sale prices for trade product shipped to GSK during each calendar year are determined based on a tiered percentage of GSK's net selling prices (after taking into consideration GSK's provisions for estimated discounts, returns, rebates and chargebacks). The sale prices for sample product shipped to GSK are fixed based on the terms of this agreement.

### 22. RESEARCH AND DEVELOPMENT COLLABORATIONS

In the ordinary course of business, the Company enters into research and development collaborations with third parties to provide formulation and other services for its products under development. These collaborations target the Company's therapeutic areas of focus — cardiovascular (including Type II diabetes), pain management and central nervous system, and typically include formulation and product development services being rendered by the developer. The developer may utilize its own technology, and, in other cases, the Company will allow access to its technology for the formulation and development of the product(s). In some cases, the Company has an ownership interest or an option to take an ownership position in the developer. In no case is the Company responsible for any of the developers' third party liabilities, nor has the Company guaranteed any debts, nor is the Company required under any circumstances to exercise any of its options.

These third party developers are typically compensated on the basis of fees for service, milestone payments or royalty payments from the future sales of the products under development, or some combination of these bases. In addition, in the ordinary course of business, the Company may enter into research and development collaborations with third parties whereby the Company may provide contract research, formulation development and other services to those third parties. The Company is typically compensated on the basis of fees for service, milestone payments, royalties from future sales of the product(s) or some combination of these bases.

### BNC-PHARMAPASS

In July 2003, Biovail and PPII formed BNC-PHARMAPASS to advance the development of carvedilol, tamsulosin and eprosartan products (as described in note 3—Acquisitions).

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

### 22. RESEARCH AND DEVELOPMENT COLLABORATIONS (Continued)

### Flamel Technologies S.A. ("Flamel")

In February 2003, Biovail licensed from Flamel the rights to manufacture and market an oral solid controlled-release formulation of acyclovir, for the treatment of episodic and recurrent genital herpes infections, in the United States and Canada. Flamel will be responsible for completing the development of this product. Biovail paid Flamel an up-front payment of \$500,000, and Biovail will pay Flamel up to \$6,500,000 on the achievement of certain developmental milestones, as well as royalties on any future sales of this product.

### Depomed

In July 2002, Biovail licensed from Depomed the rights to manufacture and market Metformin GR in the United States and Canada. Depomed will be responsible for completing the clinical development program in support of this product. If Metformin GR is approved by the FDA, Biovail will pay Depomed a \$25,000,000 milestone fee, as well as royalties on any future sales of this product.

### Merck

In May 2002, Biovail entered into an agreement with Merck to develop, license and supply a new dosage format of a Merck product under development. Utilizing CEFORM™ technology, Biovail and Merck will conduct the development program and, subject to approval by the FDA, Biovail will manufacture and supply this new dosage format to Merck for commercialization. Biovail is entitled to receive a milestone payment on regulatory approval of \$250,000, as well as royalties on any future sales of this new dosage format.

### Ethypharm

In April 2002 (as amended in September 2003 and February 2004), Biovail licensed from Ethypharm the rights to market Tramadol FT and Tramadol/Acetaminophen FT, as well as four other products, in the United States, Canada and Mexico. Biovail will pay Ethypharm a milestone payment of \$1,000,000 if Tramadol FT is approved by the FDA, and a royalty on any future sales of Tramadol/Acetaminophen FT (as described in note 3 — Acquisitions). Biovail will also pay up to \$45,000,000 in milestone payments on the first regulatory approval of the four other products within the United States, Canada or Mexico, as well as royalties on any future sales of these products. Biovail has also entered into a cross-license agreement with Ethypharm, whereby the two companies grant to each other non-exclusive licenses to use Biovail's CEFORMTM technology and Ethypharm's Flashtab technology, respectively, relating to the development of new rapid dissolve pharmaceutical products. Biovail has not made any milestone payments to Ethypharm.

### Procyon Biopharma Inc. ("Procyon")

In January 2002 (as amended in January 2004), the Company licensed from Procyon the rights to manufacture and market Fibrostat in the United States. Fibrostat is a topical therapeutic for scar management. The Company will pay aggregate fees of approximately \$7,100,000 to Procyon for the development of Fibrostat, subject to the attainment of certain milestones. If Fibrostat is approved by the FDA, the Company will pay a licensing fee to Procyon of approximately \$3,900,000, as well as royalties on any future sales of Fibrostat. Biovail has not paid any fees to Procyon.

### 23. LEGAL PROCEEDINGS

From time to time, the Company becomes involved in various legal and administrative proceedings, which it considers to be in the ordinary course of business. These proceedings include product liability, intellectual property, antitrust, governmental investigations and related private litigation. There are also ordinary course employment related issues and other types of claims in which the Company routinely becomes involved but which individually and collectively are not material.

### Intellectual property

RhoxalPharma Inc. ("RhoxalPharma") has filed an Abbreviated New Drug Submission ("ANDS") in Canada, seeking approval of a generic version of Tiazac[®]. The Company has two patents listed in the Patent Registry and has instituted legal proceedings that will prohibit the issuance of a Notice of Compliance to RhoxalPharma until said proceedings are concluded, or until the expiry of 24 months from the date of the Notice of Allegation, whichever is earlier.

Novopharm Limited ("Novopharm") has filed an ANDS in Canada, seeking approval of a generic version of Wellbutrin® SR 100 mg and 150 mg. The Company has instituted legal proceedings that will prohibit the issuance of a Notice of Compliance to Novopharm until these proceedings are concluded, or until the expiry of 24 months after the date of the Notice of Allegation, whichever is earlier.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

### 23. LEGAL PROCEEDINGS (Continued)

Torpharm, Inc. ("Torpharm") has filed an Abbreviated New Drug Application ("ANDA") in the United States, seeking approval for a generic version of Cardizem® CD (120 mg, 180 mg, 240 mg and 300 mg). The Company has instituted legal proceedings pursuant to the Hatch-Waxman Act that preclude the FDA from granting approval to Torpharm until the earliest of 30 months after the filing of the legal suit, a court decision of non-infringement or patent invalidity or a court decision to abbreviate the 30-month stay.

Torpharm has filed an ANDA in the United States, seeking approval for a generic version of Tiazac[®] (120 mg, 180 mg, 240 mg, 300 mg and 360 mg). The Company has instituted legal proceedings pursuant to the Hatch-Waxman Act that preclude the FDA from granting approval to Torpharm until the earliest of 30 months after the filing of the legal suit, a final court decision of non-infringement or patent invalidity, or a court decision to abbreviate the 30-month stay.

### **Product liability**

Biovail Pharmaceuticals, Inc. ("BPI") has been named in two Complaints alleging personal injuries arising from Plaintiffs' use of Dura-Vent, a product containing PPA and formerly marketed by BPI. The Company believes that these claims are without merit and, in the event these actions proceed further, they will be vigorously defended. These actions have been currently stayed pending the outcome of legal proceedings in a larger class of PPA actions. The Company nevertheless believes that these claims are without merit and, in the event these actions proceed further, they will be vigorously defended.

### Antitrust

Several class action Complaints have been filed against the Company in which these Plaintiffs have alleged that Biovail has improperly impeded the approval of a generic form of Tiazac. The Company believes that the complaints are without merit and that the Company's actions were in accordance with its rights as contained in the Hatch-Waxman Amendments and the law. Moreover, the position of the Company is that it is not responsible for Andrx Corporation's ("Andrx") inability to receive timely final marketing approval for its generic Tiazac considering that the Andrx product did not receive FDA approval for a lengthy period following the removal of all legal or regulatory impediments by the Company.

The Company has filed its Motion for Summary Judgment seeking to dismiss the consolidated actions.

Several consumer class action suits have been commenced jointly against the Company, Elan and Teva relating to an agreement between the Company and Elan for the in-licensing of Adalat CC products from Elan. The agreement in question has since been dissolved as a result of a settlement agreement with the FTC. Biovail believes these suits are without merit since the delay in the marketing or out-licensing of the Company's Adalat CC product was due to manufacturing difficulties the Company encountered and not because of any improper activity on its part.

The Company has filed an extensive Motion for the summary dismissal of these actions. The Company believes that these claims are without merit and, in the event these actions proceed further, they will be vigorously defended.

The Company had received an informal enquiry from the FTC with respect to the Company's acquisition and listing of certain patents relating to its Teveten® and Teveten® HCT products. The FTC has confirmed that it is satisfied with the Company's responses and will not be pursuing further action on this matter.

### Securities Class Actions

The Company has received notification that a number of Securities Class Action Complaints have been filed naming Biovail and certain officers. The Complaints allege the Defendants violated Sections 10(b) and 20(a) of the Securities Exchange Act of 1934, and Rule 10b-5 promulgated thereunder. More specifically the Complaints allege that Biovail and certain of its officers and directors made materially false and misleading statements during certain specified periods of time.

The legal process will require an amended and consolidated Complaint to be filed. The Company will, thereupon, consider the appropriateness of filing a Motion for the summary dismissal of this action.

The Company believes that these claims are without merit and, in the event these actions proceed further, they will be vigorously defended

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

### 23. LEGAL PROCEEDINGS (Continued)

### Defamation and tort

On April 29, 2003, Jerry I. Treppel, a former analyst at Banc of America Securities, commenced an action naming as Defendants the Company and certain officers thereof, and against Michael Sitrick and Sitrick & Company, Inc. (in their capacities as consultants to the Company), in which the Plaintiff has alleged that he was defamed by the Defendants and that the Company's actions resulted in damages to him by way of lost employment and employment opportunities.

The Company has filed an extensive brief requesting the summary dismissal of this action. A decision of the Court in this regard is pending.

The Company believes that these claims are without merit and, in the event this action proceeds further, it will be vigorously defended.

### Government investigations

The Company has received notification from the U.S. Attorney, District of Massachusetts, on behalf of the U.S. Office of the Inspector General ("OIG") of Health and Human Services that a preliminary administrative inquiry has been initiated into the Company's clinical experience and marketing programs related to Cardizem[®] LA. The Company is providing the OIG its full cooperation in this inquiry.

The Company has received notification from the SEC indicating that the SEC is conducting an informal inquiry relating to the Company's financial performance for the fiscal year 2003. The Company is providing to the SEC its full cooperation.

The Company has received requests for information from the Ontario Securities Commission ("OSC") as part of the OSC's continuous disclosure review of public companies. The Company is responding and providing all requested information to the OSC.

In addition, the Company has received notification that the OSC "is conducting a routine enquiry into the trading of Biovail Corporation" securities prior to the issuance of press releases on October 3, 2003, which provided guidance for the third quarter, and October 30, 2003, which reported the financial results for the third quarter. The Company is providing the OSC its full cooperation.

### Arbitration

On March 1, 2004, Biovail Laboratories Incorporated ("BLI"), a wholly-owned subsidiary of the Company, began legal proceedings through arbitration against Teva Pharmaceuticals Curacao N.V. ("Teva Curacao").

These proceedings stem from perceived improprieties by Teva Curacao in calculating the net sales from a basket of generic products exclusively licensed to Teva Curacao, from which BLI and Teva Curacao are to calculate their respective financial entitlements. These perceived improprieties were detected through a formal audit conducted by an independent accounting firm.

The Company expects these proceedings to be completed within a year from their commencement.

The outcome of all legal proceedings the Company is involved in, including losses that may result therefrom, cannot be reasonably predicted or foreseen. Accordingly, no provisions for potential losses related to any of these proceedings have been accrued for in these consolidated financial statements.

### 24. CONTRACTUAL OBLIGATIONS

### Operating lease commitments

The Company leases certain facilities, vehicles and equipment under operating leases. Lease payments were approximately \$7,800,000, \$5,000,000 and \$5,200,000 in 2003, 2002 and 2001, respectively.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

### 24. CONTRACTUAL OBLIGATIONS (Continued)

Future minimum annual lease commitments under operating leases for the years ending December 31 are approximately as follows:

2004	
2005	
2006	4,900
2007	
2008	
Thereafter	13,600
Total minimum lease commitments	38,200

### Contingent milestone payments

The Company may be required to make the following milestone payments under research and development collaborations with third parties. These payments are primarily contingent on receiving regulatory approval for the products under development and, consequently, do not have defined maturities.

	collaborator	Amount \$
Tramadol FT, and four other products	Ethypharm	46,000
Metformin GR	Depomed	25,000
Athpharma products	Athpharma	24,200
Pharma Pass products	PPII	15,985
Colonic Delivery System products	PPII	10,000
Fibrostat	Ргосуоп	7,100
Acyclovir . , , , , s , s , , , , , , , , , , , ,	Flamel	6,500
		134,785

### Purchase obligations

In connection with the acquisition of Ativan® and Isordil® (as described in note 3 — Acquisitions), Biovail will pay Wyeth a \$20,000,000 additional rights payment, increasing at 10% per annum, on the approval by the FDA of the first Ativan® line extension product that may be developed by Biovail.

In connection with the manufacture and supply of Vasotec® and Vaseretic®, Biovail is obligated to make semi-annual payments to Merck for minimum product quantities (regardless of the actual product supplied). The remaining payments are payable semi-annually, on April 1 and October 1 of each year, in the following gross annual amounts: 2004—\$4,794,000; 2005—\$3,810,000; and 2006—\$3,589,000.

### 25. RELATED PARTY TRANSACTIONS

In June 2001, the Company acquired a corporate aircraft from an entity controlled by Mr. Melnyk for cash consideration of \$10,475,000. The exchange amount was established based on comparable market prices for this aircraft at the time of acquisition.

In March 2001, the Company loaned \$600,000 to a former executive officer. This loan is secured by a charge on the former officer's personal residence. This loan does not bear interest until March 1, 2004, and thereafter bears interest at a rate equal to the Company's rate of borrowing. This loan is due on March 31, 2008.

### 26. SEGMENTED INFORMATION AND MAJOR CUSTOMERS

The Company operates in one operating segment — the development and commercialization of pharmaceutical products. Management assesses performance and makes resource decisions based on the consolidated results of operations of this operating segment. Substantially all of the operations of the Company are directly engaged in or support this operating segment. Other operations are not

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

### 26. SEGMENTED INFORMATION AND MAJOR CUSTOMERS (Continued)

material and share many of the same economic and operating characteristics as pharmaceutical products and, accordingly, they are included with pharmaceutical products for purposes of segment reporting.

### Geographic information

	Revenue ⁽¹⁾			Lor	ig-lived asset	assets ⁽²⁾		
	2003 \$	2002 \$	2001 \$	2003 \$	2002 \$	2001 \$		
Canada	124,800	62,848	44,705	99,914	75,872	44,139		
United States and Puerto Rico	692,853	713,615	528,722	284,665	382,457	354,692		
Barbados and other Caribbean	_	9,533	3,448	1,379,278	1,351,042	663,995		
Other countries	6,069	2,029	6,388	28,539	27,340	1,249		
	823,722	788,025	583,263	1,792,396	1,836,711	1,064,075		

⁽¹⁾ Revenue is attributed to countries based on the location of the customer.

### Major customers

The following table identifies external customers accounting for 10% or more of the Company's total revenue:

	Percentage of total revenue		
	2003	2002 %	2001 %
Customer A	6	12	16
Customer B	13	23	31
Customer C	17	11	9
Customer D	12	9	7
Customer E.,	11	6	5

### 27. COMPARATIVE FIGURES

Prior to 2003, the Company included foreign exchange gains or losses as a component of selling, general and administrative expenses. In 2003, the Company adopted the presentation of foreign exchange gains or losses as an individual line item below operating income. The reclassification of a foreign exchange gain of \$700,000 and a foreign exchange loss of \$1,072,000 in 2002 and 2001, respectively, to conform to the presentation adopted in 2003, did not change net income as previously reported in those years.

Certain other of the prior years' figures have been reclassified to conform to the presentation adopted in 2003.

### 28. SUBSEQUENT EVENTS

### **BNC-PHARMAPASS**

In January 2004, PPII further reduced its interest in BNC-PHARMAPASS through a withdrawal of cash from BNC-PHARMAPASS. In February 2004, Biovail acquired PPII's remaining interest in BNC-PHARMAPASS for \$5,000,000. Biovail and PPII also agreed to terminate the development of tamsulosin, and the intellectual property related to this product was returned to PPII. The increase in Biovail's share of the fair values of the two remaining products (carvedilol and eprosartan), together with the consideration paid to acquire PPII's remaining interest in BNC-PHARMAPASS, resulted in an additional \$8,640,000 capitalized to acquired research and development in the three months ended March 31, 2004.

⁽²⁾ Consists of property, plant and equipment, goodwill, intangible and other assets, net of depreciation and amortization. Property, plant and equipment are attributed to countries based on their physical location, goodwill is attributed to countries based on the location of the related acquired business, and intangible and other assets are attributed to countries based on ownership rights.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In accordance with Canadian generally accepted accounting principles (All tabular dollar amounts expressed in thousands of U.S. dollars, except per share data)

### 28. SUBSEQUENT EVENTS (Continued)

### Tramadol/Acetaminophen FT

In February 2004, Biovail acquired Tramadol/Acetaminophen FT from Ethypharm, and the parties agreed to amend certain agreements between them (as described in note 3 — Acquisitions).

### Revolving term credit facility

In March 2004, Biovail renewed its revolving term credit facility (as described in note 13 - Long-Term Obligations).

# Court File No: 48172 CP

### SUPERIOR COURT OF JUSTICE ONTARIO

Proceeding commenced at London

## STATEMENT OF CLAIM

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